



ACYHA Board of Directors Monthly Meeting Minutes January 2015

Meeting Type: Monthly Meeting
Date: January 12, 2015
Time: 6:30 pm
Location: New Hope Ice Arena - Meeting Room #1

Attendees:	E	Kirk Anderson	P	Beth Battina	P	Eric Jeffreys-Berns	P	Kevin Conway
	P	Crissy Ginther	P	Scott Graul	E	Jon Hill	P	Buck Humphrey
	E	Tawnia Johnson	E	Mark Lucas	P	Jerry Mlekoday	E	Derek Olson
	P	Carrie Potter	P	Derrick Raymond	P	Julie Ann Schmidt	P	Carla Schoenberg
	P	Jenn Sondrall	E	Bob Sticha	P	Sara Subby		

Add'l Reps:	A	Jon Campion	P	Tracee deNeui	E	Bob Schlosser		
	A	Absent		Excused		Present		

Guests:

Topics:

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| <p>1) Call to Order</p> <ul style="list-style-type: none"> • <i>Meeting called to order at 6:42pm</i> <p>2) Roll call</p> <ul style="list-style-type: none"> • <i>Attendance taken; results indicated above.</i> <p>3) Approval of Meeting Minutes</p> <ul style="list-style-type: none"> • Approval of December 2014 Meeting Minutes <ul style="list-style-type: none"> • <i>Beth makes a motion to approve meeting minutes. Crissy seconds. All in favor. Motion passes.</i> <p>4) Reports/Updates</p> <p>a) Charitable Gambling Manager</p> <p style="margin-left: 20px;">i) Charitable Gambling report</p> <p style="margin-left: 40px;">(1) <i>Approval for expenses for February 2015 - \$63,350</i></p> <p style="margin-left: 40px;">(2) <i>Approval to pay December 2014 taxes to the City of St. Louis Park - \$250</i></p> <p style="margin-left: 40px;">(3) <i>Approval to make a possible donation to the City of New Hope for an ice time payment - \$10,000</i></p> <p style="margin-left: 40px;">(4) <i>Approval to make a payment to the City of Plymouth for 4th Qtr taxes - \$1556.84</i></p> <p style="margin-left: 20px;">ii) Monthly approvals</p> <p style="margin-left: 40px;">(1) <i>Checkbook balance at the end of December 31, 2014 - \$38,571.65</i></p> <p style="margin-left: 40px;">(2) <i>Profit for December 2014 - \$15,818.77</i></p> <p style="margin-left: 40px;">(3) <i>Revenue in Dec \$81K, Nov \$71K, Oct \$78K, Sep \$61K, Aug \$64K, Jul \$64K, Jun \$61K, May \$74K</i></p> <p style="margin-left: 40px;">(4) <i>New Hope Bowl site is not going well. Going as expected, though. Not seeing any regular play – how long will we give this site?</i></p> <p style="margin-left: 40px;">(5) <i>April at Sunshine Factory wants to have a “Coach purse” Bingo occasion on Sunday, Feb 8th at 12:30pm. Getting all the details worked out. We will have to buy the purses. Contacting the outlet store in Albertville about this.</i></p> <p style="margin-left: 40px;">(6) <i>Sunshine Factory had the best month as far as deposits, ever! \$28K for that one site for Dec. 2014!</i></p> <ul style="list-style-type: none"> • Voting on December gambling report as well as January’s. <ul style="list-style-type: none"> • <i>Kevin made a motion to approve December & January’s gambling reports. Jenn seconds. All in favor, motion passes.</i> <p>b) ACE and Coaches Coordinator(s)</p> <ul style="list-style-type: none"> • <i>No report</i> <p>c) D3 Representative</p> <ul style="list-style-type: none"> • <i>Wasn’t at the last D3 meeting due to illness. Will have the report soon and will distribute.</i> • <i>Did sit in on a grievance case with a Junior Gold player. Quick resolution and done well.</i> • <i>We are 2nd or 3rd in major penalties.</i> <p>d) SafeSport Representative</p> <ul style="list-style-type: none"> • <i>No report</i> | <p>Presenter(s):</p> <p>Scott Graul</p>
<p>Beth Battina</p>
<p>Beth Battina</p>
<p>Tracee deNeui</p>
<p>Jon Hill</p>
<p>Kevin Conway</p>
<p>Bob Schlosser</p> |
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+ Materials included in packet
 ✓ Provided at meeting
Italicized Added since last version

