

## **BYHA Monthly Meeting Minutes**

**When: May 16<sup>th</sup>, 2022 at 7:00 pm**

**Where: Fogerty Conference Room and Online via Microsoft Teams**

**Present:** Brad Keogh, Lindsay Axelrod, Jed Rohlf, Chris Pahl, Ron Leathers, Neal Verhulst, Jason Kacures, Rick Japor, Jeff Meister (See Exhibit D for list of attendees)

This meeting was called to order at 7:00 pm by Jeff Meister

**Motion made (Jed Rohlf) second (Jason Kacures) to approve the agenda for tonight's meeting. Motion passed.**

**Secretary's Report:** Lindsay A – Parade is scheduled and we have a spot.

The following motions were made between the April and May meetings:

- Motion made by Chris Pahl to approve Neal Verhulst, Jason Kacures, and Jed Rohlf to their second term on the board, seconded by Ron Leathers, motion passed.
- Motion made by Jason Kacures for the following board Roles for the 2022-2023 season:
  - Jeff Meister – President
  - Brad Keogh – Vice President
  - Lindsay Axelrod – Secretary
  - Ron Leathers – Treasurer
  - Neal Verhulst – Girl's Director
  - Jason Kacures – Boys Director
  - Jed Rohlf – In House Director
  - Chris Pahl – Equipment Director
  - Rick Japor – Hockey Director

Seconded by Lindsay Axelrod, motion passes.

- Motion made by Jason Kacures to donate \$500 to the 2022 Jakes Warriors Invitational to support the United Mitochondrial Disease Foundation, seconded by Brad Keogh, motion passed.
- Motion made by Lindsay Axelrod to donate \$3000 to Blaine Area Traveling Baseball Association, seconded by Jason Kacures, motion passed.
- Motion made by Rick Japor to subsidize ice for PEP training once per week for 14 weeks at a cost not to exceed \$2660. If there are 18 players that sign up for a session, Scott will cover the cost of ice reducing our subsidy, seconded by Chris Pahl, motion passed.

**Motion made (Jason Kacures) second (Lindsay Axelrod) to approve April 18<sup>th</sup>, 2022, meeting minutes. Motion passed.**

**Treasurer's Report:** Ron Leathers reported – no highlights, we are in the black on all fronts.

**Vice President's Report:** Brad Keogh reported that – working on Summer Fest, Nick Bjugstad is in, he wants to change up some stuff, not sure what that means yet. Our ops meeting will have a lot to cover.

**President's Report:** Jeff Meister reported – year end stuff, attended the D10 meeting and MN Hockey meeting, we will discuss more during the ops. Bantam B2's are getting more ice time and talk about reviews for suspendable offences and they are working on scheduling.

**Open Forum:**

- Blaine Area Little League donation request – \$5000 is the requested amount and \$1400 for pitching mounds- Melissa Hull – requesting money to replace the dugouts at the BBC and Chad Hemquist requesting \$ to replace two pitching mounds at the BBC fields 5 and 6.
- Blaine Youth Girls Basketball donation request - \$5000 is requested amount – Allison Foxx – President of Girls Basketball – costs have gone up over the last two years and they are trying to limit increases for their families. They use uniforms for three year and they are at the three mark, 250 kids in the program.
- Blaine Boys High School Golf donation request - \$2500 is requested amount – Steve Dahlk - Golf tournament is the single biggest fundraiser of the year.

**Ice Scheduler:** Kathy Brodzinski reported: No Update

**Girls Traveling Coordinator:** Katie Van Asch – No update

**Boys Traveling Coordinator:** Bryan Guse, TJ Brown, Chris Fore. – no update

**In-House Coordinator:** Nick Jacoby and Nicki Barry - No update

**Academic Banquet Coordinators:** Nancy B. reported – no update

**Goalie Coordinator:** Jason Hespen reported - No update

**Coaching Coordinator:** Jon Jonassen – No report

**Volunteer Coordinator:** Christy Resop - No report

**Registrar:** Nancy M. - reported No Update.

**Recruitment & Retention Coordinator:** Greg Schutte – No update

**High School Coordinator:** Jesse Sullivan – No Update

**Fundraising Coordinator:** Cami Mertz. - No update

**Sponsorship Coordinator:** Tim C. - No Update

**Boys & Girls Tournament Coordinators:** Heather Feroni reported - No updates

**Concussion Coordinator:** Lindsay Axelrod – No Update

**Apparel Coordinator:** Jody Dahlk reported – No Update

**Girls Traveling Director:** Neal V. reported – Working to recruit coaches and players. 15's will be interesting as always :)

**Boys Traveling Director:** Jason K. reported – Working to recruit coaches and players. If you want to coach, get your apps in. Evaluators are lined up.

**In-House Director:** Jed Rohlf reported that Academy is up and running. We will be ordering jersey's. Initiations are locked in and ready to go!

