

FEBRUARY 15, 2018 at 6:30 PM
APPLE VALLEY COLDWELL BANKER BURNET OFFICE
EVHA BOARD MEETING MINUTES

Call to Order

Attendance: ~~Scott Calvert~~, David Leach, Miranda Kahnke, Matthew Adams, Aaron Dwyer, Joe Wambheim, Tony Mauer, Siri Kalthoff, Brent Cameron, Matt Cords, Kelly Griffiths, Mark Groebner, Renee Swenson, Doug Gross, Jim Moline, Pascal Dalseth, ~~Brad DeFauw~~, Mark Espena

Visitors: Stephen Randall, Autoice Representative, Ice Coordinator for Eagan for 10 yrs., Six years on the Eagan Board and had three players that went through the Eagan system.

- 1) January Meeting Minutes Approval. Motion to approve made motion passed
- 2) Agenda Additions/Revisions: None
- 3) Call for Board Approval of Gambling Operational Budget of \$65,000. The MN Gambling Form LG1004 from the previous month containing \$65,000 motion made seconded and approved approved/denied. Gambling is going well. Motion approved.
- 4) Proposed new payment method for Members/ice fees. (Espena)

The goal is to take all the association's expected expenses for the season, subtract other income sources (such as tournament registrations), estimate as close as we can the number of players we have, the teams we anticipate, then calculate out the actual cost of hockey and distribute it appropriately throughout the membership.

Because we generate \$4-\$6,000 a year in unused ice that has no revenue to cover...Ice management costs are not covered and other costs are not recovered under our current system. The proposed new system will basically get the association us back to operating on a break even basis and not relying on gambling revenues, a source that could disappear, to operate the association in the black.

Under the new system, our registration fee would then become one number - which would include ice, tournaments, etc - and can be paid up front or in payments over the course of the season, similarly to our association's members current payment experience.

This model is similar to several other hockey associations, as well as other sports. It will help us have predictable costs for our families, will reduce the administration of team finance, create a more fair distribution of "junk" ice, capture revenue to cover unused ice and ice management costs, and simplify ice management in general.

Other benefits would include more predictive income for the association, no need for finance managers, and teams will again only need one team manager.

Downsides: Teams will still need some sort of financial manager. Change is difficult in general for people, and we will have to do a good job anticipating numbers in order to accurately predictive the amount of money needed ofr operations.

Motion made and passed to continue working on the flat fee proposal using a committee made up of Leach, Adams, Espena and Kalthoff. This committee is tasked with further developing the model.

- 5) Gambling Update (US Department of Labor Update)(Kahnke) Gambling is going well and Khanke is looking to expand pull tabs into other establishments. The US department of Labor reporting information was provided to Khanke and she is to follow up.
- 6) USA Hockey Bylaw 10/EVHA Bylaw Amendment (Griffitts) Grievance procedures need to be written into the bylaws. USA Hockey Bylaws will be referenced in the EVHA bylaws grievance procedure.
- 7) Raffle Party Summary/Thank you notes to Sponsors (Dalseth) The raffle went really well. Revenue was up a little from last year. Thank you notes to sponsors are being sent.
- 8) Treasurer Update. (Kalthoff) - Kalthoff submitted a report regarding EVHA's financials. Numbers are similar to previous years.
- 9) Recognition of Persons and Entities that have made Donations to EVHA Discussion. In past years we have recognized, Dalseth Dental, Apple Valley Collision, Dr. Jennifer, and Luke Prettyman. Discussion regarding recognizing business contributions from last year. (Kalthoff)- We are going to put those sponsors on our website –Espena/Kalthoff
- 10) Play for Patrick Tournament Update (Mauer)- Tournament was a success. Eagan was a great partner. A lot of positive feedback from coaches. We were able to test a great number of players. Discussion regarding setting up a Play 4 Patrick Tournament Committee. Considering moving the screenening to the Apple Valley Community Center.
- 11) A Group of Parents are coming to the March planning meeting to discuss the girl's program next year. (Swenson)
- 12) Board Management (Leach)
 - Solicit applications for open Board seats-Calvert, Swenson, Gross, Moline and Dalseth.
 - Officers for next year are tabled.

Meeting Adjourned.