

BYHA Monthly Meeting Minutes
When: February 17th, 2024, at 7:00 pm
Where: Fogerty Conference Room and Online via Microsoft Teams

Present: Brad Keogh, Jed Rohlf, Lindsay Axelrod, Jerry Anderson, Shannon Schutte, Neal Verhulst, Riek Japer, Chris Fore, and Jeff Meister (See Exhibit D for list of attendees)

This meeting was called to order at 7:00 PM by Brad Keogh

Motion made (Jed Rohlf), seconded by (Lindsay Axelrod) approve the agenda for tonight's meeting. Motion passed.

Secretary's Report: Lindsay A – working on finalizing Bengal Aces participants and details. Looking to get a message out to managers to get the iPads collected as the season comes to a close.

The following motions were made between the January and February meetings:

- Motion made by Jed Rohlf to approve spending \$900 for the 4 bantam teams to participate in Sports Psychologist sessions, seconded by Shannon Schutte, motion passed.
- Motion made by Lindsay Axelrod for the following rule clarification and addition to our policy; "BYHA does not allow the use of any electronic recording devices by any players during their participation of a BYHA event, including but not limited to, in the locker room or on the ice, without the written consent of the BYHA board.

Failure to comply with this rule will result in immediate removal of any player wearing such device from the active session or event.

Multiple violations of this rule can lead to the permanent removal of the player for the remainder of the season."

The motion was seconded by Jed Rohlf, motion passed.

- Motion made by Jerry Anderson to approve a \$2500 donation to Boys Scout Troop 3412, seconded by Chris Fore, motion passed.
- Motion made by Chris Fore to donate \$750 to D10 Green Giants for Joey Costa, seconded by Shannon Schutte, motion passed.
- Motion made by Jerry Anderson to approve the policy revisions "BYHA Policies and Procedures - General (2025.01.27)" and "BYHA Procedures and Rules – In-House (2025.01.27)", seconded by Jed Rohlf, motion passed.

Motion made (Neal Verhulst) second (Lindsay Axelrod) to approve the December 16th, 2024, meeting minutes. Motion passed.

Motion made (Neal Verhulst) second (Lindsay Axelrod) to approve the January 20th, 2025, meeting minutes. Motion passed.

Treasurer's Report: Shannon Schutte – Total revenue for the month was \$169,407. Gambling contributions received during the month were \$100,000. Total revenue included registration income of \$47,626 and general income of \$121,734 (includes gambling). Registration income was behind when compared to January 2024 as we work to collect outstanding team fees and past due registration payments. Travel registrations and team fees totaled \$19,275 while IceDogs Winter registrations totaled \$25,975.

January gambling contribution was \$80,000

Total expenditures for the month were \$216,698. Ice expenses made up the largest portion at \$131,625, followed by training of \$22,740. Other expenses for the month included our tax/audit completion and deposits made for the ACES banquet in March. Donations totaling \$23,250 were made during the month.

Volunteer credits and In House coach credits have been completed.

Vice President's Report: Brad Keogh – lots of success for the teams heading into Districts and possibly regions. Reminder that all parents and spectators behave. Working on next year.

President's Report: Jeff Meister – busy time of year as we get things wrapped up for the season. We have three teams that we need to look at this season that had some issues and we need to look into a root cause analysis to see what we can do better to support teams and coaches. Getting ready to head into D10 summer meetings where all of the associations start discussing needed changes for the next year. D10 meeting for this past month went over the zero-tolerance policy for parents, if you get kicked out you will not be able to attend districts.

Open Forum: Donation Requests:

A) Blaine High School Girls Softball - \$2500.00

Ice Scheduler: Kathy Brodzinski – No Updates

Girls Traveling Coordinator: Jake Geisler – could we get ice for the HP programs that will be trying out in March? Looking to get started thinking about next season and what we will be doing next year.

Boys Traveling Coordinator: Nick Jacoby, Jason Hespen, and Ron Leathers – No Update

In-House Coordinator: Deni Sanders, Nicki Barry, and Joe Pritzkow – No update

Bengal Aces Coordinators: Christy Resop – all set up and we are just waiting for final numbers from the coordinators and getting the coordinators all set up for volunteering.

