

# ROSEMOUNT AREA HOCKEY ASSOCIATION

Board of Directors Meeting  
June 3, 2020 - 6:30 PM (via ZOOM)

## AGENDA

### Present:

Lisa Toll	Kevin Bigalke	Jay Condon	Kyle Finn
Marc Tobias	Mike Staloch	Sara Marchese	Kate Fossum
Lauren Anderson	Angie Hughes	Tim Beres	Tim Simonson
Danielle Olson	Jennifer Williams	Trent Caspar	

### Others:

Chris Kalata	Doug Ebner	Kathy Grenier	Lori Kalata
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### 1) Call to Order

Lisa Toll called the meeting to order at 6:30 PM.

### 2) Approve minutes from previous meetings

Toll asked if there was a motion to approve the minutes of the May 6, 2020 Board meeting.

Motion – Jay Condon moved to approve the May 6, 2020 meeting minutes. Danielle Olson seconded the motion. Toll stated that because the meeting is being conducted virtually a roll call vote is necessary. Secretary Kevin Bigalke conducted the roll call vote. Upon the roll call vote, the motion was approved unanimously.

### 3) Additions or Corrections to Agenda

### 4) Reports from Non (Voting) Board Members: (30 minutes)

- a) High School Boys Programs – Rickey Saintey
  - Coach Saintey expressed thanks to the outgoing Board member as he wasn't able to attend the May Board meeting and welcomed the new Board members.
  - Saintey stated he will participate in the Boy's Traveling and IP Committee meetings.
  - Toll thanked Coach Saintey for running the hockey bingo this spring
  - STP – squirts, PeeWees, Bantams, and high school High School can't started until July 6 Youth – modified three week camp June – July 2, 3 days per week
  - Marc Tobias asked if the high school programs would be willing to take some 9:00 pm ice
- b) High School Girls Program – No Report from Head Coach Conboy
  - Jay Condon stated he had sent two e-mails to Coach Conboy, has not heard back
  - No girls summer STP training
- c) Blue Line Club members – no report
- d) Gambling – Marc Tobias

- Marc reported on the May gambling actuals
  - Not much to report, Gambling shows a \$10,000-\$11,000 negative balance for May due to no gambling
  - Carbone's is open for patio service and gambling is operating
  - Gambling had to pull \$8,500 to start gambling again and get cash for games
  - Waiting to start Yeti Bingo and Purse Binge until July
  - Sara Marchese asked if we can bring Scrips cards to Carbone's
  - Tobias said to wait until inside of Carbone's is open.
- e) Ice Scheduler -Chris Kalata
- Chris stated he had met with the officers to discuss next seasons ice.
  - Discussed ice contracts with RCC and IGH with the officers
  - Also reviewed unused ice from last season
  - Need to reduce the amount of 9:15 pm ice
  - COVID-19 will be a challenge for shared ice
  - Concerned about cost if RAHA is still responsible for paying for ice if can't be used due to COVID
  - Condon stated if restrictions aren't lifted and games aren't played this may be an issue for MN Hockey to address and how to conduct the season
  - Lisa Toll stated she has reached out to the City of Rosemount to meet to discuss the RCC and IGH contracts, The Pond will be a separate meeting
  - Condon asked if the restrictions are the same at The Pond
  - Kalata stated they are having two groups of 10 on the ice at The Pond

Tim Simonson and Jennifer Williams joined the meeting at 6:55 pm

- Kalata shared information on the cost of unused ice and dryland
  - There was \$10,800 of unused dryland, \$14,760 of unused Pond ice, \$9,316 of unused ice at IGH, and \$6,515 of unused ice at RCC
  - Kalata stated weekend ice is in excess
  - Discussing weekend ice with Farmington
  - Toll restated that we had \$41,000 in unused ice and dryland last season
  - Tim Simonson asked if we have to buy 550 hours of ice from IGH.
  - Kalata said yes and this is something we need to discuss with Rosemount and IGH
  - Simonson stated that he would help review the IGH contract
  - Simonson stated the IP Committee would like some dryland for the IP program
  - Danielle Olson asked why there was so much extra ice
  - Kalata stated with teams in tournaments on weekends and games that we can't use or schedule all of the ice we are committed to.
  - Kate Fossum asked why extra ice isn't listed on Rink Finder
  - Kalata said that sometimes the availability of ice isn't known until the last minute and they aren't premium hours
  - Danielle Olson stated that we are expecting more teams this year to need ice
  - Kalata stated that more teams and one less tournament per team will help
  - Kalata stated he needs the proposed teams for the Hockey Development Committee to plan for ice
- f) RCC Operations Coordinator/Arena Manager – No Report
- g) Boosters – No Report

