

Exeter Junior Baseball & Softball League
 Board of Directors Meeting Minutes
 October 3, 2024
 Location: Senior Center, Exeter NH



Board Members Attendance (New member list):

Patrick Flaherty, President	X	Jessica Costa, Director of continuous improvement			
Jim Webber, Vice President	x	Meg Stagnone, Snack shack			
Jeff Plante, Treasurer	x	Mike Cain, Babe Ruth director	X	Mark Tobey, Fall Ball Coordinator	
Marybeth Cyr, Secretary	X	Mike Mithell, Uniforms	X	Chris Curley, softball	x
Dan Provost, Fields facilities and Clinics	x	Dave Richards, Corporate Sponsorships		Mike Tully, softball	x
Brian Hoyt, Equipment coordinator	x	Scott Battey, Umpire coordinator and clinics	x		
Geoff Dennett, fundraising coordinator	x				
Andrew Patton, Safety coordinator	x				

Meeting Called to order @ 7:00PM

Motion called to approve September & July meeting minutes with second, minutes approved with show of hands vote, no one opposed.

Patrick started the meeting off with a heartfelt speech to ending his 2-year term serving as president on the board, he followed that up with reading the vision statement for the EJBSL.

After the vision statement was read Patrick and Jim asked that all current board members and guests introduce themselves.

There was a total of 9 new guests that showed interest being a board member or helping assist, only 2 guests were not present during the meeting. Attending guests: Beau Darak, Ryan Kelly, Dan Herring, Aaron Saviage, Danielle Petlick, Avi Singh & Katie Adams.

Absent guests interested: Jacki Labrecque & Joe Cantois.

After introductions wrapped up Dan Provost read a statement from Jacki Labrecque whom showed strong interest to serve as a board member. Each guest interested serving as a board member gave a speech why they thought they would make a good asset to the board.

Current Board Members at the end of their 2-year term:

- Jeff Plante, Treasurer
- Dan Provost, Fields and Facility Coordinator
- Mike Cain, Equipment Coordinator
- Mike Tully, Softball director
- Geoff Dennett, Fundraising
- Andrew Patton, Safety Coordinator
- Megan Stagnone, Snack Shack Coordinator

Board Membership Nominations and Voting

- 3 additional – 2026 expiring spots
- 1 additional – 2025 expiring spot
- Would make 20 total. 10 open for 2026; 2 for 2025

Dan Provost was in favor of adding 4 extra spots for the board, Patrick asked for a motion to adding more spots, Dan made the motion, Brain second the motion all in favor by show of hands vote with no opposing.

Board members with positions expiring in 2025

Mike Tulley and Avi Singh

Board members with the positions expiring in 2026

Jeff Plante, Dan Provost, Mike Cain, Ryan Kelley, Geoff Dennett, Andrew Patton, Megan Stagnone, Joe Cantois, Chris Curley, Jacki Labrecque.

Officer positions to be voted on.

President

Vice president

Treasurer

Fields and Facilities

Secretary

Equipment

Nominations for President: Dan provost nominates Jim Webber to serve as President, Jim accepts the nomination. Jim stepped out while voting took place. The Vote was taken by a show of hands vote, all were in favor no one opposed.

Nomination for Vice President: Mike Tulley nominates Dan Provost and Jeff Plante agrees, Dan accepts the nomination. Patrick brings up the point that Dan has a good handle on his current role as Fields and Facility Coordinator and with Patrick's name still being on bank accounts and on Venmo accounts Dan staying in his current role would be beneficial and Patrick nominates himself at Vice President. Dan agrees and the nomination for Dan is withdrawn. Patrick agrees to a 1-year term serving as Vice President expiring in 2025. The vote was taken by a show of hands vote all were in favor no one opposed.

Nomination for Equipment manager: Brain Hoyt nominates himself; everyone approves, a show of hands vote was taken with all in favor no one opposed.

Nomination for Secretary: Patrick Flaherty nominates Marybeth Cyr, Marybeth accepts the nomination. A show of hands vote was taken all were in favor no one opposed.

Nomination for Fields and Facility: Jeff Plante nominates Dan Provost, Dan accepts the nomination. A show of hands vote was taken all were in favor no one opposed.

Nomination for Treasurer: Patrick Flaherty nominates Jeff Plante, Jeff accepts the nomination. A show of hands vote was taken all were in favor no one opposed.

All non-officer positions must serve appointed positions:

These were self-nominated roles.

Snack Shack: Megan Stagnone who could not be present did share a strong interest in continuing as Snack Shack coordinator. There may be more interest with people jumping on to help with this position, will re-evaluate during the next meeting in November.

Safety coordinator: Andrew Patton will continue with his role as safety coordinator.

Uniforms: Geoff Dennett will continue with uniforms.

Registrar: Mike Tulley and Mike Mitchell will work together as registrar for baseball side.

Umpire Chief and Scheduler: Scott Battey will continue with this role.

Fundraising: Ryan Kelley is going to jump on board with helping with fundraising.

Corporate Sponsors: waiting to hear from Dave Richards and Jacki Labreque, both who could not be present for meeting.

Public Relations: Katie Adams and Aaron Saviage elected themselves for this role. Dan Provost mentioned his wife Mary-Paige may have interest in helping.

Clinics: Dan Provost, Brain Hoyt & Joe Cantois will work together.

Rookie League coordinator: Aaron Saviage agreed to take this role over.

Babe Ruth Director: Mike Cain will continue as director.

Website Director: Avi Singh agreed to this role.

Softball Director: Mike Tulley elected himself all agreed.

Major League Director, AA, A & tournament director all need to be assigned.

Dan Provost motions to table the rest until absent members are present during next meeting in November.

Geoff Dennett seconds the motion, all in favor with a show of hands vote no one opposed.

Financial Update: financial update provided below September, which is the final month of the fiscal year for EJBL

For the year, we finished with negative cash flow of (\$3,006). That is short of the Annual Budget by (\$11,765), however we are ending the year with ~\$10,000 of recently invoiced accounts receivable for the Babe Ruth towns that participate in our league as we pay the majority of the costs upfront for the league and get reimbursed at the end of the season. Those funds should come in next year and give us a boost to start the next fiscal year.

For the year, the major budget variances were related to a shortfall in corporate sponsorships and lower than expected cash from the league raffle. There were partially offset by a very strong year in concessions and from gaming revenue which was not planned for. In addition, umpiring expenses and uniform expenses came in higher than planned.

Assuming the expense levels experienced this year are our new normal, we will have to contemplate increasing prices next year, unless we feel strongly that we can generate more value from sponsorships and/or the league raffle or some other major fundraising contribution.

Copied from email sent by Jeff Plante EJBSL treasurer.

Patrick Flaherty motioned to adjourn the meeting, Mike Curley second that motion. with a show of hands vote all were in favor! Meeting adjourned at approximately 9PM.

