

IGHBA Meeting Minutes

March 14, 2021 5:00 p.m.

VMCC, Room 2

Board Members:	Present	Visitors:	
Jeremiah Ostebo, President	✓	Kate Skappel	Ryan Skappel
Ryan Callahan, Vice President	✓	Andy Hanson	Jen Seelhammer
John Schmid, Treasurer	call in	Michelle Anderson	Lee Miller
Laura Devney, Secretary	✓	Sarah Gutzman	Anich
Directors:		Zach Hendrikson	Marcus Fitzgerald
Tabitha Alberghetti, Fundraising Director	✓		
Jon Bell, Away Tournaments Director	✓		
Sarah Callahan, Concessions/Event Director	✓		
Jake Devney, In-House Director	✓		
Jake Lundell, Equipment Director	✗		
Kari Miller, Volunteer Director	✓		
Josh Norgard, Tournament Director	✓		
Jessica Ostebo, Fields Director	✓		
John Shepard, Coaches Director	✓		
	Attendance: 12 Absent: 1		

Call to Order by Jeremiah at 5:04 p.m.

Approval of minutes from February 14, 2021 – Motion: Jake D., 2nd: John Shepard

Review director updates/reply all emails – see attached

Simley Head Coach – Zach Hendrikson – Update

- Establish a Youth Day @ home game, April 17 or 25
- HS Players donate 5 hours to IGHBA – help younger teams with practice
- HS practices are always open, encourage coaches
- HS field updates; mound, home plate, laser grading improvements, would like windscreen – asking for a donation of \$10 - \$12k from IGHBA
- The Cages: IGHBA FEEDBACK: 3 age groups rather than 2, reservation system, work on volunteer to help when numbers indicate help
- Tryouts: went smoothly, some concerns about short try out time but explained that kids were trying out entirely on their own so no standing and waiting in line for their turn

Open Floor for Member Issues/Topics

- Team Formations = concerns brought up from many 10 year old parents on moving those kids to 11U

Treasurer Report

- Review of expense report/balance sheet

Charitable Gambling Report

- Compliance Review starts tomorrow
- MN Dept of Revenue tax base went up to 36% - will start over at 9% in July
- Revenue: (February) \$21,000
- Expenses: \$12,000

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- Net Profit: near \$9,000
- Vote for \$20,000 towards March expenses: Yes = 15, No = 0, Abstain = 2
- Vote for \$12 k donation to Simley Baseball Booster Club/\$8 k to IGHBA: Yes = 19, No = 0, Abstain = 1
- More detailed report is available upon request

Name on Uniforms

- Will cost \$1,000 Vote: Yes = 10, No = 2, Abstain = 5

Spartan Showdown Update

- 1st Weekend of August
- Scale back from last Showdown
- HS boys volunteer @ stations

Volunteer Hours

- Coaches – Board will meet separately

Park & Rec Kids Night – April 9

- 5 – 8 p.m.
- Baseball booth
- Jake & Jeremiah will volunteer

Parent Night @ Celts

- Parents only event, get to know Board & Directors
- Drinks tickets, raffle, etc.

To Do

- Sign/banner to have for parades/booths/The Shed
- Team Pictures – Laura to schedule and notify John to let coaches know not to schedule games that night
- Birth certificates will be given to coaches/managers at the beginning of the season, they need to return at the end of the season with equipment
- In House Medals – check inventory

Next Meeting: April 11, 2021

Motion to adjourn: Jessica, Second: Jon Bell

Vice President Report:

I have been working with the board group on the parent meeting slide show and content, all in all seems like everything went pretty well with it, only have had a handful of questions or comments on it. I've also been working with Zach, Jeremiah and John Shepard on tryouts and coaches meeting stuff. We are pretty well all set for tryouts, meeting Zach at the shed tonight to go over the facility and make sure we have what he needs. From the handful of times, I've been there it seems like the shed is working well combining age groups to get started.

Treasurer Report:

I won't be in person but plan on calling into the Sunday meeting. The February bank statement and reconciliation have been given to Jessica/Jeremiah and they will bring to the meeting.

I won't go over the specific numbers in email, but as is normally the case in Jan and Feb, we take in our player and home tourney registrations which pre-funds our season so always have more deposits than withdrawals at the beginning of the year. Biggest Feb expense was the player hats and biggest revenue was player registration.

Open checks at the end of Feb that have been cashed in March include: the catchers gear, the IGH Park and Rec ad and the Shed Lease for 2 months rent. You'll see the specific dollar amounts in my Feb report or hear about it when I review on the phone.

