

**BYHA Monthly Meeting Minutes**  
**When: July 15<sup>th</sup>, 2024, at 7:00 pm**  
**Where: Fogerty Conference Room and Online via Microsoft Teams**

**Present:** Brad Keogh, Jed Rohlf, Lindsay Axelrod, Jerry Anderson, Shannon Schutte, ~~Neal Verhulst, Rick Japer,~~ Chris Fore, and Jeff Meister (See Exhibit D for list of attendees)

This meeting was called to order at 7:00 PM by Jeff Meister

**Motion made (Lindsay Axelrod), seconded by (Brad Keogh) approve the agenda for tonight's meeting. Motion passed.**

**Secretary's Report: Lindsay A** – Steve Churchill was named the concussion coordinator, and he is working on some different options for concussion testing for this year. Christy Resop is going to take over for Bengal Aces. Amanda Hespen is the volunteer coordinator. I trained her in last week, just need the tryout list so that she can get the tryout volunteer credits uploaded to sports engine. Liz and I have manager meetings scheduled for 10.23.2024 for traveling and 11.18.2024 for the in-house meeting. Liz and I are working on the slide deck for the meeting.

The following motions were made between the July and August meetings:

- Motion made by Lindsay Axelrod to donate \$300 (by sponsoring 5 holes at \$60/hole) to the Broadway Golf Tournament, seconded by Chris Fore, motion passed.
- Motion made by Lindsay Axelrod to donate \$2500 to Blaine High School Football Team, seconded by Shannon Schutte, motion passed.
- Motion made by Jerry Anderson to donate \$1000 to the Blaine Police Federation Golf Tournament, seconded by Lindsay Axelrod, motion passed.
- Motion made by Shannon Schutte to approve a hardship request for a 60% discount for a skater for the 2024-2025 season and 50% discount on pre-tryout camp, seconded by Chris Fore, motion passed.
- Motion made by Lindsay Axelrod to donate \$500 to Blaine High School football for an ad in their program, seconded by Chris Fore, motion passed.
- Motion made by Lindsay Axelrod to name Christy Resop as the Bengal Aces coordinator, Steve Churchill as the concussion coordinator, and Amanda Hespen as the volunteer coordinator, seconded by Jerry Anderson, motion passed.
- Motion made by Shannon Schutte to sponsor 2 holes at the MHOA golf tournament, seconded by Jerry Anderson, motion passed.

**Motion made (Brad Keogh) second (Jerry Anderson) to approve the July 15<sup>th</sup>, 2024, meeting minutes. Motion passed.**

**Treasurer's Report:** Shannon Schutte – Total revenue for the month was \$165,219 which includes Charitable Gambling deposits of \$70,000. Registration income was the primary source of income for the month as Winter season registration was opened. This includes traveling income of \$50,435 and Pre-Tryout Camp registration of \$13,860. Revenue was ahead of the same month last year primarily due to the gambling deposits.

Total expenditures for the month were \$5,391. Expenses were primarily due to tournaments and Girls Summer Sunday Ice. Charitable donations of \$1,921 were made during the month.

**Vice President's Report:** Brad Keogh – Busy season getting tryouts ready to go! Checking in with the directors daily to make sure they are on track.

**President's Report:** Jeff Meister – Getting ready for the season, just some D10 updates to times for Bantams, squirts, and 10u and 15U will get an ice resurface. Otherwise, getting ready for tryouts and the season.

**Open Forum:** Donation Requests:

- A. Blaine High School Nordic Ski Team - \$2500.00
- B. 10,000k shot winners
- C. Waive-ups

**Ice Scheduler:** Kathy Brodzinski – No Update

**Girls Traveling Coordinator:** Jake Geisler – working to figure out numbers for 15's specifically and the other teams. Will need to work with Neal to get final numbers figured out.

