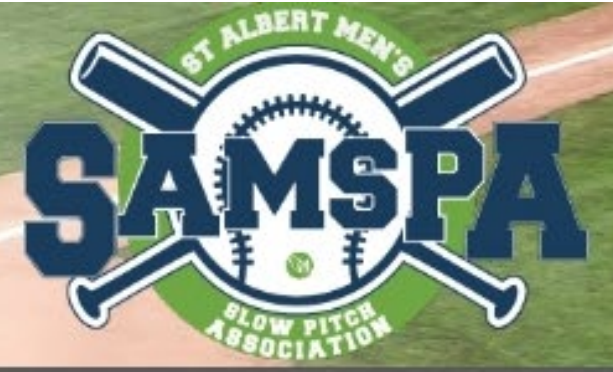




SAMSPA

St. Albert Men's Slow Pitch Association



2024 Annual General Meeting

January 27, 2024 – 10:00 AM

AGENDA

- | | | |
|--|---------------|--------------|
| 1. Call to Order | <i>Joel</i> | <i>10:00</i> |
| • Introductions | | |
| 2. Quorum / Minutes / Agenda | <i>Darren</i> | <i>10:05</i> |
| 3. Updates | <i>Joel</i> | <i>10:15</i> |
| • 2023 Year in Review | | |
| • Board Elections | | |
| • Signboard Advertising Program | | |
| 4. Financial Presentation and Audit Update | <i>Brian</i> | <i>10:50</i> |
| 5. Looking Ahead | <i>Joel</i> | <i>11:25</i> |
| • Website | | |
| • Crowdfunding Initiative | | |
| • Return to Play | | |
| • Umpires (Kelly) | | |
| • Fundraising Initiative | | |
| 6. New Business | <i>Joel</i> | <i>11:50</i> |
| • Divisional Alignment | | |
| • Tracker Survey Update | | |
| 7. Adjourn | <i>Joel</i> | <i>12:00</i> |

Quorum / Minutes / Agenda Approval

Call to Order

1. Roll Call (Quorum = 27)
2. Motion (1) to Adopt Minutes of April 1, 2023 General Meeting
3. Motion (2) to Adopt Agenda for this Meeting

2023 – Highlights

Challenges	Successes
CFEP grant application denied	Warning Track overhaul (Wilco)
\$35k over budget	Concession Crew
2.5 tourneys canceled	Groundskeeping Crew
Ran out of Diesel 😞	Improved Infields
Weather – super dry / smoke	Extended Playoffs
Survey Initiative stalled	SAMSPA Tournament

2023 – Year In Review

Congratulations!

Open Division Winners:

Open A Winner	Mafia
Open A Consolation	Wolf Pack
Open B Winner	Thirsty Beavers
Open B Consolation	Pound
Open C Winner	Alchoballics
Open C Consolation	440 Rockies
Open D Winner	Kings
Open D Consolation	Furies

Age Restricted Winners:

Plus 40 Winner	Cobra Kai
Plus 50 Winner	Raiders 50
Plus 60 Winner	Redline
Plus 60 Consolation	Bad Company
Plus 60 B-Side	Older Bulls
Plus 70 Winner	Dynasty Relics
Plus 70 B Winner	Raiders 70+
Plus 70 C Winner	Old Buzzards

2024 – Elections – Important Information

Bylaw Review

- **New business:** from the floor requires 2/3rds support (Article 8.2)
- **Voting:** Each member team gets one vote only
- **Voting:** Close votes will be counted by the Secretary.
- **Elections:** Article 9.4 - 2/3rds based on number of members present at meeting

Board Principles for Elections

- Healthy boards need regular rotation which brings new ideas, energy and engagement
- Article 9.4 addresses this by placing limits on number of terms
- We do have an exemption provision to address issues of under-volunteerism
- Nominations are welcome from the floor as each position is called.

