

BYHA Monthly Meeting Minutes
When: January 18th, 2021 at 7:00pm
Where: DSTI, Online via Microsoft Teams

Attendance: Erick Sutherland, Jeff Meister, Jed Rohlf, Neal Verhulst (remote), Sebastian Canevari (remote), Brad Keogh, Rick Japor, Lindsay Axelrod. (See Exhibit D for list of additional attendees)

Not Present: Jason Kacures

This meeting was called to order at 7:00 pm by Erick Sutherland.

Motion made (Lindsay Axelrod) second (Jed Rohlf) to approve the January 18th, 2021 meeting agenda. Motion passed.

Secretary's Report: Looking to get the COVID coordinators their volunteer credits this week and wrap up any outstanding remaining credits. Remaining picture dates are February 3rd and 4th.

Lindsay reported the following motions was made between the December and January meetings:

- Motion made by Sebastian Canevari to approve the estimated \$1300 increase in gambling employee wages triggered by the MN Minimum Wage adjustment. Seconded by Jeff Meister, Motion passed.
- Motion made by Jeff Meister to APPROVE A SHORT TERM LOAN TO THE GAMBLING OPERATION IN THE AMOUNT OF \$40,000.00 to get operations restarted, seconded by Lindsay Axelrod. Motion Passed.
- Motion made by Lindsay Axelrod to approve the Boys Blaine High School hockey annual raffle; motion seconded by Jeff Meister. Motion Passed.

Motion made (Rick Japor) second (Brad Keogh) to approve December 21st, 2020 meeting minutes. Motion passed.

Treasurer's Report: Jeff M. reported current Cash is at \$965,000. Tournament refunds are coming in \$15-20,000 so far. This money will be returned to the teams in the form of a refund. The PPP stimulus loan that we got through the Government, we applied for forgiveness on that, it was in the amount of \$74,945. Everything is looking good from a financial stance. Looking to get coaches and coordinators credits out by the end of the month.

Vice President's Report: Brad K. reported that we have been doing is getting hockey open for phase 4 and phase 5. Please members, continue to follow the rules and follow tracking guidelines. We will continue to use the Sports Engine app to track all attendees that are at practices and games. An email will go out tonight or tomorrow on the details of this. Also, D10 will not be scheduling refs for scrimmages for the remainder of the season.

President's Report: Erick S. reported that there wasn't a lot to add. Great to see everyone back at the rink. Hoping things will open up a lot for the spectator piece, but that will come from the Governor. We will have the next president's meeting on 2/1/2021, a lot of information comes out of those, so we will keep everyone informed. Good luck to all the teams on their season and stay healthy!

Open Forum: Chuck Taylor has three Junior Gold Teams, first games are on the 25th, scheduling is happening today. Reiterated the use of masks for all. Lindsay will add the three Junior Gold teams to our picture dates. 10 players made the JV/Varsity teams at Andover and Blaine.

Ice Scheduler: Bill Marshall – Erick and Jeff mentioned Bill is busy grinding out the ice scheduling, once Junior Gold is done, the rest of the ice will be able to be scheduled.

Girls Traveling Coordinator: Open - No report

Boys Traveling Coordinator: Steve D., Bryan G., Chris P. - No report

In-House Coordinator: Nick J., Nicki B. - No report

Academic Banquet Coordinators: Nancy B., Christine B., Angie S., Mickey H., Stacy S., Jody D. - No report

Volunteer Coordinator: Lindsay A. - COVID coordinators their credits this week.

Registrar: Nancy M. - Working on getting Junior Gold set up and running between all the coaches and players. Can't wait for January 31st when rosters are locked!

Recruitment & Retention Coordinator: - No report

Fundraising Coordinator: Heather S. - No report

Sponsorship Coordinator: Tim C. - No report

Boys & Girls Tournament Coordinators: Brian B., Heather F., Aaron K. – Jeff mentioned some were rescheduled, and some were refunded. Lots more activity to come.

Concussion Coordinator: Jodi J. - No report

Girls Traveling Director: Neal V. reported excited to get the teams back on the ice! Nothing major to report and some teams have been able to get some of the tournaments rescheduled.

Boys Traveling Director: Jason K. - No Report

In-House Director: Jed R. reported that they are in the middle of rescheduling the games and practices, hoping to have 75% completed by the end of the week. Thanked the membership for their patience. More solid schedule will be out in the next week or two for all teams. Look for the Mite Summer Academy email to come out in the next week or so.

Hockey Director: Rick J. wanted to thank everyone for all the videos online fitness that were posted to the website. All recorded videos are still out there, so feel free to use training videos at any time. On ice training is resuming, specifically for goalies. Acceleration resuming for the Mites. Pursuit will be starting up shortly. Pre-tryout camp ice has been submitted to the arena, waiting for confirmation. Jermain Davis is doing a great job as the goalie coordinator; he is working with Hartzell and goalie families with the consults.