Additional significant items in March include collecting at least 9 home tournament registrations, the uniform expense and the annual association insurance payment. In my opinion we are in excellent financial shape to start the season. Any questions or items that you are aware of always let me know.

Secretary Report:

Created and sent over an IGHBA ad for the Parks & Rec summer catalog.

Consistently communicating to traveling members only about all things for the 2021 season.

Plan to send email to all members to get more in house registrations - need to finalize deadline for that group.

Will be at try outs the whole day checking people in. I have recorded who we have birth certificates and shed waivers.

Working on a fan apparel store with The Apparel Lab, a shop right in Inver Grove Heights.

Concessions/Events Director:

🕒 I have heard back from the Inver Grove Heights BEST foundation. We have a total of 12 applicants for our scholarship. They will send over the names late next week for us to verify two years of participation. After that they have a computer system that basically gives points for each requirement that was submitted for the scholarship and that system picks who gets the scholarship. Once I know who it is I will let y'all know.

🕒 I have picked up batting helmet decals and window decals from BT design. We would like to have that batting helmet decals on the front of every single IGHBA's players helmet. I am going to set 103 aside to be handed out to coaches once teams are formed and ask that the coaches make sure that the decal gets put on each players helmet so we look uniform.

We will also hand out one window decal Per registered player. (I will have decals & check off list at tryouts sign in table) If anybody would like to purchase additional batting helmet or window decals they will be available for purchase at tryouts and also further throughout the season. Will have money bag and square there. The batting helmet decals will cost \$1 and the window decals will cost \$4. Laura I don't know if you want to send out a email stating this?

I am attaching photos!

🕒 I have also been in touch with my connection at crown trophy. The trophies and medals that we picked last year are still available and are still the same price. I just need to know if the numbers that we planned on last year are the same as this year.(I have been in touch with Josh about this) I am also wondering what we need to order for in-house. I know last year we talked of using the medals that we have left, that are in storage and getting new stickers. Is that still what we want to do? Jake D. ?

🕒 Keri and I also had a zoom meeting and talked about how many hours we have available (1545) and how many hours we need for volunteers this year. It looks as though our numbers are going to be pretty close depending on if we plan on doing the end of year - spartan showdown or not. Keri and I do believe that we will need to reach out to a different association for help on one tournament. We were thinking it would be the Gopher State Tournament and we would like to offer it to Simley Baseball first and then other associations after.

🕒 I also have an idea of doing a "Parent Appreciation Happy Hour" that would be held at Celts and sponsored by either extra innings or the money we have set aside from the raffle we did at the spartan showdown in 2019.

This would be held on a weekend possibly for 4hours. 5-9pm on a Friday or Saturday or 12-4 on a Sunday.????My thought is that we would purchase a keg or allow each parent to get two tickets which would equal a drink. Then have meat raffles going on during that time. Basically to get people down to CELTS to see what kind of place it is and know that this is where we are selling pulltabs, Etabs and doing our volunteer raffles!! Keri was going to talk to the owners of Celts to see if this is a possibility and something we could even do. 🗨️ Thoughts? I would be willing to put this together

Equipment Director:

uniform orders were sent in, will need to order game balls and books for the teams. CAGEAR does have an apparel store ready to go whenever I tell them to open it up. On vacation so I will not be at the meeting.

Volunteer Director:

I have a few items I would like discussed, please.

1. I would like to have another discussion regarding names on player jerseys. I missed the last meeting, so I am not sure what was discussed, but I feel that this deserves one last discussion. We have a great opportunity here being we are already spending the money to update all player jerseys to incorporate the new logo that we should also add player names. My understanding is that these jerseys are a gift to our players, which they will keep during their time in IGHBA. I strongly feel that this lends credibility to our organization as a whole, but more than anything something the players will truly enjoy. Esp. kids at the younger levels. We will not have an opportunity to do this again without having some players with and some without. The feedback I have heard from kids and parents has been that they would like to see this. **I am hopeful that we can collect last names during tryout on Saturday in the hopes that if we do decide to add names to jerseys, that we would have this information available? I am happy to help with this, please just let me know.** The cost is \$10 per player, and CA confirmed that as long as we have the list into them by Monday, it will not delay the delivery.

1. I don't recall seeing an answer back to my question regarding tournament apparel I asked about last month. Please see below and attached, and let me know if this is something you would like me to continue with.

I have been in touch with an apparel vendor for hockey (I was not happy with my new vendor) and mentioned baseball as well. The company is Signature Concepts, they just sent me the attached. Not sure if we have anyone lined up for this? They would give us a cost for apparel items, then we sell for whatever we want and keep the profits. I don't have costs yet, but if we would like to continue talking with them just let me know.

