

	Aug 12		Sep 12		Oct 12		Nov 12		Dec 12		Jan 13		TOTAL Aug '12 - Jan 13	
		Budget		Budget		Budget		Budget		Budget		Budget		Budget
Income														
410000 - Membership Revenue														
410002 - Administrative Fee - Membership	0.00		0.00		0.00		0.00		2,555.00		0.00		2,555.00	
410003 - Paper Application Fee	30.00		0.00		0.00		0.00		0.00		0.00		30.00	
410005 - Membership Card Replacement	0.00	30.00	0.00	0.00	40.00	0.00	10.00	102.86	30.00	102.86	20.00	102.86	100.00	338.58
410010 - 1 Year Competitive	363,465.00	363,295.00	172,008.08	172,008.08	126,455.00	126,455.00	65,385.00	60,000.80	56,195.00	71,186.10	56,097.94	93,936.00	839,606.02	886,880.98
410015 - 1 Year Non-Competitive	12,000.00	12,000.00	11,580.00	11,580.00	9,455.00	9,455.00	4,975.00	5,280.71	3,470.00	5,280.71	5,760.00	5,280.71	47,240.00	48,877.13
410020 - 3 Year Competitive	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
410030 - Club Dues	19,480.00	19,480.00	5,150.00	5,150.00	2,700.00	2,700.00	1,000.00	170.00	800.00	0.00	1,000.00	0.00	30,130.00	27,500.00
410031 - Club Banner	1,700.00	1,700.00	400.00	400.00	200.00	200.00	150.00	207.14	50.00	207.14	100.00	207.14	2,600.00	2,921.42
410040 - Commercial	500.00	500.00	1,000.00	1,000.00	2,000.00	2,000.00	0.00	0.00	0.00	0.00	0.00	0.00	3,500.00	3,500.00
410050 - Family	31,640.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	31,640.00	0.00
410060 - Life	4,800.00	4,800.00	4,800.00	4,800.00	1,200.00	1,200.00	0.00	0.00	1,200.00	1,200.00	0.00	0.00	12,000.00	12,000.00
410061 - Life W/Installment	6,240.00	6,240.00	2,160.00	2,160.00	1,440.00	1,440.00	600.00	737.14	720.00	737.14	415.00	737.14	11,575.00	12,051.42
410062 - One-Day	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
410070 - Supporting	2,005.00	2,005.00	875.00	875.00	550.00	550.00	555.00	760.00	320.00	760.00	1,065.00	760.00	5,370.00	5,710.00
410071 - Supporting Parent	200.00	200.00	420.00	420.00	30.00	30.00	60.00	0.00	110.00	475.00	450.00	475.00	1,270.00	1,600.00
410075 - Professional Coaches	63,913.98	63,913.98	12,636.65	12,636.65	4,763.33	4,763.33	1,730.00	2,669.43	(5,020.00)	2,669.43	3,390.00	2,669.43	81,413.96	89,322.25
Total 410000 - Membership Revenue	505,973.98	474,163.98	211,029.73	211,029.73	148,833.33	148,793.33	74,465.00	69,928.08	60,430.00	82,618.38	68,297.94	104,168.28	1,069,029.98	1,090,701.78
410100 - National Registration														
410120 - National Registration Fees	0.00	0.00	0.00	0.00	300,695.00	300,620.00	240,468.76	219,383.00	232,820.00	214,488.00	318,349.99	273,000.00	1,092,333.75	1,007,491.00
410130 - SYC Bid Fees	20.00	0.00	0.00	0.00	1,780.00	1,780.00	0.00	0.00	0.00	0.00	0.00	0.00	1,800.00	1,780.00
410133 - RYC Bid Fee	260.00	260.00	220.00	220.00	20.00	20.00	60.00	0.00	40.00	0.00	60.00	0.00	660.00	500.00
410135 - ROC Bid Fees	0.00	0.00	0.00	0.00	0.00	0.00	665.00	0.00	0.00	0.00	0.00	0.00	665.00	0.00
