

**BYHA Monthly Meeting Minutes**  
**When: October 18<sup>th</sup>, 2021 at 7:00 pm**  
**Where: Fogerty Conference Room and Online via Microsoft Teams**

**Present:** Brad Keogh, Lindsay Axelrod, Rick Japor, Jason Kacures, Jed Rohlf, Chris Pahl, and Ron Leathers, Neal Verhulst and Jeff Meister (See Exhibit D for list of additional attendees)

This meeting was called to order at 6:59 pm by Jeff Meister

**Motion made (Lindsay Axelrod) second (Brad Keogh) to approve the agenda for tonight's meeting. Motion passed.**

**Secretary's Report:** Lindsay A – reported that volunteers spots were mostly filled for all of tryouts, so thank you for that. Christy and I will be working on getting the list of volunteers to Ron to get credits issued ASAP.

The following motions were made between the September and October meetings:

- Motion made by Neal Verhulst to send the 15U Girls to the Coon Rapids/Champlin Park Coop for one year. Seconded by Jason Kacures, motion passed.
- Motion made by Rick Japor to Accept Jermaine Davis' resignation. Appoint Ron Leathers to serve the remaining term for Jermaine Davis, Change Chris Pahl role to BYHA Equipment Director and Ron Leathers to serve as BYHA Treasurer. Seconded by Lindsay Axelrod, motion passed.
- Motion made by Chris Pahl to apply a hardship grant to a Squirt player, seconded by Lindsay Axelrod, motion passed.
- Motion made by Chris Pahl to get 350 new practice jersey's with at a cost of \$4,725. Motion was seconded by Ron Leathers, motion passed.
- Motion made by Jason Kacures to give a full refund to a bantam player due to some confusion around the waive down process and not knowing the level he needed to play at because of the waiver. Seconded by Brad Keogh, motion passed.
- Motion made by Lindsay Axelrod to cover the fees for one of the Girls High School hockey players, seconded by Jason Kacures, motion passed.
- Motion made by Lindsay Axelrod to refund the full amount of a squirt player that is moving and the remaining amount of a 12U skater from the same family, seconded by Neal Verhulst, motion passed.

**Motion made (Lindsay Axlerod) second (Jason Kacures) to approve September 20<sup>th</sup>, 2021, meeting minutes. Motion passed.**

**Treasurer's Report:** Ron Leathers reported cash is 1.5M currently. Reserve fund for the rink upgrades for Fogerty and Super Rink \$1.5M is needed for these two facilities. \$50k working capital for the season

**Vice President's Report:** Brad Keogh reported that 543 players went through the tryout and initiation process. Thank you to the board and volunteers. 102 coaching applications to go through and assign to teams. The Moose players are almost set up to help coach as well. We made it, time for the fun part!

**President's Report:** Jeff Meister reported that it has been a busy month. Thank you to the board and all of the volunteers. Excited to get teams set up and get going! Just some busy work to get done. Moving to Scorecard online ipad scoring system, that should get started in the next couple of weeks.

**Open Forum:**

- A. Blaine Boys High School Lacrosse Donation Request - Bunes, Reynolds, and Penner asking for a donation to cover helmets, \$245+ a piece, if ordered now. Volunteering at

Cub and working to cover lost year of fundraising. Helmets stay with the program, 50 are needed. Total ask is \$7500.

- B. Blaine High School Dance Team Donation Request - McKenna Sanburg and Maddie Jones, operating fund is low to pay for coaches and costumes. 64 for fall program and winter team will be 30+. Costumes are about \$6000-\$10,000 depending on what they pick out. We are not able to do their fall show or invitational. \$5000, is the ask. There are 5 winter coaches and the school only pays for 2, \$9600 to fund coaches.
- C. Blaine High School Alpine Ski Team - Frank, Quin, Lucas and Fionna, \$4000 to cover bussing, flags, and other items. Cub bagging, concessions, and other fundraising is done. Little funding able to be done last year, hoping to help get that balance back up. Albe to bring in some younger kids, putting the program at 40+. Invitationals help skiers learn to move on different terrain.
- D. Jen Morrissey looking to build goalie program at for the whole program. Would like to fund a program to buy goalie gear and training. Goalie is still a position on the team and all players should have a try at it...

**Ice Scheduler:** Kathy Brodzinski reported that she is overwhelmed with new systems at both locations. It will get better as the year progress and she gets more comfortable with the software. Phase 1 is out and phase 2 will be out in the next couple of days.