- h) Concessions Manager – Lori Kalata & Kathy Grenier
- \$13,000 in profit last season
  - \$55,000 in gross sales, expenses were higher
  - Product costs were higher
  - In the process of contacting applicants for the Concessions Manager position

Tim Beres joined the meeting at 7:30 pm

- i) Accountant – Doug Ebner
- Ebner reviewed the 2019/2020 budget actuals
  - End of Year financials show a positive balance
  - Ebner reviewed the preliminary 2020/2021 budget
  - The Board will formally adopt the budget in July or August
  - Tim Simonson asked if the proposed budget is on the cloud & asked to have the preliminary budget sent to him so he has the numbers for the IP budget
  - Danielle Olson asked about the Carlson Fundraiser payout
  - Ebner reviewed the balance sheet and the profit/loss statement

5) **Current Business:**

- a. Approve Gambling actuals for May and the estimates for June
- Marc Tobias stated there is a loss for the month of May due to no gambling

**Motion: Marc Tobias moved to approve the May gambling actuals, Mike Staloch seconded the motion. Upon a roll call vote, the motion was approved 13-0, Jay Condon abstained.**

- b. Gambling Committee: Tobias stated he is request Dibs hours to assist with gambling operations:

- Purse Bingo: 3 people/session at 3.75 hours/session, total of 135 hours(11.25 hours/month)
- Yeti Bingo: 135 hours, same as Purse Bingo
- Pull Tab Auditing: 240 hours (8 people at 2.5 hours/month)
- Marc asked if we should do this now or wait
- Toll stated we can do it now

**Motion: Marc Tobias moved to approve up to 510 Dibs hours for gambling and bingo, Tim Simonson seconded the motion.**

- c. Conflict of Interest Forms – Kevin Bigalke

- Bigalke reminded everyone to submit their conflict of interest forms
- Toll asked for an update at the July meeting

- d. Banners for Arena – Lisa Toll

- Toll provided an update on the plaques to place on the banners. There are 10 plaques to order to place on the banners. The cost is \$125.

**Motion: Mike Staloch moved to spend up to \$125 on banner plaques, Kyle Finn**

seconded the motion. Upon a roll call vote, the motion was approved unanimously.

e. July Meeting Date

- Toll stated that the July meeting is posted on the calendar for July 1. Toll asked if the meeting should be moved to July 8.

Motion: Mike Staloch moved to changed the July meeting date of July 8, Jay Condon seconded the motion. Upon a roll call vote, the motion was approved unanimously.

**5) New Business:**

- a. Cloud log-in overview – Chris Kalata
  - Kalata reviewed the Cloud log-in process
- b. Preliminary Operational Budget – Doug Ebner
  - Ebner stated he had nothing further to present from what he presented earlier.
- c. Equipment Proposal – Marc Tobias
  - Tobias presented the equipment budget proposal
  - 6 puck bags - \$180
  - 800 pucks - \$1,000
  - First Aid Kits supplies - \$400
  - Total of \$1,580
  - Lockbox for IGH Rink - \$400
  - Tryout Jerseys
    - a. 10 goalie jerseys - \$320
    - b. 50 player jerseys (PW/Bantam) - \$1,600
    - c. Total of \$1,920
  - Travel Jerseys/socks
    - a. Home/Away game jerseys & 2 pair of socks
    - b. Cost of \$110 per player
    - c. Built into the player ice bill
    - d. Tobias stated that we don't use the jerseys for 2 years because we have too many players to track and reuse logistically
    - e. Allows us to also do a design change every year

Kate Fossum stated we should focus on a single design & logo for appearance and marketing, establishing what "Rosemount" is.

Tobias stated we use the same font and color pallet

Fossum reiterated she thinks we should use the same logo every year

Lauren Anderson said she support using an established logo.

Fossum stated that it can be a logo just for Rosemount Hockey

Danielle Olson agrees.

Angie Hughes stated we can update the look of the jersey, but the logo is the brand.

Lisa Toll asked the equipment committee to bring forth a design/logo recommendation.

Tobias stated that it could be changed in two years with a new board.

The Equipment Committee will come up with design options to present to the Board.

#### 9. IP Equipment

- 2 sets of goalie pads - \$500
- 100 IP Jerseys - \$3200
- 200 IP socks - \$2000
- IP Total - \$5,700

Motion: Marc Tobias moved to approve an equipment budget of \$9,800 and up to 82.5 hours of Dibs to assist with equipment distribution, Mike Staloch seconded the motion. Upon a roll call vote, the motion was approved unanimously.