Total 410100 - National Registration	280.00	260.00	220.00	220.00	302,495.00	302,420.00	241,193.76	219,383.00	232,860.00	214,488.00	318,409.99	273,000.00	1,095,458.75	1,009,771.00
410150 - FOC Exam														
410200 - International Registration Fees	575.00	575.00	1,200.00	1,200.00	1,000.00	1,000.00	625.00	400.00	750.00	853.13	1,875.00	853.13	6,025.00	4,881.26
410201 - International Registration Fees	0.00	0.00	0.00	0.00	4,777.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,777.50	0.00
410205 - Coaches College	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
410210 - FIE License Fees	0.00	0.00	2,855.00	199.01	980.00	1,520.00	170.00	1,920.11	140.00	1,920.11	120.00	1,920.11	4,265.00	7,479.34
410220 - Referee to World Cup Fee	8,800.00	0.00	24,750.00	9,625.00	50,875.00	26,400.00	22,550.00	52,250.00	19,525.00	15,675.00	33,865.44	26,950.00	160,365.44	130,900.00
410225 - Training Camp Fees	8,100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,100.00	0.00
410230 - World Cup Fees Paid to the FIE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
410235 - European Federation License	0.00	0.00	(2,655.99)	0.00	540.00	0.00	255.00	0.00	30.00	0.00	225.00	0.00	(1,605.99)	0.00
410200 - International Registration Fees - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(80.00)	0.00	(80.00)	0.00
Total 410200 - International Registration Fees	16,900.00	0.00	24,949.01	9,824.01	57,172.50	27,920.00	22,975.00	54,170.11	19,695.00	17,595.11	34,130.44	28,870.11	175,821.95	138,379.34
410300 - Insurance Revenue														
410310 - Club	89,700.00	89,700.00	24,000.00	24,000.00	10,850.00	10,850.00	3,600.00	0.00	3,300.00	741.67	4,190.25	741.67	135,640.25	126,033.34
410320 - Third Party	0.00	0.00	75.00	75.00	100.00	100.00	150.00	0.00	75.00	387.50	50.00	387.50	450.00	950.00
Total 410300 - Insurance Revenue	89,700.00	89,700.00	24,075.00	24,075.00	10,950.00	10,950.00	3,750.00	0.00	3,375.00	1,129.17	4,240.25	1,129.17	136,090.25	126,983.34
410400 - Marketing Revenue														
410415 - Event vendors	0.00	0.00	0.00	0.00	35,920.00	35,920.00	1,200.00	1,200.00	4,750.00	11,172.50	1,416.67	11,172.50	43,286.67	59,465.00
410416 - Olympic Tickets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	672.00	0.00	672.00	672.00	0.00
410420 - Magazine Ads	1,118.00	1,118.00	0.00	0.00	0.00	0.00	5,629.00	5,629.00	657.00	2,594.09	0.00	2,594.13	7,404.00	11,935.22
410430 - Magazine Subscriptions	180.00	180.00	120.00	120.00	75.00	75.00	75.00	75.00	67.00	31.25	45.00	31.25	562.00	512.50
410440 - Merchandise														
410442 - Apparel	0.00	0.00	2,710.00	0.00	1,030.00	0.00	25.00	0.00	0.00	0.00	0.00	0.00	3,765.00	0.00
410446 - Publications	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	125.00	0.00	125.00	125.00	0.00
