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Accrual Basis

USASA
Profit & Loss Budget vs. Actual
September 2013

	Sep 13	Budget	\$ Over Budget	% of Budget
Income				
4200 · Affiliation Fees				
4000 · State Affiliation Fees	4,700.00	5,500.00	-800.00	85.5%
4028 · National Affiliate Fee	0.00	1,000.00	-1,000.00	0.0%
4060 · National League Affiliation Fee	0.00	9,000.00	-9,000.00	0.0%
4062 · Regional League Affiliation Fee	0.00	1,500.00	-1,500.00	0.0%
Total 4200 · Affiliation Fees	4,700.00	17,000.00	-12,300.00	27.6%
4210 · Player Registration				
4004 · Player Registration Fees	101,171.00	3,080,000.00	-2,978,829.00	3.3%
4007 · Liability Only Player Fees	0.00	270,000.00	-270,000.00	0.0%
Total 4210 · Player Registration	101,171.00	3,350,000.00	-3,248,829.00	3.0%
4215 · Team Registration				
4058 · USL Team Registration Fee	0.00	35,000.00	-35,000.00	0.0%
4086 · MSSL Team Registration	0.00	5,000.00	-5,000.00	0.0%
Total 4215 · Team Registration	0.00	40,000.00	-40,000.00	0.0%
4220 · Event Registration				
4008 · Open Tournament Registration	1,536.00	24,000.00	-22,464.00	6.4%
4030 · Veterans Tournament Entry Fees	0.00	30,000.00	-30,000.00	0.0%
4041 · Women's Open Cup	0.00	6,000.00	-6,000.00	0.0%
Total 4220 · Event Registration	1,536.00	60,000.00	-58,464.00	2.6%
4230 · Meetings				
4017 · Mid-Year Meeting Registration	1,300.00	6,000.00	-4,700.00	21.7%
4089 · Hall of Fame Ads	1,800.00	2,000.00	-200.00	90.0%
Total 4230 · Meetings	3,100.00	8,000.00	-4,900.00	38.8%
4300 · Other Revenue Sources				
4034 · Miscellaneous Income	8.00	3,000.00	-2,992.00	0.3%
4044 · Interest Income	424.04	15,000.00	-14,575.96	2.8%
4048 · Sponsorship	0.00	50,000.00	-50,000.00	0.0%
4050 · Choice Hotels	19.42			
4090 · Nike Contribution	14,583.33	175,000.00	-160,416.67	8.3%
4097 · Insurance Dividend	0.00	40,000.00	-40,000.00	0.0%
Total 4300 · Other Revenue Sources	15,034.79	283,000.00	-267,965.21	5.3%
Total Income	125,541.79	3,758,000.00	-3,632,458.21	3.3%
Expense				
6005 · President				
6000-02 · President Airfare	0.00	5,250.00	-5,250.00	0.0%
6000-05 · President Lodging	0.00	3,250.00	-3,250.00	0.0%
6000-06 · President Meals	0.00	2,000.00	-2,000.00	0.0%
6000-07 · President Misc. Expense	0.00	1,500.00	-1,500.00	0.0%
Total 6005 · President	0.00	12,000.00	-12,000.00	0.0%
6010 · Vice President				
6010-02 · VP Airfare	0.00	2,550.00	-2,550.00	0.0%
6010-05 · VP Lodging	0.00	2,150.00	-2,150.00	0.0%
6010-06 · VP Meals	0.00	900.00	-900.00	0.0%
6010-08 · VP Miscellaneous	0.00	400.00	-400.00	0.0%
Total 6010 · Vice President	0.00	6,000.00	-6,000.00	0.0%
6020 · Director Region I				
6020-02 · Dir. Reg. I Airfare	0.00	3,750.00	-3,750.00	0.0%
6020-05 · Dir. Reg. I Lodging	0.00	2,150.00	-2,150.00	0.0%
6020-06 · Dir. Reg. I Meals	0.00	1,200.00	-1,200.00	0.0%
