

LDSC Board Minutes

February 7, 2023

Agenda:

- House Update:
 - Winter house finished successfully.
 - Spring season registration open.
 - Westwood will continue to be field location
 - Beth looking into school fields for new space (in the event we have high registration numbers)
 - Determine to if we “refresh” house (new jersey, no balls, increase in registration cost)
- Travel Update:
 - 90% of teams registered (older age groups are stragglers)
 - 1 U19 boys team
 - Olders girls team is U17
 - March 1, teams will be registered through RosterPro
 - Dual cards players must be declared by March 15
 - Mike/Joe to request dual card players from coaches
 - Travel divisions to be tiered high, middle, low with tiers within each
 - Send coaching registration link out to coaches to have complete listing of coaching staff
 - Joe to send to boys travel coaches
 - Mike has sent to girls (COMPLETED)
- Tournament Update:
 - Tournament published to NYW website
 - Going to allow Canadian teams to register
 - E-mail list \$600 to reach 3k teams (get 6 teams to registration for breakeven point)
 - Kraemer to be used as director of referees
 - Provided discount codes to East Aurora for registrations
- Treasurer’s Report:
 - P&L – Travel soccer over last 2 years made \$1.3k
 - P&L – House soccer over last 2 years made \$7k
 - Revenue/registration income looks low. Pat to re-run P&L to remove filters to see true/accurate revenue. Will look at Quickbooks in next board meeting
 - Potential Target Net Income: \$30k-\$40k per year
 - Total Bank Accounts = \$311k (flat over the last few years)
 - Taxes are done on calendar year
- Travel/Field Coordinator Proposal:
 - Boys Travel Coordinator - \$2,500
 - Girls Travel Coordinator - \$2,500
 - Field Coordinator - \$2,500
 - Action steps:
 - Conduct proforma on both House and Travel to forecast revenue to determine what can be budgeted for suggested paid positions and for rate for roles

- Determine if active board members have paid positions within the club
 - Review proforma @ next board meeting
- Girls U11 Team Discussion:
 - Sue Griffith's team is folding and suggest to refund (4 players).
 - Mike to discuss with coaches to see if select coaches can come back to keep team together. If coaches are interested in coming back to the team, Mike will then reach out to existing coach (Sue) to address boards concerns and ask for her perspective and feedback on next steps.
- Miscellaneous Topics:
 - Reviewed & approved bylaws changes