



## SASA BOARD MEETING MINUTES

### Date

November 11, 2019

### Members and Guests in Attendance:

|   |     |     |
|---|-----|-----|
| Jack Matthews, President                                | Yes |     |
| Chuck Eguez, Director of Soccer Operations (non-voting) |     | Yes |
| CJ Lowder, Board Member                                 | Yes |     |
| Clint Paul, Treasurer                                   | Yes |     |
| Mike Slater, Club Administrator (non-voting)            |     | Yes |
| Jason Pochynok, Board Member                            | No  |     |
| Todd DeJaynes, Board Member                             | Yes |     |
| Pete Christofilakos, Board Member                       | Yes |     |
| Drew Lenhardt, Director of Coaching (non-voting)        | Yes |     |
| Jen Hammer, Secretary                                   | No  |     |
| Alexis Richie, Director of Rec (non-voting)             | No  |     |

### Agenda Items Discussed

- I. Call to Order
  - a. Matthews called the meeting to order
  
- II. Members Open Discussion
  - a. NONE
  
- III. Board Minutes
  - a. Oct 21, 2019 - no minutes to approve - no quorum
  
- IV. Officer/Committee/Staff Reports
  - a. Treasurer Reports (Paul)
    - i. October financials: Cash on hand \$130,000 vs \$95,000 in 2018
      1. Activity compared to budget
        - a. Overall Rev & Exp are at 100% of budget, however still 2 months remaining in year
        - b. Net Operating Revenue - \$39k gain
    - b. President's Report (Matthews)
      - i. UIS Updates (General Discussion, no votes took place)
        1. SASA's request for a long-term lease - discussions within UIS ongoing
        2. Grounds maintenance quote from UIS (annual) - \$53k
          - a. Includes fertilizer, mowing/trimming, trash pick-up & aeration
        3. Guardian Account
          - a. We use an annual subscription service through WeatherOps to alert Key Athletic personnel of weather events and lightning strikes per our location. This is an expandable service but would require a cost share agreement between SASA and our Athletic Training group.
        4. Guardian Horn/Light
          - a. Alerts are sent to enrolled personnel (coaches, et. All) via text and/or email at 30-mile, 10-mile and 8-mile radius from the site. LLJOS is currently a site in addition to the UIS Soccer Fields, thus the expansion of the light and strobe scenario would not be an extension of what we use today.
      - ii. Nomination Process
        1. CJ, Todd & Pete will serve as the selection committee
        2. Slater will send vacancy notice to members
      - iii. Recruiting Service
        1. NCSA Service
          - a. Partnership - cost SASA nothing, provides SASA members \$50 discount
          - b. Still waiting on additional information
        2. Chuck mentioned another program, will provide details to board members
      - iv. Conflict of Interest & Travel Policies

1. COI - starting 2020, board members, staff, officers, employees will read and sign annual disclosure
  2. Travel - in an effort to ensure travel expenses are consistently provided, all travel related expenses will need to be pre-approved by a board vote.
    - a. Todd made motion to accept policies, Pete seconded, board approved unanimously
- v. Personnel
1. Alexis Richie effective Nov 2019 is full-time staff. While Richie has several areas of responsibility, she'll be overseeing the REC & YA programs.
- c. Club Administrator Report (Slater)
- i. 2019/2020 Past Due -27 players
    1. Agreement to focus on the player who haven't made any payment
    2. For all players, notify them that they will be suspended until payment or arrangements made
  - ii. 2018/2019 Outstanding balances - 37 players item not listed on agenda, however discussed
    1. 15 letters to mailed
    2. 22 no action will be taken primary reason had to do with the amounts owed were for Spring work hours or less than \$100
  - iii. November 2019 Survey
    1. Feedback around specific questions related to Parent Meeting and allocation of dues & value of services
    2. Survey will be sent out in 2020
- d. Director of Operations (Eguez)
- i. Field Maintenance - \$6300 left for the year to include early fall fertilizer, extra weed control & aeration
  - ii. CIYSL
    1. League concluded on 11/3 with SASA hosting 16 games on Fields 17 - 20
    2. SASA hosted 120 games during Fall 2019 - ref assignor fee being sent
    3. \$100 fine from CIYSL on SASA team no show - details still being gathered
    4. December Board mtg - SASA to host another group play weekend Spring 2020
  - iii. Tournament Update (RG2)
    1. Last 2 vendors rebates were received
      - a. Oceans apparel - \$1221
      - b. Photographer - \$235
  - iv. Tournaments Spring 2020 - still in discussion with multiple clubs; will work to provide as soon as possible, here are a few possibilities
    1. Gateway Rush - March 20-22, 2020
    2. Midwest Turf Challenge - April 3-5, 2020
    3. SLSG Boys Showcase - April 3-5, 2020
    4. Galaxy SC (Chicago) - April 3-5, 2020 Polo Friendlies 4 games (no trophies)
    5. SLSG Spring Classic - April 17-19, 2020
    6. Rush Iowa Spring Cup - April 17-19 (U11-U16)
- e. Director of Coaching (Lenhardt)
- i. SASA Women's UPSL
    1. Budget
      - a. Year 1 - Rev \$12.4k primarily from sponsor (\$5k) & player fees (\$7.4k) Exp \$11.8k of which \$2.5k one-time league fee & uniforms, match fees; for a net \$630 gain
      - b. Year 2 - Exp decrease due to no one-time league fee & uniforms (assumption - uniforms returned or same players)
    2. Chuck/Drew - did speak with Frankie Rodriguez regarding the UPSL men's team being part of SASA, no final decision, however there seemed to be an openness to this 2020 or 2021
  - ii. HS Boys tryouts
    1. Nov 6<sup>th</sup> & 10<sup>th</sup>
    2. player notifications and team meetings will be wrapped up by 12/8
  - iii. Indoor/Winter Training
    1. Indoor - started at SW on 11/11
    2. Futsal located at Salvation Army (Clearlake) starts on 12/1
  - iv. Fall Recap

1. Gateway was for a majority of teams a success. Except for weather on Saturday
  2. SLSG Girls Showcase: was a success for most teams and the competition level was great.
  3. SLYSA League ended for most with majority of team placed right in divisions and successful in the season. 14 out of 19 teams in top half of their respected division. Most in Premier and Championship.
  4. CIYSL League: 5 out of 9 in top half with most being first or second. (Only keep standings from U11 and up)
  5. Player/team issues are addressed as needed with collaboration with Matthews & Slater
- f. DIR REC (Richie) covered by Lenhardt
- i. Winter League Status
    1. 43 teams with 430 players
    2. Refunded some teams/players due to location change
    3. Ordered ~300 shirts @ \$1600
    4. Still had \$5.7k due from teams, to be turned in on 11/23
- V. Old Business
- a. 2020 Player Placement - Hammer
    - i. Tabled
  - b. Ground Survey - Scott Driver
    - i. Tabled
  - c. Budget
    - i. 2020 Budget was provided 11/7 by Slater via email
      1. Reviewed Rev including Club Teams (Dues) were determined plus REC league
      2. Reviewed Exp including large exp items such as Turf Field payment, STLFC, purchase of mower/gator and goals
      3. Board members to review in order to finalize during Dec board mtg
  - d. Safety Inspection
    - i. Reviewed findings
- VI. Executive Session
- VII. Governance Issues
- a. Next Meeting December 9<sup>th</sup>
- VIII. Adjourn
- a. Pete moves to adjourn, CJ second. Approved.