

**BYHA Monthly Meeting Minutes**  
**When: March 19th, 2024, at 7:00 pm**  
**Where: Fogerty Conference Room and Online via Microsoft Teams**

**Present:** Brad Keogh, Jed Rohlf, Lindsay Axelrod, Chris Pahl, Ron Leathers, Neal Verhulst, ~~Jason Kacures~~, Rick Japor, Jeff Meister (See Exhibit D for list of attendees)

This meeting was called to order at 7:00PM by Jeff Meister

**Motion made (Lindsay Axelrod), seconded by (Chris Pahl) approve the agenda for tonight's meeting. Motion passed.**

**Secretary's Report: Lindsay A** – Finalizing Bengal Aces plans, getting all volunteer credits wrapped up, still a few left with the Bengal Aces Party. Wrapping up the rest of the season collecting roster books and iPads, though Chris is really doing the bulk of that work for me.

The following motions were made between the February and March meetings:

- Motion made by Jed Rohlf to donate \$2000 to the Blaine High School All Night Senior Party, seconded by Jason Kacures, motion passed.
- Motion made by Brad Keogh to donate \$2500 to Blaine Youth Lacrosse Association, seconded by Chris Pahl, motion passed.
- Motion made by Jason Kacures to donate \$2500 to Blaine High School Girls Softball, seconded by Neal Verhulst, motion passed.
- Motion made by Lindsay Axelrod to donate \$2500 to Blaine High School Girls Basketball team, seconded by Ron Leathers, motion passed.
- Motion made by Lindsay Axelrod to donate \$2500 to Blaine High School Boys Basketball Team, seconded by Chris Pahl, motion passed.
- Motion made by Jason Kacures to cover the cost of Sponsorship for Banners for BATBA in the amount of \$3000, seconded by Ron Leathers, motion passed.
- Motion made by Brad Keogh to provide \$3000 in ice for Girls Summer Sunday Training, seconded by Lindsay Axelrod, motion passed.
- Motion made by Chris Pahl for \$2200 for the Traveling managers that return all of the equipment, which is \$100 each, seconded by Jason Kacures, motion passed.
- Motion made by Rick Japor to award 7 - \$500 scholarships to the senior High School Boys and Girls hockey players that submitted an application and essay, seconded by Lindsay Axelrod, motion passed.
- Motion made by Brad Keogh to provide a \$250 Door Dash giftcard to the Daninger Family, seconded by Neal Verhulst, motion passed.

**Motion made (Ron Leather) second (Lindsay Axelrod) to approve the February 19<sup>th</sup>, 2024, meeting minutes. Motion passed.**

**Treasurer's Report:** Ron Leathers – Charitable gambling was again the primary source of income during February (\$80,000). Winter registration income was largely offset by coach and coordinator refunds issued in February, however Summer Academy registration provided \$9,197 of revenue during the month.

Primary expenses during the month were ice (\$96,683), D10 season referee fees (\$34,639), tournaments (\$25,750), and donations (\$18,716).

Overall net revenue decreased by \$88,428 during the month. \$2.28M in the bank currently, with \$1.5M set aside for rink upgrades.

**Vice President's Report:** Brad Keogh - Season was great and exciting to see! Continuing to plan for next season. We do have open board and coordinator roles, so watch for those emails.

**President's Report:** Jeff Meister - D10 is wrapping up for the year. Survey is coming out in the next few days. A lot of busy work closing out the season and starting the season planning.

**Open Forum:** Donation Requests:

- A. CI Mustang Boosters - \$5000
- ~~B. Blaine Youth Football - \$20,000~~
- C. Blaine High School Baseball - \$5000
- D. Blaine High School Boys Golf - \$7000.00
- E. Blaine High School Girls Hockey Team - \$20,000
- F. Dave Perri – Build Your Game Hockey Training

**Ice Scheduler:** Kathy Brodzinski – No Update

**Girls Traveling Coordinator:** Jake Geisler – No new news, just looking to get end of the season evals now that spring break over. Great to see teams make it to regions and do we at districts! Glad to be here and excited for next year.