410448 - Lists and Labels	345.28	0.00	0.00	0.00	383.46	0.00	0.00	0.00	0.00	0.00	0.00	0.00	728.74	0.00
Total 410440 - Merchandise	345.28	0.00	2,710.00	0.00	1,413.46	0.00	25.00	0.00	0.00	0.00	125.00	0.00	4,618.74	0.00
410450 - Royalties & Partnerships														
410453 - Fencing Photos	0.00	0.00	0.00	0.00	0.00	0.00	158.34	0.00	0.00	0.00	0.00	0.00	158.34	0.00
410454 - Hilton Honors	0.00	0.00	2,285.04	0.00	0.00	0.00	0.00	0.00	7,357.51	0.00	0.00	0.00	9,642.55	0.00
410458 - Pro Print Wear	0.00	0.00	96.13	0.00	13,653.87	0.00	0.00	0.00	0.00	0.00	13,216.45	0.00	26,966.45	0.00
410459 - Visa Affinity	408.27	0.00	344.05	0.00	285.66	0.00	401.30	0.00	320.93	0.00	368.53	0.00	2,128.74	0.00
410450 - Royalties & Partnerships - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,500.00	0.00	12,500.00	0.00	25,000.00
Total 410450 - Royalties & Partnerships	408.27	0.00	2,725.22	0.00	13,939.53	0.00	559.64	0.00	7,678.44	12,500.00	13,584.98	12,500.00	38,896.08	25,000.00
410460 - Shipping & Handling														
410460 - Shipping & Handling	38.17	0.00	39.67	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	77.84	0.00

410470 - USOC Joint Marketing	37,500.00	37,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	37,500.00	37,500.00
410480 - Rebates														
410489 - PSA	0.00	0.00	0.00	0.00	11,810.57	11,810.57	0.00	10,000.00	0.00	14,093.00	14,466.43	19,000.00	26,277.00	54,903.57
410480 - Rebates - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 410480 - Rebates	0.00	0.00	0.00	0.00	11,810.57	11,810.57	0.00	10,000.00	0.00	14,093.00	14,466.43	19,000.00	26,277.00	54,903.57
410490 - VIK														
410492 - Airline Tickets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,514.00	0.00	8,514.00
410498 - Misc Value In Kind	0.00	0.00	0.00	0.00	0.00	0.00	10.00	0.00	0.00	0.00	0.00	0.00	10.00	10.00
Total 410490 - VIK	0.00	0.00	0.00	0.00	0.00	0.00	10.00	0.00	0.00	0.00	0.00	8,514.00	10.00	8,514.00
Total 410400 - Marketing Revenue	39,589.72	38,798.00	5,594.89	120.00	63,158.56	47,805.57	7,498.64	16,904.00	13,152.44	40,390.84	30,310.08	53,811.88	159,304.33	197,830.29
410449 - Olympic Ticket Sales	438.00		0.00		0.00		0.00		0.00		0.00		438.00	
410500 - Donations														
410510 - CFC	2,529.34		591.60		986.32		460.79		1,031.55		687.98		6,287.58	
410520 - General	2,344.39	2,344.39	1,247.00	1,247.00	1,008.70	1,008.70	1,455.00	2,599.99	4,385.00	2,599.99	2,112.38	2,599.99	12,552.47	12,400.06
410530 - Memorial														
410535 - DirectorTraining	0.00		150.00		1,300.00		125.00		0.00		1,000.00		2,575.00	
Total 410530 - Memorial	0.00		150.00		1,300.00		125.00		0.00		1,000.00		2,575.00	
410540 - Restricted														
410545 - Hall of Fame	0.00		0.00		0.00		0.00		0.00		0.00	0.00	0.00	0.00
Total 410540 - Restricted	0.00		0.00		0.00		0.00		0.00		0.00	0.00	0.00	0.00
410550 - Restricted-International														