#### d. Tryout Committee – Mike Staloch

- Staloch stated he is in the process of figuring out the ice schedule for tryouts.
- It will be 3 session at all traveling levels to allow for cost savings.
- 3 outside evaluators
- There will be a Tryout Coodinator/Facilitator
- Tryout costs will be:
  - a. \$120 for Bantam/PeeWee for the AA/A tryouts
  - b. \$80 for the rest of the traveling levels
- Total Tryout cost is \$4600
- Knock off the Rust preseason clinics will be \$6,000

Jennifer Williams asked why go back to more outside evaluators, understands there was some dissatisfaction with last year, but Williams thought overall it went well.

Staloch stated 3 outside evaluators would bring more independent view and scores to the process.

Kyle Finn asked if the proposal is a total of 3 session or 3 sessions and a coach run session.

Staloch stated is was 3 total sessions ( 1 skill, 2 scrimmages, then team selection)

Finn stated he would rather have one more session and less outside evaluators.

Kate Fossum stated she disagrees with that, she would rather pay for outside evaluators.

The Board continued discussing the proposed tryout process.

Danielle Olson stated that the perception is that tryouts are not independent.

Toll suggested we keep the tryout and registration costs the same as last year.

Bigalke stated that we still may need to address COVID during tryouts and agreed with Toll's suggestion to keep costs the same.

Tobias stated that if we reduce ice sessions, we need to reduce costs.

Angie Hughes asked that if we charge the same as last year and costs go down, what happens to the rest of the fees.

Doug stated it goes to cover the cost of operations.

Hughes asked if the extra money can be applied to the teams.

Ebner stated he supports keeping the costs the same.

Toll asked if we could reduce the tryout fee by \$10.

Motion: Mike Staloch moves to reduce tryout fees by \$10 from last years fees, Marc Tobias seconded the motion.

Danielle Olson stated it would be good to promote this.

Tim Simonson asked if the motion is for tryout fees only or for the reduced session too.

Staloch stated his motion was for the tryout fee only.

Upon a roll call vote, the motion was approved unanimously.

Motion: Mike Staloch moved to reduce the number of tryout ice sessions from 4 to 3 sessions, Tim Simonson seconded the motion.

Finn asked what was the reason to do this now.

Staloch asked if we needed a separate goalie skills session.

Finn stated ideally yes. It is good to have a goalie skills session.

Staloch amended his motion to reduce the skater sessions from 4 to 3 session, and to keep the goalie skills session.

Simonson seconded the amended motion.

Tobias stated he has concerns with the lower number of sessions for the squirts due to

the large number of players.

Kate Fossum stated there will be more players doing the AA/A tryout because of the B1 locks.

Finn stated he has concerns with dropping the number of session due to the number of players. With more time, we will be more accurate with the evaluations.

Lauren Anderson stated that the “bubble players” are the hardest to place.

Tobias stated that we could do 3 tryout session, then do a 4<sup>th</sup> session for levels that will have multiple teams.

Finn explained the pick process to address comments about lock players and the AA/A process.

Staloch rescinded his motion so the Tryout Committee can meet to put together a 4 session tryout for scheduling.

e. Girls Traveling – Jay Condon

- Recommended levels are 1-15UA, possibly a second team; 12U & 10U will each have 3 teams (A, B1, B2).
- This was unanimously supported at the Girls Committee and the Hockey Development Committee.

Motion: Jay Condon moved to have a 15UA, 12UA, 12UB1, 12UB2, 10UA, 10UB1 & 10UB2, Trent Casper seconded the motion.

Tobias asked about the player numbers at the 10U level.

Condon stated that the teams will be one team with 13 players and two teams with 12 players. There are currently 2 goalies and possibly a 3<sup>rd</sup>.

Upon a roll call vote, the motion is approved 13-0, Danielle Olson abstains.

f. Boys Traveling – Trent Caspar

- Caspar stated the proposed boys teams are: Jr. Gold – 3 teams (A, B, U16); Bantam – 6 teams (AA, A, B1, 2-B2, C), there are 7-8 goalies; PeeWee – 8 teams (AA, A, 2 – B1, 2-B2, 2-C), 11-12 goalies; Squirt – 8 teams (2-A, 2-B1, 2-B2, 2-C), 7-8 goalies.
- Caspar stated that District 8 will have a Squirt B2 league.

Motion: Trent Caspar moved to approve the Boys Traveling teams as presented, Tim Simonson seconded the motion.

Sara Marchese asked if the Bantam level player number is accurate as some players are not playing any more, How certain are the player numbers?