**Boys Traveling Coordinator:** Bryan Guse, Chris Fore, and Sam Ourada – No Update

**In-House Coordinator:** Deni Sanders and Nicki Barry – No Update

**Bengal Aces Coordinators:** Shannon Shutte. reported – Banquet is next Tuesday from 5:30PM. She has a certificate, giftcard, and candy for each player. We have 85% participation this year, which is a little higher than in previous years.

**Goalie Coordinator:** Jermaine Davis reported - No update

**Coaching Coordinator:** OPEN – No report

**Manager Coordinator:** Liz Literski – No report

**Volunteer Coordinator:** Sarah Kathman – No report

**Registrar:** Nancy M – No update

**Recruitment & Retention Coordinator:** Greg Schutte – No Report

**Girls High School Coordinator:** – Heather Caven – No Report

**Boys High School Coordinator:** Neal Verhulst – No report

**Fundraising Coordinator:** Cami Mertz. - No update

**Sponsorship Coordinator:** Bob Wilkerson – he is in for next season to continue as the coordinator and is already working on some sponsors for next season.

**Boys & Girls Tournament Coordinators:** Julie Verhulst and OPEN – No Update

**Concussion Coordinator:** Laura Zachman – No update

**Apparel Coordinator:** Allie Hasling reported – No update

**Communications and Social Media** – Chris Fore and Katie Cady – No update

**Tournament Coordinator (hosted)** - Chris Fore - No Update

**Girls Traveling Director:** Neal V. reported – Very good year!! Setting up coaches' meetings, 15U planning meeting, and meetings with the High School Coaches.

**Boys Traveling Director:** Jason K. reported – No report

**In-House Director:** Jed Rohlf reported that the main thing is Academy, we have 67 kids signed up so far. The first ice sessions for Academy is April 7<sup>th</sup> or 8<sup>th</sup>. He is looking to get a year-end coach meeting on the books soon and looking to do head coaches only, to help facilitate a smoother meeting.

**Equipment Director:** Chris Pahl reported that he is still getting equipment back, he has about half of the traveling teams and a quarter of the in-house teams. He has four dates remaining to get stuff back.

**Hockey Director:** Rick J. reported that wrapping up the season, looking to get feedback from the surveys and then looking to have meetings with them on that. Getting started with planning for next year. Happy with the Monday training blocks as we move into next year.

**Charitable Gambling Report:** Suzanne S. reported that this month's charitable gambling contribution was \$80,000. Need to figure out the year-end inventory

**Motion made (Rick Japor) second (Brad Keogh) to approve the February 2024 charitable gambling report. Motion passed.**

**Motion made (Jed Rohlf) second (Brad Keogh) to approve the April 2024 proposed Gambling expenditures as shown in the attached report. Motion passed.**

**Old Business:** No old business.

**New Business:** No New Business

**Motion made by (Lindsay Axelrod) seconded by (Jed Rohlf) to close the session. Motion passed.**

Session closed at 8:01 pm.

**Exhibit A: Charitable Gambling Report**

**BLAINE YOUTH HOCKEY ASSOCIATION  
STATEMENT OF REVENUES  
AND EXPENSES - REGULATORY BASIS  
FOR THE PERIOD THEN ENDED  
February 29, 2024 and 2023**