**Girls Traveling Coordinator:** Katie Van Asch - No update

**Boys Traveling Coordinator:** Bryan Guse, TJ Brown, Chris Fore. - trying to attend the parent meetings at the squirt level. Chris has a few things on his list that he wants to do help new parents. Newsletter work still moving forward.

**In-House Coordinator:** Nick Jacoby and Nicki Barry - No update

**Academic Banquet Coordinators:** Nancy B. reported – No Update

**Goalie Coordinator:** Jason Hespen reported - No update Needs help getting access.

**Coaching Coordinator:** Jon Jonassen - No update

**Volunteer Coordinator:** Christy Resop - No report

**Registrar:** Nancy M. - Very busy! A concussion form must be completed every year for coaches. She is submitting the AA Bantams tonight, so hopefully it will be approved in the next few days. Needs student coaching forms from Jason by this weekend.

**Recruitment & Retention Coordinator:** Greg Schutte – no update, busy with tryouts.

**High School Coordinator:** Jesse Sullivan – Got in touch on the boys side recently, working on the girls.

**Fundraising Coordinator:** Cami Mertz. - email sent out today as a reminder to families, just a little over two weeks left to sell.

**Sponsorship Coordinator:** Tim C. - Tim Secured 22 Sponsors for the season!!

**Boys & Girls Tournament Coordinators:** Heather Feroni reported - Sarah Sutherland - No updates

**Concussion Coordinator:** Lindsay Axelrod – working with Tria for a second date. The current date is full.

**Apparel Coordinator:** Jody Dahlk reported – Current store open until the 24<sup>th</sup>, Second of three ordering windows.

**Girls Traveling Director:** Neal V. reported that not a lot of updates. Thank you to everyone for try outs. New jerseys were rolled out yesterday. Girls are excited. Found the last tournament for 12U, so we are good to go now.

**Boys Traveling Director:** Jason K. Wanted to thank all of the coordinators for sitting in on most sessions for their levels. Thank you to the parent and non-parent coaches that have stepped up. Excited, we have competitive teams at every level. Looking forward to the season.

**In-House Director:** Jed Rohlf thanked, volunteers, evaluators, Nick Jacoby and Nickki Barry, Moose players, and everyone that helped. As of last night, all teams were set up, 20 teams – 2 A's, 4 B's, 4 C's and 8 D's. 74 Cubs are also set to get started. Thank you to Kathy and Jeff for getting ice for the whole season, this has always been a pain point, so excited for this. Coaches were told what was needed and should be getting stuff to Nancy.

**Equipment Director:** Chris Pahl – New practice jerseys are in and those will be handed out this week. Girls home jerseys should be in tomorrow. Neal or Chris will get them picked up. Has 6 teams left to get socks and jersey's to, those should all be out by the end of the week.

**Hockey Director:** Rick J. reported that training has kicked off. PEP and Hockey lab are getting good feedback. waiting for game times to come out, so that the remaining training can get scheduled. Ice Hockey Systems and Hudl info will be sent out in the next day or so.

**Charitable Gambling Report:** Suzanne S. reported that the donation for September was \$100,000. Things are going strong! Everything is going smoothly. Kelly and Suzanne are not going to the convention this year.

**Motion made (Lindsay Axelrod) second (Brad Keogh) to approve the September 2021 charitable gambling report. Motion passed.**

**Motion made (Rick Japor) second (Jason Kacures) to approve the October 2021 proposed Gambling expenditures as shown in the attached report. Motion passed.**

**Old Business:** No old business.

**New Business:** No new business.

**Motion made (Jason Kacures) second (Chris Pahl) to close the session. Motion passed.**

Session closed at 7:45 pm.

Exhibit A: Charitable Gambling Report

BLAINE YOUTH HOCKEY ASSOCIATION  
STATEMENT OF REVENUES  
AND EXPENSES - REGULATORY BASIS  
FOR THE PERIOD THEN ENDED  
September 30, 2021 and 2020

