

	Member Services	National Events	Marketing and Communications	Executive office	General Admin	Board and committee	Sports Performance	Development	US International Events	All Departments
	Year To Date	Year To Date	Year To Date	Year To Date	Year To Date	Year To Date	Year To Date	Year To Date	Year To Date	Year To Date
	07/31/2018	07/31/2018	07/31/2018	07/31/2018	07/31/2018	07/31/2018	07/31/2018	07/31/2018	07/31/2018	07/31/2018
	2017-18 Budget	2017-18 Budget	2017-18 Budget	2017-18 Budget	2017-18 Budget	2017-18 Budget	2017-18 Budget	2017-18 Budget	2017-18 Budget	2017-18 Budget
410930 - Super Youth Circuit	0	36,000	0	0	0	0	0	0	0	36,000
410940 - Regional Jr/Cadet Circuit	0	19,500	0	0	0	0	0	0	0	19,500
410620 - Interest Earned	0	0	0	0	250	0	0	0	0	250
410600 - Miscellaneous Revenue- Other	0	65,155	0	0	0	3,500	0	250	9,200	78,105
Total Other Income	2,200	171,655	0	0	250	18,000	0	250	43,200	235,555
Total USFA- Total Income	2,156,700	4,196,855	976,400	2,500	27,750	29,500	987,400	234,250	325,450	8,936,805
USFA- Total Expenses										
Operating Expenses										
500120 - Depreciation- Furn, Fix, Bldg	0	0	0	0	30,000	0	0	0	0	30,000
500122 - Amortization	0	0	0	0	19,000	0	0	0	0	19,000
500440 - Phone	0	0	3,500	1,200	16,750	2,000	13,880	250	0	37,580
500460 - Postage and Shipping	2,500	7,450	500	0	4,000	50	0	3,000	2,600	20,100
500480 - Printing	4,520	750	2,000	0	100	500	0	9,000	5,000	21,870
500060 - Bad debt expense	0	0	0	0	5,000	0	0	0	0	5,000
500140 - Equipment/Copier	0	0	0	0	1,000	0	0	0	0	1,000
500142 - Leased equipment	0	0	0	0	8,500	0	0	0	0	8,500
Total Operating Expenses	7,020	8,200	6,000	1,200	84,350	2,550	13,880	12,250	7,600	143,050
USFA- Compensation Expense	204,980	172,830	236,300	178,280	190,510	0	225,375	93,310	0	1,301,585
USFA- Insurance Expense										
Athlete Accident Insurance Expense	37,000	0	0	0	0	0	0	0	0	37,000
General Liability Insurance expense	250,500	0	0	0	0	0	0	0	0	250,500
Other Insurance expense	0	0	5,000	0	4,000	0	0	0	0	9,000
Total USFA- Insurance Expense	287,500	0	5,000	0	4,000	0	0	0	0	296,500
Rent Expense	0	0	0	0	35,600	0	0	0	0	35,600
Administration Fees										
Data Center & Software	78,600	44,000	0	0	0	0	0	0	0	122,600
Paypal & bank fees	0	0	0	0	179,000	0	0	250	3,000	182,250
Background Checks	60,000	200	0	0	400	0	0	0	0	60,600
Company Software	0	11,000	0	0	15,000	8,500	0	0	0	34,500
Center for Safe Sport										
500145 - Center for Safe Sport	28,000	0	0	0	0	0	0	0	0	28,000
Total USFA - Center for Safe Sport	28,000	0	0	0	0	0	0	0	0	28,000
Total Administration Fees	166,600	55,200	0	0	194,400	8,500	0	250	3,000	427,950
Event Expense										
500160 - Freight	0	108,000	0	0	0	0	0	0	25,000	133,000
500549 - Venue Rental	0	144,895	0	0	0	1,000	0	2,000	55,000	202,895
500550 - Venue Decorator	0	183,000	0	0	0	0	0	0	21,000	204,000
500552 - Venue Security	0	39,000	0	0	0	0	0	0	1,500	40,500
500553 - Venue Electric	0	54,000	0	0	0	0	0	0	10,000	64,000
500554 - Venue Catering	5,500	291,000	0	0	0	7,600	0	13,000	18,000	335,100
500555 - Local Organizing Committee	0	5,000	0	0	0	0	0	0	500	5,500
500557 - Venue- EMT	0	18,000	0	0	0	0	0	0	3,000	21,000
500558 - Venue - Phone/AV/Internet	0	60,000	0	0	0	2,500	0	0	15,000	77,500
500559 - Production/Staging	0	21,900	0	0	0	0	0	0	21,000	42,900
500620 - Trophies & Medals	1,700	13,800	0	0	0	750	0	0	2,250	18,500
Total Event Expense	7,200	938,595	0	0	0	11,850	0	15,000	172,250	1,144,895
Professional Services Expense										
500106 - Audit fees	0	0	0	0	8,500	0	0	0	0	8,500
500107 - Tax return fees	0	0	0	0	3,250	0	0	0	0	3,250
500108 - Legal fees	0	0	0	0	25,000	0	0	12,000	0	37,000
500562 - Contract labor	0	47,900	0	0	10,000	11,500	108,996	2,500	17,000	197,896
500756 - Professional Service Fees	1,000	0	3,500	0	0	0	0	0	0	4,500
500780 - Consulting Fees	0	0	0	0	2,000	5,000	0	0	0	7,000
Total Professional Services Expense	1,000	47,900	3,500	0	48,750	16,500	108,996	14,500	17,000	258,146
Travel Expense										