410557 - Womens Sabre	0.00		0.00		100.00		0.00		0.00		0.00		100.00	
410558 - International Relations	0.00		0.00		1,000.00		0.00		0.00		0.00		1,000.00	
Total 410550 - Restricted-International	0.00		0.00		1,100.00		0.00		0.00		0.00		1,100.00	
Total 410500 - Donations	4,873.73	2,344.39	1,988.60	1,247.00	4,395.02	1,008.70	2,040.79	2,599.99	5,416.55	2,599.99	3,800.36	2,599.99	22,515.05	12,400.06
410600 - Miscellaneous Revenue														
410620 - Interest Earned	9.84		1.06		1.37		20.73		23.74		20.45		77.19	
410630 - Miscellaneous	0.00	0.00	10,000.00	0.00	0.00	0.00	5,090.00	0.00	19,240.00	26,250.00	0.00	16,250.00	34,330.00	42,500.00
Total 410600 - Miscellaneous Revenue	9.84	0.00	10,001.06	0.00	1.37	0.00	5,110.73	0.00	19,263.74	26,250.00	20.45	16,250.00	34,407.19	42,500.00
410651 - Prior Year Income	23,961.00		288.44		5,911.25		316.40		0.00		5,849.54		36,326.63	
410700 - USOC														
410710 - Base Funding	0.00	60,536.00	0.00	0.00	0.00	0.00	0.00	60,536.00	0.00	0.00	121,072.00	0.00	121,072.00	121,072.00
410720 - International Relations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,100.00	3,100.00	0.00	3,100.00	
410730 - Performance Pool	60,536.00	0.00	0.00	0.00	0.00	0.00	60,536.00	0.00	0.00	(121,072.00)	0.00	0.00	0.00	
410760 - Wheelchair Funding	6,250.00	6,250.00	0.00	0.00	0.00	0.00	6,250.00	6,250.00	0.00	0.00	0.00	0.00	12,500.00	12,500.00
Total 410700 - USOC	66,786.00	66,786.00	0.00	0.00	0.00	0.00	66,786.00	66,786.00	0.00	0.00	3,100.00	0.00	136,672.00	133,572.00
410800 - USFF														
410810 - Administrative Fee	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00	0.00	0.00	0.00	1,000.00
410820 - Grants	0.00	0.00	65,618.00	65,618.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	65,618.00	65,618.00
Total 410800 - USFF	0.00	0.00	65,618.00	65,618.00	0.00	0.00	0.00	0.00	0.00	1,000.00	0.00	0.00	65,618.00	66,618.00
410900 - Sanction Fees														
410910 - NOC/ROC	0.00	440.00	440.00	0.00	5,560.00	5,560.00	2,900.00	2,949.71	1,715.00	1,145.52	1,270.00	1,732.35	11,885.00	11,827.58
410920 - Regional Youth Circuit	0.00	370.00	370.00	882.00	882.00	0.00	496.00	743.04	630.00	309.60	880.00	828.80	3,258.00	3,133.44
410930 - Super Youth Circuit	0.00	0.00	1,760.00	1,760.00	0.00	0.00	0.00	909.45	2,115.00	1,273.23	2,285.00	1,273.23	6,160.00	5,215.91
Total 410900 - Sanction Fees	0.00	810.00	2,570.00	2,642.00	6,442.00	5,560.00	3,396.00	4,602.20	4,460.00	2,728.35	4,435.00	3,834.38	21,303.00	20,176.93
411000 - All-Academic Team	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Income	749,087.27	673,437.37	347,534.73	315,975.74	600,359.03	545,457.60	428,157.32	434,773.38	359,402.73	389,652.97	474,469.05	484,516.94	2,959,010.13	2,843,814.00
Gross Profit	749,087.27	673,437.37	347,534.73	315,975.74	600,359.03	545,457.60	428,157.32	434,773.38	359,402.73	389,652.97	474,469.05	484,516.94	2,959,010.13	2,843,814.00