2024 – Board Election

Returning Board Members

Joel McGovern

President

Darren McBride

Secretary / Director, Rules

Kelly Porter

Vice President, Umpire Liaison

Trevor Zilm

Director, Grants

Bobby Weitzel

Director, Tournaments

Bob Franks

Director, Plus 60/70 Divisions

2024 – Board Election

Outgoing Board Members

Wayne Hilsendeger

Director, Marketing

Kyle Flasha

Director, Open Divisions

2024 – Board Election

Board Nominations for Eligible Positions

Brian Dickson

Treasurer (2nd Term)

Phil Presakarchuk

Director, Concessions (3rd Term)

Earl Sloan

Director, Facilities (new)

Glen Dolynchuk

Director, Health & Safety (3rd Term)

Marc Savard (*)

Director, Facility Maintenance (7th Term)

Dustin Sloan

Director, Open Divisions (new)

Bryan Shields

Director, Plus 40/50 Divisions (3rd Term)

* Will require a 2/3rds approval of members in attendance to stand for another term

Signboard Advertising Program

Issue:

- No Director or employee responsible for signboard sales
- Large supply of unallocated signboard space
- Current incentive program not adequate for sales growth

Opportunity:

- Encourage sales through **higher incentives**

50 / 50 split of net revenue after costs

Available to:

- SAMSPA Players and Teams (Money in your Mitt Program)
- Local Community Groups
- Individuals

Applies to:

- Fence boards, bleacher signs, picnic tables and diamond naming rights

Signboard Advertising Program - Examples

Single Signboard *(3-year term)*

\$1,275 per board
(-\$475) costs
\$800 shared

\$400
to Seller

Four Signboards *(3-year term)*

\$4,800 for boards
(-\$1,675) costs
\$3,125 shared

\$1,562.50
to Seller

Bleacher Board / Picnic Table *(3-year term)*

\$2,075 per board
(-\$725) costs
\$1,350 shared

\$675
to Seller

Diamond Naming *(5-year term)*

\$10,000 diamond
(-\$2,000) costs
\$8,000 shared

\$4,000
to Seller

SAMSPA Diamond-Naming Sponsors



D2

D1



D3

D4



SAMSPA Signboard Sponsors (Review)

4-Fence Board Sponsors

Riverside Honda & Skidoo

Canadian Brewhouse

Labatt Breweries

Bleacher/Picnic Table Package

Mission Fun and Games

Edmonton Police Recruitment

Re/Max Ross Storoshenko

Tri-Tec Project Mgmt.

Phoenix Fence

Sturgeon Animal Hospital

Original Joe's

Core Networks

Fence Board Signage

Top Hat Advisory

Allstate

St. Albert Inn & Suites

Musco Lighting

Sturgeon Auto Body

Grandin Agencies

First Truck Center

Alley Kat Brewery

Sparklean Restoration

Tri-Tech Project Mgmt

MFP Resources

Canadian Fence

Southview Acura

Financial Report

- Amortization Reminder
- Auditor's Report for 2023
- Appoint auditors for 2024
- Review Financials
 - Capital Projects
 - Income Statement
 - Balance Sheet
- Team Fees for 2024
- Economic Outlook



Reminder about Amortization

SAMSPA Executive resolved to amortize assets beginning FY22

Resolved, to include capital depreciation in 2022 and subsequent fiscal years. CRA tables (CCA using straight line depreciation) will be sufficient for SAMSPA fixed asset depreciation.

The Executive adopted the resolution at the recommendation of the auditors. There are several reasons:

- Compliance with ANSPO (accounting standards)
- Accurate picture of assets
- Annual portfolio planning

Financial Review - Audit Report

2023 Auditor - André Hebert

Auditor's Report

I have audited the financial statements and financial transactions of the St. Albert Men's Slowpitch Association for the year ended October 31, 2023.

I reviewed details of material financial transactions (deposits, payments, backup documentation, deposit and payment allocations and spreadsheets) and found them to be properly approved, recorded, reconciled and accounted for. All regulatory filings have been done and were properly documented.