6020-07 · Dir. Reg. I Misc. Expenses	0.00	900.00	-900.00	0.0%
Total 6020 · Director Region I	0.00	8,000.00	-8,000.00	0.0%
6030 · Director Region II				
6030-02 · Dir. Reg. II Airfare	0.00	3,750.00	-3,750.00	0.0%
6030-05 · Dir. Reg. II Lodging	0.00	2,150.00	-2,150.00	0.0%
6030-06 · Dir. Reg. II Meals	0.00	1,200.00	-1,200.00	0.0%
6030-19 · Dir. Reg. II Misc. Expenses	0.00	900.00	-900.00	0.0%
Total 6030 · Director Region II	0.00	8,000.00	-8,000.00	0.0%
6040 · Director Region III				
6040-02 · Dir. Reg. III Airfare	497.60	3,750.00	-3,252.40	13.3%
6040-05 · Dir. Reg. III Lodging	0.00	2,150.00	-2,150.00	0.0%
6040-06 · Dir. Reg. III Meals	0.00	1,200.00	-1,200.00	0.0%
6040-17 · Dir. Reg. III Misc. Expenses	0.00	900.00	-900.00	0.0%
Total 6040 · Director Region III	497.60	8,000.00	-7,502.40	6.2%
6041 · Director Region IV				
6041-02 · Dir. Reg. IV Airfare	0.00	3,750.00	-3,750.00	0.0%
6041-05 · Dir. Reg. IV Lodging	0.00	2,150.00	-2,150.00	0.0%
6041-06 · Dir. Reg. IV Meals	0.00	1,200.00	-1,200.00	0.0%
6041-13 · Dir. Reg. IV Miscellaneous	0.00	900.00	-900.00	0.0%
Total 6041 · Director Region IV	0.00	8,000.00	-8,000.00	0.0%

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6042 · Dep Director Region I					
6042-02 · DD Reg. I Airfare	0.00	1,700.00	-1,700.00	0.0%	
6042-05 · DD Reg. I Lodging	0.00	1,400.00	-1,400.00	0.0%	
6042-06 · DD Reg. I Meals	0.00	600.00	-600.00	0.0%	
6042-19 · DD Reg. I Misc. Charges	0.00	300.00	-300.00	0.0%	
Total 6042 · Dep Director Region I	0.00	4,000.00	-4,000.00		0.0%
6043 · Dep Director Region II					
6043-02 · DD Reg. II Airfare	0.00	1,700.00	-1,700.00	0.0%	
6043-05 · DD Reg. II Lodging	0.00	1,400.00	-1,400.00	0.0%	
6043-06 · DD Reg. II Meals	0.00	600.00	-600.00	0.0%	
6043-07 · DD Reg. II Misc. Expenses	0.00	300.00	-300.00	0.0%	
Total 6043 · Dep Director Region II	0.00	4,000.00	-4,000.00		0.0%
6044 · Dep Director Region III					
6044-02 · DD Reg. III Airfare	0.00	1,700.00	-1,700.00	0.0%	
6044-05 · DD Reg. III Lodging	0.00	1,400.00	-1,400.00	0.0%	
6044-06 · DD Reg. III Meals	0.00	600.00	-600.00	0.0%	
6044-07 · DD Reg. III Misc. Expenses	0.00	300.00	-300.00	0.0%	
Total 6044 · Dep Director Region III	0.00	4,000.00	-4,000.00		0.0%
6045 · Dep Director Region IV					
6045-02 · DD Reg. IV Airfare	0.00	1,700.00	-1,700.00	0.0%	
6045-05 · DD Reg. IV Lodging	0.00	1,400.00	-1,400.00	0.0%	
6045-06 · DD Reg. IV Meals	0.00	600.00	-600.00	0.0%	
6045-07 · DD Reg. IV Misc. Expenses	0.00	300.00	-300.00	0.0%	
Total 6045 · Dep Director Region IV	0.00	4,000.00	-4,000.00		0.0%
6046 · Treasurer					
6046-02 · Treasurer Airfare	0.00	4,500.00	-4,500.00	0.0%	
6046-05 · Treasurer Lodging	0.00	2,500.00	-2,500.00	0.0%	
6046-06 · Treasurer Meals	0.00	1,500.00	-1,500.00	0.0%	