Expense														
500020 - Air	6,435.05	39,544.23	17,226.80	20,434.89	50,457.49	130,152.33	79,449.78	95,303.18	38,547.67	56,822.92	65,511.53	117,790.58	257,628.32	460,048.13
500100 - Administrative														
500101 - Administrative Fees	0.00		0.00		0.00		0.00		0.00		12.80		12.80	
500102 - Credit card and bank fees	1,471.80	19,594.74	3,868.29	21,484.73	3,802.81	18,728.12	1,685.16	5,418.72	1,497.71	3,386.72	1,243.74	12,450.79	13,569.51	81,063.82

500103 - Online Registration Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
500105 - Paypal Fees	18,179.87		17,664.65		14,925.31		7,243.26		10,343.33		12,869.46		81,225.88	
500106 - Audit fees	0.00	0.00	0.00	0.00	0.00	0.00	5,500.00	6,615.00	0.00	0.00	0.00	0.00	5,500.00	6,615.00
500107 - Tax return fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,100.00	0.00	0.00	0.00	2,100.00
500108 - Legal fees	13.92	13.92	13.92	0.00	27.84	27.84	2,064.00	328.69	0.00	328.69	0.00	328.69	2,119.68	1,027.83
Total 500100 - Administrative	19,665.59	19,608.66	21,546.86	21,484.73	18,755.96	18,755.96	16,492.42	12,362.41	11,841.04	5,815.41	14,126.00	12,779.48	102,427.87	90,806.65
500110 - American Fencing Magazine														
500112 - Design Cost	0.00	0.00	0.00	2,750.00	0.00	0.00	0.00	0.00	0.00	2,750.00	6,010.00	0.00	6,010.00	5,500.00
500113 - Comailing and Freight	0.00	0.00	0.00	2,956.95	0.00	0.00	356.38	356.38	0.00	2,562.22	0.00	0.00	356.38	5,875.55
500115 - Printing	0.00	0.00	0.00	6,375.00	0.00	0.00	0.00	0.00	0.00	6,375.00	0.00	0.00	0.00	12,750.00
Total 500110 - American Fencing Magazine	0.00	0.00	0.00	12,081.95	0.00	0.00	356.38	356.38	0.00	11,687.22	6,010.00	0.00	6,366.38	24,125.55
500120 - Depreciation - Furn, Fix, Bldg														
500130 - Dues and Fees	3,424.00	9,202.09	17,981.73	15,117.10	28,765.61	23,721.52	22,522.91	16,717.10	18,768.40	12,884.93	43,176.13	17,047.16	134,638.78	94,689.90
500140 - Equipment/Copier	49.62	800.00	800.37	800.00	227.24	800.00	0.00	800.00	0.00	800.00	0.00	800.00	1,077.23	4,800.00
500142 - Leased equipment	0.00	0.00	0.00	0.00	0.00	0.00	732.72	0.00	1,350.08	0.00	735.49	0.00	2,818.29	0.00
500160 - Freight	0.00	0.00	6,469.54	2,600.00	0.00	0.00	0.00	7,024.00	25,177.52	7,222.00	5,971.00	4,360.00	37,618.06	21,206.00
500200 - Ground Transportation	645.37	405.37	926.75	474.44	4,183.50	3,409.77	13,267.76	3,679.17	9,752.19	6,165.17	9,491.63	7,285.17	38,267.20	21,419.00
500220 - Honorarium	0.00	0.00	0.00	0.00	25,982.50	25,852.50	30,020.00	25,220.00	29,832.50	18,180.00	31,900.00	25,600.00	117,735.00	94,852.50
500240 - Hotel	14,914.36	2,603.56	2,642.12	361.04	43,606.10	28,697.29	21,325.74	24,862.59	51,310.98	27,936.69	54,865.80	27,936.69	188,665.10	112,397.86
500260 - Incentive														
500268 - Direct athlete support	0.00		0.00		0.00		0.00		0.00		126,000.00	35,000.00	126,000.00	35,000.00