I have reviewed the financial statements of the organization and in my opinion, the statements present fairly the financial position and the results of its operations for the year then ended.

André Hebert

January 24, 2023

Board nominates Andre Hebert for 2024 Audit
Call for further nominations from floor
Motion to appoint 2024 Auditors

Financial Review – Capital Projects

Small capital projects

-

\$6,417

Frigidaire Freezer

\$1,542

Groundskeeping Small Equipment

\$4,875

Balance Sheet

SAMSPA Current Assets	\$187,581
less Team Rebate Held	(\$ 4,291)
less Accounts Payable	(\$ 45,615)
less Government Loans	(\$ 40,000)
SAMSPA Operation Reserve Position	\$ 97,675
Last Year	\$ 132,375

Income Statement

Budgeted Earnings	- \$99.1k	Actual Earnings	-\$138.8k
before amortization	\$0.1k	before amortization	-\$ 35.1k

Principal contributing factors to \$35k loss

Missed Revenue Targets		Key Expenses over budget	
Batting Cage	-\$6k	Food Concession (NET)	\$13k
League Fees	-\$3k	Beverage Room (NET)	\$3k
		Utilities	\$7k
		Insurance	\$5k
Revenue under budget	-\$9k	Expenses over budget	\$28

Call for motion to adopt 2023 financial statements.

Team Fees

Team fees are set to rise in 2024 by \$200 (\$140 for +70)

+70 Fees: \$2,050

All Other teams: \$2,750

Deposit: \$500 due by Jan 28

Payment 1: \$1125 and \$775 (+70s) due April 8th

Payment 2: \$1125 and \$775 (+70s) due May 1st

- eTransfer funds to treasurer@samspaslowpitch.com
 - **Please include your team's name with the transfer**

Delinquent Payment Notice: \$200

In 2022, The Board resolved that teams deemed delinquent in paying prior season fees (2023) will be assessed \$200 delinquency fee for the upcoming season (2024). The delinquency fee is waived if 2024 fees are paid in full by the due date of May 1, 2024.

Economic Outlook for 2024

Extra Costs Forecasted

Website Rebuild	+\$11k
Batting Cage Repair	+\$16k
Batting Cage – Def Revenue	+\$4k
POS System and Plumbing	+\$12k *
<i>Utilities</i>	+\$5k
<i>Insurance</i>	+\$5k
<i>Balls</i>	+\$5k
TOTAL	\$57k

Added Revenue Objectives

Crowdfunding Initiative	+\$10k
6 to 7 More Teams	+\$20k
More Tournaments	+\$20k
Inventory	+\$2k
<i>Fee Increase</i>	+\$10k
TOTAL	\$62k

Forecasting a modest positive variance and increase in our reserves for 2024.

Economic Outlook – Strategic Reserves

SAMSPA Financial Reserve Program

\$25k – Operational Reserve (to start up league)	\$25k
\$50k – Operational Contingency Reserve	\$25k
\$25k – Equipment Fund	\$25k
\$50k – Capital Improvement Fund	\$23k

2024 Return to Play

- **Website**
 - League Athletics to Sports Engine
 - Involved process - gradual rollout
 - Every player must register – will open soon
- **Facility and Fields**
 - Spring Work Bee
 - New bases
 - Emphasis on improved field conditions
 - Condition of grass, weeds, gaps under fences, infields
 - Possible trial of a batter's box matt on one diamond
 - Expecting at least 57 teams this year - up from 52 last year

2024 Return to Play

- **Notices**
 - NEW – AGM/GM Attendance Policy
 - Umpire game charges, forfeits, cancellations
 - Available Players List rule clarification
 - New game balls – Worth Hot Dot
 - Game balls distribution policy
 - Metal Cleats rule revision
 - Player Safety - Injury Report
 - SAMSPA Policy on player emails
 - SAMSPA Policy on capturing birthdates



Umpire Recruitment

We need you - Umpires are the third team on the field!