As Sara mentioned I was in touch with Celts regarding a parent night, and they are on board. I think a Sunday afternoon would work best since they still have capacity restrictions, and those are slower days. They are open to either us purchasing a beer keg or doing drink tickets. We just need to pick out a date/time and set a budget. They mentioned they would even help us with a punch card or drink tickets if we like, depending on which direction we would like to go.

Quick update on Tournament apparel, below and attached.

Please see the updated logos, I mocked them up on t-shirts with pricing, we can select a few color t-shirts and print the same design on them, maybe a t-shirt hoodie too. I also incorporated a vintage version of each logo. As for the website and the minimums, the price on the attached mock-ups is based on being able to sell 36 shirts, by selling on a website we can presell leading up to the event.

The only quantity the association would be responsible for is the difference between what is sold and 36, at the lowest price. If the sales exceed 36 pieces there is nothing to worry about.

If this works, all we would need to do to move forward is set-up an account, billing name, and contact information including address, pick logos and finalize the apparel.

1. Friday night raffles at Celts are going very well. We are strictly focusing on meat raffles only at this point, and have agreed to continue to hold the raffles as long as the demand is there. Right now, I have hours loaded through March and will likely extend into April. We will add monthly as long the crowds hold with the warmer weather.
1. Once teams are formed and coaches are assigned, I will need this list, please. Also, I believe that historically we have credited each board member and two coaches from each team volunteer hours. Can we please confirm this is still the case, so I can accurately track hours for the 2021 season?
1. As soon as we have game time for tournaments we are hosting, please send to me so we can get DIBS hours posted as soon as possible. I would also some direction on how many extra hours we feel are needed for field prep time for tournaments where we do not have the city doing this. This will play a part in how much help we will need from organizations outside IGHBA.
1. I would also like to make a decision on if we are planning on the year-end Spartan Showdown. The first event was successful, and I would like to see it continue if possible. We can scale this down a bit, as in

the first year, we used it as a way for folks to make up hours from rainout tournaments. Either way, we should decide on if we are doing this as it does impact volunteer hours for the year.

In House Director:

Met with Eagan tonight.

Squirts 7-9 year olds

33 registered so far -2 head coach applications, 1 assistant application. Laura to send an email looking for an additional coach-as we will be having at minimum 3 teams. Games and practices will be Tuesday/Thursday.

Minors- 10&11 year olds

9 registered so far. Head coach and assistant coach applications received. They've coached together before, looks like it should be a good pair. Practice and games Monday / Wednesday.

Registrations will be open through March 31. Practices will begin around April 21 with games beginning around the 15th of May.

Team bags were donated by the Twins last year plus we have some left over park and rec equipment. So we should be pretty good there with the possible exception of baseballs.

There are several gloves that the Twins donated in these team bags. I think we should bring some of these gloves to traveling tryouts, and if a kid has a really old/bad glove to give them a new one from these bags. I believe we have 36 or so of these gloves, so hopefully we can get some of them to the association kids/in house kids-as I would think it would be hard for us to go through that many gloves with just the in house group.

Jessica-any idea what fields these teams will be on this year?

Sarah C - we will need to provide medals for the end of year tournament this year for both squirts and minors. Should be about \$200 according to Eagan. I'm not sure total quantity, but probably 1st 2nd, & 3rd for each age group. (15 per team would be my guess) so about 90 medals total needed would be my best guess. I'll check with them though and see what they'd recommend.

Tournament Director:

Tourneys are sitting good 46/48 on summer slam and 37/40 on slugfest. Waiting list on a couple of them.

Waiting for confirmation on the use of varsity fields for summer slam Saturday. Zach doesn't see a problem sounds like the school has been slow to respond.

Medals and trophies are awaiting approval via Sarah's vendor and order need to be placed by April 15th.

Depending on what our teams wind up at might need to add a second away tournament for 11AA since that was not on my radar at all and we don't have a home tournament for them.

See everyone tonight

Travel Coordinator:

I thought I was mostly done but now that we had to make decisions about combining age groups I may have change a couple of tournaments. Hopefully we can get the money back. It would been nice to know that this was a possibility. I am also hoping that not all of the good tournaments are full. Another reason tryouts should not be in March. That is the reason we moved them years ago.

Fields Director:

Nothing new with fields. Julie at the city is antsy for our practice and game schedules. I'll get them to her as soon as games are scheduled.