Total 500260 - Incentive	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	126,000.00	35,000.00	126,000.00	35,000.00
500280 - Insurance														
500282 - Athlete Accident	683.67	683.67	666.67	666.67	666.67	666.67	666.67	666.67	740.67	5,666.67	11,936.11	5,666.67	15,360.46	14,017.02
500284 - Commercial General Liability	3,618.42	3,618.42	3,526.42	3,526.42	3,526.42	3,526.42	3,526.42	3,526.42	3,914.42	3,526.42	3,731.42	3,526.42	21,843.52	21,250.52
500286 - Director and Officer Liability	259.08	259.08	259.08	259.08	259.08	259.08	259.08	259.08	259.08	259.08	259.08	259.08	1,554.48	1,554.48
500287 - Media Liability	0.00		0.00		0.00		0.00		0.00		2,500.00	0.00	2,500.00	0.00
500288 - Office	458.00	458.00	458.00	458.00	458.00	458.00	458.00	458.00	5,342.00	458.00	458.00	458.00	7,632.00	2,748.00
Total 500280 - Insurance	5,019.17	5,019.17	4,910.17	4,910.17	4,910.17	4,910.17	4,910.17	4,910.17	10,256.17	9,910.17	18,884.61	9,910.17	48,890.46	39,570.02
500290 - Interest Expense														
500292 - Chase LOC	279.10	279.10	274.49	274.49	261.28	261.28	265.26	276.13	252.15	276.13	256.03	276.13	1,588.31	1,643.26
500290 - Interest Expense - Other	0.00	0.00	408.03	0.00	0.00	0.00	0.00	44.44	0.00	44.44	0.00	44.44	408.03	133.32
Total 500290 - Interest Expense	279.10	279.10	682.52	274.49	261.28	261.28	265.26	320.57	252.15	320.57	256.03	320.57	1,996.34	1,776.58
500330 - Marketing														
500340 - Meals	1,422.77	600.00	1,234.96	242.07	2,426.29	1,240.26	830.14	30.84	2,228.25	180.84	1,695.51	180.84	9,837.92	2,474.85
500355 - Merchandise	237.16	0.00	1,429.29	0.00	8,924.53	0.00	6,316.00	0.00	0.00	0.00	0.00	0.00	16,906.98	0.00
500360 - Miscellaneous	674.70	149.70	1,550.59	0.00	2,671.13	35.48	0.00	11.24	1,359.98	73.74	(16.82)	73.74	6,239.58	343.90
500400 - Payroll Expenses														
500402 - Employee Insurance Benefits	8,187.75	8,187.75	8,314.41	8,314.41	12,871.03	12,871.03	4,278.87	4,278.87	8,561.93	9,678.54	8,515.67	9,678.54	50,729.66	53,009.14
500403 - Payroll Service/Wire Fee	2,025.65	2,025.65	1,611.72	1,611.72	2,587.05	2,587.05	1,385.76	1,385.76	1,385.76	1,498.74	1,615.23	1,498.74	10,611.17	10,607.66
500404 - Payroll Tax Expense	5,159.70	5,159.70	4,386.16	4,386.16	6,868.21	6,868.21	3,705.70	3,705.70	3,652.64	4,787.38	7,712.75	6,872.84	31,485.16	31,779.99
500406 - Salaries	50,095.58	52,015.58	53,413.88	55,333.88	82,298.05	84,218.05	48,555.22	50,475.22	48,274.66	58,504.47	53,091.80	58,504.47	335,729.19	359,051.62
500407 - Retirement plan contribution	2,041.42	2,041.42	1,270.28	1,270.28	1,922.10	1,922.10	1,165.48	1,165.48	1,261.35	1,593.18	1,139.42	1,593.18	8,800.05	9,585.64
500408 - Worker Compensation Insurance	421.23	421.23	325.80	325.80	533.43	533.43	292.76	292.76	314.11	318.20	331.19	318.20	2,218.52	2,209.62
