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### Net Income

#### USFA- Total Income

#### Member Fees Revenue
- Competitive Membership Revenue: $1,443,900
- Non-Competitive Membership Revenue: $125,000
- Supporting Membership Revenue: $10,000
- Professional Membership Revenue: $301,400
- Other Membership Revenue: $51,000
- Membership- Revenue- Admin: $15,000

#### Total Member Fees Revenue: $1,946,300

#### National Registration Revenue
- $0

#### Bid Fee Revenue
- $11,000

#### Other Event Revenue
- $0

#### Total Other Event Revenue: $11,000

#### Insurance Revenue
- $182,000

#### International Programs Fee Revenue
- $0

#### International Registration Fees
- $0

#### International Licensing Fee Revenue
- $0

#### Cadre to World Cup Fee
- $0

#### Total International Programs Fee Revenue: $0

#### USFA-Marketing Revenue
- Magazine Revenue: $0
- Marketing Revenue: $0

#### Development Revenue
- $0

#### Royalties & Partnerships Revenue
- $0

#### Sponsorship Revenue
- $0

#### Total Sponsorship Revenue: $0

#### USOC Funding
- $0

#### Total USOC Funding: $0

#### USFF Grant
- $0

#### Other Income
- $0

#### Total Other Income: $0

### Net Income Calculation

#### Net Income
- $0

#### USFF- Total Income
- $0

#### Member Fees Revenue
- Competitive Membership Revenue: $1,443,900
- Non-Competitive Membership Revenue: $125,000
- Supporting Membership Revenue: $10,000
- Professional Membership Revenue: $301,400
- Other Membership Revenue: $51,000
- Membership- Revenue- Admin: $15,000

#### Total Member Fees Revenue: $1,946,300

#### National Registration Revenue
- $0

#### Bid Fee Revenue
- $11,000

#### Other Event Revenue
- $0

#### Total Other Event Revenue: $11,000

#### Insurance Revenue
- $182,000

#### International Programs Fee Revenue
- $0

#### International Registration Fees
- $0

#### International Licensing Fee Revenue
- $0

#### Cadre to World Cup Fee
- $0

#### Total International Programs Fee Revenue: $0

#### USFA-Marketing Revenue
- Magazine Revenue: $0
- Marketing Revenue: $0

#### Development Revenue
- $0

#### Royalties & Partnerships Revenue
- $0

#### Sponsorship Revenue
- $0

#### Total Sponsorship Revenue: $0

#### USOC Funding
- $0

#### Total USOC Funding: $0

#### USFF Grant
- $0

#### Other Income
- $0

#### Total Other Income: $0

#### Net Income Calculation

#### Net Income
- $0
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<th>Year To Date</th>
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<tbody>
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<td>1,403,486</td>
<td>(136,400)</td>
<td>(196,460)</td>
<td>(676,116)</td>
<td>(129,490)</td>
<td>(1,532,725)</td>
<td>60,840</td>
<td>(168,250)</td>
</tr>
</tbody>
</table>

Created on: 07/31/2018