**Boys Traveling Coordinator:** OPEN – No Update

**In-House Coordinator:** Deni Sanders, Nicki Barry, and Joe Pritzkow –

**Bengal Aces Coordinators:** Christy Resop – No update

**Goalie Coordinator:** Jermaine Davis - No update

**Coaching Coordinator:** OPEN – No report

**Manager Coordinator:** Liz Literski – No report

**Volunteer Coordinator:** Amanda Hespen – No report

**Registrar:** Nancy M – board needs to get registered ASAP, as she needs to prepare the roster for the board. Also, will need to collect grade verifications from all the grade eligible waivers.

**Recruitment & Retention Coordinator:** Greg Schutte – We have Nordy for 9/19 (last taste of hockey) working out the half hour we have him for \$300. It is between 5:45 start to 6:30 start.

I'm working on a Pizza party at Moes on the 9/19 that I'm talking to them tonight. Plan is to have a Pizza party from 6:30-7:30 on 9/19 and hopefully have Nordy during that time depending on his schedule

Goldy has officially declined (finally waited a month and a half) no reason other than they're busy.

All schools are confirmed for open houses, Shannon was helping get buckets, foam pucks, flyers and banners together. I'm waiting for my permit (for the flyer approval from Anoka Hennepin). (Sent it back in June) they have a new process this year that takes a lot more time but plan to hand out buckets with all the stuff late this week if not early next week for Wednesday night next week open houses.

Lindsay- I need to know who the volunteers are and their contact info.

I plan to work with Dave's later this week to get the skates to borrow during taste of hockey.

**Girls High School Coordinator:** – Heather Caven – Heather will work with the HS team for tryout help that is needed from the high school. Work with Neal and Jake, as they would like the 15U emails to make sure that any interested girls get the captain's practice emails. 11/9/2024 is girls' day and youth night at the high school game.

**Boys High School Coordinator:** Neal Verhulst – No report

**Fundraising Coordinator:** Cami Mertz. - No update

**Sponsorship Coordinator:** Bob Wilkerson – still in need of 4 sponsors for the season to get to 22.

**Boys & Girls Tournament Coordinators:** Julie Verhulst and Michelle Rein – No Update

**Concussion Coordinator:** Steve Churchill – No update

**Apparel Coordinator:** Allie Hasling – No Updates

**Communications and social media** – Chris Fore and Katie Cady – No update

**Tournament Coordinator (hosted)** - Chris Fore – 1 or 2 teams needed for B2 and C has a wait list 3 deep.

**Girls Traveling Director:** Neal V. reported – 10U 34 skaters and 2 goalies, 12U 25 skaters and 2 goalies, 15U 7 skaters and 2 goalies. No tryout dates until numbers are finalized and he has evaluators set.

**Boys Traveling Director:** Jed Rohlf reported – ice has not been finalized, back to the drawing board, just missing pre-tryout skates and so hopefully will have it wrapped up tonight. Register if you want to coach! Need it ASAP. Squirts and peewee coordinators are set.

**In-House Director:** Chris Fore reported that he met with the coordinators last week to get planning started. The jersey order is in at Dave's. 53 girls and 89 boys for in house and cubs are at 29. Putting together a jamboree list and just some other season setup stuff.

**Equipment Director:** Jerry Anderson reported that there have been a lot of equipment vouchers sent out over the last few weeks. Jerry has an equipment order to send over for the season as well.

**Hockey Director:** Rick J. reported that he is working on the training schedule and getting the trainers registered. 115 skaters for pre-tryout camp, which is a record. Acceleration is full, so we will have to find a different option.

**Charitable Gambling Report:** Suzanne S. reported that this month's charitable gambling contribution was \$70,000.00.

**Motion made (Lindsay Axelrod) second (Shannon Schutte) to approve the July 2024 charitable gambling report. Motion passed.**

**Motion made (Lindsay Axelrod) second (Brad Keogh) to approve the September 2024 proposed Gambling expenditures as shown in the attached report. Motion passed.**

**Old Business:** No old business.

**New Business:** No New Business

**Motion made by (Jed Rohlf) seconded by (Chris Fore) to close the session. Motion passed.**

Session closed at 8:07 pm.