- e) Equipment Manager Kirk Anderson
- *No report*
- f) Player Development Committee (PDC) Jon Campion
- *No report*
- g) Mite Coordinator Derrick Raymond
- *Pancake Breakfast on the 24th. All managers have been emailed their time slots for their teams to come eat.*
 - *Teams are playing full ice now.*
 - *Buck and Derrick are working on getting some dryland training started at the Mite level.*
 - *Jamboree is coming up.*
- h) Boys' Travel Coordinator Bob Sticha
- *No report*
- i) Girls' Travel Coordinator Jerry Mlekoday
- *Will be meeting with Joe Bidwell to see if we'll do the same thing next year (Co-op with North Metro.) Sounds like Joe is interested in doing it again next year. Would like to nail this down earlier this time around so we're not scrambling in the end.*
- j) Tournament Director Jenn Sondrall
- *Next tournament is in 3 weeks.*
 - *Having the brackets in NGIN is working really well.*
 - *Another request that has come through is that we consider hosting a Jr. Gold tournament.*
- k) Volunteer Coordinator Sara Subby
- *Starting to get with the coaches to see how they'll divide up the volunteer hours. Emails will go out soon regarding that.*
 - *Did pretty well with the tournament this weekend.*
- l) Registrar Crissy Ginther
- *Coaches – the week before Dec 31st, Crissy sent out about 55 emails to coaches reminding them of modules that were still outstanding. All but 2 got them done.*
- m) Ice Coordinator/Website Administrator Derek Olson/Mark Lucas
- *No report*
- n) Treasurer Eric Jeffreys-Berns
- *Report (on the last page of this document) was given out to board members.*
 - *Looking to move our bank accounts from TCF to TrustOne Credit Union, but not until after this season is over.*
- o) Marketing & Fundraising Coordinator Carla Schoenberg
- *Final numbers for wreath - \$28,934 profit. Up \$2800 from last year!*
 - *Eric and Carla met with the City of New Hope and got all the invoices taken care of. Starting clean as of 1/1/15.*
 - *Dasher boards are all clean and caught up. Working on finding more new ads for dasher boards.*
 - *Open to ideas for fundraising.*
- p) Concessions Director Tawnia Johnson
- *No report*
- q) Recruiting & Retention Coordinator Carrie Potter
- *Jr. Wings program – how was that communicated? The high school booster program asked us to communicate to the Mite program about the Jr. Wings event. Emails went out to the Mite group.*
- r) At-Large Member Julie Ann Schmidt
- *No report*
- s) Secretary Beth Battina
- *Long time ACYHA member, Brenda Nightingale, passed away on Friday. On behalf of ACYHA, we sent flowers to her funeral to show support to her family.*
- t) Assistant Youth Director Buck Humphrey
- *Would be interested in starting to do the Try Hockey for Free event in February.*
 - *Wednesday night skills – we don't really have a contract in place with Danny for this. Last year we did \$100 on-ice and \$100 off-ice. But, this year, he billed us \$100/\$150. It's still under our budget.*

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u) Youth Director

Scott Graul

- *Kevin Conway has resigned from his D3 position.*
- *The Youth Director has appointed Jim Tuchtenhagen to the D3 role, upon board approval until the next Annual Meeting. Derrick made the motion to approve Jim as the D3 rep until the April meeting. Carla seconds. No discussion. All in favor. Motion passes.*
- *Would like to create a small committee that would look into uniforms for next year. Can look into whether we change our logo or not, what color jerseys, type of jersey, etc. Would ideally like Kirk to head this up. Three vendors have already expressed interest to us. Would need the committee to get started on this.*
- *Need to look into a Jr. Gold coordinator for next year. Not a huge time commitment position, so would like them to also take up organization of the Elite tournament. Or, have it put under the tournament coordinator's role.*

5) Adjourn

- *Meeting adjourned at 8:26pm.*

Action Items:

