

El Dorado Hills Little League  
Budget vs. Actuals: FY2019 Budget - FY19 P&L  
October 2018 - September 2019

	<b>Total</b>			
	<b>2019 Budget</b>	<b>2018 Budget</b>	<b>Change</b>	<b>% Change</b>
Revenue				
400 Non-Profit Revenue				
4000 Program Revenue				
4010 Spring				
4010.1 Spring Registration Fees	\$128,500.00	\$127,830.00	\$670.00	0.52%
4010.2 Late Fee	\$8,750.00	\$10,000.00	-\$1,250.00	-12.50%
Discounts				
Total 4010.2 Late Fee	<b>\$8,750.00</b>	\$10,000.00	-\$1,250.00	-12.50%
Add new code - Early Registration Discount	-\$6,250.00			
4010.7 Family Discounts	-\$2,500.00	-\$1,375.00	-\$1,125.00	81.82%
4010.8 Scholarships	-\$1,500.00	-\$1,000.00	-\$500.00	50.00%
Scholarship Reimbursement				
Total 4010.8 Scholarships	-\$1,500.00	-\$1,000.00	-\$500.00	50.00%
4010.9 Refunds - Spring	-\$5,000.00	-\$5,000.00	\$0.00	0.00%
Total 4010 Spring	<b>\$122,000.00</b>	\$130,455.00	-\$8,455.00	-6.48%
4020 Fall				
4020.1 Fall Registration Fees	\$18,625.00	\$15,000.00	\$3,625.00	24.17%
4020.2 Refunds - Fall		-\$750.00	\$750.00	-100.00%
Total 4020 Fall	<b>\$18,625.00</b>	\$14,250.00	\$4,375.00	30.70%
Total 4000 Program Revenue	<b>\$140,625.00</b>	\$144,705.00	-\$4,080.00	-2.82%
4080 Volunteer Opt Out Fees				
4080.1 Opt Out Income	\$6,000.00	\$6,000.00	\$0.00	0.00%
4080.2 Opt Out Income (PY)	\$2,750.00	\$2,500.00	\$250.00	10.00%
4080.9 Opt Out Exp				
Total 4080 Volunteer Opt Out Fees	<b>\$8,750.00</b>	\$8,500.00	\$250.00	2.94%
<b>Total 400 Non-Profit Revenue</b>	<b>\$149,375.00</b>	<b>\$153,205.00</b>	<b>-\$3,830.00</b>	<b>-2.50%</b>
420 Fundraising				
4100 Fundraisers				
4100.2 River Cats Ticket Sales	<b>\$9,140.00</b>	\$12,000.00	-\$2,860.00	-23.83%
4100.3 Giants/A's tickets	\$3,000.00	\$2,500.00	\$500.00	20.00%
4100.4 Opening Day BBQ	\$0.00	\$1,500.00	-\$1,500.00	-100.00%
4100.5 Go Pink Fundraiser	\$1,000.00	\$1,500.00	-\$500.00	-33.33%
Add new code - Worlds Finest Chocolates	<b>\$20,100.00</b>			
Total 4100 Fundraisers	<b>\$33,240.00</b>	\$17,500.00	\$15,740.00	89.94%
4200 Concessions				
4200.1 Concessions - (RS)	\$12,000.00	\$12,000.00	\$0.00	0.00%
4200.2 Concessions - (PS)	\$4,000.00	\$5,500.00	-\$1,500.00	-27.27%
4200.3 Spiritwear Sales	\$1,000.00	\$2,500.00	-\$1,500.00	-60.00%