## Exhibit A: Charitable Gambling Report

**BLAINE YOUTH HOCKEY ASSOCIATION  
STATEMENT OF REVENUES  
AND EXPENSES - REGULATORY BASIS  
FOR THE PERIOD THEN ENDED  
July 31, 2024 and 2023**

**CONSOLIDATED**

	1 Month Ended Jul. 31, 2024		1 Month Ended Jul. 31, 2023		4 Months Ended Jul. 31, 2024		4 Months Ended Jul. 31, 2023	
		Pct		Pct		Pct		Pct
<b>RECEIPTS</b>								
INTEREST INCOME	\$ 6.44	0.00	\$ 8.27	0.00	\$ 21.26	0.00	\$ 29.50	0.00
PULL TAB RECEIPTS	883,590.00	38.88	1,077,304.00	45.69	3,817,962.00	38.48	4,282,658.00	46.28
E-TAB RECEIPTS	1,329,140.75	58.48	1,226,218.25	52.00	5,866,561.75	59.12	4,746,921.50	51.30
E-BINGO RECEIPTS	23,726.60	1.04	24,393.50	1.03	91,776.70	0.92	82,203.50	0.89
PADDLETICKET RECEIPTS	2,760.00	0.12	2,790.00	0.12	12,570.00	0.13	13,140.00	0.14
BINGO RECEIPTS	<u>33,430.00</u>	<u>1.47</u>	<u>27,304.00</u>	<u>1.16</u>	<u>134,312.00</u>	<u>1.35</u>	<u>128,058.00</u>	<u>1.38</u>
<b>TOTAL RECEIPTS</b>	<b>2,272,653.79</b>	<b>100.00</b>	<b>2,358,018.02</b>	<b>100.00</b>	<b>9,923,203.71</b>	<b>100.00</b>	<b>9,253,010.50</b>	<b>100.00</b>
<b>COST OF SALES</b>								
PULL TAB PRIZES	748,984.00	32.96	924,267.00	39.20	3,245,226.00	32.70	3,638,346.44	39.32
E-TAB PRIZES	1,167,836.85	51.39	1,061,787.20	45.03	5,120,208.30	51.60	4,133,347.10	44.67
E-BINGO PRIZES	20,167.60	0.89	20,734.47	0.88	78,010.15	0.79	69,872.94	0.76
PADDLETICKET PRIZES	1,740.00	0.08	1,860.00	0.08	8,080.00	0.08	8,760.00	0.09
BINGO PRIZES	<u>26,932.00</u>	<u>1.19</u>	<u>23,268.00</u>	<u>0.99</u>	<u>110,359.74</u>	<u>1.11</u>	<u>104,529.57</u>	<u>1.13</u>
<b>TOTAL COST OF SALES</b>	<b>1,965,660.45</b>	<b>86.49</b>	<b>2,031,916.67</b>	<b>86.17</b>	<b>8,561,884.19</b>	<b>86.28</b>	<b>7,954,856.05</b>	<b>85.97</b>
<b>GROSS PROFIT</b>	<b>306,993.34</b>	<b>13.51</b>	<b>326,101.35</b>	<b>13.83</b>	<b>1,361,319.52</b>	<b>13.72</b>	<b>1,298,154.45</b>	<b>14.03</b>
<b>OPERATING EXPENSES</b>								
PULL TAB EXPENSE	12,911.83	0.57	13,529.95	0.57	53,533.16	0.54	58,605.33	0.63
