

**WHITE BEAR LAKE AREA HOCKEY ASSOCIATION
ANNUAL MEETING
(OPEN TO ALL MEMBERSHIP)
WEDNESDAY APRIL 21st, 2010**

1. The following members were present: Dave Mathies, Allen Illgen, Sherry Meier, Sean Padden, Jen Goudreau, Doug Borglund and Pat Jackson.
2. Meeting called to order at 7:05 pm by Dave Mathies.

Larry Fitzpatrick motion to approve the agenda. Pat Jackson seconded.
Motion carried.

3. Meeting minutes for April 14, 2009 were presented. Motion by Pat Jackson to approve the meeting minutes. Sherry Meier seconded. Motion carried.
4. Gambling Report – Chris Olson; -Gambling Report
If you have any questions please let me know.

<u>WHITE BEAR LAKE AREA HOCKEY ASSOCIATION</u>				2007-2008
Gambling Report 4/1/08 -- 2/28/09*				
Raffle Gross	1,530			
Raffle Prizes	548			
Raffle Net		982		
Paddlewheel Gross	15,330.00			
Paddlewheel Prizes	10,220.00			
Paddlewheel Net		5,110.00		
Pulltab Gross	1,676,965.00			
Pulltab Prizes	13,665,863.00			
Pulltab Net		311,102.00		
GROSS PROFIT PRE-TAX		317,194.00		139,390.00
Cash Long/Short	(1,859.00)			
PRE-TAX INCOME		315,335.00		138,625.00
Taxes:				
Gambling Tax (8.5%)	518.00			
Combined Receipts	42,088.00			
Board Fee (.1%)	1,694.00			
Distributor	39,807.00			
Total Gambling Tax		84,107.00		
GROSS PROFIT		231,228.00		114,980.00
Expenses:				
Beginning Inventory	14,907.00			

Product Purchases	30,613.00		
Ending Inventory	15,599.00		
Cost of Sales	29,921.00		
Compensation	103,715.00		
Penalty/Interest	0.00		
Advertising	0.00		
Accounting	14,850.00		
Supplies	2,592.00		
Equipment	0.00		
Rent	25,668.00		
Utilities	0.00		
Insurance	0.00		
License/Bond	295.00		
Total Expenses		176,951.00	
NET PROFIT		7,489.00	
Reimb Ex Cash Short		0.00	
Reimb Neg Exp Calc		0.00	
Lawful Purpose Expenditures:			
2% Tax Refund Credit	(14,448.00)		
Lawful Purpose Contributions	15,000.00		
1/2 Annual Audit	0.00		
990T Taxes	850.00		
Local Tax	6,719.00		
Local Fund (10%)	0.00		
Total Lawful Purpose		8,122.00	
PROFIT AFTER LAWFUL PURPOSE		(633.00)	

Secretary's Report – Sherry Meier;

Nothing to report. I have just a few words to say. I would like to thank all the volunteers that have helped out. I would like to thank Dave Mathies and Allen Illgen for all there hard work on the new arena. Kristi Schillinger and Jen Goudreau for all there hard work and helping me out. Chris Olson for making the registration process and smooth as possible.

Treasurer's Report –Jennifer Goudreau;

There has been an approved motion by the WBLAHA Board to collect a portion of team fees for traveling level players at time of registration. The amount approved is \$200 and only applies for players at the Squirt level up for boys and U10 level up for girls.

This \$200 portion of team fees are **NOT** in addition to team fees for the 2010-11 season. It is an amount that needs to be collected prior to teams formed to help cover the upfront costs the association has paid for in the past. Due to changes in

costs associated with the timing of the season it has become increasingly difficult for the Association to continue to “front” these monies. These upfront costs include, but are not limited to:

- Tournament registrations
- District 2 league
- District 2 ref fees
- Initial ice payments
- Jerseys

The \$200 team fee per traveling player will be due at time of registration, and will be payable via credit card.

Again, this is **NOT** an increase in your team fees. It is a portion of the team fees that have always been collected per player, but are now being collected up front. Overall your team fees will be comparable to prior years. This is a necessary change for Association cash flow purposes only. This is not unusual for other area hockey associations, and in fact many collect much more up front.

2009-10 Treasurer Report

A full financial accounting will be made available after the annual audit is performed by Tautges & Redpath. To summarize for the fiscal year ended 3-31-2010, we had cash balances total \$123,523 against -0- liabilities. These funds are held in FDIC insured accounts at Lake Area Bank and Bremer Bank. This represents a decrease of nearly \$56,477 from the prior period and was difficult to arrive at a working budget based on previous calculations. Based on limited information here are the estimated deviations from the 2008-09 season:

Above plan:

Tournaments + \$2,000

Below plan:

Registration refunds -\$2,638

Coaches/Volunteer Fund -\$6,065

Concessions - \$6,000 (based on estimated budget of \$20,000 profit however still considerably higher than 08/09 season- thanks Heidi and Missy)

Additional Expenses incurred:

D2 Special assessment (for all District 2 teams) - \$1500
Jerseys (and sewing adjustments) - \$5,900
Legal Fees (raffle) - \$3,587
Sales & Use Taxes from 07/08 and 08/09 season - \$6,700
Professional Services -\$3,600

In addition to the expenses variance, the contribution from the Gambling fund was also off estimated budget (a negative variance of \$15,000) which would usually help offset ice costs.

During this past year we funded over \$10,000 in Rob Sund Scholarships to 32 families. We had the largest number of Rob Sund applicants ever received, which made this decision process extremely difficult. The Rob Sund Scholarship account is nearly depleted at this time. I greatly encourage all WBLAHA coaches and volunteers to actively seek funds from the companies you work for. Many major companies have "Community Volunteer matching" funds available on a request basis (ie Target, Excel Energy, Best Buy, Ecolab, Medtronics, St. Jude Medical, Boston Scientific, 3M, etc).

