

# El Dorado Hills Little League

Budget vs. Actuals: FY2021 Budget - FY21 P&L

October 2020 - September 2021

	TOTAL	
	ACTUAL	BUDGET
<b>Revenue</b>		
4000 Program Revenue		
4010 Spring Program Revenue		
4010.1 Spring Registration Fees	95,180.60	140,000.00
4010.2 Spring Late Fee		7,000.00
4010.7 Spring - Family Discounts		(100.00)
4010.8 Spring - Scholarships	250.00	(1,750.00)
Scholarship Reimbursement		425.00
<b>Total 4010.8 Spring - Scholarships</b>	<b>250.00</b>	<b>(1,325.00)</b>
4010.9 Spring Refunds	(4,523.68)	(5,000.00)
<b>Total 4010 Spring Program Revenue</b>	<b>90,906.92</b>	<b>140,575.00</b>
4020 Fall Program Revenue		
4020.1 Fall Registration Fees	30,531.84	12,500.00
4020.8 Fall - Scholarships		(200.00)
4020.9 Fall Refunds	(1,103.72)	(1,000.00)
<b>Total 4020 Fall Program Revenue</b>	<b>29,428.12</b>	<b>11,300.00</b>
4080 Volunteer Opt Out Fees		
4080.1 Opt Out Income		5,000.00
4080.2 Opt Out Income - Past Year		1,000.00
<b>Total 4080 Volunteer Opt Out Fees</b>		<b>6,000.00</b>
<b>Total 4000 Program Revenue</b>	<b>120,335.04</b>	<b>157,875.00</b>
4100 Fundraising Income		
4100.1 Fundraiser - Chocolate Sales		30,000.00
4100.2 Fundraising Income - Rivercats		8,500.00
4100.3 Fundraising Income - Giants/As		2,500.00
4100.5 Fundraising Income - Go Pink		250.00
4100.6 Fundraising Income - Revenue Share	11.53	20.00
4100.7 Fundraising Income - Dine Out		600.00
<b>Total 4100 Fundraising Income</b>	<b>11.53</b>	<b>41,870.00</b>
4200 Concessions & Spirit Wear Income		
4200.1 Concessions Income - Spring	2,144.00	8,500.00
4200.2 Concessions Income - Post-Season		2,500.00
4200.3 Concessions Income - Fall		850.00
4200.4 Spiritwear Income	1,041.00	3,000.00
4200.5 Spiritwear Sales - All Stars		500.00
<b>Total 4200 Concessions &amp; Spirit Wear Income</b>	<b>3,185.00</b>	<b>15,350.00</b>
4300 Sponsorship Income		
4300.2 Sponsorship Income	9,750.00	15,000.00
<b>Total 4300 Sponsorship Income</b>	<b>9,750.00</b>	<b>15,000.00</b>
<b>Total Revenue</b>	<b>\$133,281.57</b>	<b>\$230,095.00</b>
Cost of Goods Sold		

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6100 Concession & Spiritwear Expense		
6100.1 Concession Purchases - Spring	899.59	6,200.00
6100.2 Concession Purchase - Post-Season		2,000.00
6100.3 Concession Purchases - Fall		250.00
6100.4 Spiritwear Purchases	1,804.00	2,500.00
6100.5 Spiritwear Purchases - All Stars		400.00
<b>Total 6100 Concession &amp; Spiritwear Expense</b>	<b>2,703.59</b>	<b>11,350.00</b>
<b>Total Cost of Goods Sold</b>	<b>\$2,703.59</b>	<b>\$11,350.00</b>
<b>GROSS PROFIT</b>	<b>\$130,577.98</b>	<b>\$218,745.00</b>
Expenditures		
6000 Advertising Expense		
6000.1 Advertising Expense - Printing	214.41	650.00
6000.2 Advertising Expense - Banners	241.31	250.00
6000.3 Newsletter	780.00	780.00
<b>Total 6000 Advertising Expense</b>	<b>1,235.72</b>	<b>1,680.00</b>
6010 Appreciation Expense		
6010.1 Volunteer Appreciation Week		300.00
6010.2 Manager / Umpire Appreciation		50.00
6010.3 Monthly Board Meeting	84.37	1,000.00
6010.4 Appreciation- Misc. Events		50.00
<b>Total 6010 Appreciation Expense</b>	<b>84.37</b>	<b>1,400.00</b>
6020 Bank & Credit Card Fees		
6020.1 Bank Fees	24.66	200.00
6020.3 CC Processing Fee - Square	262.95	200.00
6020.4 CC Processing - Blue Sombrero	3,404.45	5,750.00
<b>Total 6020 Bank &amp; Credit Card Fees</b>	<b>3,692.06</b>	<b>6,150.00</b>
6050 Legal & Professional Fees		
6050.1 Accounting & Tax Prep	1,250.00	1,250.00
<b>Total 6050 Legal &amp; Professional Fees</b>	<b>1,250.00</b>	<b>1,250.00</b>
6080 Charitable Contributions		
6080.1 Community Contributions		1,500.00
<b>Total 6080 Charitable Contributions</b>		<b>1,500.00</b>
6150 Concession Repair & Maintenance	33.71	250.00
6200 Equipment Expense	317.93	18,000.00
6300 Fields Expense		
6300.1 Field Prep Expense - Labor		1,500.00
6300.2 Field Prep Expense - Materials	1,207.01	2,000.00
6300.3 Field Expense - Rental	23,356.50	40,000.00
6300.4 Field Expense - Lights	1,669.74	6,000.00
6300.5 Field Expense - Maint & Repairs	277.26	3,850.00
6300.6 Field Expense - Sanitation	7,462.70	4,150.00

