



BOARD MEETING MINUTES

DATE: Tuesday May 21, 2019

TIME: 6:00 PM

LOCATION: Cannonball Conference Room

CALL TO ORDER: 6:04 PM

Attendance

- Board Members: Germain Krueger, Jen Klesalek, Justine Movchan, Al Hager-call in
- Executive Director: Stephanie Birkeland

Approval of April Minutes

- **Motion: Klesalek, 2nd Movchan-passed**

Reports

Secretary

- Next meeting to be scheduled Tuesday, June 18 in the same conference room

Treasurer

- April Financials
- Kautzman sent out an email with the total income for the month of April
 - After income and expenses were calculated for the month, we ended the month as follows:
 - Total income=\$21,652.97
 - Total Expenses=\$29,339.71
 - Net Income=\$-7,686.74
 - Plant Perfect fundraiser summary came in with a profit of \$1,935.00
 - Final numbers for the Spring Raffle fundraiser came in at a profit of \$13,700
 - Sponsorships
 - When BGA receives a sponsorship above \$500, we pay P&R 10% of that amount
 - Birkeland will get clarification on whether this \$500 is an individual amount or an annual amount
 - The sponsorship received was originally put in the advertising category and was moved over to the sponsorship category
- Financials not available for approval at the meeting, approval will take place via email at a later date

Vice Chair

- No Report



BOARD MEETING MINUTES

Chair

- No Report

Executive Director

- Program Updates
 - Membership numbers are at 701 for May with 20 in High School

Committee Reports

- Nothing new to report

Old Business

- 2019-20 Budget review/approval
 - A new category will be created for scholarships
 - The net income/loss category has been adjusted and some of the items have been moved to the wish list category
 - Birkeland sent an email to Zittleman about a spotting platform and lockers
 - Krueger suggested using Grant money as a cost savings for the academy and not use it as an expense
 - The wish list items will be put towards the next budget

Motion was made to change the membership fees to \$30/family annually to begin in July Hager, 2nd Klesalek-passed

- Hager suggested to have a flat rate fee of \$5 regardless of membership status for open gym with periodic promotions
 - Promote punch card purchases and give early bird special of \$35 rather than \$40
- Discussion was held about increasing tuition costs for the competitive program
 - .25 increase to begin on July 1

Motion: Movchan, 2nd Hager-passed

- Final approval for the budget is tabled due to wage increases and not all board members being present
 - Email approval



BOARD MEETING MINUTES

New Business

- Summer High School discussion w/BPS and BPRD
 - Birkeland proposed her plan for the High School program at the meeting that was held with BPS and BPRD
 - Discussion was held and an agreement was made with coaching staff and fees
- USA Program Interim Plan
 - Staffing scenarios have been put together to help with this transition and to aid in a cost savings for the academy
 - The reason for this proposal is to ensure that the work that needs to be at the academy is getting done
 - The proposals are not based on current employee performance
 - There is a definite need to fill the office hours on a full time status

Adjourn

Executive Session



BOARD MEETING MINUTES

Addendum to Minutes

- **May 29- Executive Session**

Attendance

- Board Members: Germain Krueger, Jen Klesalek, Justine Movchan, Al Hager, Tina Frisinger, Scott Kautzman

Executive Director: Stephanie Birkeland

- There were some updates made to the financials that were noted on the minutes during Executive Session
- A motion was made to approve the budget after review from the board and discussion
 - **Motion: Kautzman, 2nd-Hager-Passed**
- A motion was made to approve the yearly performance increase to the Executive Director Salary
 - **Motion: Movchan, 2nd-Kautzman-Passed**