

# Mason Touchdown Club

January 10, 2022

## 2022 (Proposed Budget)

NET REVENUE Groups	Revenue	Expense	Net	2022 comments
Apparel Sales Commission	\$ 2,000	\$ -	\$ 2,000	x-grain commission on spiritwear
Comet Cards	\$ 7,000	\$ (1,050)	\$ 5,950	assumes 350 cards
Concessions	\$ 60,000	\$ (40,000)	\$ 20,000	Based on reduction in varsity home games (6 to 4) in 2022
SnapRaise	\$ 20,000	\$ -	\$ 20,000	
Legacy Club Membership	\$ 10,000	\$ (2,000)	\$ 8,000	Assumption on available Legacy to spend in 2022
Legacy Club Annuity	\$ 6,000	\$ -	\$ 6,000	2021 founding/lifetime membership available to spend in 2022
Varsity Camp (AIA, OU)	\$ 19,500	\$ (19,500)	\$ -	
Golf Outing	\$ 15,000	\$ (7,000)	\$ 8,000	
Game Day Activity	\$ 1,500	\$ -	\$ 1,500	Program Sales, Split the Pot, etc
Misc Revenue	\$ 2,500	\$ -	\$ 2,500	
Interest Income	\$ 10	\$ -	\$ 10	
<b>TOTAL NET REVENUE</b>	<b>\$ 143,510</b>	<b>\$ (69,550)</b>	<b>\$ 73,960</b>	

NET EXPENSE GROUPS	Expense	2022 comments
<b>PROGRAM SUPPORT:</b>		
Reserve / Contingency	\$ (5,000)	\$ (5,000) Program recognition (socials, etc), contingency
Pre-Season Events	\$ (4,500)	\$ (4,500) Countdown to Greatness, Off-Season Training, Leadership Series
Regular Season Activities	\$ (7,500)	\$ (7,500) Shake Crew, Equipment, Video / HUDL, In-Season Recognition
Regular Season Events	\$ (1,200)	\$ (1,200) Homecoming, Tailgate, Little Comet, Senior Night, etc.
Post Season Activities	\$ (7,000)	\$ (7,000) Banquet, Senior Books, Recognition, Playoffs
<b>Sub-Total Program Support</b>	<b>\$ -</b>	<b>\$ (25,200)</b>
<b>STAFF:</b>		
Coaches Supplies & Meetings	\$ (650)	\$ (650)
Professional Development	\$ (2,250)	\$ (2,250) Nike Clinic, Glazier Clinic, Little Comets Clinic
Staff Apparel	\$ (8,500)	\$ (8,500) Need a quote for 2022 (Tim)
Stipends	\$ (18,000)	\$ (18,000) Staff Stipends paid through school account
<b>Sub-Total Staff</b>	<b>\$ -</b>	<b>\$ (29,400)</b>
<b>HOSPITALITY:</b>		
Coaches Meals	\$ (1,000)	\$ (1,000)
Freshman Meals	\$ (2,500)	\$ (2,500)
Middle School Meals	\$ (5,000)	\$ (5,000)
Senior Dinner	\$ (750)	\$ (750) Dinner for seniors
Varsity Meals	\$ (7,000)	\$ (7,000) Need to understand the donated meals, etc
<b>Sub-Total Hospitality</b>	<b>\$ -</b>	<b>\$ (16,250)</b>
<b>ADMINISTRATIVE:</b>		
Board Expenses	\$ (1,000)	\$ (1,000) Insurance, Meeting Costs, etc
General Administrative	\$ (610)	\$ (610) PO Box, Stationary, Postage, etc
Website/Technology	\$ (1,500)	\$ (1,500) Website, Go Daddy, Phones, etc.
<b>Sub-Total Admin</b>	<b>\$ -</b>	<b>\$ (3,110)</b>

<b>Grand Total</b>	<b>\$ 143,510</b>	<b>\$ (143,510)</b>	<b>\$ -</b>
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Check \$ -