

**BYHA Monthly Meeting Minutes**  
**When: September 16<sup>th</sup>, 2024, at 7:00 pm**  
**Where: Fogerty Conference Room and Online via Microsoft Teams**

**Present:** Brad Keogh, Jed Rohlf, Lindsay Axelrod, Jerry Anderson, Shannon Schutte, ~~Neal Verhulst, Rick Japor,~~ Chris Fore, and Jeff Meister (See Exhibit D for list of attendees)

This meeting was called to order at 7:01PM by Rick Japor

**Motion made (Lindsay Axelrod), seconded by (Shannon Schutte) approve the agenda for tonight's meeting. Motion passed.**

**Secretary's Report: Lindsay A** – just getting everything set up for tryouts and getting Amanda set up for success as the volunteer coordinator. First night of tryouts...here we go!

The following motions were made between the August and September meetings:

- Motion made by Brad Keogh to approve an expense not to exceed \$15,000 to purchase the needed equipment for the 2024-25 hockey season, seconded by Chris Fore, motion passed.
- Motion made by Shannon Shutte to name Denise Formosa as the communications coordinator, seconded by Chris Fore, motion passed.
- Motion made by Shannon Schutte to approve three hardship requests for a Returning family – 2 Bantams (maintaining same hardship plan as last year): \$600+roster fees. Return volunteer fee to her now and monitor for completion. This is the first year she's paid her volunteer fee at registration. Second, another returning family – 1 Bantam (maintaining same hardship plan as prior years): Death of parent, grandma taking care of kids. 100% covered by BYHA. And finally, a First year squirt player, returning BYHA family. Loss of income. \$100/monthly payments for a total of \$800 with BYHA to cover the remainder. Require volunteer shift at BYHA hosted tournament.
- Motion made by Jed Rohlf to motion to pay on-ice leads \$75 (tryouts and pre-skates) and Evaluators \$50 per session, seconded by Brad Keogh, motion passed.
- Motion made by Shannon Schutte to name Ron Leathers as assistant treasurer, seconded by Lindsay Axelrod, motion passed.
- Motion made by Brad Keogh to approve the \$200 Summerfest DJ expense and \$200 for the Summerfest Photographer, seconded by Jerry Anderson, motion passed
- Motion made by Lindsay Axelrod to donate \$2500 to Blaine Youth Football, seconded by Jerry Anderson, motion passed.
- Motion made by Lindsay Axelrod to cover the cost of the Gilrs teams to attend the 02/01/25 game with a cost not to exceed \$1000, seconded by Brad Keogh, motion passed.
- Motion made by Brad Keogh to donate \$2500 to Nick Bjugstad's Foundation, seconded by Jed Rohlf, motion passed.
- Motion made by Lindsay Axelrod to donate \$2500 to Blaine High School Nordic Ski team, seconded by Shannon Schutte, motion passed.

**Motion made (Lindsay Axelrod) second (Chris Fore) to approve the August 19<sup>th</sup>, 2024, meeting minutes. Motion passed.**

**Treasurer's Report:** Shannon Schutte – Total revenue for the month was \$287,517 which includes Charitable Gambling deposits of \$70,000. Typical for this time of year, registration income was the primary source of income for the month. This includes traveling registration of \$160,549, In-House registration of \$32,991 and Pre-Tryout Camp registration of \$9,990. Revenue was ahead of the same month last year primarily due to the increased gambling deposits.

Total expenditure for the month was \$29,230. Expenses were primarily due to tournaments, Ice (Pre-Tryout Camp and Girls Summer Sundays) and SummerFest expenses. Charitable donations of \$5,550 were made during the month.