Total 4200 Concessions	\$17,000.00	\$20,000.00	-\$3,000.00	-15.00%
4400 Rev Share Fundrasiers	\$500.00	\$500.00	\$0.00	0.00%
<b>Total 420 Fundraising</b>	<b>\$50,740.00</b>	<b>\$38,000.00</b>	<b>\$12,740.00</b>	<b>33.53%</b>
4300 Sponsor Revenue	\$25,000.00	\$22,500.00	\$2,500.00	11.11%
4300.1 Sponsor Revenue - Barter	\$4,500.00	\$4,500.00	\$0.00	0.00%
Total 4300 Sponsor Revenue	<b>\$29,500.00</b>	<b>\$27,000.00</b>	<b>\$2,500.00</b>	<b>9.26%</b>
Total Revenue	<b>\$229,615.00</b>	<b>\$218,205.00</b>	<b>\$11,410.00</b>	<b>5.23%</b>
Gross Profit	<b>\$229,615.00</b>	<b>\$218,205.00</b>	<b>\$11,410.00</b>	<b>5.23%</b>
Expenditures				
6000 Advertising	\$750.00	\$750.00	\$0.00	0.00%
6000.1 Printing	\$425.00			
Total 6000 Advertising	<b>\$1,175.00</b>	\$750.00	\$425.00	56.67%
6010 Appreciation		\$1,000.00	\$750.00	75.00%
Add 6010.1 Volunteer Appreciation Week	<b>\$300.00</b>			
Add 6010.2 Manager / Umpire Appreciation	<b>\$700.00</b>			
Add 6010.3 Monthly Board Meeting	<b>\$750.00</b>			
Total 6010 Appreciation	<b>\$1,750.00</b>			
6020 Bank Charge	<b>\$100.00</b>	\$100.00	\$0.00	0.00%
6040 Concession Repair & Maintenance	<b>\$500.00</b>	\$1,100.00	-\$600.00	-54.55%
6100 Concessions Purchases				
6100.1 Concession Expenses - (RS)	\$9,600.00	\$9,600.00	\$0.00	0.00%
6100.2 Concession Expenses - (PS)	\$3,000.00 [1]	\$3,000.00	\$0.00	0.00%
6100.3 Concessions Exp - Misc	\$5,000.00	\$300.00	\$4,700.00	1566.67%
6100.4 Spiritwear Purchases	\$1,000.00	\$500.00	\$500.00	100.00%
Total 6100 Concessions Purchases	<b>\$18,600.00</b>	<b>\$13,400.00</b>	<b>\$5,200.00</b>	<b>38.81%</b>
6200 Baseball Equipment	\$13,000.00	\$15,000.00	-\$2,000.00	-13.33%
6200.1 Baseballs				
6200.2 Catcher's Gear				
6200.3 Misc Baseball Equip				
Total 6200 Baseball Equipment	<b>\$13,000.00</b>	<b>\$15,000.00</b>	<b>-\$2,000.00</b>	<b>-13.33%</b>
6300 Fields				
6300.1 Field Prep Expense	\$10,020.16	\$17,900.00	-\$7,879.84	-44.02%
6300.2 Field Prep Materials	\$1,000.00	\$1,000.00	\$0.00	0.00%
6300.3 Field Rental	\$49,000.00	\$43,365.00	\$5,635.00	12.99%
6300.4 Lights	\$7,600.00	\$8,000.00	-\$400.00	-5.00%
6300.5 Repair & Maintenance	\$6,000.00 [2]	\$3,500.00	\$2,500.00	71.43%
6300.6 Sanitation	\$6,630.00	\$8,500.00	-\$1,870.00	-22.00%
Total 6300 Fields	<b>\$80,250.16</b>	<b>\$82,265.00</b>	<b>-\$2,014.84</b>	<b>-2.45%</b>
6400 Fundraising Expenses				
6400.1 Go Pink Fundraiser	\$750.00	\$750.00	\$0.00	0.00%
6400.2 Hit-a-Thon Exp	\$0.00			
6400.3 River Cats Tickets Purchased	\$8,040.00	\$11,000.00	-\$2,960.00	-26.91%
6400.4 SF Giants tickets purchased	\$3,325.00	\$2,500.00	\$825.00	33.00%