Goalie Coordinator: Jerry Anderson – No Update

Coaching Coordinator: OPEN – No report

Manager Coordinator: Liz Literski – No Update

Volunteer Coordinator: Amanda Hespen – No Update

Registrar: Nancy M – No Update

Recruitment & Retention Coordinator: Greg Schutte – looking for replacement. 9/11, 9/16, and 9/18 will be taste of hockey for the fall, all at 5:30pm at Fogerty.

Girls High School Coordinator: – Heather Caven – No updates, she will try to put a survey together to send to the girls to see what they liked and didn't like and maybe what else they would like to see.

Boys High School Coordinator: Joe Pritzkow – No report

Fundraising Coordinator: Cami Mertz. - No update

Sponsorship Coordinator: Bob Wilkerson – wants to start working with Chris on next year as his goal is to have all sponsorship money prior to initiations. Wondering if we want to have different sponsorship levels for A's, B's, C's, and D's. Also, does the board want him to look into sponsorships for third jerseys for teams. Hero is looking to sponsor more!!!

Boys & Girls Tournament Coordinators: Julie Verhulst and Michelle Rein – No Update

Concussion Coordinator: Steve Churchill – No Update

Apparel Coordinator: Allie Hasling – No Updates

Communications and social media – Denise Formosa and Katie Cady – send stuff in!!!

Tournament Coordinator (hosted) - Chris Fore – looking to update tourneys

Girls Traveling Director: Neal V. reported – 10B2's lost in third place game, 10B won third place, 10A's and 12A's and B's are still playing again this weekend, more to come next month. All is all good growth for the season.

Boys Traveling Director: Jed Rohlf reported – 93.5% of teams received their fair play points, 61% of all district games were won or tied. Bantam B2 consolation champs, Squirt B1 white district runner up, and squirt B2 blue were consolation champs. Bantam AA, A, B1 bantams are still, and Peewee AA, B1. Looking to get year end coaches meeting scheduled as the year winds down.

In-House Director: Chris Fore reported the following: pond hockey tournament was at the end of January. It was really fun for all teams. Games were really close, and we had a ton of fun! Academy registration opened up this week. Email went out to cubs and mites on academy and what to expect moving into next season. Few weeks left in the season, lots of jamborees! Mite and Bantam AA scrimmage was a hit.

Equipment Director: Jerry Anderson – getting ready for equipment returns!!

Hockey Director: Rick J. Reported that we had the lowest number of cancellations for Monday training. Lessons learned applied really helped this.

He wanted to thank the trainers (Cutting Edge, Brent and Jon w/PEP, Tradition, Hockey Lab for both on and off ice, Build Your Game, Skahan and Hartzell Hockey) for a great season. Looking forward to survey results on training to have year-end reviews.

Main focus now is getting tryouts scheduled and locked in.

Charitable Gambling Report: Suzanne S. reported that this month's charitable gambling contribution was \$80,000.00.

Motion made (Lindsay Axelrod) second (Shannon Schutte) to approve the January 2025 charitable gambling report. Motion passed.

Motion made (Neal Verhulst) second (Chris Fore) to approve the March 2025 proposed Gambling expenditures as shown in the attached report. Motion passed.

Old Business: No old business.

New Business: No New Business

Motion made by (Jed Rohlf) seconded by (Lindsay Axelrod) to close the session. Motion passed.

Session closed at 7:35 pm.