CONSOLIDATED

	1 Month Ended		1 Month Ended		11 Months Ended		11 Months Ended	
	Feb. 29, 2024	Pct	Feb. 29, 2023	Pct	Feb. 29, 2024	Pct	Feb. 29, 2023	Pct
<b>RECEIPTS</b>								
INTEREST INCOME	\$ 5.96	0.00	\$ 7.26	0.00	\$ 82.94	0.00	\$ 91.64	0.00
PULL TAB RECEIPTS	969,770.00	37.30	1,045,410.00	45.83	11,574,376.00	43.58	13,397,411.00	51.89
E-TAB RECEIPTS	1,568,321.75	60.32	1,183,646.25	51.89	14,291,501.75	53.81	11,837,608.75	45.85
E-BINGO RECEIPTS	17,526.90	0.67	14,914.00	0.65	277,602.70	1.05	173,625.50	0.67
PADDLETICKET RECEIPTS	4,020.00	0.15	3,840.00	0.17	40,680.00	0.15	32,370.00	0.13
RAFFLE RECEIPTS	0.00	0.00	0.00	0.00	0.00	0.00	9,250.00	0.04
BINGO RECEIPTS	<u>40,572.00</u>	<u>1.56</u>	<u>33,429.00</u>	<u>1.47</u>	<u>375,194.00</u>	<u>1.41</u>	<u>368,298.00</u>	<u>1.43</u>
<b>TOTAL RECEIPTS</b>	<b>2,600,216.61</b>	<b>100.00</b>	<b>2,281,246.51</b>	<b>100.00</b>	<b>26,559,437.39</b>	<b>100.00</b>	<b>25,818,654.89</b>	<b>100.00</b>
<b>COST OF SALES</b>								
PULL TAB PRIZES	824,425.00	31.71	891,003.00	39.06	9,822,209.44	36.98	11,408,955.00	44.19
E-TAB PRIZES	1,364,036.25	52.46	1,015,204.45	44.50	12,457,221.20	46.90	10,338,123.00	40.04
E-BINGO PRIZES	14,897.86	0.57	12,676.89	0.56	235,962.18	0.89	147,581.54	0.57
PADDLETICKET PRIZES	2,580.00	0.10	2,560.00	0.11	26,180.00	0.10	20,560.00	0.08
BINGO PRIZES	<u>26,757.06</u>	<u>1.03</u>	<u>23,241.25</u>	<u>1.02</u>	<u>297,018.70</u>	<u>1.12</u>	<u>290,638.57</u>	<u>1.13</u>
<b>TOTAL COST OF SALES</b>	<b>2,232,696.17</b>	<b>85.87</b>	<b>1,944,685.59</b>	<b>85.25</b>	<b>22,838,591.52</b>	<b>85.99</b>	<b>22,205,858.11</b>	<b>86.01</b>
<b>GROSS PROFIT</b>	<b>367,520.44</b>	<b>14.13</b>	<b>336,560.92</b>	<b>14.75</b>	<b>3,720,845.87</b>	<b>14.01</b>	<b>3,612,796.78</b>	<b>13.99</b>
<b>OPERATING EXPENSES</b>								
PULL TAB EXPENSE	13,300.89	0.51	14,449.29	0.63	159,292.57	0.60	174,864.63	0.68
PADDLETICKET EXPENSE	68.93	0.00	0.00	0.00	549.52	0.00	131.77	0.00
BINGO PAPER SUPPLY	164.38	0.01	0.00	0.00	1,764.20	0.01	1,087.34	0.00
WAGES & PAYROLL TAXES	19,498.27	0.75	23,497.88	1.03	267,861.13	1.01	297,982.11	1.15
ACCOUNTING EXPENSE	1,385.00	0.05	1,145.00	0.05	20,032.00	0.08	18,695.00	0.07
CASH SHORT/OVER	526.54	0.02	441.27	0.02	4,012.16	0.02	2,706.68	0.01
CASH SHORT REIMBURSED	(136.32)	(0.01)	0.00	0.00	(1,301.16)	(0.00)	(388.63)	(0.00)
E-TAB REVENUE SHARING	60,872.11	2.34	42,615.12	1.87	596,648.83	2.25	485,441.11	1.88
B-BINGO PROVIDER FEE	1,022.38	0.04	495.03	0.02	6,959.17	0.03	3,977.89	0.02
ADVERTISING EXPENSE	0.00	0.00	286.00	0.01	2,574.00	0.01	2,951.70	0.01
INSURANCE EXPENSE	120.00	0.00	120.00	0.01	120.00	0.00	120.00	0.00
INSURANCE W/C EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	903.00	0.00
DUES & SUBSCRIPTIONS	0.00	0.00	0.00	0.00	0.00	0.00	276.30	0.00
OFFICE & POSTAGE	5,784.64	0.22	3,335.42	0.15	46,054.06	0.17	37,476.71	0.15
MN UBIT TAX	0.00	0.00	0.00	0.00	0.00	0.00	21.00	0.00
LOCAL GAMB TAX -10%	0.00	0.00	0.00	0.00	106,056.57	0.40	121,602.28	0.47
MN COMB REC TAX	114,576.11	4.41	111,947.67	4.91	1,215,444.66	4.58	1,238,860.78	4.80
MN 8.5% TAX	1,225.19	0.05	1,931.38	0.08	7,491.33	0.03	8,191.74	0.03
REGULATORY FEE	3,114.56	0.12	2,981.95	0.13	33,137.58	0.12	32,411.48	0.13
RENT EXPENSE	<u>46,812.50</u>	<u>1.80</u>	<u>21,271.79</u>	<u>0.93</u>	<u>428,729.99</u>	<u>1.61</u>	<u>241,047.66</u>	<u>0.93</u>
<b>TOTAL EXPENSES</b>	<b>268,335.18</b>	<b>10.32</b>	<b>224,517.80</b>	<b>9.84</b>	<b>2,895,426.61</b>	<b>10.90</b>	<b>2,668,360.55</b>	<b>10.34</b>
<b>OPERATING INCOME</b>	<b>99,185.26</b>	<b>3.81</b>	<b>112,043.12</b>	<b>4.91</b>	<b>825,419.26</b>	<b>3.11</b>	<b>944,436.23</b>	<b>3.66</b>
<b>LAWFUL PUROSE EXPENSES</b>								
DONATION	80,000.00	3.08	90,000.00	3.95	850,000.00	3.20	1,008,452.19	3.91
ORG LICENSE / FEES	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>1,050.00</u>	<u>0.00</u>	<u>1,050.00</u>	<u>0.00</u>
<b>TOTAL LAWFUL PURPOSE EX</b>	<b>80,000.00</b>	<b>3.08</b>	<b>90,000.00</b>	<b>3.95</b>	<b>851,050.00</b>	<b>3.20</b>	<b>1,009,502.19</b>	<b>3.91</b>
<b>NET INCOME (LOSS)</b>	<b>\$ <u>19,185.26</u></b>	<b><u>0.74</u></b>	<b>\$ <u>22,043.12</u></b>	<b><u>0.97</u></b>	<b>\$ <u>(25,630.74)</u></b>	<b><u>(0.10)</u></b>	<b>\$ <u>(65,065.96)</u></b>	<b><u>(0.25)</u></b>