- *Need to get traveling team's dryland instructors background checks done.*

Future Meetings		
Meeting Date:	Materials Due*:	Materials Distributed:
February 9	8:00 pm Feb 5	8:00 am Feb 4
March 9	8:00 pm Mar 5	8:00 am Mar 4
April 13	8:00 pm Apr 9	8:00 am Apr 10
May 11	8:00 pm May 7	8:00 am May 8
Agenda items/Report in absentia:		
<p><i>*Effective May 2012:</i></p> <ol style="list-style-type: none"> <i>1. Action or discussion items must be sent to the Secretary no later than 8:00 pm on the Thursday preceding the board meeting. bethbattina@gmail.com</i> <i>2. Board packet (agenda, action/discussion items, reports) will be distributed no later than 8:00 am on the Friday preceding the Board meeting.</i> <i>3. Unexcused absences will be noted and may result in suspension of board voting privileges. An absence shall be considered excused if notice is provided to any officer, the Secretary of the Association, or the committee chairperson responsible for the Association function.</i> 		

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ACYHA
Budget vs. Actuals: Budget 2014-15 - FY15 P&L
 June 2014 - May 2015

	Total			
	Actual	Budget	over Budget	% of Budget
Income				
4000 *REGISTRATION FEES*3.25%+ \$1.50	307,474.87	284,336.00	23,138.87	108.14%
4050 MISC Income	8,417.96	5,897.03	2,520.93	142.75%
4200 *ACYHA TOURNY INCOME*	51,787.72	61,280.02	(9,492.30)	84.51%
4400 *FUNDRAISING income	62,794.00	60,253.27	2,540.73	104.22%
4450 *SPONSORSHIPS*	0.00	5,500.00	(5,500.00)	0.00%
4700 *Gambling Income*	45,000.00	95,000.00	(50,000.00)	47.37%
4850 SOLD OFF Ice	1,489.50	0.00	1,489.50	
4900 Concessions Income	15,000.00	30,000.00	(15,000.00)	50.00%
	\$	\$	\$	
Total Income	491,964.05	542,266.32	(50,302.27)	90.72%
Cost of Goods Sold				
5000 Scholarships	3,025.00	9,325.00	(6,300.00)	32.44%
5001 registration credits~mgrs/ice sched/registrar	18,240.00	17,743.00	497.00	102.80%
5002 Refunds	7,537.50	6,490.00	1,047.50	116.14%
5010 NGIN fees	136.01	9,038.04	(8,902.03)	1.50%
5090 fundraising invoices	35,853.27	33,408.27	2,445.00	107.32%
5200 Goalie Credits	0.00	10,650.00	(10,650.00)	0.00%
5300 Shared ad revenue w NH	5,242.50	0.00	5,242.50	
56650 bad debt	290.00	234.00	56.00	123.93%
	\$	\$	\$	
Total Cost of Goods Sold	70,324.28	86,888.31	(16,564.03)	80.94%
	\$	\$	\$	
Gross Profit	421,639.77	455,378.01	(33,738.24)	92.59%
Expenses				
6000 *FACILITIES FEES*	106,978.34	289,604.40	(182,626.06)	36.94%
6200 *TOURNAMENT EXPENSES	44,653.01	54,219.39	(9,566.38)	82.36%
6281 *DONATIONS*	0.00	5,000.00	(5,000.00)	0.00%
6300 *LEAGUE REFEREE FEES*(1099misc)	6,512.50	8,475.00	(1,962.50)	76.84%
6400 *COACHING/SKILLS*	40,310.00	88,482.68	(48,172.68)	45.56%
6500 *ACYHA ADMIN*	13,241.60	16,974.75	(3,733.15)	78.01%
6525 SKATE expense	0.00	6,290.00	(6,290.00)	0.00%
6665 *DISTRICT 3 TEAM FEE*	0.00	11,005.00	(11,005.00)	0.00%
6700 *EQUIPMENT*	14,803.31	18,632.46	(3,829.15)	79.45%
	\$	\$	\$	
Total Expenses	226,498.76	498,683.68	(272,184.92)	45.42%
	\$	\$	\$	
Net Operating Income	195,141.01	(43,305.67)	238,446.68	450.61%

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