Tobias stated that we would have to lose 11 skaters to drop a team.

Marchese stated she just wants to be sure so that we don't lose money by booking tournaments.

Condon stated that the Boys teams as presented were unanimously approved at the Boys Traveling Committee and Hockey Development Committee.

Upon a roll call vote, the motion was approved unanimously.

Lisa Toll stated that the IP proposal will be heard in July.

Condon stated that Kyle Finn needs to leave soon and he would like Kyle to present the Hockey Development Committee report.

Finn stated that the HDC met and is looking at summer training options.

Motion: Kyle Finn moved to have a Hockey Development Committee budget of \$250, Jennifer Williams seconded the motion. Upon a roll call vote, the motion was approved unanimously.

g. Registration – Angie Hughes/Doug Ebner

- Hughes and Ebner presented the proposed traveling registration fees
- Ebner reviewed last year's fees & recommends keeping the registration fees the same as last year.
- Bigalke stated that the Finance Committee met and agreed with Ebner's recommendation
- Tim Simonson asked about bringing back the 1<sup>st</sup> year girls skate for free program.

Motion: Kevin Bigalke moved to keep the registration fees the same as last year – Boys and Girls Traveling - \$155, Mites - \$385, Mini-Mites - \$285, Termites - \$185, 6U Girls - \$285, 8U Girls - \$385, Angie Hughes seconded the motion. Upon a roll call vote, the motion was approved unanimously.

Lisa Toll stated that the date to open registration is June 22. The registration hard registration closing date is August 2, with a late fee taking effect on July 26.

Jay Condon stated that many associations have registration much earlier than RAHA. It would be better to open registration sooner.

IP registration will open June 22, hard close is December 31, 2020. Late fee will take effect on October 11.

h. Volunteer Checks & Dibs Requirement

- Volunteer check amount is \$500 for one player, \$750 for two or more players
- Dibs hours – Traveling level – 7.5 hours for one player, 15 hours for two or more players; 3.5 hours for Termites; 15U/Jr. Gold – 3.5 hours

Motion: Danielle Olson moved to approve the volunteer check amount and Dibs hours as presented, Trent Caspar seconded the motion. Upon a roll call vote, the motion was approved unanimously.

i. Jr. Gold & 15U Registration

- Registration fee – There will not be a registration fee for Jr. Gold or 15U Girls or a late fee at this time. Registration will open on June 22 and close August 2.

j. 1<sup>st</sup> Year Girls Skate for Free Program

- Lisa Toll stated it has been discussed about bringing back the 1<sup>st</sup> Year Girls Skate for Free program. It would be applicable for all first year girls at the mini-mite/mite/6U/8U level. Girls playing their first year of hockey at the traveling level will have up to the IP Registration fee covered at \$385.

Motion: Jennifer Williams moved to offer the 1<sup>st</sup> Year Girls Skate for Free Program with a cap of \$385 for girls playing their first year at the traveling level, Trent Casper seconded the motion.

Jay Condon stated this was approved by the Girls Traveling Committee and HDC.

Kevin Bigalke stated that this is a great opportunity to cross market the 1<sup>st</sup> Years Girls for Free program with the Little Wild program.

Upon a roll call vote, the motion was approved unanimously.

k. District 8 Report – Mike Staloch

- Mike Staloch stated that the District 8 Board approved have a league at the Squirt B2 and 10U B2 levels this coming season.
- Coaching seminars will be conducted by Zoom.
- District 8 will be offering 2 - \$1,000 scholarships
- Level 3 recertification is now on the website.

Mike Staloch asked if he could change his vote on the Squirt team levels approved earlier during the meeting.

Bigalke stated that a motion would need to be made to reconsider the Boys Traveling levels.

Mike Staloch moved to reconsider the team levels for the Boys Traveling, Marc Tobias seconded the motion.

Staloch stated he disagrees with the Squirt team structure. Staloch said he feels there should only be 1 – A team, and that he would recommend another team at the B2 level.

Bigalke stated that if the motion passes then the Board will reconsider and revote on the Boys Travel Team levels. If it fails, the original vote holds.

Upon a roll call vote, the motion failed on a vote of 6 ayes (Staloch, Tobias, Hughes, Marchese, Williams, Anderson), 7 nays (Simonson, Condon, Caspar, Beres, Finn, Olson, Bigalke).

Lisa Toll stated there was no further business and asked for a motion to adjourn.

Jay Condon moved to adjourn the meeting, Sara Marchese seconded the motion. The motion was approved unanimously. The meeting was adjourned at 11:10 pm.