

USASA														
PROFIT AND LOSS BY CLASS														
January - November, 2016														
	ADULT SOCCER FEST	COMMITTEES	EMPLOYEES	FALL SOCCER FEST	GENERAL AND ADMINISTRATIVE	INDIRECT EXPENSE	MEETINGS	NATIONAL CUP	NBOD	OTHER INCOME	PLAYER/TEAM REGISTRATION	STEINBRECHER CUP	NOT SPECIFIED	TOTAL
INCOME														
4200 Affiliation Fees														\$0.00
4011 State Affiliation Fees											4,700.00			\$4,700.00
4028 National Affiliate Fee											2,000.00			\$2,000.00
4060 National League Affiliation Fee											3,000.00			\$3,000.00
4062 Regional League Affiliation Fee											4,500.00			\$4,500.00
Total 4200 Affiliation Fees											14,200.00			\$14,200.00
4210 Player Registration														\$0.00
4001 Player Registration - Premier											385,380.00			\$385,380.00
4002 Player Registration - Standard											1,590,898.00			\$1,590,898.00
4003 Player Registration - Liab Only											158,611.00			\$158,611.00
4004 Player Registration - Indoor											16,260.00			\$16,260.00
4005 Player Registration - U20											80,406.00			\$80,406.00
4006 Player Registration - U23											37,620.00			\$37,620.00
4008 Player Registration - Tournament											18,360.00			\$18,360.00
Total 4210 Player Registration											2,287,535.00			\$2,287,535.00
4215 Team Registration														\$0.00
4030 Regional Team Registration Fees											11,700.00			\$11,700.00
4032 National Team Registration Fees											9,150.00			\$9,150.00
Total 4215 Team Registration											20,850.00			\$20,850.00
4220 Event Registration														\$0.00
5531 Adult Soccer Fest	72,961.30													\$72,961.30
5561 Fall Soccer Fest				0.00										\$0.00
Total 4220 Event Registration	72,961.30			0.00										\$72,961.30
4300 Other Revenue Sources														\$0.00
4017 Mid-Year Meeting Registration							3,550.49							\$3,550.49
4034 Miscellaneous Income	200.00									1,249.83				\$1,449.83
4044 Interest Income										7,248.23				\$7,248.23
4048 Sponsorship	600.00									65,000.00				\$65,600.00
4089 Hall of Fame Ads							1,250.00							\$1,250.00
4090 Nike Contribution						137,500.00								\$137,500.00
4102 Player Passes	300.00													\$300.00
Total 4300 Other Revenue Sources	1,100.00					137,500.00	4,800.49			73,498.06				\$216,898.55
Total Income	\$74,061.30	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00	\$4,800.49	\$0.00	\$0.00	\$73,498.06	\$2,322,585.00	\$0.00	\$0.00	\$2,612,444.85
COST OF GOODS SOLD														
5000 Direct Expense														\$0.00
5006 Player Registration Payments														\$0.00
8040 Player Medical Insurance											1,143,979.64			\$1,143,979.64
8050 USSF Player Fees											353,172.00			\$353,172.00
8055 Excess Liability											29,043.95			\$29,043.95
8060 National Affiliation Fee - USSF											9,166.67			\$9,166.67
Total 5006 Player Registration Payments											1,535,362.26			\$1,535,362.26
5500 Tournaments														\$0.00
5510 National Cup Tournament														\$0.00
9042-01 Nat Cup Finals Hosting								637.63						\$637.63
9042-02 NC Travel & Finalists								15,000.00						\$15,000.00
9042-06 NC Finals Host Promotional Itms								256.76						\$256.76
9042-10 NC Finals Hosting - Transp.								1,227.96						\$1,227.96