**Vice President's Report:** Brad Keogh – No Update

**President's Report:** Jeff Meister – working on tryouts!!

**Open Forum:** Donation Requests:

- A. 10,000 Shot Winners
- B. Blaine High School HOSA - \$5,000
- C. Average Joe's Archery - \$1,000.00
- D. PACT Dance Team - \$3,500.00
- E. Andover YMCA - \$1,000.00
- F. Soderville/Blaine Athletic Association - \$2,500.00

**Ice Scheduler:** Kathy Brodzinski – No Update

**Girls Traveling Coordinator:** Jake Geisler – pushing annual girls hockey day, super excited!

**Boys Traveling Coordinator:** OPEN – No Update

**In-House Coordinator:** Deni Sanders, Nicki Barry, and Joe Pritzkow – getting ready for initiations with getting the pinnies ready and the U8 girls parent meeting is set up and will be communicated to those families.

**Bengal Aces Coordinators:** Christy Resop – No update

**Goalie Coordinator:** Jerry Anderson - No update

**Coaching Coordinator:** OPEN – No report

**Manager Coordinator:** Liz Literski – No report

**Volunteer Coordinator:** Amanda Hespen – posting weekly for tryouts and getting ready to post the volunteers tournament and Girls Hockey day!

**Registrar:** Nancy M – No Update

**Recruitment & Retention Coordinator:** Greg Schutte – 30 kids signed up on the ice last week for taste of hockey in the first session, 50 kids for this week

**Girls High School Coordinator:** – Heather Caven – pushing annual girls hockey day, super excited! The Alumni game will be on 12/21/2024. She is pushing Calla to send the signup genius for pre-skates. Blue Line buddies are almost ready to push out for the year. A photographer will be taking Blue Line buddy pictures.

**Boys High School Coordinator:** Neal Verhulst – No report

**Fundraising Coordinator:** Cami Mertz. - Up and running for the season.

**Sponsorship Coordinator:** Bob Wilkerson – 20 sponsors for the inhouse programs, we have all but 2 logos. Waiting on a few checks from sponsors still, we have raised \$16,000 for in-house.

**Boys & Girls Tournament Coordinators:** Julie Verhulst and Michelle Rein – No Update

**Concussion Coordinator:** Steve Churchill – No update

**Apparel Coordinator:** Allie Hasling – No Updates

**Communications and social media** – Denise Formosa and Katie Cady – Send me stuff!!

**Tournament Coordinator (hosted)** - Chris Fore – still have one opening at B1's and we are the MN Hockey site.

**Girls Traveling Director:** Neal V. reported – No Update

**Boys Traveling Director:** Jed Rohlf reported – TRYOUTS!!!

**In-House Director:** Chris Fore reported that - D10 is sticking with the 7 full ice games. Mite Directors would like the presidents to push for a reason why 7 games or switch to 10 games like USA hockey.

**Equipment Director:** Jerry Anderson reported that he is just working on tryouts. Socks and stuff is starting to come in, so he will be picking up and sorting. Otherwise, just working on tryouts!

**Hockey Director:** Rick J. reported that he is finishing up scheduling for Mondays and needs to get his budget to Shannon. Otherwise, just helping with tryouts.

**Charitable Gambling Report:** Suzanne S. reported that this month's charitable gambling contribution was \$70,000.00. Kelly and Suzanne would like to go to the Allied Charities of MN in November and would like us to approve for them to go and to cover their hotel and expenses.

**Motion made (Lindsay Axelrod) second (Jerry Anderson) to approve the August 2024 charitable gambling report. Motion passed.**

**Motion made (Lindsay Axelrod) second (Chris Fore) to approve the October 2024 proposed Gambling expenditures as shown in the attached report. Motion passed.**

**Old Business:** No old business.

**New Business:** No New Business

**Motion made by (Lindsay Axelrod) seconded by (Shannon Schutte) to close the session. Motion passed.**

Session closed at 7:53 pm.