Equipment Director: Sebastian C. reported there is nothing really to report. Start putting everything back together in the equipment room. Do we need to plan for jersey renewal in the future? Maybe a few replacements, but they are only two years old and are still in rally good shape.

Charitable Gambling Report: Suzanne S. reported that the contribution for the month of December was \$0.00. Pull tabs are up and running at all sites and BINGO is up at Wild Bills and Old Piper has their meat raffle up and running. We will be adding back BINGO at Broadway starting this Wednesday. Can we investigate another site? We are at our maximum for Blaine (ordinance) but wondering if we could look into it with City Council and their ordinance. The ordinance is old and was placed prior to the number of restaurants and bars than we have previously had. There is a new site opening where Bonfire was (Lucy's Burgers) at and they have already reached out via one of the gambling employees about having pull tabs at their location. It would be great if a local sports team could get in there instead of organizations outside of the city of Blaine. Suzanne asked that she get the meeting minutes and agenda prior to the meeting.

Motion made Jeff Meister second Jed Rohlf to approve the January 2021 charitable gambling report. Motion passed.

Motion made Jeff Meister second Brad Keogh to approve the February 2021 proposed Gambling expenditures as shown in the attached report. Motion passed.

Old Business: No old business to report

New Business: No new business to report

Motion made Rick Japor second Brad Keogh to close the session. Motion passed.
Session closed at 7:25 pm

Closed Session | No closed Session

Exhibit A: Charitable Gambling Report

**BLAINE YOUTH HOCKEY ASSOCIATION
STATEMENT OF REVENUES
AND EXPENSES - REGULATORY BASIS
FOR THE PERIOD THEN ENDED
December 31, 2020**

CONSOLIDATED

	1 Month Ended <u>Dec. 31, 2020</u>	Pct	9 Months Ended <u>Dec. 31, 2020</u>	Pct
RECEIPTS				
INTEREST INCOME	\$ 3.43	100.00	\$ 58.27	0.00
PULL TAB RECEIPTS	0.00	0.00	5,787,667.00	67.67
E-TAB RECEIPTS	0.00	0.00	2,657,793.75	31.07
E-BINGO RECEIPTS	0.00	0.00	30,477.25	0.36
PADDLETICKET RECEIPTS	0.00	0.00	10,620.00	0.12
BINGO RECEIPTS	<u>0.00</u>	<u>0.00</u>	<u>66,416.00</u>	<u>0.78</u>
TOTAL RECEIPTS	3.43	100.00	8,553,032.27	100.00
COST OF SALES				
PULL TAB PRIZES	0.00	0.00	4,896,864.00	57.25
E-TAB PRIZES	0.00	0.00	2,276,585.00	26.62
E-BINGO PRIZES	0.00	0.00	25,905.63	0.30
PADDLETICKET PRIZES	0.00	0.00	7,080.00	0.08
BINGO PRIZES	0.00	0.00	63,949.45	0.75
PULL TAB EXPENSE	0.00	0.00	60,238.50	0.70
PADDLETICKET EXPENSE	0.00	0.00	218.00	0.00
BINGO PAPER SUPPLY	<u>0.00</u>	<u>0.00</u>	<u>546.35</u>	<u>0.01</u>
TOTAL COST OF SALES	0.00	0.00	7,331,386.93	85.72
GROSS PROFIT	3.43	100.00	1,221,645.34	14.28
OPERATING EXPENSES				
WAGES & PAYROLL TAXES	25,263.60	999.00	145,626.18	1.70
ACCOUNTING EXPENSE	4,000.00	999.00	12,931.50	0.15
CASH SHORT/OVER	0.00	0.00	2,257.73	0.03
CASH SHORT REIMBURSED	0.00	0.00	(521.62)	(0.01)
E-TAB REVENUE SHARING	15,863.73	999.00	134,988.52	1.58
E-BINGO PROVIDER FEE	97.13	999.00	766.81	0.01
INSURANCE W/C EXPENSE	1,200.00	999.00	1,200.00	0.01
REPAIRS AND MAINTENANCE	0.00	0.00	395.01	0.00
OFFICE & POSTAGE	534.96	999.00	18,661.57	0.22
GAMBLING EQUIPMENT	260.69	999.00	2,085.52	0.02
LOCAL GAMB TAX -10%	0.00	0.00	55,713.84	0.65
MN COMB REC TAX	47,570.03	999.00	474,263.52	5.54
MN 8.5% TAX	28.73	837.61	1,428.18	0.02
REGULATORY FEE	1,102.24	999.00	11,959.30	0.14
RENT EXPENSE	<u>12,452.11</u>	<u>999.00</u>	<u>87,068.24</u>	<u>1.02</u>
TOTAL EXPENSES	108,373.22	999.00	948,824.30	11.09
NET OPERATING INCOME (LOS)	(108,369.79)	(999.00)	272,821.04	3.19
LAWFUL PUROSE EXPENSES				
DONATION	<u>0.00</u>	<u>0.00</u>	<u>300,000.00</u>	<u>3.51</u>
TOTAL LAWFUL PURPOSE EXPENSES	0.00	0.00	300,000.00	3.51
NET INCOME (LOSS)	\$ (108,369.79)	(999.00)	\$ (27,178.96)	(0.32)