9042-15 NC - Meals								2,057.00						\$2,057.00
9042-16 NC - Lodging								0.00						\$0.00
9045-30 NC Awards Trophies								733.10						\$733.10
9055 National Cup Referees														\$0.00
9055-02 NC Ref. Airfare								1,209.36						\$1,209.36
9055-04 NC Ref. Gas,Parking,Tolls								212.00						\$212.00
9055-05 NC Ref. Lodging								1,180.89						\$1,180.89
9055-06 NC Ref. Meals								619.05						\$619.05
Total 9055 National Cup Referees								3,221.30						\$3,221.30
Total 5510 National Cup Tournament								23,133.75						\$23,133.75
5570 Steinbrecher Cup														\$0.00
9097 Champ Event												171.35		\$171.35
9097-01 Referee Expense Steinbrecher Cup												1,045.37		\$1,045.37
Total 9097 Champ Event												1,216.72		\$1,216.72
9097-03 Auto Rental												5,105.62		\$5,105.62
9097-06 Meals												71.67		\$71.67
9097-13 Printing												245.12		\$245.12
9097-16 Mileage												111.24		\$111.24
9097-25 Trophies												935.65		\$935.65
Total 5570 Steinbrecher Cup												7,686.02		\$7,686.02
5590 Adult Soccer Fest														\$0.00
9017-02 ASF - Airfare	2,490.04								948.55					\$3,438.59
9017-03 ASF - Auto Rental	3,781.98													\$3,781.98
9017-04 ASF - Gas, Parking, Tolls	44.33													\$44.33

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9017-05 ASF - Lodging	27,932.42								991.44					\$28,923.86
9017-06 ASF - Meals	1,668.39													\$1,668.39
9017-15 ASF - Field Rental	37,125.00													\$37,125.00
9017-30 ASF- Promotional Items	862.08													\$862.08
9017-36 ASF - Misc. Expense	6,055.76													\$6,055.76
9017-96 ASF - Trophies	6,728.25													\$6,728.25
9018-02 ASF - Referee Airfare	6,197.56													\$6,197.56
9018-03 ASF - Referee Lodging	2,172.19													\$2,172.19
9018-05 ASF - Referee Meals	7,020.53													\$7,020.53
9018-07 ASF - Referee Misc. Expense	915.46													\$915.46
Total 5590 Adult Soccer Fest	102,993.99								1,939.99					\$104,933.98
Total 5500 Tournaments	102,993.99							23,133.75	1,939.99			7,686.02		\$135,753.75
Total 5000 Direct Expense	102,993.99							23,133.75	1,939.99		1,535,362.26	7,686.02		\$1,671,116.01
Total Cost of Goods Sold	\$102,993.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,133.75	\$1,939.99	\$0.00	\$1,535,362.26	\$7,686.02	\$0.00	\$1,671,116.01
GROSS PROFIT	\$ -28,932.69	\$0.00	\$0.00	\$0.00	\$0.00	\$137,500.00	\$4,800.49	\$ -23,133.75	\$ -1,939.99	\$73,498.06	\$787,222.74	\$ -7,686.02	\$0.00	\$941,328.84
EXPENSES														
5600 Indirect Expense														\$0.00
5003 Regional Awards						6,000.00								\$6,000.00
5004 Regional Support														\$0.00
8030-01 Regional Support Region I						40,000.00								\$40,000.00
8030-02 Regional Support Region II						40,000.00								\$40,000.00
8030-03 Regional Support Region III						40,000.00								\$40,000.00
8030-04 Regional Support Region IV						40,000.00								\$40,000.00
Total 5004 Regional Support						160,000.00								\$160,000.00
5007 Grants						7,500.00								\$7,500.00
5008 Strategic Plan National PR/Marketing						32,735.93								\$32,735.93
5009 Strategic Plan State Support						10,318.65								\$10,318.65
5010 New League Rebate						3,052.00								\$3,052.00