**Equipment Director:** Chris Pahl reported – sizing for shells will be here soon and then he will order. Extra practice jersey's that need to go. Try-out give away table.

**Hockey Director:** Rick J. reported that – gathering quotes for training for next season for us to review in the ops meeting. Getting the PEP training up and going soon! Monday's should be a go for training days during the season.

**Charitable Gambling Report:** Suzanne S. reported that the contribution for April is \$100,000. She will be shredding sometime in the next month as she is out of room.

**Motion made (Jason Kacures) second (Lindsay Axelrod) to approve the April 2022 charitable gambling report. Motion passed.**

**Motion made (Jason Kacures) second (Brad Keogh) to approve the June 2022 proposed Gambling expenditures as shown in the attached report. Motion passed.**

**Old Business:** No old business.

**New Business:** No new business.

**Motion made by (Jason Kacures) seconded by (Brad Keogh) to close the session. Motion passed.**

Session closed at 7:27 pm.

# Exhibit A: Charitable Gambling Report

## BLAINE YOUTH HOCKEY ASSOCIATION STATEMENT OF REVENUES AND EXPENSES - REGULATORY BASIS FOR THE PERIOD THEN ENDED April 30, 2022 and 2021

CONSOLIDATED

	1 Month Ended Apr. 30, 2022		1 Month Ended Apr. 30, 2021		1 Month Ended Apr. 30, 2022		1 Month Ended Apr. 30, 2021	
		Pct		Pct		Pct		Pct
<b>RECEIPTS</b>								
INTEREST INCOME	\$ 9.33	0.00	\$ 10.01	0.00	\$ 9.33	0.00	\$ 10.01	0.00
PULL TAB RECEIPTS	1,409,246.00	57.59	1,299,715.00	65.57	1,409,246.00	57.59	1,299,715.00	65.57
E-TAB RECEIPTS	976,754.00	39.92	648,594.75	32.72	976,754.00	39.92	648,594.75	32.72
E-BINGO RECEIPTS	21,833.25	0.89	11,269.75	0.57	21,833.25	0.89	11,269.75	0.57
PADDLETICKET RECEIPTS	3,000.00	0.12	2,160.00	0.11	3,000.00	0.12	2,160.00	0.11
BINGO RECEIPTS	<u>36,033.00</u>	<u>1.47</u>	<u>20,354.00</u>	<u>1.03</u>	<u>36,033.00</u>	<u>1.47</u>	<u>20,354.00</u>	<u>1.03</u>
<b>TOTAL RECEIPTS</b>	<b>2,446,875.58</b>	<b>100.00</b>	<b>1,982,103.51</b>	<b>100.00</b>	<b>2,446,875.58</b>	<b>100.00</b>	<b>1,982,103.51</b>	<b>100.00</b>
<b>COST OF SALES</b>								
PULL TAB PRIZES	1,189,025.00	48.59	1,097,201.00	55.36	1,189,025.00	48.59	1,097,201.00	55.36
E-TAB PRIZES	850,425.95	34.76	568,657.30	28.69	850,425.95	34.76	568,657.30	28.69
E-BINGO PRIZES	18,558.24	0.76	9,579.27	0.48	18,558.24	0.76	9,579.27	0.48
PADDLETICKET PRIZES	1,280.00	0.05	1,440.00	0.07	1,280.00	0.05	1,440.00	0.07
BINGO PRIZES	28,044.27	1.15	17,312.00	0.87	28,044.27	1.15	17,312.00	0.87
PULL TAB EXPENSE	18,822.58	0.77	15,309.68	0.77	18,822.58	0.77	15,309.68	0.77
PADDLETICKET EXPENSE	87.85	0.00	0.00	0.00	87.85	0.00	0.00	0.00
BINGO PAPER SUPPLY	<u>37.50</u>	<u>0.00</u>	<u>959.84</u>	<u>0.05</u>	<u>37.50</u>	<u>0.00</u>	<u>959.84</u>	<u>0.05</u>
<b>TOTAL COST OF SALES</b>	<b><u>2,106,281.39</u></b>	<b><u>86.08</u></b>	<b><u>1,710,459.09</u></b>	<b><u>86.30</u></b>	<b><u>2,106,281.39</u></b>	<b><u>86.08</u></b>	<b><u>1,710,459.09</u></b>	<b><u>86.30</u></b>
<b>GROSS PROFIT</b>	<b>340,594.19</b>	<b>13.92</b>	<b>271,644.42</b>	<b>13.70</b>	<b>340,594.19</b>	<b>13.92</b>	<b>271,644.42</b>	<b>13.70</b>
