

**Mankato Area Hockey Association
 Monthly Meeting Minutes
 Monday, March 9, 2009
 North Mankato Fire Dept.
 North Mankato, MN**

Board Members attending: (X = present, E= excused absence)

Jason Westerlund, Pres.	X	Dave Breiter	X	Holli Loe	E
Jeff Nickels, V.P.	X	Darren Bruns	X	Ken Bengtson	X
Sue Salzle, Treas.	X	Lynette Cline	X	Joe Sieberg	X
Traci Hays, Secretary	X	Shaun Reddy	X	Tresa Lacina	X
Chad Lebert	X	Ruthann Kragh	X	Char Rivers	X

Other Members

Dan Devenport, Ops. Mgr.	E				
Jo Nickels, Gambling Mgr.	E				

Meeting Called to Order:

President Jason Westerlund called the meeting to order at 8:00 p.m.

Attendance

Special Guests in attendance: Joe Sieberg, Steve Zellmer, April Austin.

*Reviewed Agenda

Review and Approve current agenda

Motion to approve agenda

M/S/P: Dave/Shaun

Review and Approve Minutes of last regular meeting

General discussion covering the minutes. Motion to approve minutes.

M/S/P: Shaun/Lynette

Handbook: Need to go through changes. Print off a copy of necessary changes for next month's meeting so we can go over the changes.

Wild Tour: Will be coming to Mankato in June. We will be a 1 hour stop.

Since Joe Sieberg is no longer a member of the Board Jeff Nickels will be responsible for picking up the key on a monthly basis.

Gambling Manager Report and Expense Approval: - Jeff Nickels

Review LG1004 Report – Copy submitted. Transfer from Gambling was made to MAHA General Fund in the amount of \$10,000.

M/S/P : Darren/Holli

General Topics Discussed:

- Talked about our Audit costs being high.
- If we were to move accountants both the General Fund and the Gambling Fund would move together.
- Sue is checking around for other options that are more cost effective.
- McGoff's has closed so they are no longer a gambling site.
- We have pulled out of the Buzz
- Rounders is doing well as one of our new sites.
- We have contacted the Hazard which is a new bar going in downtown, we may be able to get in there as well.
- Rene Mays from MAYBA is out soliciting some of our gambling sites . This will be addressed.

Treasurers Report: - Sue Salzle

- Presented check register/expenditures
- Talked about District Tournament Entry fees as profit
- January ice bill will be \$22,600, we have \$22,000 in our check book plus the \$10,000 gambling transfer.
- We are counting on \$15,000 from the Stag.
- We will have more ice bills coming that are estimated at \$30,000.
- We will have ice bills from the Regional Tournament which is 28 hours of ice.
- Need to give Cyndi St. Pierre a budget for the Mite/Mini Mite Jamboree.
- For the new contract positions that will be put in place we may want to pay twice a year rather than monthly.
- Anyone with outstanding registration fees will not be allowed to register.
- We will have Scholarship dollars from the United Way, Anthony Ford Foundation and Kato Engineering. These funds can only be used for Scholarships
- We have 2 CD's left one for \$50,000 which is for Facility Expansion and one for \$31,120 which is for Operating Expenses.
- Check Register

M/S/P: Holli/Lynette

Scholarships:

- We will still work with Al to get Scholarships
- Going forward any scholarship recipients will need to pay ½ of their fee up front
- Need to put it out there that people will need to have payment plans in place

Fundraising Report: – April Austin

- This year our fundraiser will be coffee sales.
- MAHA logo will be on the bag and they will be 12 oz bags and they will sell for \$12.00. Each player will need to sell 20 bags.
- Trying to figure out an incentive for those that sell more. (garment bag, pizza party etc)
- We will take orders and then we will need to deliver the coffee once it comes in.
- The buyout will be more so hopefully more people will choose to sell.
- There will be a choice of whole beans/ground, regular/decaf.
- Would like to try and sell coffee at the Lady Mavs games.
- Have the teams wear their jerseys and get out and sell.
- 70 remaining hams went to ECHO Food Shelf , Salvation Army and a church.
- We will remove the script fundraiser from the agenda and table it for now.