6046-19 · Treasurer Misc. Expense	0.00	500.00	-500.00	0.0%	
Total 6046 · Treasurer	0.00	9,000.00	-9,000.00		0.0%
6047 · Secretary					
6047-02 · Secretary Airfare	0.00	3,000.00	-3,000.00	0.0%	
6047-05 · Secretary Lodging	0.00	2,000.00	-2,000.00	0.0%	
6047-06 · Secretary Meals	0.00	750.00	-750.00	0.0%	
6047-07 · Secretary Misc. Expenses	0.00	250.00	-250.00	0.0%	
Total 6047 · Secretary	0.00	6,000.00	-6,000.00		0.0%
6050 · NBOD At Large 1					
6050-02 · NBOD At Large Airfare 1	0.00	1,700.00	-1,700.00	0.0%	
6050-05 · NBOD At Large Lodging 1	0.00	1,400.00	-1,400.00	0.0%	
6050-06 · NBOD At Large Meals 1	0.00	600.00	-600.00	0.0%	
6050-10 · NBOD At Large Misc Expenses 1	0.00	300.00	-300.00	0.0%	
Total 6050 · NBOD At Large 1	0.00	4,000.00	-4,000.00		0.0%
6051 · NBOD At Large 2					
6051-02 · NBOD At Large Airfare 2	0.00	1,700.00	-1,700.00	0.0%	
6051-05 · NBOD At Large Lodging 2	0.00	1,400.00	-1,400.00	0.0%	
6051-06 · NBOD At Large Meals 2	0.00	600.00	-600.00	0.0%	
6051-10 · NBOD At Large Misc. Expenses 2	0.00	300.00	-300.00	0.0%	
Total 6051 · NBOD At Large 2	0.00	4,000.00	-4,000.00		0.0%
6052 · Standing Committee					
6052-01 · Standing Comm - Airfare	568.10	4,500.00	-3,931.90	12.6%	
6052-05 · Standing Comm. - Lodging	0.00	2,500.00	-2,500.00	0.0%	
6052-06 · Standing Comm. - Meals	0.00	2,000.00	-2,000.00	0.0%	
6052-07 · Standing Comm. - Misc. Exp	0.00	1,000.00	-1,000.00	0.0%	
Total 6052 · Standing Committee	568.10	10,000.00	-9,431.90		5.7%
6055 · Referee Committee					
6055-02 · Ref. Comm. Airfare	0.00	2,000.00	-2,000.00	0.0%	
6055-05 · Ref. Comm. Lodging	0.00	1,500.00	-1,500.00	0.0%	
6055-17 · Ref. Comm. Meals	0.00	250.00	-250.00	0.0%	
6055-23 · Ref. Comm. Misc. Expense	0.00	250.00	-250.00	0.0%	
Total 6055 · Referee Committee	0.00	4,000.00	-4,000.00		0.0%
6067 · Imp Comm - Coaching Committee					
6067-02 · IMP Comm Coach Comm-Airfare	0.00	0.00	0.00	0.0%	
6067-05 · IMP Comm Coach Comm-Lodging	0.00	0.00	0.00	0.0%	
6067-06 · IMP Comm Coach Comm-Meals	0.00	0.00	0.00	0.0%	
6067-07 · IMP Comm Coach Comm-Misc. Exp	0.00	0.00	0.00	0.0%	
Total 6067 · Imp Comm - Coaching Committee	0.00	0.00	0.00		0.0%
6070 · Women's Cup Tournament					
6070-01 · Womens Tourn TravelSubsidy	0.00	20,000.00	-20,000.00	0.0%	
6070-02 · Women's Tournament	0.00	25,000.00	-25,000.00	0.0%	
Total 6070 · Women's Cup Tournament	0.00	45,000.00	-45,000.00		0.0%
6071 · Grants	0.00	25,000.00	-25,000.00		0.0%
6072 · Membership Development and Grow	0.00	50,000.00	-50,000.00		0.0%

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	Sep 13	Budget	\$ Over Budget	% of Budget	
7030 · Employee Expenses					
7030-02 · Employee Exp. Employee Wages	20,045.02	213,000.00	-192,954.98	9.4%	
7030-04 · Employee Exp. Health Insurance	2,137.42	25,000.00	-22,862.58	8.5%	