Total 500400 - Payroll Expenses	67,931.33	69,851.33	69,322.25	71,242.25	107,079.87	108,999.87	59,383.79	61,303.79	63,450.45	76,380.51	72,406.06	78,465.92	439,573.75	466,243.67
500420 - Per Diem														
500425 - Photography Services	0.00	0.00	0.00	0.00	9,980.00	9,360.00	12,190.00	8,800.00	12,350.00	7,980.00	17,200.00	9,300.00	51,850.69	35,440.00
500430 - Prior Year Adjustments	174.01		2,435.89		7,925.57		8,783.62		12,613.68		12,887.80		44,820.57	
500440 - Phone	3,103.01	2,792.47	2,706.67	3,273.92	1,681.20	1,927.38	9,437.00	1,704.46	2,382.39	3,242.10	1,700.30	3,242.10	22,552.37	13,098.83
500460 - Postage and Shipping	427.19	312.62	949.41	611.28	4,136.55	361.29	2,086.86	1,035.39	4,196.68	1,262.04	1,348.82	762.04	13,145.51	4,344.66
500480 - Printing	3,689.78	2,910.38	10,699.37	10,699.37	6,376.10	5,968.49	3,831.52	4,438.82	8,060.94	5,674.42	1,773.11	6,214.42	34,430.82	35,905.90
500520 - Rebates	0.00	0.00	0.00	0.00	0.00	44,694.00	44,694.00	0.00	0.00	0.00	0.00	12,231.00	44,694.00	56,925.00
500540 - Rent														
500541 - Sign on Sinton	0.00		0.00		0.00		0.00		0.00		0.00	136.00	0.00	136.00
500543 - Hillside/Big Country Warehouse	414.00	415.00	945.00	945.00	1,680.00	640.00	441.00	0.00	255.00	0.00	783.00	0.00	4,518.00	2,000.00
500545 - Building	911.00	911.00	1,151.00	911.00	911.00	911.00	1,151.00	911.00	1,031.00	911.00	1,031.00	911.00	6,186.00	5,466.00
500546 - Public Storage	67.67	67.67	113.32	113.32	189.93	189.93	154.00	158.80	154.00	158.80	154.00	158.80	832.92	847.32
500548 - USA Volleyball (Office Rent)	1,004.82	1,004.82	1,004.82	1,004.82	1,004.82	1,004.82	1,004.82	1,004.82	1,004.82	1,004.82	3,104.96	1,953.43	8,129.06	6,977.53
500549 - Venue Rental	0.00	0.00	0.00	0.00	23,782.00	23,782.00	0.00	0.00	13,000.00	13,000.00	19,500.00	20,000.00	56,282.00	56,782.00
Total 500540 - Rent	2,397.49	2,398.49	3,214.14	2,974.14	27,567.75	26,527.75	2,750.82	2,074.62	15,444.82	15,074.62	24,572.96	23,159.23	75,947.98	72,208.85

500550 - Venue Decorator	0.00	0.00	0.00	0.00	12,546.00	12,546.00	14,459.98	11,096.00	13,795.60	13,100.00	14,561.00	7,033.00	55,362.58	43,775.00
500551 - Venue equipment rental	0.00	0.00	0.00	0.00	3,055.00	2,195.00	3,118.20	1,010.00	715.00	6,000.00	4,110.42	2,150.00	10,998.62	11,355.00
500552 - Venue Security	0.00	0.00	0.00	0.00	7,814.19	7,814.19	8,537.74	3,686.00	5,715.80	810.00	1,537.77	1,000.00	23,605.50	13,310.19
500553 - Venue Electric	0.00	0.00	0.00	0.00	8,114.50	7,027.50	2,313.00	3,905.00	5,000.00	3,000.00	252.00	3,000.00	15,679.50	16,932.50
500554 - Venue Catering	0.00	0.00	0.00	0.00	25,517.82	25,622.71	19,856.16	12,326.00	9,228.03	16,000.00	16,346.26	15,000.00	70,948.27	68,948.71
500555 - Local Organizing Committee	0.00	0.00	0.00	0.00	900.00	900.00	0.00	500.00	0.00	500.00	0.00	500.00	900.00	2,400.00
500556 - Venue - Copier	0.00	0.00	0.00	0.00	0.00	860.00	0.00	0.00	598.81	1,000.00	435.66	1,000.00	1,034.47	2,860.00