PADDLETICKET EXPENSE	0.00	0.00	0.00	0.00	183.82	0.00	0.00	0.00
BINGO PAPER SUPPLY	205.46	0.01	0.00	0.00	2,424.19	0.02	0.00	0.00
WAGES & PAYROLL TAXES	20,303.71	0.89	19,094.94	0.81	88,607.97	0.89	104,406.39	1.13
ACCOUNTING EXPENSE	1,235.00	0.05	1,145.00	0.05	4,940.00	0.05	4,580.00	0.05
CASH SHORT/OVER	318.01	0.01	40.43	0.00	1,298.36	0.01	1,174.95	0.01
CASH SHORT REIMBURSED	(77.56)	(0.00)	0.00	0.00	(417.72)	(0.00)	(35.31)	(0.00)
E-TAB REVENUE SHARING	60,916.90	2.68	41,763.45	1.77	262,052.61	2.64	201,884.96	2.18
E-BINGO PROVIDER FEE	506.97	0.02	403.51	0.02	2,250.59	0.02	2,049.52	0.02
ADVERTISING EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	1,144.00	0.01
OFFICE & POSTAGE	704.71	0.03	2,330.56	0.10	9,958.42	0.10	30,567.68	0.33
LOCAL GAMB TAX -10%	19,938.89	0.88	19,677.75	0.83	47,975.30	0.48	46,306.37	0.50
MN COMB REC TAX	107,584.68	4.73	103,077.69	4.37	470,070.07	4.74	467,107.21	5.05
MN 8.5% TAX	565.01	0.02	370.27	0.02	3,215.90	0.03	2,782.50	0.03
REGULATORY FEE	3,106.31	0.14	2,690.04	0.11	12,963.03	0.13	11,807.29	0.13
RENT EXPENSE	<u>45,058.04</u>	<u>1.98</u>	<u>37,389.45</u>	<u>1.59</u>	<u>197,195.99</u>	<u>1.99</u>	<u>111,035.88</u>	<u>1.20</u>
<b>TOTAL EXPENSES</b>	<b>273,277.96</b>	<b>12.02</b>	<b>241,513.04</b>	<b>10.24</b>	<b>1,156,251.69</b>	<b>11.65</b>	<b>1,043,416.77</b>	<b>11.28</b>
<b>OPERATING INCOME</b>	<b>33,715.38</b>	<b>1.48</b>	<b>84,588.31</b>	<b>3.59</b>	<b>205,067.83</b>	<b>2.07</b>	<b>254,737.68</b>	<b>2.75</b>
<b>LAWFUL PURPOSE EXPENSES</b>								
DONATION	70,000.00	3.08	75,000.00	3.18	245,000.00	2.47	230,000.00	2.49
ORG LICENSE / FEES	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>1,050.00</u>	<u>0.01</u>	<u>1,050.00</u>	<u>0.01</u>
<b>TOTAL LAWFUL PURPOSE EX</b>	<b>70,000.00</b>	<b>3.08</b>	<b>75,000.00</b>	<b>3.18</b>	<b>246,050.00</b>	<b>2.48</b>	<b>231,050.00</b>	<b>2.50</b>
<b>NET INCOME (LOSS)</b>	<b>\$ (36,284.62)</b>	<b>(1.60)</b>	<b>\$ 9,588.31</b>	<b>0.41</b>	<b>\$ (40,982.17)</b>	<b>(0.41)</b>	<b>\$ 23,687.68</b>	<b>0.26</b>