CONSOLIDATED

|                                | 1 Month Ended<br>Sep. 30, 2021 | Pct                 | 1 Month Ended<br>Sep. 30, 2020 | Pct                  | 6 Months Ended<br>Sep. 30, 2021 | Pct                 | 6 Months Ended<br>Sep. 30, 2020 | Pct                 |
|--------------------------------|--------------------------------|---------------------|--------------------------------|----------------------|---------------------------------|---------------------|---------------------------------|---------------------|
| <b>RECEIPTS</b>                |                                |                     |                                |                      |                                 |                     |                                 |                     |
| INTEREST INCOME                | \$ 9.51                        | 0.00                | \$ 13.25                       | 0.00                 | \$ 54.07                        | 0.00                | \$ 39.63                        | 0.00                |
| PULL TAB RECEIPTS              | 1,295,551.00                   | 65.17               | 970,110.00                     | 63.11                | 7,691,432.00                    | 62.85               | 4,100,454.00                    | 68.32               |
| E-TAB RECEIPTS                 | 639,150.75                     | 32.15               | 545,464.25                     | 35.48                | 4,307,788.00                    | 35.20               | 1,837,876.25                    | 30.62               |
| E-BINGO RECEIPTS               | 15,322.00                      | 0.77                | 5,043.75                       | 0.33                 | 57,744.75                       | 0.47                | 18,334.75                       | 0.31                |
| PADDLETICKET RECEIPTS          | 2,880.00                       | 0.14                | 2,160.00                       | 0.14                 | 15,420.00                       | 0.13                | 7,560.00                        | 0.13                |
| BINGO RECEIPTS                 | <u>35,072.00</u>               | <u>1.76</u>         | <u>14,406.00</u>               | <u>0.94</u>          | <u>165,196.00</u>               | <u>1.35</u>         | <u>37,548.00</u>                | <u>0.63</u>         |
| <b>TOTAL RECEIPTS</b>          | <b>1,987,985.26</b>            | <b>100.00</b>       | <b>1,537,197.25</b>            | <b>100.00</b>        | <b>12,237,634.82</b>            | <b>100.00</b>       | <b>6,001,812.63</b>             | <b>100.00</b>       |
| <b>COST OF SALES</b>           |                                |                     |                                |                      |                                 |                     |                                 |                     |
| PULL TAB PRIZES                | 1,112,988.00                   | 55.99               | 830,827.00                     | 54.05                | 6,543,922.00                    | 53.47               | 3,464,373.00                    | 57.72               |
| E-TAB PRIZES                   | 539,848.40                     | 27.16               | 470,520.40                     | 30.61                | 3,771,112.95                    | 30.82               | 1,580,123.90                    | 26.33               |
| E-BINGO PRIZES                 | 13,023.69                      | 0.66                | 4,287.18                       | 0.28                 | 49,082.96                       | 0.40                | 15,584.53                       | 0.26                |
| PADDLETICKET PRIZES            | 1,920.00                       | 0.10                | 1,440.00                       | 0.09                 | 9,960.00                        | 0.08                | 5,040.00                        | 0.08                |
| BINGO PRIZES                   | 27,967.65                      | 1.41                | 13,358.00                      | 0.87                 | 131,868.65                      | 1.08                | 36,124.00                       | 0.60                |
| PULL TAB EXPENSE               | 15,834.16                      | 0.80                | 8,062.18                       | 0.52                 | 87,623.25                       | 0.72                | 38,894.59                       | 0.65                |
| PADDLETICKET EXPENSE           | 65.88                          | 0.00                | 39.63                          | 0.00                 | 263.52                          | 0.00                | 99.09                           | 0.00                |
| BINGO PAPER SUPPLY             | <u>137.12</u>                  | <u>0.01</u>         | <u>64.28</u>                   | <u>0.00</u>          | <u>1,748.28</u>                 | <u>0.01</u>         | <u>64.28</u>                    | <u>0.00</u>         |
| <b>TOTAL COST OF SALES</b>     | <b><u>1,711,784.90</u></b>     | <b><u>86.11</u></b> | <b><u>1,328,598.67</u></b>     | <b><u>86.43</u></b>  | <b><u>10,595,581.61</u></b>     | <b><u>86.58</u></b> | <b><u>5,140,303.39</u></b>      | <b><u>85.65</u></b> |
| <b>GROSS PROFIT</b>            | <b>276,200.36</b>              | <b>13.89</b>        | <b>208,598.58</b>              | <b>13.57</b>         | <b>1,642,053.21</b>             | <b>13.42</b>        | <b>861,509.24</b>               | <b>14.35</b>        |