**Exhibit A: Charitable Gambling Report**

**BLAINE YOUTH HOCKEY ASSOCIATION  
STATEMENT OF REVENUES  
AND EXPENSES - REGULATORY BASIS  
FOR THE PERIOD THEN ENDED  
August 31, 2024 and 2023**

**CONSOLIDATED**

	1 Month Ended		1 Month Ended		5 Months Ended		5 Months Ended	
	Aug. 31, 2024	Pct	Aug. 31, 2023	Pct	Aug. 31, 2024	Pct	Aug. 31, 2023	Pct
<b>RECEIPTS</b>								
INTEREST INCOME	\$ 5.83	0.00	\$ 9.27	0.00	\$ 27.09	0.00	\$ 38.77	0.00
PULL TAB RECEIPTS	931,534.00	41.61	1,096,848.00	46.61	4,749,496.00	39.05	5,379,506.00	46.35
E-TAB RECEIPTS	1,213,874.75	54.22	1,195,115.75	50.79	7,080,436.50	58.22	5,942,037.25	51.20
E-BINGO RECEIPTS	51,751.50	2.31	24,633.10	1.05	143,528.20	1.18	106,836.60	0.92
PADDLETICKET RECEIPTS	2,970.00	0.13	2,670.00	0.11	15,540.00	0.13	15,810.00	0.14
BINGO RECEIPTS	<u>38,694.00</u>	<u>1.73</u>	<u>33,949.00</u>	<u>1.44</u>	<u>173,006.00</u>	<u>1.42</u>	<u>162,007.00</u>	<u>1.40</u>
<b>TOTAL RECEIPTS</b>	<b>2,238,830.08</b>	<b>100.00</b>	<b>2,353,225.12</b>	<b>100.00</b>	<b>12,162,033.79</b>	<b>100.00</b>	<b>11,606,235.62</b>	<b>100.00</b>
<b>COST OF SALES</b>								
PULL TAB PRIZES	794,990.00	35.51	942,826.00	40.07	4,040,216.00	33.22	4,581,172.44	39.47
E-TAB PRIZES	1,053,024.50	47.03	1,023,171.10	43.48	6,173,232.80	50.76	5,156,518.20	44.43
E-BINGO PRIZES	43,988.77	1.96	20,938.12	0.89	121,998.92	1.00	90,811.06	0.78
PADDLETICKET PRIZES	1,880.00	0.08	1,600.00	0.07	9,960.00	0.08	10,360.00	0.09
BINGO PRIZES	<u>28,059.76</u>	<u>1.25</u>	<u>29,972.69</u>	<u>1.27</u>	<u>138,419.50</u>	<u>1.14</u>	<u>134,502.26</u>	<u>1.16</u>
<b>TOTAL COST OF SALES</b>	<b><u>1,921,943.03</u></b>	<b><u>85.85</u></b>	<b><u>2,018,507.91</u></b>	<b><u>85.78</u></b>	<b><u>10,483,827.22</u></b>	<b><u>86.20</u></b>	<b><u>9,973,363.96</u></b>	<b><u>85.93</u></b>
<b>GROSS PROFIT</b>	<b>316,887.05</b>	<b>14.15</b>	<b>334,717.21</b>	<b>14.22</b>	<b>1,678,206.57</b>	<b>13.80</b>	<b>1,632,871.66</b>	<b>14.07</b>
<b>OPERATING EXPENSES</b>								
PULL TAB EXPENSE	13,326.50	0.60	14,758.51	0.63	66,859.66	0.55	73,363.84	0.63
PADDLETICKET EXPENSE	91.90	0.00	68.29	0.00	275.72	0.00	68.29	0.00
