

Stillwater Area Hockey Association Board Meeting Agenda



Tuesday, April 15th @ 7:00am St. Croix Recreation Center

Board Members: Matt Tuccitto, Paula Walther, Ed Souter, Justin Kaufenberg, John Priester, Justin Fatheree, Karla Lunan, Lesley Teigen

Committee and Working Group Members: Jen Zanon, Patrick Budion

Member Audience:

Meeting Called to Order: 7:03 am

Review and Approve Previous Meeting Minutes: Paula made a motion to accept the March 2025 meeting minutes from the previous meeting. Ed seconded the motion. The motion to accept the March 2025 minutes was approved by unanimous vote. Motion is passed.

Agenda Topics:

1. Gambling Update
 - a. Monthly tax return with the B2 and three LG form
 - b. Expense journal/check register
 - c. Inventory records/invoices
 - d. Copy of ME physical inventory
 - e. Reconciled bank statement
 - f. Fund loss report
 - g. Other correspondence docs, if applicable
2. Election Will be taking place during board meeting
3. Decision on 2025-26 Season Training
4. Move Up Request

Meeting Discussion:

Gambling Update

Brought allowable down 5% last year.

Increased net profit by 70k

Sales went up by 1M

Keep trying to bring costs down

After June 1st – Members of SAHA verify Gambling for Dept. of Revenue

Taxes - \$50,000

March 2025 Total Gross Receipts	\$1,078,486.30
Net profit	\$35,544.41
Checking account balance	\$94,188.59
Savings	\$32,235.79
Net Receipts	\$143,474.18
Total in prizes paid	\$935,012.12

Profits from SAHA gambling goes to the youth of St Croix Valley.

Lesley made a motion to approve the lawful gambling report for March 2025. Paula seconded the motion. Motion to approve the March gambling report was passed by unanimous vote. Motion is passed.

Paula made a motion to pre-approve the allowable expenses of \$196,125 for May 2025. Justin seconded the motion. The motion to pre-approve the May 2025 allowable expenses was approved by unanimous vote. Motion is passed.

- Changes made this past year are working per President.
- Where can we go to keep boosting the net profit?
- Send out communication to the members about the bars we are trying to get into and to support the bars we are in.

1. Election is taking place during board meeting!
 - a. Updated the evening of 4.15.25 after voting ended:
 - i. Winners of the 2025 Board Election
 1. Vice President – Ed Souter
 2. Treasurer – Collin Bushman
 3. Boys Directors – Justin Magill & Alex Stalock
 4. Initiation Program Director – Kyle Kraemer
2. Decision on 2025-26 Season Training
 - a. External Training is great for the Mite Program.
 - b. Need more ice time for the traveling teams in the future.
 - i. Actively working on this for next season.
3. Move Up Request
 - a. SAHA follows MN hockey rules when it comes to requests to move up. The rule states that kids can play up if they have a July or August birthday and they are in the same grade as their classmates.

Report Outs:

Girls Director:

- There is a similar request for a U8 player to move up to u10s. They will also follow the MN Hockey Rules for this request as well.

Off-Ice Coordinator:

- Working on sponsorships for 2025-2026 season

Mite Coordinator:

- Priester has collected some of the goalie equipment. Some goalies have requested to keep the goalie equipment for the summer. Priester has documentation and will make sure it gets passed on to the new director.
- Termite coaching will be addressed by the new director

Vice President:

- Actively seeking a boys goalie coordinator

Treasurer Report Out:

- Roses revenue and expenses are still coming in so transfers will be made prior to new treasurer coming in and reporting will be sent to everyone.
- The second half ice bill is still outstanding and will be paid by the end of the month.
- Main Account \$11,142.92

- Savings Account \$749,837.20
- Playmakers \$31,336.11
- Girls \$5,254.41
- Team Accounts Total \$17,978.18
- Total \$815,548.82

Boys Hockey Coordinator

N/A

President:

End of season report out from the President. (included in the meeting minutes)

- 922 active participants (record year)
- Very engaged board of directors
- Featured in “the Association”
- Up to date on all filings and audits
- Foster a relationship with the Rec center
- Tournaments – Roses continues to be a class act
- Stampede and round up Tournament challenges including volunteering for tournaments that we paid to play in – We were able to refund the teams participating and will no longer be “hosting” these tournaments
- Lake Elmo Banking relationship and ability to access money when needed. Savings account is making way below market rate
 - SAHA balances remain over the FDIC insurance limit.
- Jersey system evaluation, 2-year jersey system was not cost effective for the members
- School hours are changing next year
 - We are working with the city and high school to figure out an ice plan that works for all parties.