<b>OPERATING EXPENSES</b>								
WAGES & PAYROLL TAXES	23,280.54	0.95	19,612.13	0.99	23,280.54	0.95	19,612.13	0.99
ACCOUNTING EXPENSE	1,090.00	0.04	852.50	0.04	1,090.00	0.04	852.50	0.04
CASH SHORT/OVER	365.13	0.01	(681.95)	(0.03)	365.13	0.01	(681.95)	(0.03)
CASH SHORT REDBURSED	(70.44)	(0.00)	0.00	0.00	(70.44)	(0.00)	0.00	0.00
E-TAB REVENUE SHARING	43,418.12	1.77	30,195.40	1.52	43,418.12	1.77	30,195.40	1.52
E-BINGO PROVIDER FEE	338.80	0.01	300.18	0.02	338.80	0.01	300.18	0.02
ADVERTISING EXPENSE	260.00	0.01	0.00	0.00	260.00	0.01	0.00	0.00
INSURANCE EXPENSE	0.00	0.00	129.00	0.01	0.00	0.00	129.00	0.01
OFFICE & POSTAGE	7,093.94	0.29	1,981.65	0.10	7,093.94	0.29	1,981.65	0.10
LOCAL OAMB TAX -10%	35,029.96	1.43	38,831.17	1.96	35,029.96	1.43	38,831.17	1.96
MN COMB REC TAX	123,901.91	5.06	102,645.24	5.18	123,901.91	5.06	102,645.24	5.18
MN 8.5% TAX	775.34	0.03	1,395.53	0.07	775.34	0.03	1,395.53	0.07
REGULATORY FEE	2,989.75	0.12	2,577.23	0.13	2,989.75	0.12	2,577.23	0.13
RENT EXPENSE	<u>24,004.98</u>	<u>0.98</u>	<u>17,671.09</u>	<u>0.89</u>	<u>24,004.98</u>	<u>0.98</u>	<u>17,671.09</u>	<u>0.89</u>
<b>TOTAL EXPENSES</b>	<b><u>262,478.03</u></b>	<b><u>10.73</u></b>	<b><u>215,509.17</u></b>	<b><u>10.87</u></b>	<b><u>262,478.03</u></b>	<b><u>10.73</u></b>	<b><u>215,509.17</u></b>	<b><u>10.87</u></b>
<b>OPERATING INCOME</b>	<b>78,116.16</b>	<b>3.19</b>	<b>56,135.25</b>	<b>2.83</b>	<b>78,116.16</b>	<b>3.19</b>	<b>56,135.25</b>	<b>2.83</b>
<b>LAWFUL PUROSE EXPENSES</b>								
DONATION	<u>100,000.00</u>	<u>4.09</u>	<u>100,000.00</u>	<u>5.05</u>	<u>100,000.00</u>	<u>4.09</u>	<u>100,000.00</u>	<u>5.05</u>
<b>TOTAL LAWFUL PURPOSE EX</b>	<b><u>100,000.00</u></b>	<b><u>4.09</u></b>	<b><u>100,000.00</u></b>	<b><u>5.05</u></b>	<b><u>100,000.00</u></b>	<b><u>4.09</u></b>	<b><u>100,000.00</u></b>	<b><u>5.05</u></b>
<b>NET INCOME (LOSS)</b>	<b>\$ <u>(21,883.84)</u></b>	<b><u>(0.89)</u></b>	<b>\$ <u>(43,864.75)</u></b>	<b><u>(2.21)</u></b>	<b>\$ <u>(21,883.84)</u></b>	<b><u>(0.89)</u></b>	<b>\$ <u>(43,864.75)</u></b>	<b><u>(2.21)</u></b>

## Exhibit B: Next Months Estimated Expenditures

### MONTHLY EXPENDITURES TO HAVE BOARD APPROVAL

SITE RENTAL	\$25,000.00	PER MONTH APPROX.
COMPENSATION & TAXES	\$45,000.00	PER MONTH APPROX.
PAYROLL SERVICES	\$1000.00	PER MONTH APPROX.
CONTRIBUTION TO CITIES BLAINE 10% TAX	\$140,000.00	PER YEAR APPROX.
SUPPLIES SITES & OFFICE	\$3,000.00	PER MONTH
CONTRIBUTIONS TO B.Y.H.A.	\$1,000,000.00	PER YEAR APPROX.
PULL TAB DISPOSAL	\$5,000.00	PER YEAR APPROX.
WORKERS COMP.	\$2,500.00	PER YEAR APPROX.
COST OF PULLTABS	\$20,000.00	PER MONTH APPROX.
COMBINED RCPT TAX	\$120,000.00	PER MONTH APPROX.
REGULATORY FEE	\$4,000.00	PER MONTH
CASH SHORTAGES	\$800.00	PER MONTH APPROX.
ETAB REVENUE SHARE	\$60,000.00	PER MONTH APPROX.
EBINGO PROVIDER FEE	\$5000.00	PER MONTH APPROX.
STATE LIC. RENEWAL	\$150.00	PER SITE PER YEAR
MANAGER LIC. RENEWAL	\$150.00	PER YEAR
UNIFORMS	\$3,000.00	PER YEAR
CPA	\$20,000.00	PER YEAR APPROX.
ADVERTISING	\$3500.00	PER MONTH
MEAT RAFFLE INVOICES	\$6,000.00	PER MONTH
PURSES FOR BINGO	\$6000.00	PER MONTH
MISC. ADMINISTRATIVE EXPENSES	\$3,000.00	PER MONTH APPROX.