| <b>OPERATING EXPENSES</b>      |                                |                     |                                |                      |                                 |                     |                                 |                     |
| WAGES & PAYROLL TAXES          | 22,364.72                      | 1.12                | 20,027.08                      | 1.30                 | 139,449.78                      | 1.14                | 79,821.62                       | 1.33                |
| ACCOUNTING EXPENSE             | 1,068.55                       | 0.05                | 1,050.00                       | 0.07                 | 6,161.05                        | 0.05                | 4,873.25                        | 0.08                |
| CASH SHORT/OVER                | 260.90                         | 0.01                | 460.72                         | 0.03                 | (10.61)                         | (0.00)              | 1,536.18                        | 0.03                |
| CASH SHORT REIMBURSED          | 0.00                           | 0.00                | (138.50)                       | (0.01)               | 0.00                            | 0.00                | (433.60)                        | (0.01)              |
| E-TAB REVENUE SHARING          | 28,958.49                      | 1.46                | 21,983.74                      | 1.43                 | 175,441.40                      | 1.43                | 69,102.31                       | 1.15                |
| E-BINGO PROVIDER FEE           | 172.53                         | 0.01                | 84.80                          | 0.01                 | 1,254.63                        | 0.01                | 380.16                          | 0.01                |
| ADVERTISING EXPENSE            | 520.00                         | 0.03                | 0.00                           | 0.00                 | 1,040.00                        | 0.01                | 0.00                            | 0.00                |
| INSURANCE EXPENSE              | 0.00                           | 0.00                | 0.00                           | 0.00                 | 129.00                          | 0.00                | 0.00                            | 0.00                |
| OFFICE & POSTAGE               | 1,706.72                       | 0.09                | 970.42                         | 0.06                 | 13,304.04                       | 0.11                | 15,297.43                       | 0.25                |
| GAMBLING EQUIPMENT             | 0.00                           | 0.00                | 260.69                         | 0.02                 | 521.38                          | 0.00                | 1,303.45                        | 0.02                |
| LOCAL GAMB TAX -10%            | 0.00                           | 0.00                | 0.00                           | 0.00                 | 64,870.37                       | 0.53                | 21,926.68                       | 0.37                |
| MN COMB REC TAX                | 101,931.38                     | 5.13                | 90,782.65                      | 5.91                 | 576,712.72                      | 4.71                | 260,193.27                      | 4.34                |
| MN 8.5% TAX                    | 453.22                         | 0.02                | 282.03                         | 0.02                 | 4,007.00                        | 0.03                | 968.96                          | 0.02                |
| REGULATORY FEE                 | 2,605.40                       | 0.13                | 2,097.32                       | 0.14                 | 15,389.28                       | 0.13                | 6,848.77                        | 0.11                |
| RENT EXPENSE                   | <u>11,568.97</u>               | <u>0.58</u>         | <u>13,748.38</u>               | <u>0.89</u>          | <u>99,094.58</u>                | <u>0.81</u>         | <u>44,102.25</u>                | <u>0.73</u>         |
| <b>TOTAL EXPENSES</b>          | <b><u>171,610.88</u></b>       | <b><u>8.63</u></b>  | <b><u>151,609.33</u></b>       | <b><u>9.86</u></b>   | <b><u>1,097,364.62</u></b>      | <b><u>8.97</u></b>  | <b><u>505,920.73</u></b>        | <b><u>8.43</u></b>  |
| <b>OPERATING INCOME</b>        | <b>104,589.48</b>              | <b>5.26</b>         | <b>56,989.25</b>               | <b>3.71</b>          | <b>544,688.59</b>               | <b>4.45</b>         | <b>355,588.51</b>               | <b>5.92</b>         |
| <b>LAWFUL PUROSE EXPENSES</b>  |                                |                     |                                |                      |                                 |                     |                                 |                     |
| DONATION                       | <u>100,000.00</u>              | <u>5.03</u>         | <u>100,000.00</u>              | <u>6.51</u>          | <u>540,000.00</u>               | <u>4.41</u>         | <u>220,000.00</u>               | <u>3.67</u>         |
| <b>TOTAL LAWFUL PURPOSE EX</b> | <b><u>100,000.00</u></b>       | <b><u>5.03</u></b>  | <b><u>100,000.00</u></b>       | <b><u>6.51</u></b>   | <b><u>540,000.00</u></b>        | <b><u>4.41</u></b>  | <b><u>220,000.00</u></b>        | <b><u>3.67</u></b>  |
| <b>NET INCOME (LOSS)</b>       | <b>\$ <u>4,589.48</u></b>      | <b><u>0.23</u></b>  | <b>\$ <u>(43,010.75)</u></b>   | <b><u>(2.80)</u></b> | <b>\$ <u>4,688.59</u></b>       | <b><u>0.04</u></b>  | <b>\$ <u>135,588.51</u></b>     | <b><u>2.26</u></b>  |