BINGO PAPER SUPPLY	41.10	0.00	203.55	0.01	2,465.29	0.02	203.55	0.00
WAGES & PAYROLL TAXES	18,732.26	0.84	19,518.11	0.83	107,340.23	0.88	123,924.50	1.07
ACCOUNTING EXPENSE	1,235.00	0.06	1,145.00	0.05	6,175.00	0.05	5,725.00	0.05
CASH SHORT/OVER	619.89	0.03	535.53	0.02	1,918.25	0.02	1,710.48	0.01
CASH SHORT REIMBURSED	0.00	0.00	(262.63)	(0.01)	(417.72)	(0.00)	(297.94)	(0.00)
E-TAB REVENUE SHARING	43,602.44	1.95	54,605.49	2.32	305,655.05	2.51	256,490.45	2.21
E-BINGO PROVIDER FEE	577.23	0.03	587.96	0.02	2,827.82	0.02	2,637.48	0.02
ADVERTISING EXPENSE	0.00	0.00	572.00	0.02	0.00	0.00	1,716.00	0.01
OFFICE & POSTAGE	1,418.37	0.06	1,174.05	0.05	11,376.79	0.09	31,741.73	0.27
LOCAL GAMB TAX -10%	0.00	0.00	0.00	0.00	47,975.30	0.39	46,306.37	0.40
MN COMB REC TAX	69,262.14	3.09	76,518.36	3.25	539,332.21	4.43	543,625.57	4.68
MN 8.5% TAX	639.04	0.03	422.12	0.02	3,854.94	0.03	3,204.62	0.03
REGULATORY FEE	2,840.82	0.13	2,947.52	0.13	15,803.85	0.13	14,754.81	0.13
RENT EXPENSE	<u>42,521.53</u>	<u>1.90</u>	<u>44,129.92</u>	<u>1.88</u>	<u>239,717.52</u>	<u>1.97</u>	<u>155,165.80</u>	<u>1.34</u>
<b>TOTAL EXPENSES</b>	<b><u>194,908.22</u></b>	<b><u>8.71</u></b>	<b><u>216,923.78</u></b>	<b><u>9.22</u></b>	<b><u>1,351,159.91</u></b>	<b><u>11.11</u></b>	<b><u>1,260,340.55</u></b>	<b><u>10.86</u></b>
<b>OPERATING INCOME</b>	<b>121,978.83</b>	<b>5.45</b>	<b>117,793.43</b>	<b>5.01</b>	<b>327,046.66</b>	<b>2.69</b>	<b>372,531.11</b>	<b>3.21</b>
<b>LAWFUL PURPOSE EXPENSES</b>								
DONATION	50,000.00	2.23	0.00	0.00	295,000.00	2.43	230,000.00	1.98
ORG LICENSE / FEES	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>1,050.00</u>	<u>0.01</u>	<u>1,050.00</u>	<u>0.01</u>
<b>TOTAL LAWFUL PURPOSE EX</b>	<b><u>50,000.00</u></b>	<b><u>2.23</u></b>	<b><u>0.00</u></b>	<b><u>0.00</u></b>	<b><u>296,050.00</u></b>	<b><u>2.43</u></b>	<b><u>231,050.00</u></b>	<b><u>1.99</u></b>
<b>NET INCOME (LOSS)</b>	<b>\$ <u>71,978.83</u></b>	<b><u>3.22</u></b>	<b>\$ <u>117,793.43</u></b>	<b><u>5.01</u></b>	<b>\$ <u>30,996.66</u></b>	<b><u>0.25</u></b>	<b>\$ <u>141,481.11</u></b>	<b><u>1.22</u></b>