We are facing a province-wide shortage of umpires and we must recruit new umpires to help cover games and build the great game of slo-pitch. These new umpires would ideally come from players and/or managers.

The SAMSPA Executive fully supports the EDSUA in recruiting new umpires to our League. There are a number of reasons why we need new umpires:

- Umpires not returning for various reasons.
- Umpires getting older and less mobile.
- More teams and games require more umpires.

Umpire Recruitment

We need you - Umpires are the third team on the field!

The EDSUA is looking for some individuals that know and play the game and want to help give back to the game. We will give you the best seat in the house, help train you and you can earn up to \$40 per game.

The EDSUA is committed to helping new umpires:

- Offer 2-day Clinic (April 20-21) with certified instructors.
- Games assigned according to your playing or work schedule.
- Mentoring throughout the season.
- Evaluations designed to improve the umpire.
- Opportunity to umpire provincial and national competitions.



BECOME AN UMPIRE

- Be a member of one of the most experienced & well-respected umpire crews in Canada
- Work games based on your schedule
- Earn extra income
- Recognition by Softball Canada as a Certified Softball Official
- Potential to officiate major championships

***WE ARE CURRENTLY RECRUITING UMPIRES
FOR YOUR AREA***

Contact recruitment@asua.ca for more information

Fundraising Update

SAMSPA Mixed Slo-Pitch Tournament (July 14-16, 2023)	2023 (Achieved)
Tourney Earnings	\$3,725
Auction	\$2,638
50-50	\$470
Concession	\$1,306
Beverage Room	\$3,754
TOTAL	\$11,894

SAMSPA Mixed Tournament 2024

SAMSPA is continuing to host this event in 2024, to help raise funds for the league.

July 12 - 13 - 14

**Mixed Tournament
\$450 Entry Fee, CASH Payouts, 5 GG**

Pre-register at admin@samspaslowpitch.com

Please help us get the word out and get teams registered.

We are also looking for volunteers for this weekend so please reach out to the email address above and volunteer!

Crowdfunding Campaign

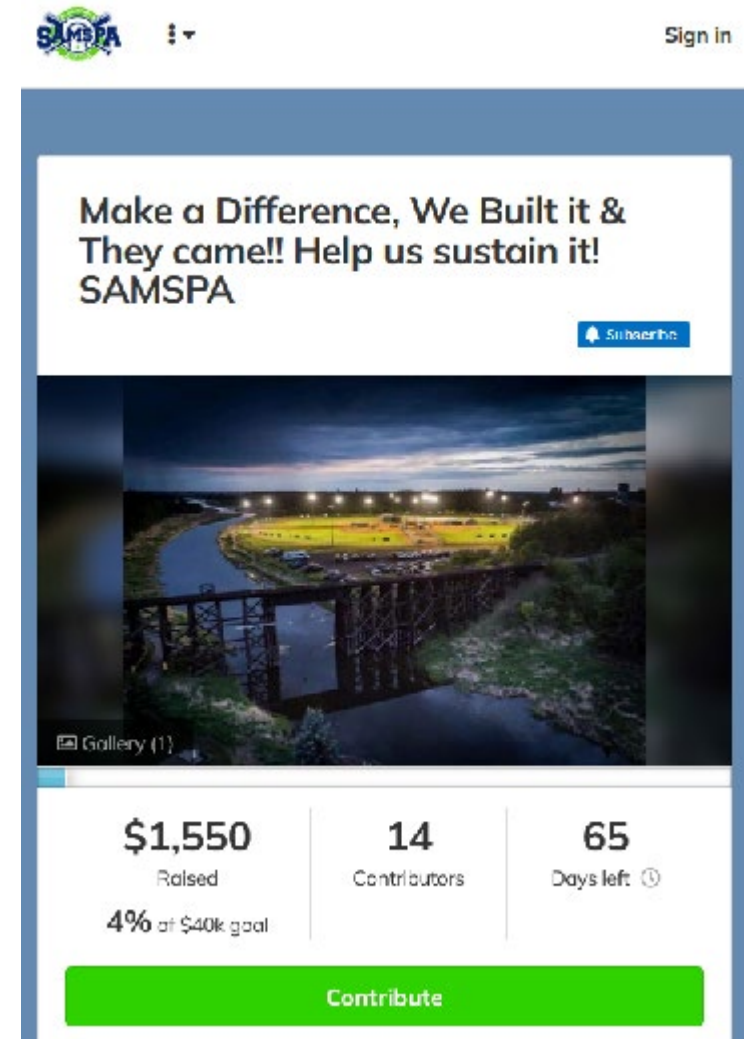
- Launched by AB Gov as a fundraising tool
- Opportunity for individuals to make personal contributions
- Government will match donations to a maximum of \$5,000