7030-06 · Employee Exp. Payroll Fees	67.67	5,000.00	-4,932.33	1.4%	
7030-08 · Employee Exp. Payroll Taxes	1,533.49	20,000.00	-18,466.51	7.7%	
7030-09 · Employee Exp. 401k expense	0.00	2,000.00	-2,000.00	0.0%	
Total 7030 · Employee Expenses	23,783.60	265,000.00	-241,216.40		9.0%
7045 · Office Operations					
6049 · Legal Services	1,453.91	5,000.00	-3,546.09	29.1%	
7045-02 · Office Oper - Property Taxes	27.42				
7045-04 · Office Oper.- Audit	0.00	15,000.00	-15,000.00	0.0%	
7045-08 · Office Oper.- Bank Fees	25.42	2,000.00	-1,974.58	1.3%	
7045-09 · Office Oper. - Branding	279.72	50,000.00	-49,720.28	0.6%	
7045-11 · Office Oper.- Copier Maint/Supp	-133.95				
7045-12 · Office Oper.- Corp. Filings	36.00				
7045-13 · Office Oper.- CC Processing Fee	81.67				
7045-15 · Office Oper.- Marketing	2,011.93	5,000.00	-2,988.07	40.2%	
7045-17 · Office Oper. - Dues	60.00				
7045-22 · Office Oper.- Ecerts	653.50	4,000.00	-3,346.50	16.3%	
7045-23 · Office Oper.- Misc. Expense	0.00	5,000.00	-5,000.00	0.0%	
7045-24 · Office Oper.- Office Phone	195.07	3,000.00	-2,804.93	6.5%	
7045-25 · Office Oper.- Office Rent	1,000.00	12,000.00	-11,000.00	8.3%	
7045-26 · Office Oper.- Office Supplies	511.20	5,000.00	-4,488.80	10.2%	
7045-27 · Office Oper.- Postage	315.99				
7045-32 · Office Oper.- Technology	325.02	10,000.00	-9,674.98	3.3%	
7045-34 · Office Oper.- UPS	132.97	3,000.00	-2,867.03	4.4%	
7045-39 · Office Oper.- Interest Exp.	98.03				
7045-42 · Office Oper.- Office Ins.	142.83	1,500.00	-1,357.17	9.5%	
Total 7045 · Office Operations	7,216.73	120,500.00	-113,283.27		6.0%
7050 · Depreciation	1,000.00				
7070 · USASA Meetings MYM-AGM-HOF-BOD	0.00	85,000.00	-85,000.00	0.0%	
7071 · Nike Equipment - MYM-AGM	0.00	175,000.00	-175,000.00	0.0%	
7072 · USASA Registration System	0.00	10,000.00	-10,000.00	0.0%	
7074 · NL/RL State Subsidy	0.00	50,500.00	-50,500.00	0.0%	
7075 · Nike Equipment	14,583.33				
7090 · Staff					
7090-02 · Staff Travel Airfare	219.80	15,000.00	-14,780.20	1.5%	
7090-03 · Staff Travel Auto Rental	330.90				
7090-04 · Staff Travel Gas, Parking, Tolls	95.00				
7090-05 · Staff Travel Lodging	154.35	9,000.00	-8,845.65	1.7%	
7090-06 · Staff Travel Meals	59.77	3,000.00	-2,940.23	2.0%	
7090-07 · Staff Travel Misc. Expenses	40.00	3,000.00	-2,960.00	1.3%	
7090-10 · Staff Travel Taxi, Limo, Shuttle	60.60				
Total 7090 · Staff	960.42	30,000.00	-29,039.58		3.2%
8010 · D & O	6,003.33	60,000.00	-53,996.67		10.0%
8020 · Regional Council Support					
8020-01 · Regional Council Support R1	0.00	5,000.00	-5,000.00	0.0%	
8020-02 · Regional Council Support R2	0.00	5,000.00	-5,000.00	0.0%	
8020-03 · Regional Council Support R3	0.00	5,000.00	-5,000.00	0.0%	
8020-04 · Regional Council Support R4	0.00	5,000.00	-5,000.00	0.0%	