**Exhibit B: Next Months Estimated Expenditures**

**MONTHLY EXPENDITURES TO HAVE BOARD APPROVAL**

SITE RENTAL	\$50,000.00	PER MONTH APPROX.
COMPENSATION & TAXES	\$45,000.00	PER MONTH APPROX.
PAYROLL SERVICES	\$1000.00	PER MONTH APPROX.
CONTRIBUTION TO CITIES BLAINE 10% TAX	\$140,000.00	PER YEAR APPROX.
SUPPLIES SITES & OFFICE	\$3,000.00	PER MONTH
CONTRIBUTIONS TO B.Y.H.A.	\$1,500,000.00	PER YEAR APPROX.
PULL TAB DISPOSAL	\$5,000.00	PER YEAR APPROX.
WORKERS COMP.	\$2,500.00	PER YEAR APPROX.
COST OF PULLTABS	\$20,000.00	PER MONTH APPROX.
COMBINED RCPT TAX	\$120,000.00	PER MONTH APPROX.
REGULATORY FEE	\$4,000.00	PER MONTH
CASH SHORTAGES	\$800.00	PER MONTH APPROX.
ETAB REVENUE SHARE	\$70,000.00	PER MONTH APPROX.
EBINGO PROVIDER FEE	\$10,000.00	PER MONTH APPROX.
STATE LIC. RENEWAL	\$150.00	PER SITE PER YEAR
MANAGER LIC. RENEWAL	\$150.00	PER YEAR
UNIFORMS	\$3,000.00	PER YEAR
CPA	\$25,000.00	PER YEAR APPROX.
ADVERTISING	\$3500.00	PER MONTH
MEAT RAFFLE INVOICES	\$6,000.00	PER MONTH
PURSES FOR BINGO	\$6000.00	PER MONTH
MISC. ADMINISTRATIVE EXPENSES	\$3,000.00	PER MONTH APPROX.

**MUST BE INCLUDED IN MEETING MINUTES MONTHLY WITHOUT FAIL!**

Updated September 2023

**Exhibit C: Gambling Report Summary**

BLAINE YOUTH HOCKEY ASSOCIATION  
GAMBLING REPORT SUMMARY

August-24

REVENUES	316,887	BEGINNING PROFIT CARRYOVER	123,541.71
EXPENSES	(244,908)	PROFIT CARRY OVER +/-	<u>71,978.83</u>
NET INCOME	<u>71,979</u>	ENDING PROFIT CARRYOVER	<u>195,520.54</u>

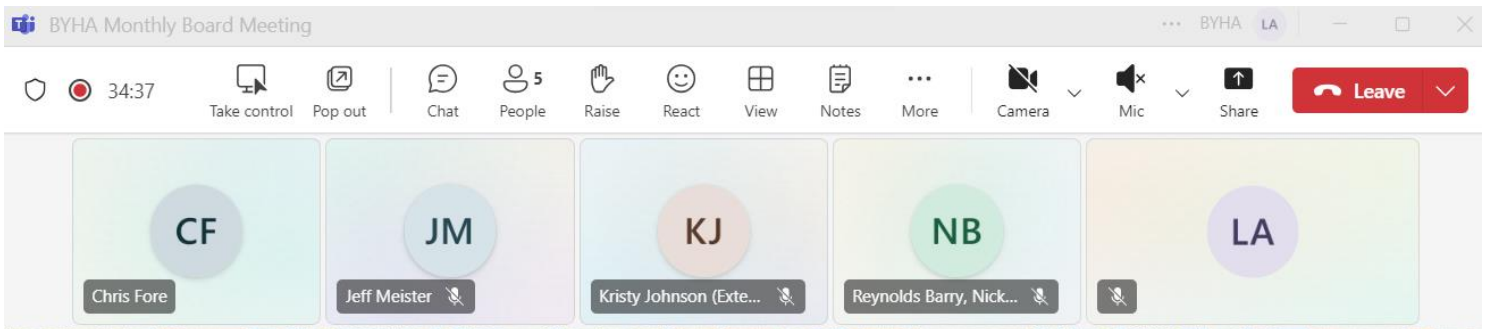
		Percentage of income		
<b>Pulltabs (Net)</b>			<b>Taxes</b>	
OLE PIPER INN	61,782		MN COMBINED RECEIPTS	69,262.14
BROADWAY PIZZA	4,126		MN 8.5%	639.04
WILD BILLS	49,325		REGULATORY BOARD FEE	2,840.82
CLIVE'S	<u>21,411</u>		LICENSE & PERMITS	-
	136,544	43.09%	LOCAL 10%	-
			FEDERAL UBIT	-
<b>Etabs</b>			STATE UBIT	<u>72,742.00</u>
OLE PIPER INN	33,326		<b>Total allowable expenses</b>	
BROADWAY PIZZA	60,996		GAMES PURCHASED	13,459.80
WILD BILLS	48,465		COMPENSATION & TAXES	18,732.26
CLIVE'S	<u>16,473</u>		PENALTIES & INTEREST	-
	160,850	50.76%	ACCOUNTING	1,235.00
			BOND	-
<b>E-Bingo</b>			ETAB REV SHARING	43,602.44
OLE PIPER INN	1,697		EBINGO PROVIDER FEE	577.23
BROADWAY PIZZA	1,750		RENT	42,621.63
WILD BILLS	1,674		OFFICE & SUPPLIES	1,418.37
CLIVE'S	<u>2,741</u>		CASH SHORT	819.89
	7,763	2.45%	CASH SHORT REIMB	-
			REPAIRS & MAINTENANCE	-
<b>Sports Tipboard</b>				<u>122,186.22</u>
OLE PIPER INN	-		<b>Donations</b>	
BROADWAY PIZZA	-		Donation	<u>50,000.00</u>
WILD BILLS	-			50,000.00
CLIVE'S	<u>-</u>			
	-	0.00%		
<b>Paddlewheel</b>				
OLE PIPER INN	1,090			
BROADWAY PIZZA	-			
WILD BILLS	-			
CLIVE'S	<u>-</u>			
	1,090	0.34%		
<b>Bingo</b>				
OLE PIPER INN	65			
BROADWAY PIZZA	2,386			
WILD BILLS	5,918			
CLIVE'S	<u>2,365</u>			
	10,634	3.36%		
<b>Raffle</b>				
OLE PIPER INN	-			
BROADWAY PIZZA	-			
WILD BILLS	-			
CLIVE'S	<u>-</u>			
	-	0.00%		
<b>Interest</b>	6			
<b>Net Revenues</b>	<b>316,887.05</b>		<b>Expenses</b>	<b>244,908.22</b>

