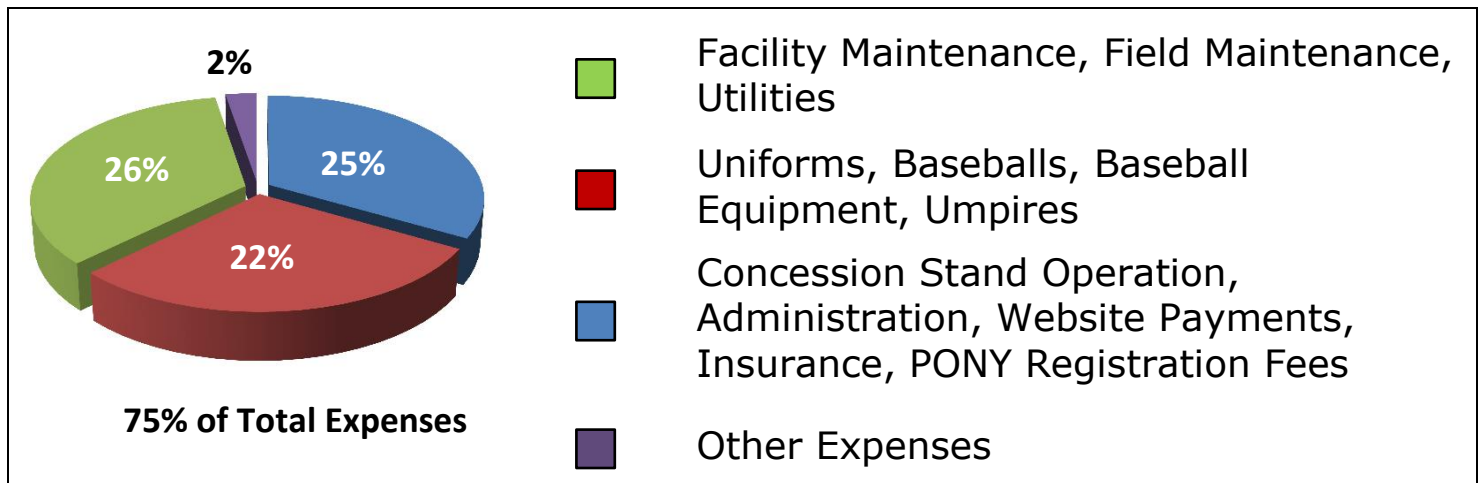


## Sponsorships and Fundraisers

BSWB is a non-profit organization. All funds are derived from registration, sponsorships, donations and fundraisers.

Only 68%-75% of expenditures are covered by Player Registration Fees. (See Chart Below):



The remaining 25 to 32% is made up from Team Sponsorships, Donations, and Concession Stand Income.

Our Facility Upgrades are completed solely with proceeds from our Annual Fundraisers. Our most recent upgrades are Batting Cages and Safety Guard Rails. Our next project is the Concession Stand Shade and Seating. We can only accomplish this with your help. In the past, our fundraiser participation has been 19% maximum, meaning only 19% of all players sold tickets, and resulted in approximately \$30,000.00 in proceeds. If we can get a 50% participation in this year's fundraiser, we can definitely complete our proposed project and more!!

Our Disneyland Family Annual Pass Fundraiser basically sells itself. All you need to do is participate. Thanks.