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<b>Total 6300 Fields Expense</b>	<b>33,973.21</b>	<b>57,500.00</b>
6400 Fundraising Expense		
6400.1 Fundraising Expense - Go Pink		450.00
6400.3 Fundraising Expense - Rivercats		8,500.00
6400.4 Fundraising Expense - Giants/As		2,500.00
6400.5 Fundraising Expense - Candy Bars		20,000.00
6400.6 Fundraising Expense - HR Derby	62.50	500.00
<b>Total 6400 Fundraising Expense</b>	<b>62.50</b>	<b>31,950.00</b>
6500 Little League Fees		
6500.1 Little League Charter Fees		650.00
6500.2 Little League District Assessment		3,500.00
6500.4 Insurance Expense	3,864.90	5,000.00
<b>Total 6500 Little League Fees</b>	<b>3,864.90</b>	<b>9,150.00</b>
6600 Opening Day Expenses		
6600.1 Opening Day BBQ		2,500.00
6600.2 Opening Day Rentals		100.00
6600.3 Opening Day Services		550.00
6600.4 Opening Day Supplies		1,500.00
<b>Total 6600 Opening Day Expenses</b>		<b>4,650.00</b>
6610 Program Expenses - Closing Day		
6610.1 Closing Day Rentals		2,000.00
6610.2 Closing Day Supplies		200.00
<b>Total 6610 Program Expenses - Closing Day</b>		<b>2,200.00</b>
6620 Auxiliary - Community Outreach		
6620.1 Community Event - Trunk or Treat		75.00
6620.2 Community Event - Scarecrow Contest		50.00
<b>Total 6620 Auxiliary - Community Outreach</b>		<b>125.00</b>
6650 Program & Office Expenses		
6650.1 Office Supplies	69.19	750.00
6650.2 Office Expense - Printing		100.00
6650.5 Office Expense - Software / Subscriptions	2,381.40	1,200.00
6650.6 Photography Expense	1,365.00	2,750.00
6650.7 Office Expense - Postage	256.75	250.00
6650.8 Program Expense - Website	1,497.00	850.00
6650.9 Program - Safety Expenses	747.19	675.00
<b>Total 6650 Program &amp; Office Expenses</b>	<b>6,316.53</b>	<b>6,575.00</b>
6700 Sponsor Expenses		
6700.1 Sponsor Expense - Banners	497.93	1,000.00
<b>Total 6700 Sponsor Expenses</b>	<b>497.93</b>	<b>1,000.00</b>
6710 Storage Expense		
6710.1 Storage Unit Rent	242.00	2,580.00

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<b>Total 6710 Storage Expense</b>	<b>242.00</b>	<b>2,580.00</b>
6720 Tournament Hosting Expenses		
6720.1 Tournament Hosting Expense		2,000.00
<b>Total 6720 Tournament Hosting Expenses</b>		<b>2,000.00</b>
6740 Tournament / Post-Season Expense		
6740.1 Tournament Travel		14,000.00
<b>Total 6740 Tournament / Post-Season Expense</b>		<b>14,000.00</b>
6750 Awards & Recognition		
6750.1 Trophies	1,664.38	2,000.00
6750.2 Division Shirts		150.00
<b>Total 6750 Awards &amp; Recognition</b>	<b>1,664.38</b>	<b>2,150.00</b>
6760 Tryouts and Evaluations		
6760.3 Assessmants - Facility Rental		2,000.00
6760.4 Assessments - Professional Staffing		50.00
6760.5 Assessment Expenses		200.00
<b>Total 6760 Tryouts and Evaluations</b>		<b>2,250.00</b>
6820 Umpire Expense		
6820.1 Umpires - Junior	5,695.00	10,750.00
6820.2 Umpires - RCOA		8,000.00
6820.3 Umpire Shirts - Purchase		250.00
<b>Total 6820 Umpire Expense</b>	<b>5,695.00</b>	<b>19,000.00</b>
6900 Uniforms Expense		
6900.1 Uniforms - All Star Coaches		300.00
6900.2 Uniforms - All-Star Players	1,834.22	7,500.00
6900.3 Uniforms - Board Shirts		350.00
6900.4 Uniforms - Fall Ball		4,000.00
6900.5 Uniforms - Spring	15,420.44	37,000.00
<b>Total 6900 Uniforms Expense</b>	<b>17,254.66</b>	<b>49,150.00</b>
<b>Total Expenditures</b>	<b>\$76,184.90</b>	<b>\$234,510.00</b>
NET OPERATING REVENUE	<b>\$54,393.08</b>	<b>\$ (15,765.00)</b>
Other Revenue		
8010 Interest Income	19.44	75.00
<b>Total Other Revenue</b>	<b>\$19.44</b>	<b>\$75.00</b>
NET OTHER REVENUE	<b>\$19.44</b>	<b>\$75.00</b>
<b>NET REVENUE</b>	<b>\$54,412.52</b>	<b>\$ (15,690.00)</b>