**BLAINE YOUTH HOCKEY ASSOCIATION  
GAMBLING REPORT SUMMARY**

August-24

	<u>OLE PIPER INN</u>	<u>BROADWAY PIZZA</u>	<u>WILD BILLS</u>	<u>CLIVE'S</u>	<u>TOTAL</u>
<b>GROSS RECEIPTS</b>	774,327.15	423,589.45	726,274.05	314,633.60	2,238,824.25
<b>PRIZES PAID</b>	675,766.76	354,430.82	620,101.98	271,643.47	1,921,943.03
<b>NET RECEIPTS</b>	98,560.39	69,158.63	106,172.07	42,990.13	316,881.22
<b>PRIZE PAYOUT %</b>	87%	84%	85%	86%	86%
<b>GAME CLOSED</b>	79	4	64	33	180
<b>INTEREST EARNED</b>	2.16	1.34	1.57	0.76	5.83
<b>EXPENSES</b>	44,112.56	25,800.03	34,602.51	17,651.12	122,166.22
<b>TAXES PAID</b>	26,033.71	15,041.21	22,764.10	8,902.98	72,742.00
<b>NET PROFIT</b>	28,416.28	28,318.73	48,807.03	16,436.79	121,978.83
			<b>YTD NET PROFIT</b>		30,996.66
			<b>YTD CONTRIBUTIONS</b>		295,000.00

**Exhibit D - Attendees: See Attached Online attendees:**



In person attendees:



# BYHA ANNUAL BOARD MEETING SIGN-IN (PLEASE PRINT YOUR NAME)

DATE: SEPT 16, 2024

1	Jason Hespen	21
2	Suzanne Lawson	22
3	Denise Formosa	23
4	Bob Wilkerson	24
5	Heather Cullen	25
6	Kelly Sadler	26
7	Steven Miller	27
8	Jason Nelson	28
9	Matt Herrmann	29
10	SARAH BEISLAR	30
11	Katie Cady	31
12	Deb Grutkoski	32
13	Joe Speltz	33
14	Carrie Speltz	34
15		35
16		36
17		37
18		38
19		39
20		40