## Exhibit B: Next Months Estimated Expenditures

### MONTHLY EXPENDITURES TO HAVE BOARD APPROVAL

|                                  |                |                   |
|----------------------------------|----------------|-------------------|
| SITE RENTAL                      | \$20,000.00    | PER MONTH APPROX. |
| COMPENSATION & TAXES             | \$45,000.00    | PER MONTH APPROX. |
| PAYROLL SERVICES                 | \$1000.00      | PER MONTH APPROX. |
| CONTRIBUTION TO CITIES           |                |                   |
| BLAINE 10% TAX                   | \$140,000.00   | PER YEAR APPROX.  |
| SUPPLIES SITES &<br>OFFICE       | \$3,000.00     | PER MONTH         |
| CONTRIBUTIONS TO<br>B.Y.H.A.     | \$1,000,000.00 | PER YEAR APPROX.  |
| PULL TAB DISPOSAL                | \$5,000.00     | PER YEAR APPROX.  |
| WORKERS COMP.                    | \$2,500.00     | PER YEAR APPROX.  |
| COST OF PULLTABS                 | \$20,000.00    | PER MONTH APPROX. |
| COMBINED RCPT TAX                | \$120,000.00   | PER MONTH APPROX. |
| REGULATORY FEE                   | \$4,000.00     | PER MONTH         |
| CASH SHORTAGES                   | \$800.00       | PER MONTH APPROX. |
| ETAB REVENUE SHARE               | \$60,000.00    | PER MONTH APPROX. |
| EBINGO PROVIDER FEE              | \$5000.00      | PER MONTH APPROX. |
| STATE LIC. RENEWAL               | \$150.00       | PER SITE PER YEAR |
| MANAGER LIC. RENEWAL             | \$150.00       | PER YEAR          |
| UNIFORMS                         | \$3,000.00     | PER YEAR          |
| CPA                              | \$20,000.00    | PER YEAR APPROX.  |
| ADVERTISING                      | \$3500.00      | PER MONTH         |
| MEAT RAFFLE INVOICES             | \$6,000.00     | PER MONTH         |
| PURSES FOR BINGO                 | \$6000.00      | PER MONTH         |
| MISC. ADMINISTRATIVE<br>EXPENSES | \$3,000.00     | PER MONTH APPROX. |

MUST BE INCLUDED IN MEETING MINUTES MONTHLY WITHOUT FAIL!

Updated October 2021

# Exhibit C: Gambling Report Summary

## BLAINE YOUTH HOCKEY ASSOCIATION GAMBLING REPORT SUMMARY

September-21

REVENUES 292,238  
EXPENSES (287,648)  
NET INCOME 4,589

BEGINNING PROFIT CARRYOVER 208,144.89  
PROFIT CARRY OVER +/- 4,589.48  
ENDING PROFIT CARRYOVER 213,734.37

|                        |               | Percentage<br>of Income |
|------------------------|---------------|-------------------------|
| <b>PullTabs (Net)</b>  |               |                         |
| OLE PIPER INN          | 90,925        |                         |
| BROADWAY PIZZA         | 12,373        |                         |
| WILD BILLS             | 61,185        |                         |
| CLIVE'S                | <u>28,080</u> |                         |
|                        | 182,563.00    | 62.47%                  |
| <b>Etabs</b>           |               |                         |
| OLE PIPER INN          | 24,209        |                         |
| BROADWAY PIZZA         | 26,749        |                         |
| WILD BILLS             | 48,344        |                         |
| CLIVE'S                | <u>-</u>      |                         |
|                        | 99,302        | 33.98%                  |
| <b>E-Bingo</b>         |               |                         |
| OLE PIPER INN          | 884           |                         |
| BROADWAY PIZZA         | 1,036         |                         |
| WILD BILLS             | 890           |                         |
| CLIVE'S                | <u>-</u>      |                         |
|                        | 2,298         | 0.79%                   |
| <b>Sports Tipboard</b> |               |                         |
| OLE PIPER INN          | -             |                         |
| BROADWAY PIZZA         | -             |                         |
| WILD BILLS             | -             |                         |
| CLIVE'S                | <u>-</u>      |                         |
|                        | -             | 0.00%                   |
| <b>Paddlewheel</b>     |               |                         |
| OLE PIPER INN          | 960           |                         |
| BROADWAY PIZZA         | -             |                         |
| WILD BILLS             | -             |                         |
| CLIVE'S                | <u>-</u>      |                         |
|                        | 960           | 0.33%                   |
| <b>Bingo</b>           |               |                         |
| OLE PIPER INN          | (30)          |                         |
| BROADWAY PIZZA         | 1,248         |                         |
| WILD BILLS             | 3,203         |                         |
| CLIVE'S                | <u>2,663</u>  |                         |
|                        | 7,104         | 2.43%                   |
| <b>Raffle</b>          |               |                         |
| OLE PIPER INN          | -             |                         |
| BROADWAY PIZZA         | -             |                         |
| WILD BILLS             | -             |                         |
| CLIVE'S                | <u>-</u>      |                         |
|                        | -             | 0.00%                   |
| <b>Interest</b>        |               |                         |
|                        | 10            |                         |