**Exhibit B: Next Months Estimated Expenditures**

MONTHLY EXPENDITURES TO HAVE BOARD APPROVAL

SITE RENTAL	\$50,000.00	PER MONTH APPROX.
COMPENSATION & TAXES	\$45,000.00	PER MONTH APPROX.
PAYROLL SERVICES	\$1000.00	PER MONTH APPROX.
CONTRIBUTION TO CITIES BLAINE 10% TAX	\$140,000.00	PER YEAR APPROX.
SUPPLIES SITES & OFFICE	\$3,000.00	PER MONTH
CONTRIBUTIONS TO B.Y.H.A.	\$1,500,000.00	PER YEAR APPROX.
PULL TAB DISPOSAL	\$5,000.00	PER YEAR APPROX.
WORKERS COMP.	\$2,500.00	PER YEAR APPROX.
COST OF PULLTABS	\$20,000.00	PER MONTH APPROX.
COMBINED RCPT TAX	\$120,000.00	PER MONTH APPROX.
REGULATORY FEE	\$4,000.00	PER MONTH
CASH SHORTAGES	\$800.00	PER MONTH APPROX.
ETAB REVENUE SHARE	\$70,000.00	PER MONTH APPROX.
EBINGO PROVIDER FEE	\$10,000.00	PER MONTH APPROX.
STATE LIC. RENEWAL	\$150.00	PER SITE PER YEAR
MANAGER LIC. RENEWAL	\$150.00	PER YEAR
UNIFORMS	\$3,000.00	PER YEAR
CPA	\$25,000.00	PER YEAR APPROX.
ADVERTISING	\$3500.00	PER MONTH
MEAT RAFFLE INVOICES	\$6,000.00	PER MONTH
PURSES FOR BINGO	\$6000.00	PER MONTH
MISC. ADMINISTRATIVE EXPENSES	\$3,000.00	PER MONTH APPROX.

MUST BE INCLUDED IN MEETING MINUTES MONTHLY WITHOUT FAIL!

Updated 8/20/2022

## Exhibit C: Gambling Report Summary

### BLAINE YOUTH HOCKEY ASSOCIATION GAMBLING REPORT SUMMARY

July-24

REVENUES	306,993		BEGINNING PROFIT CARRYOVER	159,826.33
EXPENSES	(343,278)		PROFIT CARRY OVER +/-	(36,284.62)
NET INCOME	<u>(36,285)</u>		ENDING PROFIT CARRYOVER	<u>123,541.71</u>
Pulltabs (Net)		Percentage of Income		
OLE PIPER INN	60,070			
BROADWAY PIZZA	10,732			
WILD BILLS	47,027			
CLIVE'S	<u>16,777</u>			
	134,606	43.85%		
Etabs				
OLE PIPER INN	46,293			
BROADWAY PIZZA	50,054			
WILD BILLS	45,469			
CLIVE'S	<u>19,488</u>			
	161,304	52.54%		
E-Bingo				
OLE PIPER INN	1,040			
BROADWAY PIZZA	897			
WILD BILLS	666			
CLIVE'S	<u>956</u>			
	3,559	1.16%		
Sports Tipboard				
OLE PIPER INN	-			
BROADWAY PIZZA	-			
WILD BILLS	-			
CLIVE'S	<u>-</u>			
	-	0.00%		
Paddlewheel				
OLE PIPER INN	1,020			
BROADWAY PIZZA	-			
WILD BILLS	-			
CLIVE'S	<u>-</u>			
	1,020	0.33%		
Bingo				
OLE PIPER INN	1,573			
BROADWAY PIZZA	1,673			
WILD BILLS	3,252			
CLIVE'S	<u>-</u>			
	6,498	2.12%		
Raffle				
OLE PIPER INN	-			
BROADWAY PIZZA	-			
WILD BILLS	-			
CLIVE'S	<u>-</u>			
	-	0.00%		
Interest	6			
Net Revenues	306,993.34		Expenses	343,277.96

Taxes	
MN COMBINED RECEIPTS	107,564.68
MN 8.5%	565.01
REGULATORY BOARD FEE	3,106.31
LICENSE & PERMITS	-
LOCAL 10%	19,938.89
FEDERAL UBIT	-
STATE UBIT	<u>-</u>
	131,194.89