5015 State Website Assistance						12,140.00								\$12,140.00
Total 5600 Indirect Expense						231,746.58								\$231,746.58
5999 General and Admin Expense														\$0.00
6001 Board Expenses														\$0.00
6005 President														\$0.00
6000-05 President Lodging									1,082.03					\$1,082.03
6000-06 President Meals									40.52					\$40.52
Total 6005 President									1,122.55					\$1,122.55
6010 Vice President														\$0.00
6010-02 VP Airfare									2,370.40					\$2,370.40
6010-03 VP Auto Rental									167.42					\$167.42
6010-04 VP Gas, Parking, Tolls									299.17					\$299.17
6010-05 VP Lodging									2,567.03					\$2,567.03
6010-06 VP Meals									331.52					\$331.52
6010-12 VP Taxi,Limo,Shuttle									104.02					\$104.02
Total 6010 Vice President									5,839.56					\$5,839.56
6020 Director Region I														\$0.00
6020-02 Dir. Reg. I Airfare									1,102.66					\$1,102.66
6020-04 Dir. Reg. I Gas, Parking, Tolls									244.97					\$244.97
6020-05 Dir. Reg. I Lodging									1,397.11					\$1,397.11
6020-06 Dir. Reg. I Meals									238.93					\$238.93
6020-07 Dir. Reg. I Miscellaneous									160.92					\$160.92
6020-10 Dir. Reg. I Taxi Limo Shuttle									291.63					\$291.63
Total 6020 Director Region I									3,436.22					\$3,436.22
6030 Director Region II														\$0.00
6030-02 Dir. Reg. II Airfare									2,696.16					\$2,696.16
6030-03 Dir. Reg. II Auto Rental									745.38					\$745.38
6030-04 Dir. Reg. II Gas,Parking,Tolls									36.06					\$36.06
6030-05 Dir. Reg. II Lodging									1,761.79					\$1,761.79
6030-06 Dir. Reg. II Meals									103.26					\$103.26
6030-19 Dir. Reg. II Miscellaneous									25.00					\$25.00
Total 6030 Director Region II									5,367.65					\$5,367.65
6040 Director Region III														\$0.00
6040-02 Dir. Reg. III Airfare									902.06					\$902.06
6040-03 Dir. Reg. III Auto Rental									920.26					\$920.26
6040-04 Dir. Reg. III Gas,Parking,Tolls									474.48					\$474.48
6040-05 Dir. Reg. III Lodging									1,532.27					\$1,532.27
6040-06 Dir. Reg. III Meals									470.42					\$470.42
6040-10 Dir. Reg. III Taxi,Limo,Shuttle									77.25					\$77.25
Total 6040 Director Region III									4,381.34					\$4,381.34
6041 Director Region IV														\$0.00
6041-02 Dir. Reg. IV Airfare									2,948.16					\$2,948.16
6041-04 Dir. Reg. IV Gas, Parking,Tolls									84.50					\$84.50

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6041-05 Dir. Reg. IV Lodging									3,772.74					\$3,772.74
6041-06 Dir. Reg. IV Meals									695.09					\$695.09
6041-10 Dir. Reg. IV Taxi, Limo,Shuttle									357.17					\$357.17
Total 6041 Director Region IV									7,857.66					\$7,857.66
6042 Dep Director Region I														\$0.00
6042-02 DD Reg. I Airfare									1,342.96					\$1,342.96
6042-03 DD Reg. I Auto Rental									177.70					\$177.70
6042-04 DD Reg. I Gas,Parking,Tolls									196.91					\$196.91
6042-05 DD Reg. I Lodging									1,500.29					\$1,500.29
6042-06 DD Reg. I Meals									113.94					\$113.94
6042-10 DD Reg. I Taxi,Limo,Shuttle									3.00					\$3.00
Total 6042 Dep Director Region I									3,334.80					\$3,334.80
6043 Dep Director Region II														\$0.00
6043-02 DD Reg. II Airfare									1,567.35					\$1,567.35