OUR GOAL: \$,5000

With Government matching

NET: \$,10,000

Link found on homepage of our website or
<https://fnd.us/b2KGi8>



The screenshot shows a crowdfunding campaign page for SAMSPA. At the top left is the SAMSPA logo, and at the top right is a 'Sign in' link. The main heading reads 'Make a Difference, We Built it & They came!! Help us sustain it! SAMSPA'. Below the heading is a 'Subscribe' button. The central image is a night-time photograph of a stadium or arena with lights, viewed from a distance across a body of water. Below the image is a 'Gallery (1)' label. The campaign progress is shown in three columns: '\$1,550 Raised' (4% of \$40k goal), '14 Contributors', and '65 Days left'. At the bottom is a large green 'Contribute' button.

New Business

2023

52 Teams

Divisional Alignment

2024

58 Teams (*)

Welcome New Teams to SAMSPA!

The Chefs (open) Railcore X (open) Slick 50 (40) The Crush (60) Naturals 60+ (60)

** Pending one additional team to the Open Division*

New Business – Divisional Alignment

Open Divisions (31 teams)

Open A

1. Mafia
2. Mediocre Sluggers
3. Elite Selects
4. Kamikazees
5. Wolf Pack
6. Diamond Kings
7. Broke Bat Mountain
8. The Chefs

Open B

1. Tailgaters
2. Thirsty Pigeons
3. Cobra Kai
4. Thirsty Beavers
5. Chuck
6. Big League Boys
7. Ballers
8. Pound

Open C

1. Alchoballics
2. VooDoo
3. Young Guns
4. 440 Rockies
5. Brew Jays
6. Kings
7. SOX
8. Admirals

Open D

1. Sturgeon River Swallows
2. Designated Drinkers
3. Furies
4. C-Section
5. Big Dickey's
6. Louisville Chuggers
7. Railcore X

New Business – Divisional Alignment

Age Restricted Divisions (26 teams)

+40

1. Rummies
2. Grizzlies
3. Pedlars
4. Slick 50
5. Strikers

+50

1. Diamond Bears
2. Ravens
3. Naturals
4. Raiders 50
5. Classics 50+

+60

1. Silverbacks
2. Auto Selects
3. Bad Company
4. Classics
5. Buzzards
6. Older Bulls
7. Redline
8. Naturals 60+
9. The Crush

+70

1. CanAlta Sox
2. Old Buzzards
3. Old Vets
4. Dynasty Relics
5. St. Albert 70's
6. Raiders 70
7. Rockers

New Business – Implementation of Survey

Tracker Survey

- Collect feedback across a range of topics
- Annual survey
- All players
- Standard set of questions
- Now Targeting March/April of 2024





SAMSPA

St. Albert Men's Slow Pitch Association



Adjourn

Motion to Adjourn?

Thank you!

Next Meeting:

SAMSPA General Meeting

April 13, 2024 (tentative)