Exhibit B: Next Months Estimated Expenditures

ESTIMATED GAMBLING EXPENSES

The Gambling Manager reported the following summary of February 2021, estimated expenses:

ALLOWABLE OPERATING EXPENSES	ESTIMATED
Purchase of Games	\$16,000.00
Meat Packages for Paddlewheel	\$4,000.00
Gift Cards for Paddlewheel	\$4,000.00
Rent	\$20,000.00
Wages, Taxes and Fees	\$36,000.00
Accounting Expenses	\$6,000.00
Game Cash Shortages	\$1,000.00
E-Tab Revenue Share	\$40,000.00
E-Bingo Provider Fee	\$2,000.00
Office Supplies, Postage	\$3,000.00
Gambling Equipment	<u>\$1,000.00</u>
SUB TOTAL	\$133,000.00
TAXES AND CONTRIBUTIONS	
Local Gambling Tax 10%	\$20,000.00
MN Combined Tax	\$100,000.00
MN 8.5% Tax	\$1,500.00
Regulatory Fee	\$5,000.00
Contributions	<u>\$150,000.00</u>
SUB TOTAL	<u>\$276,500.00</u>
GRAND TOTAL	\$409,500.00

Exhibit C: Gambling Report Summary

BLAINE YOUTH HOCKEY ASSOCIATION
GAMBLING REPORT SUMMARY

December-20

REVENUES 3
EXPENSES (108,373)
NET INCOME (108,370)

BEGINNING PROFIT CARRYOVER 178,087.97
PROFIT CARRY OVER +/- (108,369.76)
ENDING PROFIT CARRYOVER 69,718.22

		Percentage of Income
Pulltabs (Net)		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	-	
	<u>-</u>	0.00%
Etabs		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	-	
	<u>-</u>	0.00%
E-Bingo		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	-	
	<u>-</u>	0.00%
Sports Tipboard		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	-	
	<u>-</u>	0%
Paddiewheel		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	-	
	<u>-</u>	0.00%
Bingo		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	-	
	<u>-</u>	0.00%
Raffle		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	-	
	<u>-</u>	0%
Interest	3	

Taxes

MN COMBINED RECEIPTS	47,870
MN 8.5%	29
REGULATORY BOARD FEE	1,102
LICENSE & PERMITS	-
LOCAL 10%	-
FEDERAL UBIT	-
STATE UBIT	-
	<u>48,701</u>

Total allowable expenses

GAMES PURCHASED	-
COMPENSATION & TAXES	26,464
PENALTIES & INTEREST	-
ACCOUNTING	4,000
BOND	-
ETAB REV SHARING	15,864
EBINGO PROVIDER FEE	97
RENT	12,462
OFFICE & SUPPLIES	796
CASH SHORT	-
CASH SHORT REIMB	-
REPAIRS & MAINTENANCE	-
	<u>69,672</u>

Donations

Donation	-
	<u>-</u>

Net Revenues 3

Expenses 108,373

BLAINE YOUTH HOCKEY ASSOCIATION
GAMBLING REPORT SUMMARY

December-20

	OLE PIPER INN	BROADWAY PIZZA	WILD BILLS	CLIVE'S	TOTAL
GROSS RECEIPTS	-	-	-	-	-
PRIZES PAID	-	-	-	-	-
NET RECEIPTS	-	-	-	-	-
PRIZE PAYOUT %	0%	0%	0%	0%	0%
GAME CLOSED	-	-	-	-	-
INTEREST EARNED	1.27	0.79	0.93	0.44	3.43
EXPENSES	8,996.00	14,686.76	30,641.15	5,348.31	59,672.22
TAXES PAID	8,628.46	8,083.07	26,021.53	5,967.94	48,701.00
NET PROFIT	(17,623.19)	(22,769.04)	(56,661.75)	(11,315.81)	(108,369.79)
		YTD NET PROFIT	(27,178.96)		
		YTD CONTRIBUTIONS	300,000.00		

EXHIBIT D: Attendees