6043-03 DD Reg. II Auto Rental									160.00					\$160.00
6043-04 DD Reg. II Gas,Parking,Tolls									123.00					\$123.00
6043-05 DD Reg. II Lodging									1,774.54					\$1,774.54
6043-06 DD Reg. II Meals									348.19					\$348.19
6043-07 DD Reg. II Misc. Expenses									38.00					\$38.00
6043-10 DD Reg. II Taxi,Limo,Shuttle									28.00					\$28.00
Total 6043 Dep Director Region II									4,039.08					\$4,039.08
6044 Dep Director Region III														\$0.00
6044-02 DD Reg. III Airfare									544.96					\$544.96
6044-04 DD Reg. III Gas,Parking,Tolls									114.75					\$114.75
6044-05 DD Reg. III Lodging									1,180.00					\$1,180.00
6044-06 DD Reg. III Meals									184.00					\$184.00
6044-07 DD Reg. III Misc. Expenses									165.73					\$165.73
6044-10 DD Reg. III Taxi,Limo,Shuttle									33.72					\$33.72
Total 6044 Dep Director Region III									2,223.16					\$2,223.16
6045 Dep Director Region IV														\$0.00
6045-02 DD Reg. IV Airfare									2,546.45					\$2,546.45
6045-05 DD Reg. IV Lodging									1,917.77					\$1,917.77
6045-06 DD Reg. IV Meals									204.92					\$204.92
6045-10 DD Reg. IV Taxi,Limo,Shuttle									86.80					\$86.80
Total 6045 Dep Director Region IV									4,755.94					\$4,755.94
6046 Treasurer														\$0.00
6046-02 Treasurer Airfare									3,504.50					\$3,504.50
6046-04 Treasurer Gas,Parking,Tolls									90.38					\$90.38
6046-05 Treasurer Lodging									3,209.12				0.00	\$3,209.12
6046-06 Treasurer Meals									421.95					\$421.95
6046-10 Treasurer Taxi, Limo or Shuttle									380.23					\$380.23
Total 6046 Treasurer									7,606.18				0.00	\$7,606.18
6047 Secretary														\$0.00
6047-02 Secretary Airfare									1,438.56					\$1,438.56
6047-03 Secretary Auto Rental									470.47					\$470.47
6047-04 Secretary Gas, Parking, Tolls									210.00					\$210.00
6047-05 Secretary Lodging									1,185.82					\$1,185.82
6047-06 Secretary Meals									204.59					\$204.59
6047-10 Secretary Taxi, Limo, Shuttle									122.25					\$122.25
Total 6047 Secretary									3,631.69					\$3,631.69
6050 NBOD At Large 1														\$0.00
6050-02 NBOD At Large Airfare 1									765.92					\$765.92
6050-04 NBOD At Large Gas Park Toll 1									116.00					\$116.00
6050-05 NBOD At Large Lodging 1									1,907.63					\$1,907.63
6050-06 NBOD At Large Meals 1									101.28					\$101.28
6050-09 NBOD At Large Taxi,Limo,Shut 1									146.25					\$146.25
Total 6050 NBOD At Large 1									3,037.08					\$3,037.08
6051 NBOD At Large 2														\$0.00
6051-02 NBOD At Large Airfare 2									800.36					\$800.36
6051-04 NBOD At Large Gas Park Toll 2									140.00					\$140.00
6051-05 NBOD At Large Lodging 2									1,371.18					\$1,371.18
6051-06 NBOD At Large Meals 2									259.75					\$259.75
6051-09 NBOD At Large Taxi Limo Shut 2									138.00					\$138.00
Total 6051 NBOD At Large 2									2,709.29					\$2,709.29
Total 6001 Board Expenses									59,342.20				0.00	\$59,342.20
7000 Employee														\$0.00

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Expenses														
7030 Employee Expenses			76.57											\$76.57
7030-02 Employee Wages			267,250.58											\$267,250.58
7030-04 Health Insurance			28,856.65											\$28,856.65