**Exhibit B: Next Months Estimated Expenditures**

**MONTHLY EXPENDITURES TO HAVE BOARD APPROVAL**

SITE RENTAL	\$50,000.00	PER MONTH APPROX.
COMPENSATION & TAXES	\$45,000.00	PER MONTH APPROX.
PAYROLL SERVICES	\$1000.00	PER MONTH APPROX.
CONTRIBUTION TO CITIES BLAINE 10% TAX	\$140,000.00	PER YEAR APPROX.
SUPPLIES SITES & OFFICE	\$3,000.00	PER MONTH
CONTRIBUTIONS TO B.Y.H.A.	\$1,500,000.00	PER YEAR APPROX.
PULL TAB DISPOSAL	\$5,000.00	PER YEAR APPROX.
WORKERS COMP.	\$2,500.00	PER YEAR APPROX.
COST OF PULLTABS	\$20,000.00	PER MONTH APPROX.
COMBINED RCPT TAX	\$120,000.00	PER MONTH APPROX.
REGULATORY FEE	\$4,000.00	PER MONTH
CASH SHORTAGES	\$800.00	PER MONTH APPROX.
ETAB REVENUE SHARE	\$70,000.00	PER MONTH APPROX.
EBINGO PROVIDER FEE	\$10,000.00	PER MONTH APPROX.
STATE LIC. RENEWAL	\$150.00	PER SITE PER YEAR
MANAGER LIC. RENEWAL	\$150.00	PER YEAR
UNIFORMS	\$3,000.00	PER YEAR
CPA	\$25,000.00	PER YEAR APPROX.
ADVERTISING	\$3500.00	PER MONTH
MEAT RAFFLE INVOICES	\$6,000.00	PER MONTH
PURSES FOR BINGO	\$6000.00	PER MONTH
MISC. ADMINISTRATIVE EXPENSES	\$3,000.00	PER MONTH APPROX.