In addition to the scholarships, the association covered \$7300 in bad debts from parents who failed to pay for the entire team fees during the 08/09 season. I am pleased to say that so far it looks like we will not be going into the 2010-11 season without this level of non-payment debt. Most families that have faced economic crisis have been able to make other arrangements to pay their team fees or have come forth and requested a "payment plan" to cover their remaining team fees prior to registration for 2010-11 season.

Going forward we will need to make some necessary budget cuts so we continue to function as a top seeded hockey association and with positive cash flow to cover annual expenses. One of the most critical changes will be the requirement for the portion of team funds due traveling players at the time of registration. I hope you will see this not as an increase in your team fees, but rather an upfront payment to cover early seasonal expenses.

Lastly, I want to thank those who helped me during my "rookie" season. Most importantly would be Sue Arcand. Sue was instrumental in helping me establish a starting point and setting me straight with Quick Books. I could not have done it without her help. It was most appreciated.

Next would be my manager coordinators, Kristi Shillinger and Sherry Meier. Those meeting seem so long ago but they were so much work I won't forget all the help you gave me.

Of course, thanks to the other Board members who patiently put up with my sometimes confusing monthly board number mistakes until I got it on track.

Most importantly I would like to give Dave Mathies a big thank you, for all his assistance from the beginning to help me get going. His dedication, financial acumen, and consistent follow through will be missed.

5. President's Report –Dave Mathies,

Its been a great and fun two years. Learned a lot from all the experiences. White Bear Hockey is very well liked from all the associations. We learned a lot from the raffle. I think that it took about 5 years off my life. We made \$15,000.00 from the raffle for the association. 3 years we have been working on the new arena and we are finally there. Ground breaking is tomorrow at 4pm April 22, 2010. They will actually be breaking the ground on Tuesday April 27th if you want to watch. We the board approved to move \$100,000.00 to the arena over the last year . We need to make it more of a White Bear arena . We added Online registration this last year and went great we also had a few minor adjustments so hopefully this year it will be a little smother. I would like to Thank Heidi and Missy for helping out with consessions they did a great job this year. Thanks to my wife Lisa for all the support she gave me and the rest of the board Thanks for making it a successful few years.

6. Vice President – Larry Fitzpatrick

Thank you to all on the Board especially Dave, Sherry and Doug. Thanks to Jessie Fiddle and his wife and all the tournament volunteers. Thanks to all who helped with the Golf Tourney and the Booster Bash Shawn Illgen for doing an outstanding job with sponsors the last few years.

The Golf tournament is set for September 18th , 2010 at Tanners Brook
Booster Bash will be in Oct Date TBD at the Hugo Legion

8. Directors Reports:

Allen Illgen – Director of Player Development

Truly happy to be on this board. Learned a lot these past few years and will continue to learn the next couple of years. We had 4 B squirt teams we are already talking about next year trying to figure out if we think the talent is there to continue 4 teams. Clinic a few things changed this past year Scott Steffen took it over this year. We are already working on changes for next year. Mites-Greg Kuyva thank you very much for all your work on this. So many people to volunteer this year thank you. Greg is not coming back next year to run the program. With all the High expectations from the parents and Athletes Greg did a great job. Thank you. Chuck St. Martin ran Goalies this past few years and did a fantastic job we really appreciate your help. We also changed programs for the Goalies this year Zach did a truly wonderful job making it better for the goalies. Zach will be coming back next year. Dave Mathies has done a great job on the New arena we all

thank you for your help on this. Acceleration punch cards are available, Treadmill will continue like it did last year we will also have punch cards available for the Dry land center this year. We have a facility committee that has 6 people on it and Dave Mathies will lead this committee this year with the new arena.

Pat Jackson – Junior Gold/C Director

Would like to thank all the Coaches and Team Managers that helped out this year. MN Hockey gives 5 scholarships a year and this year Tyler Serwitty received a \$1000.00 scholarship. Would like to Thank Dave Mathies for all his hard work these past few years. Sherry Meier for all that she has done for the program. Jon Anderson for all the time he spent on the Ice Scheduling and meetings he attended to make it work. Brian Halverson for all the time he spent on the website. Jesse Fiddle for all the work on Tournaments. John Turner has 25 + years has decided to retire thanks for all your hard work .Mike Wakefield for all your hard work. Brian Cunningham for all the work with the C peewee program.

Doug Borglund – Girls Director

Had a very successful year filled 9 teams including a U19 team this year. Thanks for all the volunteers, board members, and especially Dave Mathies for helping out the past few years . I would also like to thank Allen Illgen for the help on getting a girls clinic up and running. We are in need for goalies for the girls program over the next few years.

Sean Padden – Traveling Director

With the end of my first year I would like to say I am very happy with everything. I would like to thank all the coaches for all there hard work and to help make your kids better athletes. I don't measure success by wins or losses but on the way the program was ran. I think this past year was a very successful year. Our Squirt A team was the D2 champs, A Peewees appeared in state, B Bantams won the region and appeared at state Coaches applications are accepted until June 1st.

7. Open Forum

10. Old Business –

11. New Business –

12. Discussion

ELECTION RESULTS;

Sean McCoshen had 48 votes.- President

Todd Meier had 64 votes.-President

Ran unopposed

Kristi Schillinger – Secretary

Allen Illgen- Player Development

Steve Synder- Girls Director

Winners of Free Registration

Jerry Wright

Jeff Martin

13. Dave Mathies motioned to adjourn the meeting. Sherry Meier seconded.
Meeting adjourned at 8:16 pm.

Respectfully Submitted,

Sherry Meier