7030-06 Payroll Fees			2,003.09											\$2,003.09
7030-08 Payroll Taxes			21,334.65											\$21,334.65
Total 7030 Employee Expenses			319,521.54											\$319,521.54
7090 Staff														\$0.00
7090-02 Staff Travel Airfare			8,304.53											\$8,304.53
7090-03 Staff Travel Auto Rental			3,472.29											\$3,472.29
7090-04 Staff Travel Gas, Parking,Tolls			2,497.40											\$2,497.40
7090-05 Staff Travel Lodging			17,307.55											\$17,307.55
7090-06 Staff Travel Meals			8,938.26											\$8,938.26
7090-07 Staff Travel Misc. Expenses			551.01											\$551.01
7090-08 Staff Registrations			600.00											\$600.00
7090-10 Staff Travel Taxi, Limo,Shuttle			1,086.59											\$1,086.59
Total 7090 Staff			42,757.63											\$42,757.63
Total 7000 Employee Expenses			362,279.17											\$362,279.17
8100 Meeting Expense														\$0.00
7070 USASA Mid Year Meeting														\$0.00
6085 Mid Year Meeting														\$0.00
6085-02 MYM Airfare							946.40							\$946.40
6085-04 MYM Meeting Gas,Parking,Tolls							152.63							\$152.63
6085-05 MYM Lodging							660.39		604.14					\$1,264.53
6085-06 MYM Meals							39.30							\$39.30
6085-08 MYM Taxi, Limo or Shuttle							40.00							\$40.00
6085-14 MYM Office Supplies							360.21							\$360.21
6085-31 MYM Awards							92.61							\$92.61
6085-32 MYM Banquet Charges							52,795.24							\$52,795.24
6085-34 MYM Equipment Rental							7,039.44							\$7,039.44
6085-37 MYM Printing							721.56							\$721.56
6085-40 MYM Shipping							35.00							\$35.00
6085-42 MYM Presenter							250.00							\$250.00
6085-50 MYM Transcripts							795.80							\$795.80
Total 6085 Mid Year Meeting							63,928.58		604.14					\$64,532.72
8072 Hall of Fame														\$0.00
8072-01 HOF Awards							3,906.80							\$3,906.80
8072-05 HOF Misc. Expense							190.13							\$190.13
8072-06 HOF Honoree Travel							1,385.80							\$1,385.80
Total 8072 Hall of Fame							5,482.73							\$5,482.73
Total 7070 USASA Mid Year Meeting							69,411.31		604.14					\$70,015.45
7076 USSF AGM							5,992.00							\$5,992.00
7077 NBOD Meetings							9,687.97							\$9,687.97
Total 8100 Meeting Expense							85,091.28		604.14					\$85,695.42
8500 Office Operations														\$0.00
7045 Office Operations														\$0.00
6049 Legal Services					81,985.73									\$81,985.73
7045-01 Consulting					1,773.60									\$1,773.60
7045-02 Property Taxes					150.81									\$150.81
7045-03 Advertising					4,690.94									\$4,690.94
7045-04 Audit					16,550.00									\$16,550.00
7045-06 AMEX Blue Fees					55.00									\$55.00
7045-08 Bank Fees					859.39									\$859.39
7045-09 Branding						3,577.30								\$3,577.30
7045-10 Tents and Banners					319.98									\$319.98
7045-11 Copier Maint/Supp					833.02									\$833.02
7045-13 CC Processing Fee					223.89									\$223.89
7045-15 Marketing					525.00									\$525.00
7045-16 Meals					67.26									\$67.26
7045-17 Dues					70.84									\$70.84
7045-20 Professional Services					30,250.00									\$30,250.00
7045-21 Other					2,615.47									\$2,615.47
7045-22 Ecerts					4,306.50									\$4,306.50
7045-23 Misc. Expense					502.93									\$502.93
7045-24 Cell Phone					2,486.47									\$2,486.47