New Fundraiser Idea:

“Night Golf”, we would look at holding it at Terrace View and we would grill before hand. We will visit with Jodie Hermer to see if she is at all interested in helping to coordinate this event.

Event Suggestion:

Association wide end of the year party. Give out trophies or plaques. Good idea to build relationships through the Association.

Stag: - Jeff Nickels

- Running on track
- Couple of tickets open due to the economy
- If interested in purchasing a ticket contact a committee member.

Sponsorships – Traci Hays

Send out Thank You’s to current sponsors. A spreadsheet was sent out to Sue, Darren and Dan Devenport so we make sure all sponsors were captured. Sports Pix will give us free team photos for our sponsors.

Expansion and Growth: nothing to report

Operations Committee: nothing to report

Registrar Report – Cyndi St. Pierre

No report presented

Communications: – Dave Breiter

- Less hits then we thought we would have
- Can run a report for repeat hits
- Dave sent out a new report with all of the hits.
- Manager passwords are good until next season
- We had 25 thousand page hits in about a month, good tool to use when recruiting sponsors.

S.K.A.T.E: Invite Ruthann to the parent/Team meetings

- Report cards are coming in
- Send another e-mail to managers
- April and Ruthann will set a date for the end of the year picnic.

Wild Tour: This year we will be a 1 hour stop

- Date is tentatively set for June 22nd or 23rd.

Follow Up: Changes to the handbook.

Operations Position: Board Feedback

- Last meeting our option was to open up the application/proposal process.
- Jason sent out proposal/applications of intent to the group.

- Do we want to bring any of them or all of the applicants in for interviews?
- When do we want to have a decision made by? We decided on May.

Open Discussion on this topic:

In considering Mr. Larson we need to know what are his intentions, e-mail correspondence has taken place. Opinion was that he is looking for more business, not interested in our association. Tom Larson – out, we are not interested.

Matt Tyree: Still playing so he is not available until April. Is he going to continue playing? He wants to come back to Mankato. We will need to contact him as to when he is available to interview.

Ken Essay and Des Christopher: Can Ken give the time that it takes? We would ask Ken and Des to come back to present again. Compile a list of questions we want the to speak to. Are we in a position as an Association to bring someone in who doesn't know the Association?

Jamie Como: He did not submit salary requirements.

We need to compile interview questions. Jason will set up the interview times, identify a date and a time to hold interviews.

Questions were asked if we should open it up to let Association members be present at the individual interviews?

Should we put their proposals/resume's out on the website? Legally we can not post without individuals permission. If members have questions they can contact a Board Member and that individual can bring their question to the table. This may generate feedback that is not constructive. The Board is put in place to make these decisions.

Question was asked "Who is responsible for making the hiring decision?" According to Article 2 – 2.1 of the ByLaws the Board is responsible. This was quoted by Jason Westerlund to the Board.

We need to find a day when we have an open forum and the individuals can present. Open it up to anyone who wants to come and see the presentation. Need to let applicants know how it will work.

Website Communication: The Board of Directors has identified 3 individuals we would like to interview for the Operations Manager position. Put a Q&A out there with a link to the Board Members.

Follow-up Business :

- Handbook (table until April)
- Move Up Policy (Table until April)
- Scrip fund raising (table until May)
- Replacement of Operations Manager position

Next Meeting Agenda Items:

- Operations Manager Position
- Stag Update
- Handbook Changes
- Presentation from the Best Western
- Erberts and Gerberts presentation

Next Regular Meeting

Monday, April 13th

7:00 PM at NMFD #2

Adjournment: 9:35 pm

Motion to adjourn

M/S/P: Ruthann/Shawn