



**AYHA
DRAFT Meeting Minutes
February 2023
8:00PM**

I. Attendees:

Board of Directors (Voting Members):

President: Royce Lawrence- present

Vice President: Nathan Brimmer- present

Treasurer: John Kilmer- absent

Secretary: Kathleen Gebo - present

Boys Travel Director: Brian Seeley- present

Girls Travel Director: Renee Lochner- absent

Ways & Means Officer: Justin St. John- present

House League Director: Tim McNeil - present

ADM Director: Tim McNeil - present

Committee Members:

Building Operations: John Kilmer - absent

Registrar: Melissa Clifford- present

ACE Coordinator: Tim McNeil - present

Safe Sport Coordinator: Nathan Brimmer- present

Marketing: TBD

Scheduler: Katie Authier - present

Boys Tournament Coordinator: TBD

Girls Tournament Coordinator: TBD

Concessions Coordinator: Laura Bryant - present

Concessions Coordinator: Jaime Underwood- present

Concessions Coordinator: Liz Austin - present

Also in attendance: Tyler Thompson, Kelly Heath, Dawn DeCesare

II. Opening:

A regular meeting of the Adirondack Youth Hockey Association (AYHA) was called to order by Royce Lawrence at 8:01 PM via Zoom on Monday, February 13th, 2023.

- Gazillo Cup games scheduled
- Travel seasons are wrapping up - playing to mid-March other than Nationals Teams
- 12's, 14's, 16's boys - qualified for states
- 14's, 16's girls - qualified for states
- Relationship with the city in good standing
- April 1st close date
- Gazillo cup - most fun of the the year

III. Treasurer's Report- John Kilmer - absent (Royce reported)

- Behind on registration income; maybe lack of cabin fever sign-ups
- Big number in girls future
- Tournament income significantly higher than last year - we did raise fees feu to rising ice and utilities costs
- Concession sales ahead
- Behind in corporate fundraising from last year
- Well ahead for month of January year over year
- Utilities up close to 80%
- Price was negotiated in hopes delivery cost will go down
- Expenses - tried to keep level
- Saved some money resigning contracts with trash removal
- Year to date - ahead
- In good shape to end season ahead
- Request from city to pay half cooling tower (trying to find best price within the next 12 months)
- Balance sheet ahead year over year
- Northstars tournament went very well

A motion passes to approve January meeting minutes. Nate made the motion. Brian seconded the motion. Motion passes with five yes.

IV. Committee Reports:

Northstars- Renee Lochner - Absent

- No report - at game

Boys Travel Director- Brain Seeley - present

- 12's, 14's, 16's - all #2 seed; registered today

- B tournament next weekend 8 teams
- Tryouts for 10U's-14U's AA-B Team; want to get that out of our organization
- 10U's and 12U's before spring break/14's, 16's, 18's after spring break
- Next 30 days soliciting for coaches for AA & A / B in fall/late summer

Registrar- Melissa Clifford- present

- Quiet at this point
- Royce asks for all kids in system to make sure they are in USA Hockey
- The 16/18 team - always need to give them back a credit; other possible solutions?

Marketing- Position TBD - Nate reported

- Looking for someone- social media posts; someone to take on a bigger role
- Get info to president@adkhockey.com

Facilities/Project Manager- Position TBD

- Looking for someone to fill this position; it is a big role
- Liason between city and AYHA
- Fan was replaced in locker room 1 - it is very cold in there - big project- may need to be rezoned
- Some complaints that the quarters are not turning the heat on

Scheduling- Katie Authier-present

- Finishing up 8U's, 10U's, and House Majors
- Gazillo cup scheduled into mid-March
- Checking clinics
- Getting ready for try-outs

Ways and Means- Justin St. John-present

- Trying to track checks down - they have been invoiced
- Kingsbury Printing, Nemer (\$750), Brookfield (\$750)
- Sports Zone sent a check
- Once these come in, we will be up to date

House Program Director - Tim McNeil - present

- Level 5 Symposium (May)
 - 33 coaches who are level 4 could go for level 5
 - Possibly help out with costs for these
 - Select camps - Tim is sending out emails for these

ADM- Tim McNeil

Concessions- Jaime, Liz, and Laura present

- Emptied out soda
- Small candy order to get us through, but want to sell what is left
- Revenue is up
- Concessions have been great this year
- Jaime has been sending emails to get hours done *hours need to be done by April 1st.
- Many open skates coming up

Discussion Items:

- Level 4 - we would pay entry fee, zoom meetings are now available
- Level 5 symposium
 - Fulmuth, Mass
 - \$525 3 days May 4th - May 7th
- Royce made a motion to cover symposium cost; with a caveat that they need to coach for us the following year in AYHA at any level
 - Tim seconds the motion, members vote - motion passes
 - Tim has the list for eligible coaches
 - Nate suggests an AYHA credit instead of a check for reimbursement - will check with John to see if he has a better answer to keep the solution clean
 - They are not taking registrations after April 1st for level 5
 - More level 5's in our program would be beneficial
- Scheduling for next season
 - This year AA tryouts are very early so they've started scheduling - they took prime spots
 - A/B were given whatever was leftover - potentially this can help us map out next year early
 - In trying to make schedule run smooth should we run same as this year, but someone will fill in B slots to give them better ice time
 - This will potentially help house maximize ice time
 - Justin said scheduling is tough for Northstars because they are traveling so far
 - 14U's also play on HS team
 - Everyone needs to put their notes together
 - Have dates set aside in case of weather or a team cancels
 - Melissa thinks Bethlehem has a different scheduling system than us
 - AA, A, B - goes to the scheduler to see what's open for ice time - we are hoping our new software will make this easier

Action Item 1:

- Finalize '23-'24 registration fees
 - 20% increase across the board
 - Utilities - \$25-30,000/20-30%? more per year

- Civic center raised rates 10% anticipated to be another 10% this year
- Paying more for ice in Saratoga
- Discount for Early registration - not out yet - having players register early is very helpful - does not include 16U/18U teams because their coaches get paid
- 300-350 register early typically
- Our new system allows people to pay monthly or one payment
- At the full rate, we are still less expensive than everywhere else
- We need to sustain the same program - Royce's email to the association will communicate the reason for the increase
- This will be our first increase in about 3 years
- Travel try-out costs not eligible for discounts

Kathleen makes a motion to approve increase costs. Justin seconds - motion passes
 Royce makes a motion to approve the 20% early registration discount. Nate seconds - motion passes.

- Eligibility - one month prior to opening date.

Action item 2:

- Gazillo Cup - purchasing neck medals for termites and mini-mites (standard ones) - etched in valor - Tim will work with Brian and Melissa to order
- Katie will work on end of season skate at CIA for termites and mini-mites and book heritage hall - keep separate
- 10U/12U Bronze, silver, & gold - champions
- Mellisa will see what we did last year
- Next year tournament dates- 11/10-11/12
 - A - Jan 9th, B- Feb 23rd and 24th - Royce makes motion, Brian seconds
 - Northstars -

Action item 3:

- Tidal wave fundraiser - Justin
- 500 tickets at \$5 per ticket \$2500 pre-purchase
- Sell for \$10 - our profit would be \$2500
- Nate mentioned it might be too late in season, Justin will do more research around how much to charge - possibly charge \$15 (\$5 to tidal wave, \$5 to organization, \$5 to offset registration)
- Tabling this discussion for now

V. New Business:

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VII. Adjournment:

A motion to adjourn the meeting was made by Royce at 9:05 Justin seconded the motion. Motion carried.

- Minutes respectfully submitted by AYHA secretary, *Kathleen A. Gebo*,
March 13 , 2023.