7045-25 Office Rent					11,225.00									\$11,225.00
7045-26 Office Supplies					2,170.08									\$2,170.08
7045-27 Postage					437.41									\$437.41
7045-29 Printing					2,058.06									\$2,058.06
7045-32 Technology					7,346.93									\$7,346.93
7045-33 Online Registration					4,920.00									\$4,920.00
7045-34 Shipping					1,403.74									\$1,403.74
7045-39 Interest Expense					619.57									\$619.57
7045-42 Office Insurance					3,309.69									\$3,309.69
8010 D & O					77,817.63									\$77,817.63
Total 7045 Office Operations					259,574.94	3,577.30								\$263,152.24
7050 Depreciation					15,587.00									\$15,587.00
7071 Nike Equipment						137,500.00								\$137,500.00
Total 8500 Office Operations					275,161.94	141,077.30								\$416,239.24

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9200 Committee Expense														\$0.00
6052 Standing Committee														\$0.00
6052-01 Standing Comm - Airfare		167.72												\$167.72
6052-03 Standing Comm. - Gas, Park, Tol		22.00												\$22.00
6052-05 Standing Comm. - Lodging		191.76												\$191.76
6052-10 Standing Comm.- Taxi,Limo,Shuttl		8.02												\$8.02
Total 6052 Standing Committee		389.50												\$389.50
6055 Referee Committee														\$0.00
6055-02 Ref. Comm. Airfare		1,282.80												\$1,282.80
6055-05 Ref. Comm. Lodging		3,659.71												\$3,659.71
6055-16 Ref. Comm. Gas,Parking,Tolls		11.60												\$11.60
6055-17 Ref. Comm. Meals		492.19												\$492.19
6055-21 Ref. Comm. Taxi,Limo,Shuttle		114.30												\$114.30
6055-23 Ref. Comm. Misc. Expense		50.00												\$50.00
Total 6055 Referee Committee		5,610.60												\$5,610.60
8071 Hall of Fame Committee														\$0.00
8071-01 HOF Comm. Airfare		2,320.46												\$2,320.46
8071-03 HOF Comm. Lodging		2,307.13												\$2,307.13
8071-04 HOF Comm. Meals		23.59												\$23.59
8071-08 HOF Comm. Misc. Expense		126.50												\$126.50
Total 8071 Hall of Fame Committee		4,777.68												\$4,777.68
9030 National Cup Committee														\$0.00
9030-02 NC Comm - Airfare								336.20						\$336.20
9030-06 NC Comm - Meals								157.51						\$157.51
9030-10 NC Comm - Taxi,Limo,Shuttle								37.16						\$37.16
Total 9030 National Cup Committee								530.87						\$530.87
Total 9200 Committee Expense		10,777.78						530.87						\$11,308.65
Total 5999 General and Admin Expense		10,777.78	362,279.17		275,161.94	141,077.30	85,091.28	530.87	59,946.34				0.00	\$934,864.68
Total Expenses	\$0.00	\$10,777.78	\$362,279.17	\$0.00	\$275,161.94	\$372,823.88	\$85,091.28	\$530.87	\$59,946.34	\$0.00	\$0.00	\$0.00	\$0.00	\$1,166,611.26
NET OPERATING INCOME	\$ -28,932.69	\$ -10,777.78	\$ -362,279.17	\$0.00	\$ -275,161.94	\$ -235,323.88	\$ -80,290.79	\$ -23,664.62	\$ -61,886.33	\$73,498.06	\$787,222.74	\$ -7,686.02	\$0.00	\$ -225,282.42
OTHER EXPENSES														
Other Miscellaneous Expense										0.00				\$0.00
Total Other Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NET OTHER INCOME	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NET INCOME	\$ -28,932.69	\$ -10,777.78	\$ -362,279.17	\$0.00	\$ -275,161.94	\$ -235,323.88	\$ -80,290.79	\$ -23,664.62	\$ -61,886.33	\$73,498.06	\$787,222.74	\$ -7,686.02	\$0.00	\$ -225,282.42