|                                 |                |
|---------------------------------|----------------|
| <b>Taxes</b>                    |                |
| MN COMBINED RECEIPTS            | 101,931.38     |
| MN 8.5%                         | 463.22         |
| REGULATORY BOARD FEE            | 2,605.40       |
| LICENSE & PERMITS               | -              |
| LOCAL 10%                       | -              |
| FEDERAL UBIT                    | -              |
| STATE UBIT                      | <u>-</u>       |
|                                 | 104,990        |
| <b>Total allowable expenses</b> |                |
| GAMES PURCHASED                 | 16,037         |
| COMPENSATION & TAXES            | 22,366         |
| PENALTIES & INTEREST            | -              |
| ACCOUNTING                      | 1,069          |
| BOND                            | -              |
| ETAB REV SHARING                | 28,968         |
| EBINGO PROVIDER FEE             | 173            |
| RENT                            | 11,569         |
| OFFICE & SUPPLIES               | 2,227          |
| CASH SHORT                      | 261            |
| CASH SHORT REIMB                | -              |
| REPAIRS & MAINTENANCE           | <u>-</u>       |
|                                 | 82,668         |
| <b>Donations</b>                |                |
| Donation                        | <u>100,000</u> |
|                                 | 100,000        |

Net Revenues 292,238

Expenses 287,648

**BLAINE YOUTH HOCKEY ASSOCIATION  
GAMBLING REPORT SUMMARY**

September-21

|                 | <u>OLE PIPER INN</u> | <u>BROADWAY PIZZA</u> | <u>WILD BILLS</u> | <u>CLIVE'S</u> | <u>TOTAL</u> |
|-----------------|----------------------|-----------------------|-------------------|----------------|--------------|
| GROSS RECEIPTS  | 865,221.00           | 280,727.75            | 649,915.00        | 192,112.00     | 1,987,975.75 |
| PRIZES PAID     | 748,473.60           | 239,322.57            | 546,602.92        | 161,348.65     | 1,695,747.74 |
| NET RECEIPTS    | 116,747.40           | 41,405.18             | 103,312.08        | 30,763.35      | 292,228.01   |
| PRIZE PAYOUT %  | 87%                  | 85%                   | 84%               | 84%            | 85%          |
| GAME CLOSED     | 121                  | 10                    | 74                | 45             | 250          |
| INTEREST EARNED | 3.52                 | 2.19                  | 2.57              | 1.23           | 9.51         |
| EXPENSES        | 27,548.76            | 11,335.42             | 36,785.36         | 6,988.50       | 82,658.04    |
| TAXES PAID      | 49,804.59            | 8,108.81              | 38,396.17         | 8,680.43       | 104,990.00   |
| NET PROFIT      | 39,397.57            | 21,963.14             | 28,133.12         | 15,095.65      | 104,589.48   |
|                 |                      | YTD NET PROFIT        | 4,688.59          |                |              |
|                 |                      | YTD CONTRIBUTIONS     | 540,000.00        |                |              |

**EXHIBIT D: Attendees**



BYHA MONTHLY BOARD MEETING SIGN-IN (PLEASE PRINT YOUR NAME)

DATE: 10-18-2021

|    |                  |    |
|----|------------------|----|
| 1  | Joe Gratz        | 21 |
| 2  | Heather Robinson | 22 |
| 3  | Nancy Martin     | 23 |
| 4  | BRIAN KALINA     | 24 |
| 5  | Lukas VanWechel  | 25 |
| 6  | Quinn Snyder     | 26 |
| 7  | Fiona Wahlgren   | 27 |
| 8  | Jenn Morrissey   | 28 |
| 9  | Alex Johnson     | 29 |
| 10 | Amy Davidson     | 30 |
| 11 | Jen Fox          | 31 |
| 12 | Frank Long       | 32 |
| 13 | Colin Reynolds   | 33 |