Exhibit A: Charitable Gambling Report

**BLAINE YOUTH HOCKEY ASSOCIATION
STATEMENT OF REVENUES
AND EXPENSES - REGULATORY BASIS
FOR THE PERIOD THEN ENDED
January 31, 2025 and 2024**

CONSOLIDATED

	1 Month Ended Jan. 31, 2025		1 Month Ended Jan. 31, 2024		10 Months Ended Jan. 31, 2025		10 Months Ended Jan. 31, 2024	
		Pct		Pct		Pct		Pct
RECEIPTS								
INTEREST INCOME	\$ 7.88	0.00	\$ 6.73	0.00	\$ 67.52	0.00	\$ 76.98	0.00
PULL TAB RECEIPTS	980,376.00	43.86	1,012,572.00	40.64	9,683,453.00	39.68	10,604,606.00	44.26
E-TAB RECEIPTS	1,179,914.25	52.78	1,392,209.50	55.88	14,049,832.25	57.57	12,723,180.00	53.10
E-BINGO RECEIPTS	32,249.40	1.44	42,025.80	1.69	292,736.20	1.20	260,075.80	1.09
PADDLETTICKET RECEIPTS	3,570.00	0.16	4,380.00	0.18	33,660.00	0.14	36,660.00	0.15
BINGO RECEIPTS	<u>39,377.00</u>	<u>1.76</u>	<u>40,452.00</u>	<u>1.62</u>	<u>344,862.00</u>	<u>1.41</u>	<u>334,622.00</u>	<u>1.40</u>
TOTAL RECEIPTS	2,235,494.53	100.00	2,491,646.03	100.00	24,404,610.97	100.00	23,959,220.78	100.00
COST OF SALES								
PULL TAB PRIZES	838,328.00	37.50	858,353.00	34.45	8,244,208.00	33.78	8,995,379.00	37.54
E-TAB PRIZES	995,645.40	44.54	1,210,603.35	48.59	12,244,370.85	50.17	11,093,184.95	46.30
E-BINGO PRIZES	27,411.98	1.23	35,721.92	1.43	248,825.68	1.02	221,064.32	0.92
PADDLETTICKET PRIZES	2,240.00	0.10	2,720.00	0.11	21,480.00	0.09	23,600.00	0.10
BINGO PRIZES	<u>27,637.90</u>	<u>1.24</u>	<u>28,165.93</u>	<u>1.13</u>	<u>268,976.58</u>	<u>1.10</u>	<u>272,607.08</u>	<u>1.14</u>
TOTAL COST OF SALES	1,891,263.28	84.60	2,135,564.20	85.71	21,027,861.11	86.16	20,605,895.35	86.00
GROSS PROFIT	344,231.25	15.40	356,081.83	14.29	3,376,749.86	13.84	3,353,325.43	14.00
OPERATING EXPENSES								
PULL TAB EXPENSE	15,628.01	0.70	14,635.67	0.59	135,312.12	0.55	145,991.68	0.61
PADDLETTICKET EXPENSE	71.38	0.00	68.93	0.00	714.74	0.00	480.59	0.00
BINGO PAPER SUPPLY	123.28	0.01	0.00	0.00	4,479.65	0.02	1,399.82	0.01
WAGES & PAYROLL TAXES	18,908.84	0.85	19,551.32	0.78	237,210.02	0.97	248,362.86	1.04
ACCOUNTING EXPENSE	1,235.00	0.06	2,617.00	0.11	18,300.00	0.07	18,647.00	0.08
CASH SHORT/OVER	(2,174.15)	(0.10)	705.16	0.03	303.62	0.00	3,485.62	0.01
CASH SHORT REIMBURSED	(10.92)	(0.00)	(248.41)	(0.01)	(680.18)	(0.00)	(1,329.62)	(0.01)
E-TAB REVENUE SHARING	46,745.08	2.09	62,029.24	2.49	542,134.92	2.22	535,776.72	2.24
E-BINGO PROVIDER FEE	675.54	0.03	920.08	0.04	6,932.15	0.03	5,936.79	0.02
ADVERTISING EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	2,574.00	0.01
INSURANCE EXPENSE	120.00	0.01	0.00	0.00	120.00	0.00	0.00	0.00
OFFICE & POSTAGE	1,657.35	0.07	2,831.27	0.11	21,710.02	0.09	40,269.42	0.17
LOCAL GAMB TAX -10%	26,686.09	1.19	26,763.41	1.07	100,964.56	0.41	106,056.57	0.44
MN COMB REC TAX	117,209.07	5.24	121,390.13	4.87	1,083,587.68	4.44	1,100,921.52	4.59
MN I.S% TAX	466.05	0.02	758.94	0.03	7,812.08	0.03	6,213.17	0.03
REGULATORY FEE	3,304.88	0.15	3,397.97	0.14	31,111.24	0.13	30,023.02	0.13
RENT EXPENSE	<u>49,251.69</u>	<u>2.20</u>	<u>49,077.91</u>	<u>1.97</u>	<u>467,400.36</u>	<u>1.92</u>	<u>382,082.27</u>	<u>1.59</u>
TOTAL EXPENSES	279,897.19	12.52	304,498.62	12.22	2,657,413.38	10.89	2,627,091.43	10.96
OPERATING INCOME	64,334.06	2.88	51,583.21	2.07	719,336.48	2.95	726,234.00	3.03
LAWFUL PURPOSE EXPENSES								
DONATION	80,000.00	3.58	80,000.00	3.21	737,500.00	3.02	770,000.00	3.21
ORG LICENSE / FEES	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>1,050.00</u>	<u>0.00</u>	<u>1,050.00</u>	<u>0.00</u>
TOTAL LAWFUL PURPOSE EX	80,000.00	3.58	80,000.00	3.21	738,550.00	3.02	771,050.00	3.22
NET INCOME (LOSS)	\$ (15,665.94)	(0.70)	\$ (28,416.79)	(1.14)	\$ (19,213.52)	(0.08)	\$ (44,816.00)	(0.19)