MUST BE INCLUDED IN MEETING MINUTES MONTHLY WITHOUT FAIL!

# Exhibit C: Gambling Report Summary

## BLAINE YOUTH HOCKEY ASSOCIATION GAMBLING REPORT SUMMARY

April-22

REVENUES	359,542	BEGINNING PROFIT CARRYOVER	245,587.37
EXPENSES	(381,426)	PROFIT CARRY OVER +/-	<u>(21,883.84)</u>
NET INCOME	<u>(21,884)</u>	ENDING PROFIT CARRYOVER	<u>223,623.53</u>

		Percentage of Income
<b>Pulltabs (Net)</b>		
OLE PIPER INN	95,388	
BROADWAY PIZZA	10,691	
WILD BILLS	83,883	
CLIVE'S	<u>30,918</u>	
	220,221.00	61.26%
<b>Etabs</b>		
OLE PIPER INN	40,560	
BROADWAY PIZZA	43,464	
WILD BILLS	34,161	
CLIVE'S	<u>8,943</u>	
	126,328	35.14%
<b>E-Bingo</b>		
OLE PIPER INN	1,124	
BROADWAY PIZZA	923	
WILD BILLS	1,064	
CLIVE'S	<u>174</u>	
	3,275	0.91%
<b>Sports Tipboard</b>		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%
<b>Paddlewheel</b>		
OLE PIPER INN	1,720	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	1,720	0.48%
<b>Bingo</b>		
OLE PIPER INN	118	
BROADWAY PIZZA	938	
WILD BILLS	6,508	
CLIVE'S	<u>525</u>	
	7,989	2.22%
<b>Raffle</b>		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%
<b>Interest</b>	9	

Taxes	
MN COMBINED RECEIPTS	123,901.91
MN 8.5%	776.34
REGULATORY BOARD FEE	2,889.75
LICENSE & PERMITS	-
LOCAL 10%	35,030
FEDERAL UBIT	-
STATE UBIT	<u>-</u>
	162,687
<b>Total allowable expenses</b>	
GAMES PURCHASED	18,948
COMPENSATION & TAXES	23,281
PENALTIES & INTEREST	-
ACCOUNTING	1,090
BOND	-
ETAB REV SHARING	43,418
EBINGO PROVIDER FEE	339
RENT	24,005
OFFICE & SUPPLIES	7,354
CASH SHORT	365
CASH SHORT REIMB	(70)
REPAIRS & MAINTENANCE	<u>-</u>
	118,728
<b>Donations</b>	
Donation	<u>100,000</u>
	100,000

Net Revenues	359,542	Expenses	381,426
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BLAINE YOUTH HOCKEY ASSOCIATION  
 GAMBLING REPORT SUMMARY

April-22

	OLE PIPER INN	BROADWAY PIZZA	WILD BILLS	CLIVE'S	TOTAL
GROSS RECEIPTS	985,024.00	382,880.25	802,345.00	276,617.00	2,446,866.25
PRIZES PAID	846,043.67	327,593.92	676,738.43	236,957.44	2,087,333.46
NET RECEIPTS	138,980.33	55,286.33	125,606.57	39,659.56	359,532.79
PRIZE PAYOUT %	86%	86%	84%	86%	85%
GAME CLOSED	122	8	87	48	265
INTEREST EARNED	3.45	2.15	2.52	1.21	9.33
EXPENSES	27,121.32	30,888.98	43,982.90	16,735.80	118,729.00
TAXES PAID	51,790.70	30,100.47	60,904.23	19,901.56	162,696.96
NET PROFIT	60,071.76	(5,700.97)	20,721.96	3,023.41	78,116.16
		YTD NET PROFIT	(21,883.84)		
		YTD CONTRIBUTIONS	100,000.00		

Attendees:



BYHA MONTHLY BOARD MEETING SIGN-IN (PLEASE PRINT YOUR NAME)

DATE: 5-16-22

1	Steve Platte	21
2	Allison Foxy	22
3	Shawn	23
4	Melissa Hill	24
5	Chad Hemminger	25
6	Kerri Hefele	26
7		27
8		28
9		29
10		30
11		31
12		32
13		33
14		34
15		35
16		36
17		37
18		38
19		39
20		40