500557 - Venue - EMT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00	0.00	2,000.00
500558 - Venue - Phone/AV	0.00	0.00	0.00	0.00	0.00	0.00	112.38	4,495.00	2,677.14	3,000.00	2,482.06	3,000.00	5,271.58	10,495.00
500560 - Services - Professional														
500562 - Contract labor	37,085.50	20,249.32	26,343.32	20,249.36	25,201.73	21,249.36	23,895.99	19,032.99	29,832.00	26,003.00	30,212.50	26,003.00	172,571.04	132,787.03
500564 - Non 1099 Payments	118.00	178.00	13,752.83	16,442.83	704.98	1,259.98	30.00	56,332.87	489.80	2,932.87	179.60	332.87	15,275.21	77,479.42
500560 - Services - Professional - Other	0.00		0.00		(3,700.00)		56,929.80		49.00		5,216.57		58,495.37	
Total 500560 - Services - Professional	<u>37,203.50</u>	<u>20,427.32</u>	<u>40,096.15</u>	<u>36,692.19</u>	<u>22,206.71</u>	<u>22,509.34</u>	<u>80,855.79</u>	<u>75,365.86</u>	<u>30,370.80</u>	<u>28,935.87</u>	<u>35,608.67</u>	<u>26,335.87</u>	<u>246,341.62</u>	<u>210,266.45</u>
500600 - Supply														
500601 - Business Cards	479.92	169.97	0.00	0.00	189.97	69.99	0.00	34.45	29.99	34.45	0.00	34.45	699.88	343.31
500602 - Company Software Hardware	220.50	220.50	69.91	69.91	(9.99)	0.00	76.24	239.51	74.90	239.51	522.80	239.51	954.36	1,008.94
500603 - Company Stationary	0.00	0.00	0.00	0.00	0.00	0.00	0.00	88.89	0.00	88.89	0.00	88.89	0.00	266.67
500604 - General Office Supplies	672.61	672.61	1,086.37	1,086.37	1,715.28	1,708.02	677.69	477.08	529.11	498.46	935.83	498.46	5,616.89	4,941.00
500605 - International Supplies	374.72		280.48		1,022.38		136.12		0.00		295.99		2,109.69	
500608 - Staff Development	0.00		0.00		209.00		0.00		0.00		0.00		209.00	
500609 - Tournament Supplies	0.00	0.00	305.38	305.38	161.86	161.86	1,430.40	3,248.12	1,254.57	3,597.24	216.88	3,597.24	3,369.09	10,909.84
500615 - Executive Office Supplies	0.00		44.99		0.00		0.00		0.00		0.00		44.99	
Total 500600 - Supply	<u>1,747.75</u>	<u>1,063.08</u>	<u>1,787.13</u>	<u>1,461.66</u>	<u>3,288.50</u>	<u>1,939.87</u>	<u>2,320.45</u>	<u>4,088.05</u>	<u>1,888.57</u>	<u>4,458.55</u>	<u>1,971.50</u>	<u>4,458.55</u>	<u>13,003.90</u>	<u>17,469.76</u>
500620 - Trophies & Medals	1,308.01	0.00	24.66	0.00	876.27	876.20	822.05	822.05	3,119.35	1,920.00	(7.00)	720.00	6,143.34	4,338.25
500650 - Utilities	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Expense	<u>171,134.65</u>	<u>177,967.57</u>	<u>208,892.37</u>	<u>205,735.69</u>	<u>440,492.83</u>	<u>517,966.15</u>	<u>474,024.39</u>	<u>388,248.69</u>	<u>392,539.99</u>	<u>344,795.97</u>	<u>589,591.10</u>	<u>457,114.73</u>	<u>2,276,675.33</u>	<u>2,091,828.80</u>
Net Income	<u>577,952.62</u>	<u>495,469.80</u>	<u>138,642.36</u>	<u>110,240.05</u>	<u>159,866.20</u>	<u>27,491.45</u>	<u>(45,867.07)</u>	<u>46,524.69</u>	<u>(33,137.26)</u>	<u>44,857.00</u>	<u>(115,122.05)</u>	<u>27,402.21</u>	<u>682,334.80</u>	<u>751,985.20</u>