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	07/31/2018	07/31/2018	07/31/2018	07/31/2018	07/31/2018	07/31/2018	07/31/2018	07/31/2018	07/31/2018	07/31/2018	07/31/2018
	2017-18 Budget	2017-18 Budget	2017-18 Budget	2017-18 Budget	2017-18 Budget	2017-18 Budget	2017-18 Budget	2017-18 Budget	2017-18 Budget	2017-18 Budget	2017-18 Budget
500020 - Air	1,200	271,200	6,000	3,600	500	35,250	759,250	5,000	50,000	1,132,000	
500021 - VIK - Air	0	43,000	6,000	2,500	2,500	6,500	0	2,000	4,500	67,000	
500022 - Baggage Fees	150	12,150	600	0	50	300	9,430	750	2,000	25,430	
500200 - Ground Transportation	500	92,500	1,500	1,200	200	7,150	65,800	750	14,750	184,350	
500240 - Hotel	3,000	442,000	11,000	6,000	500	23,740	427,125	6,500	69,000	988,865	
Total Travel Expense	4,850	860,850	25,100	13,300	3,750	72,940	1,261,605	15,000	140,250	2,397,645	
Per Diem & Honorarium	0	628,000	0	0	0	21,000	321,800	0	36,000	1,006,800	
International Programs Expense											
Direct Athlete Support	0	0	0	0	0	0	77,000	0	0	77,000	
Coaches Salaries	0	0	0	0	0	0	309,600	0	0	309,600	
International Programs Other	0	0	0	0	0	0	51,330	0	0	51,330	
Total International Programs Expense	0	0	0	0	0	0	437,930	0	0	437,930	
Marketing Expense											
Magazine Expense	0	0	65,000	0	0	0	0	5,000	0	70,000	
Marketing Expense	0	0	20,000	0	250	300	44,035	2,000	6,000	72,585	
Website Expense	0	0	25,000	0	0	0	0	5,000	0	30,000	
Broadcasting	0	0	0	0	0	0	0	0	84,000	84,000	
Total Marketing Expense Group	0	0	110,000	0	250	300	44,035	12,000	90,000	256,585	
Division Rebates	60,400	0	0	0	0	0	0	0	0	60,400	
Sponsorship Expense											
500650 - VIK- Tournament Equipment expense	0	0	680,400	0	0	0	0	0	0	680,400	
500652 - VIK- Merchandise expense	0	0	35,000	0	0	0	0	0	0	35,000	
500760 - Sponsorship Fulfillment	10,000	0	5,000	0	0	0	0	0	0	15,000	
500654 - VIK- Services	0	0	0	0	25,000	0	0	0	0	25,000	
Total Sponsorship Expense	10,000	0	720,400	0	25,000	0	0	0	0	755,400	
Other Expenses											
500130 - Dues and Fees - Other	0	0	500	400	250	9,250	20,500	2,000	19,500	52,400	
500335 - Entertainment	0	0	1,500	0	0	0	0	600	0	2,100	
500340 - Meals	500	7,450	4,000	3,600	3,500	10,200	1,950	3,500	2,000	36,700	
500600 - Supply	1,000	15,000	500	1,200	4,000	2,400	6,484	4,000	5,600	40,184	
500751 - Hall of Fame	0	0	0	0	0	2,500	0	0	0	2,500	
500430 - Prior Year Adjustments	400	0	0	0	1,000	0	0	0	0	1,400	
500360 - Miscellaneous	3,000	1,150	0	0	7,500	650	77,570	1,000	500	91,370	
500799 - Employee Development	0	0	0	0	1,000	0	0	0	0	1,000	
500800 - Dues/Memberships/Subscriptions	5,100	8,215	0	1,000	2,000	350	0	0	0	16,665	
Total Other Expenses	10,000	31,815	6,500	6,200	19,250	25,350	106,504	11,100	27,600	244,319	
Club Rebates											
500525 - Club Rebates	20,000	0	0	0	0	0	0	0	0	20,000	
Total Club Rebates	20,000	0	0	0	0	0	0	0	0	20,000	
Total USFA- Total Expenses	779,550	2,743,390	1,112,800	198,980	605,860	158,990	2,520,125	173,410	493,700	8,786,805	
Total USFA- Net Income	1,377,150	1,453,465	(136,400)	(196,480)	(578,110)	(129,490)	(1,532,725)	60,840	(168,250)	150,000	

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