Total 8020 · Regional Council Support	0.00	20,000.00	-20,000.00		0.0%
8030 · Regional Support					
8030-01 · Regional Support Region I	0.00	40,000.00	-40,000.00	0.0%	
8030-02 · Regional Support Region II	0.00	40,000.00	-40,000.00	0.0%	
8030-03 · Regional Support Region III	0.00	40,000.00	-40,000.00	0.0%	
8030-04 · Regional Support Region IV	0.00	40,000.00	-40,000.00	0.0%	
Total 8030 · Regional Support	0.00	160,000.00	-160,000.00		0.0%
8040 · Player Medical Insurance	57,850.75	1,748,794.00	-1,690,943.25		3.3%
8050 · USSF Player Fees	15,985.33	512,000.00	-496,014.67		3.1%
8060 · National Affiliation Fee - USSF	0.00	10,000.00	-10,000.00		0.0%
8092 · COED Tournament Expenses					
8092-08 · Coed - Hosting Subsidy	0.00	40,000.00	-40,000.00	0.0%	
Total 8092 · COED Tournament Expenses	0.00	40,000.00	-40,000.00		0.0%
9001 · Database Rebate Program	0.00	75,000.00	-75,000.00		0.0%
9010 · Coaching Committee					
9010-11 · Coaching Comm. Airfare	0.00	2,500.00	-2,500.00	0.0%	
9010-14 · Coaching Comm Gas, Parking, Tolls	638.40				
9010-15 · Coaching Comm. Lodging	0.00	1,000.00	-1,000.00	0.0%	
9010-16 · Coaching Comm. Meals	0.00	1,000.00	-1,000.00	0.0%	
9010-21 · Coaching Comm. Misc. Expense	0.00	500.00	-500.00	0.0%	
Total 9010 · Coaching Committee	638.40	5,000.00	-4,361.60		12.8%
9014 · Veterans' Cup Committee					
9014-02 · VC Comm. Airfare	0.00	5,000.00	-5,000.00	0.0%	
9014-06 · VC Comm. Meals	0.00	2,500.00	-2,500.00	0.0%	
9014-09 · VC Comm. Volunteers	0.00	500.00	-500.00	0.0%	
9014-17 · VC Comm. Miscellaneous Expenses	0.00	500.00	-500.00	0.0%	
Total 9014 · Veterans' Cup Committee	0.00	8,500.00	-8,500.00		0.0%

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9015 · Veterans' Cup Tournament				
9015-16 · VC Comm. Hosting/Refs/Awards	0.00	45,000.00	-45,000.00	0.0%
Total 9015 · Veterans' Cup Tournament	0.00	45,000.00	-45,000.00	0.0%
9030 · National Cup Committee				
9030-02 · NC Comm - Airfare	0.00	6,500.00	-6,500.00	0.0%
9030-05 · NC Comm - Lodging	0.00	4,000.00	-4,000.00	0.0%
9030-06 · NC Comm - Meals	0.00	2,500.00	-2,500.00	0.0%
9030-17 · NC Comm - Misc. Exp.	0.00	1,000.00	-1,000.00	0.0%
Total 9030 · National Cup Committee	0.00	14,000.00	-14,000.00	0.0%
9042 · National Cup Finals				
9042-05 · NC Finals Broadcast	0.00	10,000.00	-10,000.00	0.0%
9042-09 · NC Comm. Tourn/Refs/Events/Awds	0.00	20,000.00	-20,000.00	0.0%
9043-04 · NC Finals Travel- Subsidy	0.00	20,000.00	-20,000.00	0.0%
Total 9042 · National Cup Finals	0.00	50,000.00	-50,000.00	0.0%
9097 · Champ Event				
9097-24 · Tournament Fee	0.00	20,000.00	-20,000.00	0.0%
Total 9097 · Champ Event	0.00	20,000.00	-20,000.00	0.0%
Total Expense	129,087.59	3,727,294.00	-3,598,206.41	3.5%
Net Income	-3,545.80	30,706.00	-34,251.80	-11.5%