Exhibit B: Next Months Estimated Expenditures

MONTHLY EXPENDITURES TO HAVE BOARD APPROVAL

SITE RENTAL	\$50,000.00	PER MONTH APPROX.
COMPENSATION & TAXES	\$45,000.00	PER MONTH APPROX.
PAYROLL SERVICES	\$1000.00	PER MONTH APPROX.
CONTRIBUTION TO CITIES BLAINE 10% TAX	\$140,000.00	PER YEAR APPROX.
SUPPLIES SITES & OFFICE	\$3,000.00	PER MONTH
CONTRIBUTIONS TO B.Y.H.A.	\$1,500,000.00	PER YEAR APPROX.
PULL TAB DISPOSAL	\$5,000.00	PER YEAR APPROX.
WORKERS COMP.	\$2,500.00	PER YEAR APPROX.
COST OF PULLTABS	\$20,000.00	PER MONTH APPROX.
COMBINED RCPT TAX	\$120,000.00	PER MONTH APPROX.
REGULATORY FEE	\$4,000.00	PER MONTH
CASH SHORTAGES	\$800.00	PER MONTH APPROX.
ETAB REVENUE SHARE	\$70,000.00	PER MONTH APPROX.
EBINGO PROVIDER FEE	\$10,000.00	PER MONTH APPROX.
STATE LIC. RENEWAL	\$150.00	PER SITE PER YEAR
MANAGER LIC. RENEWAL	\$150.00	PER YEAR
UNIFORMS	\$3,000.00	PER YEAR
CPA	\$25,000.00	PER YEAR APPROX.
ADVERTISING	\$3500.00	PER MONTH
MEAT RAFFLE INVOICES	\$6,000.00	PER MONTH
PURSES FOR BINGO	\$6000.00	PER MONTH
MISC. ADMINISTRATIVE EXPENSES	\$3,000.00	PER MONTH APPROX.

MUST BE INCLUDED IN MEETING MINUTES MONTHLY WITHOUT FAIL!

