

Board meeting 8/21/2024 530pm

1. **Call to order** at 5:32 pm. Attendees: Geoff, Nick, Dan T, Allison, Chad, Brittany, Joey McArthur, Lucas Butler.
2. **Review and approval of last month's meeting minutes** - Move and approved.
3. **President's Report-**
  - a. Emails sent out and no issues from anyone present.
  - b. 14U - 8 registered during pre registration so working to pull 16U age players to play down.
  - c. North Division will be the league we play, confirmed by Mike Keaney.
  - d. Intermediate nets approved for tier 2 and tier 3 nets for 10U. PCIA was on the list as it has hosted games in that division in the past. They have been delivered to Auburn and will be delivered as possible.
  - e. Practice schedule has been sent to Lucas and Christy and has been confirmed. Lucas confirms they are slowly entering it into their system. No issues with scheduling thus far.
  - f. Craig from Libra will be coming up tomorrow to meet with Geoff regarding progress thus far.
  
  - i. Lucas reports everyone survived the hockey camps. Lucas, Christy and Buster are the only staff at this time and Lucas recommends calling, texting or emailing him multiple times for time sensitive issues. He will do his best to return voicemails quickly.
  
  - g. Geoff visited the post office to open a PO box (421) for PYHA and he signed up for informed delivery for email notifications.
  - h. Practice schedule communicated to the board with the most recent option with 8 and 10U combined and 12 and 14 combined. 8U and House times a conflict possibly for refs in the future as they've complained about gaps between games so they don't accept games. Asking Tanya to move times or asking scheduler to only book 8U at 8AM if needed.

#### 4. **Treasurer's Report**

Dan and Geoff visited the bank to update the accounts.

Operating - \$10 058.29

Equipment - \$1 868.26

Fundraising - \$33 230.26

Orton - \$7 466

Officiating - \$43.61

Total - \$52 672.22

## 2024-2025 Budget projections

Revenue	24/25	23/24	Variance to last year	
Player Fees	\$ 30,500.00	\$ 25,200	\$ 5,300	assumes 50 kids at \$500
Sponsorships	\$ 33,000.00	\$ 26,000	\$ 7,000	
Fundraising	\$ 7,000.00	\$ 7,000	\$ -	
Other	\$ 2,000.00	\$ 2,000	\$ -	Orton
			\$ -	
Total Revenue	\$ 72,500.00	\$ 60,200.00	\$ 12,300	
			\$ -	
Expenses			\$ -	
			\$ -	
Practice Ice(20 weeks)	\$ 45,150.00	\$ 23,000	\$ 22,150	assumes \$225 per hour, 10.5 hours per week including 1 full hour every Friday for skills, 1 hour every Saturday for LTP and 1 hour every other Saturday for house
Game Ice (12 games per team)	\$ 10,320.00	\$ 10,000	\$ 320	assumes \$225 per hour,4 hours per game day * 12 game days
Tournaments	\$ 4,500.00	\$ 4,000	\$ 500	
Banquets	\$ 400.00	\$ 300	\$ 100	
Supplies for Fundraising	\$ 8,000.00	\$ 8,000	\$ -	
Refs	\$ 3,240.00	\$ 2,400	\$ 840	2 refs per game for 10, 12 and 14 u
Equipment	\$ 1,500.00	\$ 1,000	\$ 500	
Tanya	\$ 1,200.00	\$ 1,000	\$ 200	
Misc	\$ 2,000.00	\$ 2,000	\$ -	
			\$ -	
			\$ -	
Total Expenses	\$ 76,310.00	\$ 51,700.00	\$ 24,610	
Net Income	\$ (3,810.00)	\$ 8,500.00		

- a. Biggest question mark in the budget is icetime. Last season we had around 6 hours and now we're looking at 10.5 a week without including Friday. Ice expenses will go up and if we raise the same amount with sponsorships we will not break even. Approximately 33k brought in for sponsorships not including fundraising last season. Ice time potential for this season is \$47 250. 11 hours of ice time between LTP, House, 8U, 10U, 12U and 14U practices. Adding up all expenses it totals \$78 890 for the season. Nearly a 19K shortfall if nothing changes from last season. Previous team sponsors Hale Well Drilling, Northern Line Construction and Indian Hill trading post, so conversations need to begin. Proposed by Chad that with nearly double the amount of ice time being used this season, asking Libra/the rink if we become eligible for reduced ice fees.

Geoff mentioning Friday night option practice/skills may be charged a small amount. Suggested half way through the season we reassess and combine where needed.

Continued to plan to open registration by Labor Day. Adjusting sponsorships and registration fees reduces loss to \$5000. Proposing reducing to every other Friday versus every week. Motion by Allison to approve the budget with second by Nick and approved by all present.

Sponsorship spreadsheet has been shared with the board for contributions to begin recruiting sponsors for the upcoming season.

**5. Coaching coordinator and Registrar report-** coaches have to move up their certifications and safesport. They will become redlined as they expire on their own dates.

**6. Equipment** - purchased 2 new sets of quick change that is more like real goalie gear. Chest pads are still flimsy but it is much easier to don. Don't believe we need to purchase another set for each age group at this time.

- a. Coach team kit to be continued per Geoff.
- b. Jersey and sock order - \$5 for new socks versus handing out a new pair each year.

9. **Grants** - Geoff reports Sarah has confirmed she will submit the Grow the Game form for the upcoming season. Option 1 is phone calls; option 2 social media advertisements; option 3 is promotion materials.

- a. ADM grant details are on hold.
- b. Kiwanis grant has been filed.
- c. Hat Trick challenge grant is also in the works

6. **Learn to Play** time slots are in place with Tanya confirming - potentially moving up the times to avoid conflict. Geoff to continue communication with Tanya regarding.

#### 7. **Fundraising**

- Car Wash roughly \$800
- Golf Scramble \$4000
- Alumni Game under \$60
- Apparel - Communicated requesting to discontinue with Millworks. Emerson has not been returning communications. Christie Pingree has been given approval to use the logo for specific order. Christie has suggested Ornaments as well. Discussion of reaching out to Wights or another option for a storm or on hand apparel.

#### 8. **Bylaws**

- a. adapted and need to be reviewed and voted on. Motion to approve by Geoff, second by Nick, approved by all present.
- b. Zero tolerance motions and approved by all present.
- c. Registration Handout, Parent handbook and grievances reviewed quickly and will be voted on by email prior to opening registration

#### 9. **Adjournment:**

- a. Season start date November 4th
- b. Sponsorships to be tackled by Dan.
- c. Winter hats finally delivered from Beauty Uni's but also a refund check. Allison to reach out about intentions from Beauty Uni.
- d. Fundraising requesting a cash box for events.

**Motion to adjourn my Allison, Second by Nick. approved by all present.**

**Next meeting - September 18, 2024 5:30pm @ The PCIA**