Total allowable expenses	
GAMES PURCHASED	13,117.29
COMPENSATION & TAXES	20,303.71
PENALTIES & INTEREST	-
ACCOUNTING	1,235.00
BOND	-
ETAB REV SHARING	60,916.90
EBINGO PROVIDER FEE	506.97
RENT	46,066.04
OFFICE & SUPPLIES	704.71
CASH SHORT	318.01
CASH SHORT REIMB	(77.56)
REPAIRS & MAINTENANCE	<u>-</u>
	142,083.07

Donations	
Donation	<u>70,000.00</u>
	70,000.00

BLAINE YOUTH HOCKEY ASSOCIATION  
 GAMBLING REPORT SUMMARY

July-24

	<u>OLE PIPER INN</u>	<u>BROADWAY PIZZA</u>	<u>WILD BILLS</u>	<u>CLIVE'S</u>	<u>TOTAL</u>
GROSS RECEIPTS	777,842.60	506,231.40	753,079.70	235,493.65	2,272,647.35
PRIZES PAID	667,845.81	442,875.31	656,666.94	198,272.39	1,965,660.45
NET RECEIPTS	109,996.79	63,356.09	96,412.76	37,221.26	306,986.90
PRIZE PAYOUT %	86%	87%	87%	84%	86%
GAME CLOSED	73	6	60	28	167
INTEREST EARNED	2.38	1.48	1.74	0.84	6.44
EXPENSES	55,284.17	26,399.43	39,570.49	20,828.98	142,083.07
TAXES PAID	49,877.86	22,781.43	41,061.38	17,474.22	131,194.89
NET PROFIT	4,837.14	14,176.71	15,782.63	(1,081.10)	33,715.38
			YTD NET PROFIT	(40,982.17)	
			YTD CONTRIBUTIONS	245,000.00	

**Exhibit D - Attendees: See Attached** Online attendees:

The screenshot shows a Zoom 'Participants' window. At the top, there is a search bar with the placeholder text 'Invite someone or dial a number' and a magnifying glass icon. Below the search bar is a 'Share invite' button with a share icon. The participants are organized into two sections: 'Presenters (2)' and 'Attendees (5)'. The 'Presenters' section includes Lindsay Axelrod (Organizer) and Jeff Meister (Organizer). The 'Attendees' section includes Amber Verhulst (Port... (External)), Bree DuHamel (External), Brett Schneider (External), Reynolds Barry, Nicki (External), and Schutte, Greg GRE-... (External). Each participant entry includes a circular profile picture with initials, the name, role, and a mute icon.

Section	Initials	Name	Role	Mute Status
Presenters (2)	LA	Lindsay Axelrod	Organizer	Muted
	JM	Jeff Meister	Organizer	Not Muted
Attendees (5)	AV	Amber Verhulst (Port... (External)		Muted
	BD	Bree DuHamel (External)		Muted
	BS	Brett Schneider (External)		Muted
	NB	Reynolds Barry, Nicki (External)		Muted
	GS	Schutte, Greg GRE-... (External)		Muted

In person attendees:



BYHA ANNUAL BOARD MEETING SIGN-IN (PLEASE PRINT YOUR NAME)

DATE: 8-19-2024

1 Nancy Mantulis	21 Greg Schutte
2 Jake Ferguson	22 Cliff Lockman
3 Sam Arada	23 David Westlund
4 Tom Pomeroy	24 Emily McConnell
5 Jerry Miller Blaine Marche	25 Jay McConnell
6 Jason Hesper	26 Travis Czech
7 Jessica Keatts	27 Travis Scharr
8 Adam Johnson	28 Brady Hoehly
9 Patrick Gillespie	29 Melissa Corkins
10 MATT ANDREWS	30
11 Jen Cardinal	31
12 Jessica Gillespie	32
13 Deni Sanders	33
14 Denise Foremsa	34
15 Bob Wilkerson	35
16 Heath McCarren	36
17 Mike Turbitt	37
18 Jason Kacres	38
19 Mark Beards	39
20 Josh Mattson	40

FLIP OVER