Updated September 2024

Exhibit C: Gambling Report Summary

BLAINE YOUTH HOCKEY ASSOCIATION
GAMBLING REPORT SUMMARY

January-25

REVENUES	344,231	BEGINNING PROFIT CARRYOVER	160,976.30
EXPENSES	(359,897)	PROFIT CARRY OVER +/-	(15,865.94)
NET INCOME	<u>(15,666)</u>	ENDING PROFIT CARRYOVER	<u>145,310.36</u>

Pulltabs (Net)		Percentage of Income
OLE PIPER INN	66,677	
BROADWAY PIZZA	5,253	
WILD BILLS	46,833	
CLIVE'S	<u>23,285</u>	
	142,048	41.27%

Taxes	
MN COMBINED RECEIPTS	117,209.07
MN 8.5%	466.05
REGULATORY BOARD FEE	3,304.88
LICENSE & PERMITS	-
LOCAL 10%	26,686.09
FEDERAL UBIT	-
STATE UBIT	<u>-</u>
	147,686.09

Elabs		Percentage of Income
OLE PIPER INN	35,780	
BROADWAY PIZZA	62,368	
WILD BILLS	56,180	
CLIVE'S	<u>29,941</u>	
	184,269	63.53%

Total allowable expenses	
GAMES PURCHASED	15,822.67
COMPENSATION & TAXES	18,908.84
PENALTIES & INTEREST	-
ACCOUNTING	1,235.00
BOND	120.00
ETAB REV SHARING	46,745.08
EBINGO PROVIDER FEE	675.54
RENT	49,251.89
OFFICE & SUPPLIES	1,657.35
CASH SHORT	(2,174.15)
CASH SHORT REIMB	(10.92)
REPAIRS & MAINTENANCE	<u>-</u>
	132,231.10

E-Bingo		Percentage of Income
OLE PIPER INN	1,071	
BROADWAY PIZZA	1,485	
WILD BILLS	1,256	
CLIVE'S	<u>1,027</u>	
	4,837	1.41%

Sports Tipboard		Percentage of Income
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%

Donations	
Donation	<u>80,000.00</u>
	80,000.00

Paddlewheel		Percentage of Income
OLE PIPER INN	930	
BROADWAY PIZZA	400	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	1,330	0.39%

Bingo		Percentage of Income
OLE PIPER INN	(676)	
BROADWAY PIZZA	1,568	
WILD BILLS	9,942	
CLIVE'S	<u>905</u>	
	11,739	3.41%

Raffle		Percentage of Income
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%

Interest 8

Net Revenues	344,231.25	Expenses	359,897.19
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**BLAINE YOUTH HOCKEY ASSOCIATION
GAMBLING REPORT SUMMARY**

January-25




	<u>OLE PIPER INN</u>	<u>BROADWAY PIZZA</u>	<u>WILD BILLS</u>	<u>CLIVE'S</u>	<u>TOTAL</u>
GROSS RECEIPTS	733,903.85	410,564.50	730,917.40	360,110.90	2,235,486.65
PRIZES PAID	630,121.58	339,480.05	616,708.26	304,953.39	1,891,263.28
NET RECEIPTS	103,782.27	71,074.45	114,209.14	55,157.51	344,223.37
PRIZE PAYOUT %	86%	83%	84%	85%	85%
GAME CLOSED	80	5	61	34	180
INTEREST EARNED	2.92	1.81	2.13	1.02	7.88
EXPENSES	51,187.39	24,605.38	35,987.77	20,450.56	132,231.10
TAXES PAID	54,562.74	28,416.74	43,041.29	21,646.32	147,666.09
NET PROFIT	(1,964.94)	18,054.14	35,182.21	13,062.65	64,334.06
			YTD NET PROFIT		(19,213.52)
			YTD CONTRIBUTIONS		737,500.00

Exhibit D - Attendees: See Attached Online attendees:

Presenters (3) Mute all

- LA** Lindsay Axelrod
Organizer 
- CF** Chris Fore
Organizer 
- JM** Jeff Meister
Organizer 

Attendees (3)

- KC** Cady, Kate J (External) 
- JS** Jen Stoltz (Unverified) 
- GS** Schutte, Greg GRE-... (External) 

In person attendees:



BYHA ANNUAL BOARD MEETING SIGN-IN (PLEASE PRINT)

DATE: 2/17/25

41	Heather Caven	61
42	Kyle Buxh	62
43	Emmie Sylvia-Cochran	63
44		64
45		65
46		66
47		67
48		68
49		69
50		70
51		71
52		72
53		73
54		74
55		75