Adjourn | Meeting adjourned at 8:46 am.

Lesley motioned to adjourn the board meeting; Paula seconded the motion. The motion to adjourn was approved by unanimous vote. Motion is passed.

*****Report of Operations for SAHA by Matt Tuccitto attached below*****

Report of Operation of SAHA

4/14/2025

- 922 active participants in 2024-2025 (record numbers)
 - Very engaged Board of Directors... most attended all 12 meetings and all were regular contributors
 - Switched board meetings to 3rd Tuesday of the month at 7am... few conflicts, and very focused
 - Featured in MN Hockey's "The Association". 13 minute video showcasing the then and now of one of MN premier hockey associations
 - Up to date on all filings and audits
1. **Charitable Gambling** – early on deep dive to assist in streamlining and margins... donation to Saha up substantially over last year
 2. **Rec Center** – we are the largest customer. Foster a relationship that is in the best interest of both the city (owners) and our members. Used more ice hours than any other season, few unused hours. We are in good standing and the partnership is strong.
 3. **Home Tournaments** – Skate for the Roses is in a league of its own. One of the premier girls' tournaments in MN. Registration filled in hours for all levels... all girls teams volunteer and it's a great supplement for next year's girls teams. Stampede/RoundUp – due diligence cast by many board members as well as solicited feedback from participating members... too difficult to plan & organize ahead of time when team placements aren't done until end of Sept. or Oct. Not fair to pay and have to volunteer. Were able to refund the Saha teams entry fee this year with profits from the tournament. These boys' tournaments will be discontinued.
 4. **Away Tournaments** – signups happen earlier and earlier each year. We are already registered for some tournaments for next season. \$190k is approximate spend on tournaments for our teams.
 5. **Lake Elmo Bank** – helpful to have a local presence to facilitate team checking accounts. Remain concerned having more than the \$250k FDIC limit deposited there. Savings rates are below average. Saha may have outgrown using one bank for all banking needs. Will continue dialogue with new Treasurer on solutions.
 6. **Costs** – inflation is everywhere... our biggest expense is ice and that goes up 3-5% annually paid to city. Reignited fundraising ideas... Jersey sponsors

were historically just mites, expanding to travelling game, practice and tryout jerseys.

7. **Jerseys** – 2 year system was to “save money”. Growth in our association and different team counts each year has made a multi-year jersey a massive task and not much of a money saver... after year 1 we need to collect, launder and store these jerseys as well as order extras for “just in case” moments. Switching to single season use jerseys.

8. **Hockey:**

- i. We have an abundance of great coaching... need to figure out how to get alumni to return and learn to coach
- ii. Half ice vs. full ice practices... how many, how often and at what levels
- iii. Ice Hockey systems for coaches is great tool ... but may tailor some “saha drills” for our coaches to use on Saha website
- iv. Using year end feedback... continue to focus on development spend vs more ice spend.
- v. School hours change next season... Looking for weekday night ice at Tartan, Polar, SMP and many other local arena... so far none of the arenas are able to commit to any regular weekday ice we can buy... may also need to look at morning practice

9. **Celebrate our Successes**

- i. Many tournament champions
- ii. Many District 2 titles
- iii. 3 state tournament teams
- iv. 1 state champion – 19u

I’m grateful for the dedication of our players, families, managers, coaches and volunteers who make Stillwater Hockey a true community. Your efforts are fueling our success. Enthusiasm is common but endurance is rare. Go Ponies!

Matt Tuccitto

President