**MUST BE INCLUDED IN MEETING MINUTES MONTHLY WITHOUT FAIL!**

Updated September 2023

**Exhibit C: Gambling Report Summary**

**BLAINE YOUTH HOCKEY ASSOCIATION  
GAMBLING REPORT SUMMARY**

February-24

REVENUES	367,520
EXPENSES	(348,335)
NET INCOME	<u>19,185</u>

BEGINNING PROFIT CARRYOVER	160,923.17
PROFIT CARRY OVER +/-	<u>19,185.26</u>
ENDING PROFIT CARRYOVER	<u>180,108.43</u>

		Percentage of Income
<b>Pulltabs (Net)</b>		
OLE PIPER INN	65,169	
BROADWAY PIZZA	6,435	
WILD BILLS	60,525	
CLIVE'S	<u>23,216</u>	
	145,345	39.55%
<b>Etabs</b>		
OLE PIPER INN	56,966	
BROADWAY PIZZA	64,381	
WILD BILLS	62,838	
CLIVE'S	<u>20,101</u>	
	204,286	55.58%
<b>E-Bingo</b>		
OLE PIPER INN	681	
BROADWAY PIZZA	832	
WILD BILLS	786	
CLIVE'S	<u>331</u>	
	2,629	0.72%
<b>Sports Tipboard</b>		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%
<b>Paddlewheel</b>		
OLE PIPER INN	1,040	
BROADWAY PIZZA	400	
WILD BILLS		
CLIVE'S	<u></u>	
	1,440	0.39%
<b>Bingo</b>		
OLE PIPER INN	727	
BROADWAY PIZZA	1,163	
WILD BILLS	8,829	
CLIVE'S	<u>3,096</u>	
	13,815	3.76%
<b>Raffle</b>		
OLE PIPER INN		
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%
<b>Interest</b>	6	

<b>Taxes</b>	
MN COMBINED RECEIPTS	114,576.11
MN 8.5%	1,225.19
REGULATORY BOARD FEE	3,114.56
LICENSE & PERMITS	
LOCAL 10%	-
FEDERAL UBIT	
STATE UBIT	<u>-</u>
	118,915.86

<b>Total allowable expenses</b>	
GAMES PURCHASED	13,534.20
COMPENSATION & TAXES	19,498.27
PENALTIES & INTEREST	
ACCOUNTING	1,385.00
BOND	120.00
ETAB REV SHARING	60,872.11
EBINGO PROVIDER FEE	1,022.38
RENT	46,812.50
OFFICE & SUPPLIES	5,784.64
CASH SHORT	526.54
CASH SHORT REIMB	(136.32)
REPAIRS & MAINTENANCE	<u>-</u>
	149,419.32

<b>Donations</b>	
Donation	<u>80,000.00</u>
	80,000.00

Net Revenues 367,520.44

Expenses

348,335.18

**BLAINE YOUTH HOCKEY ASSOCIATION  
GAMBLING REPORT SUMMARY**

February-24

	<u>OLE PIPER INN</u>	<u>BROADWAY PIZZA</u>	<u>WILD BILLS</u>	<u>CLIVE'S</u>	<u>TOTAL</u>
GROSS RECEIPTS	967,817.10	486,903.10	814,915.35	330,575.10	2,600,210.65
PRIZES PAID	843,234.26	413,692.13	691,938.26	283,831.52	2,232,696.17
NET RECEIPTS	124,582.84	73,210.97	122,977.09	46,743.58	367,514.48
PRIZE PAYOUT %	87%	85%	85%	86%	86%
GAME CLOSED	83	6	63	36	188
INTEREST EARNED	2.21	1.37	1.61	0.77	5.96
EXPENSES	46,238.94	35,344.79	41,293.76	26,541.83	149,419.32
TAXES PAID	37,761.58	22,410.43	38,540.71	20,203.14	118,915.86
NET PROFIT	40,584.53	15,457.12	43,144.23	(0.62)	99,185.26
		YTD NET PROFIT	(25,630.74)		
		YTD CONTRIBUTIONS	850,000.00		

Exhibit D - Attendees: See Attached Online attendees: Jake Geisler