



## DHS Athletic Booster Club 2-1-23 Meeting Minutes

### Attendees:

Nicole Kuskie, Secretary  
Cliff Elgin, A.D.  
Mindy Schwartz-Oliver, President  
Kellie Hottel, Treasurer  
Lisa Tievy, Merchandise  
Tara Mungra, Communications  
Leander Uvary, VP  
Kim Kamensky, Volunteer Coordinator

### Call to Order: 7:01pm

Mindy made a motion to approve the November minutes and Kim seconded the motion. They were unanimously approved.

### President's Report: Mindy

Mindy would like to start the recruiting process for board members for next year and is asking for anyone who knows of interested persons to reach out to her. A National letter of Intent signing day is scheduled for Feb. 10 at 3pm in the gym. There will be 12 seniors recognized. Mindy encouraged everyone to attend and anyone who can help out to reach out to her. The Swarm wants help with spreading the word on game night themes. They want Booster Club to provide gift cards to give to the student who is the best dressed according to the theme. Mindy will green light this. Cliff suggested to do a Swarm shirt for the Feb. 14 basketball game since both boys and girls play at home. Lisa will look into this.

### Old Business: Nothing to report.

### Treasurer: Kellie

The updated financial reports are attached. Kellie will switch to Quick Books and the cost will be \$500 per year. She noted Quick Books has several more options. Kellie noted that to date this school year Square purchases for Merchandise have been \$14,000 and concessions purchases were over \$9,000. The Square fees to date are \$787.87. She noted that the cash app is within Square. Merchandise sales to date are \$15,359.00 and Concession sales to date are \$18,576.00.

### Membership: Mindy for Brittany

We currently have 113 members. Of those members 8 are coaches and 5 are patrons. Mindy will ask Brittany if all Board Members are current on Booster Club dues.

### Volunteer & Concessions: Kim

The remainder of the winter season is covered. We will need concessions volunteers for the playoffs. Mindy noted that the Board member role for concessions is to get the cash box from the Treasurer, set up credit card electronics, explain to volunteers what to do, help with clean up and let Kim know what needs to be replenished. The Board member does not need to stay the entire time but they must count out the cash and fill out the forms in

the cash box after concessions have closed. Kim noted that the only concessions for spring will be Lacrosse. Kim made a motion to order a new larger hot water dispenser and made a motion for \$150 to be spent. Leander seconded the motion and it was unanimously approved. Kim asked everyone to be on the lookout for a Sign Up Genius for the Spring concessions. Mindy spoke of the need for a core group of concessions volunteers. The struggle to get concessions volunteers combined with the lack of support from Board Members is making it difficult to keep concessions open. She noted that we only have few volunteers and currently don't have anyone requesting money for athletic uses and as a result we should not feel obligated to keep concessions open if no individuals are willing to help run them. She asked for thoughts from the board. Nicole suggested each team have a liaison to communicate with Booster Club and help with Board duties such as being responsible for the cash box at concessions.

#### Merchandise: Lisa

Swarm shirts made \$10,000 to date through the online store with BSN. Lisa proposed to use Middletown sports from now on as they ship orders on the 15<sup>th</sup> and 30<sup>th</sup> of each month. Lisa has a list of Georgia Tech approved Hornet logos and they can be added to online Merchandise orders with Middletown Sports. Only approved logos can be used. Please reach out to Lisa if interested in using the Hornet logo on merchandise.

#### Communications: Tara

The website now has a donation link for individuals to donate to a specific sport or the Booster Club in general. She noted the County Booster Club President's Meeting minutes from Nov. 30, 2022 are posted. They were also passed out at the meeting and are attached. Mindy encouraged everyone to read them and noted that we lost our Athletic Trainer. This seems to be a problem county wide. She also noted that some schools have one Booster Club for Athletics, Music, and theater. In the future Damascus may want to consider merging the Booster Clubs into one. This may make it easier to get volunteers.

#### Fundraising: Lisa

Lisa is looking into a Flea Market and Food Truck day this spring. Food truck vendors would be charged a fee to sell food. After the event ends Amvets can come and pick up any items that are not sold as long as the event is not on a Sunday. Lisa is considering April 22 or 29 for the event.

New Business: Lacrosse Powder Puff game has been tabled until Robyn can attend a meeting to discuss it.

#### Administration: Cliff

Home football games next fall will be on either a Thursday, Friday, or Saturday each week. The county has said this is due to a shortage of referees. Cliff discussed renovations with other Athletic Directors. He was advised to hold off on any new weight room equipment until after the renovations. Cliff will wait on replacing the weight room equipment until MCPS decides what they will budget for athletics. Cliff would like to ask MCPS to consider adding team rooms to the renovation budget. The rooms would be used for teams to hold equipment and backpacks during the season.

The meeting was adjourned at 8:40pm