



## **WAHC BOD Meeting:**

**March 20, 2023**

### **In attendance:**

WAHC Board: Dan Hammersley, Pat Sondreal, Jamie Wyeth, Jonnie Zook

Other: Lonie Nelson-Admin, Mary Lemmer-Charitable Gambling Manager

### **Meeting Notes:**

Meeting called to order 8:05PM

### **CUSTOM ASSOCIATION BAG TAGS:**

Guest Presenter: Mark Hodgins – MPI (My Prep Identity) [www.MyPrepIdentity.com](http://www.MyPrepIdentity.com)

Mark & Ronna Hodgins former WAHC hockey parents and Woodbury residents. Mark pitched MPI's custom association hockey bag tags, tournament bag tags (w/bag tag sponsorship) and Tournament Pucks (see attached product sheet) as a way to brand the WAHC.

Board tabled discussion until after the MN Hockey Spring Meeting and the ERAA Affiliate agreement decision. MPI and WAHC will connect in May ([info@myprepidentity.com](mailto:info@myprepidentity.com) / 651-202-1795)

### **CONGRATULATIONS TO OUR STATE TOURNAMENT TEAMS!**

The Board recognized our 5 State Tournament Teams, coaches and team managers on their successful seasons and drive to state. Thank you for representing the Woodbury Area Hockey Club in the big tournament!

#### 3-State Tournament Champions!

**12UA** – Head Coach Krissy Pohl/Team Manager Alisa Huebsch

**12UB1-Black** - Head Coach John Pohl/Team Manager Steph Larson

**PWB1**- Head Coaches Jeremy Bell/Cole Bassett/Team Managers Jared Goerlitz/Mike Nagel

#### State Tournament Consolation Champions

**PWAA** -Head Coach Jason Godbout / Team Managers Joe & Paloma Shillings

#### State Tournament Appearance

**PW A** -Head Coach Brendan Cook / Team Managers Jim & Stacy Crowley

### **CONGRATULATIONS TO ALL OUR WAHC TEAMS IN THEIR SEASONS and D8 PLAYOFFS**

The Board reviewed preliminary D8 Playoff results. A quick count shows we have 9 District Playoff Champions! 1 District Playoff Runner Up! 1 Consolation Champion, and 3 3<sup>rd</sup> Place teams. Check out all our teams on the D8 Playoff page.

Thank you to all our coaches, team managers and parents for your dedication to our players and for sharing your time & your passion – for the love of hockey!

## **CHARITABLE GAMBLING**

### **FINANCIAL REVIEW**

We reviewed ytd gambling donations (\$95,919) to budgeted contributions (\$230,000). Further ice donations to made against this budget are dependent upon profitability and cashflow. Net Income for the 10 mos ending in \$1,870 and cash balance is \$96,191.

Actual expenses for month of Feb2023 were reviewed and variances to approved estimates were explained. Motion to approve actual expenses of \$105,830.62 was made by P. Sondreal, with second by J. Wyeth. All approved. None opposed.

Estimated expenses for the month of Apr2023 were set in line with prior months actual with no additional adjustments. Motion to approve estimated allowable expenses of \$104,553 was made by P. Sondreal, with second by J. Wyeth. All approved. None opposed.

Note: In Jan, 2023 Board approved Ice bill donations to be made from Gambling up to \$130,000. To date \$71,519 was paid by gambling on this approval. The balance in pending donations for ice as approved is \$58,481.

Discussion regarding ability/inability to make gambling donations directly to association supported by actual ice invoices paid previously. Need to demonstrate acceptable level of donations to total revenue each quarter.

### **OTHER**

Mary provided summary of her visit to the State Capital to brief our new Representatives on the ins & outs of charitable gambling. She also provided an update on the State Legislature's decision regarding E-gaming.

## **GENERAL OPERATIONS – FINANCIAL REVIEW**

With our FYE 4-30-2023 approaching, we reviewed our financial position as of the date of this meeting (3/20/23). Our current cash position is \$768,592 and net income for the season is \$4,047. Remaining expenses to be paid include 1) Ice bills for Woog-Feb/Mar and MHealth-Mar, 2) Provider bill for inseason-goalie development, 3) misc hosted district playoff expenses, 4) 2 months of general operations. Net results to budget will be unfavorable if/to the extent we don't meet our budgeted Gambling donations (\$230,000 budgeted vs \$95,919 Actual received to date).

## **ICE UPDATES**

Harding Contract & Resell to Mahtomedi Youth Hockey Association

Brief update provided. In follow-up email to our Feb 28 meeting with RC and as Board approved in Jan2023 Board meeting, A. Etshokin provided summary support for entering into a new contract with Ramsey County for the ice time at Harding that follows the ice split we implemented with Mahtomedi the past two seasons. LN reviewed the ice split per previous contract and Board requested **LN to follow-up with Aaron** to understand if we can move to an equal weekday split 10 hrs and 10 hrs (versus the previous contract split WAHC-8hrs and MYHA-12hrs).

## **PLANNING to Plan for 24-25.**

We discussed the importance of being really clear on our needs/parameters in ice – player development – jerseys. Initial planning focus set as follows:

Apr/May:

Player / Team (Preliminary) Projections –

- **Early Apr – Hockey Committee to meet** to review 23-24 Player projections and team counts to establish Player Development/Ice scheduling parameters (adjustments to team-sharing, etc).

Ice Parameters –

- **EndMar-midApr – Jonnie & Lonie to meet with Stephen-AVARIO** on initial season ice schedule review
- **April 17, 7-8PM Board to meet with Stephen-AVARIO** to understand how we performed against targets

Jerseys, Tryout Jerseys, Game Jerseys & 8&Under Jersey

- Apr 17 Board meeting – Align on jersey plan for 23-24. Simplified approach? Or, continue with custom sizing, #s and names. Consider RFP from Gemini / Strauss-K1

May/Jun:

- Selecting Skill Providers – Preseason, InSeason, Goalies
- Selecting Coaches – Review 23-24 Season Survey Feedback and consider how best to share with each coach.

#### **TEAM REQUEST - NonParent Coach Compensation for Post Season Play**

We reviewed current non-parent coach compensation and additional stipend paid for teams advancing to out-of-town regions/state tournaments. Board approved payment equal to non-parent head coach compensation (\$5,000/season) plus \$750 paid for out-of-town region/state play.

#### **DONATION REQUEST – MN Hockey HP Tier II D8 Moose 2023 Trip to Nationals**

We reviewed requests for financial donations/support from 3 of 4 WAHC player-families who are playing on the HP Tier II D8 Moose 2023 team that made it to the National tournament (Mar 30-Apr3).

Discussion followed around our 1) non-profit status, 2) our size - with over 875 registered players, 3) accounting/tax guidance on making donations/gifts to individual players, 4) LN's discussion with District 8 regarding expectation/direction around financial assistance.

Based on the above, the Board committed to supporting these players by sharing the team's fundraising efforts via a club-wide message, if they wish; however the Board could not approve any financial support/donation at this time as it could not establish how/where to draw the line on such donation/support requests – to make it equitable, in accessibility and support, for all players in the WAHC.

The Board wishes to acknowledge their achievement and extends congratulations to these 4 athletes: Stella Bengston, Makenna Miller, Mya Paul and Kendall Warner.

**Meeting Adjourned 9:47pm**