Total 6400 Fundraising Expenses	<b>\$12,115.00</b>	<b>\$14,250.00</b>	-\$2,135.00	-14.98%
6460 Homerun Derby	<b>\$600.00</b>	\$500.00	\$100.00	20.00%
6480 Legal & Professional Fees				
6480.1 Accounting & tax	\$1,500.00	\$1,000.00	\$500.00	50.00%
Total 6480 Legal & Professional Fees	<b>\$1,500.00</b>	<b>\$1,000.00</b>	\$500.00	50.00%
6500 Licenses and Permits	<b>\$90.00</b>	\$100.00	-\$10.00	-10.00%
6510 Little League Fees				
6510.1 Charter Fees	\$550.00	\$600.00	-\$50.00	-8.33%
6510.2 Annual Assessment (D 54)	\$3,350.00	\$3,390.00	-\$40.00	-1.18%
6510.3 Tournament Fees	\$1,200.00	\$1,000.00	\$200.00	20.00%
6510.4 Insurance	\$4,533.00	\$4,800.00	-\$267.00	-5.56%
6510.9 Misc Credits				
Total 6510 Little League Fees	<b>\$9,633.00</b>	<b>\$9,790.00</b>	-\$157.00	-1.60%
6530 Merchant Fees				
6530.1 CC Processing	\$600.00	\$500.00	\$100.00	20.00%
6530.2 Merchant Fees Registration	\$4,119.50	\$3,999.00	\$120.50	3.01%
6530.3 Merchant Fees W/H from Refunds				
Total 6530.2 Merchant Fees Registration	\$4,119.50	<b>\$3,999.00</b>	\$120.50	3.01%
Total 6530 Merchant Fees	<b>\$4,719.50</b>	<b>\$4,499.00</b>	\$220.50	4.90%
6570 Newsletter	<b>\$600.00</b>	\$520.00	\$80.00	15.38%
6600 Opening Day Expenses			\$0.00	
6600.1 BBQ	\$1,700.00	\$1,500.00	\$200.00	13.33%
6600.2 Rentals	\$1,000.00	\$2,500.00	-\$1,500.00	-60.00%
6600.4 Supplies	\$500.00	\$500.00	\$0.00	0.00%
Total 6600 Opening Day Expenses	<b>\$3,200.00</b>	<b>\$4,500.00</b>	-\$1,300.00	-28.89%
NEW Closing Day Expenses				
Add new code Rentals	\$1,500.00	\$2,500.00	-\$1,000.00	-40.00%
Add new code Supplies	\$500.00	\$500.00	\$0.00	0.00%
NEW Closing Day Expenses	<b>\$2,000.00</b>	<b>\$4,500.00</b>	-\$2,500.00	-55.56%
NEW Auxiliary - Community Outreach				
Add new code: Trunk or Treat	\$150.00	\$0.00		
Add new code: Scarecrow Contest	\$100.00	\$0.00		
Add new code: Friday Night Fun	\$500.00	\$0.00		
Add new code: Community Board - Fields	\$1,000.00			
<b>NEW Auxiliary - Community Outreach</b>	<b>\$1,750.00</b>			
6650 Office Expenses			\$0.00	
6650.1 Office Supplies	\$1,000.00	\$2,000.00	-\$1,000.00	-50.00%
Software Subscriptions	\$960.00		\$960.00	
Total 6650.1 Office Supplies	\$1,960.00	\$2,000.00	-\$40.00	-2.00%
6650.2 Printing	\$350.00	\$350.00	\$0.00	0.00%
6650.3 Facility Rental - Meetings	\$500.00	\$500.00	\$0.00	0.00%
6650.4 Rule Books	\$325.00	\$325.00	\$0.00	0.00%
Total 6650 Office Expenses	<b>\$3,135.00</b>	<b>\$3,175.00</b>	-\$40.00	-1.26%

6660 Photography	<b>\$2,800.00</b>	\$2,000.00	\$800.00	40.00%
6670 Postage	<b>\$100.00</b>	\$100.00	\$0.00	0.00%
6690 Safety Expenses	<b>\$675.00</b>	\$675.00	\$0.00	0.00%
6700 Sponsor Expenses	<b>\$1,500.00</b>	\$1,500.00	\$0.00	0.00%
6710 Storage Expense	<b>\$2,280.00</b>	\$2,016.00	\$264.00	13.10%
6720 Tournament Hosting Expenses	<b>\$500.00</b>	\$500.00	\$0.00	0.00%
6730 Training and Clinics	<b>\$1,500.00</b>	\$3,000.00	-\$1,500.00	-50.00%
6740 Travel	<b>\$6,500.00</b>	\$6,500.00	\$0.00	0.00%
6750 Trophies / Division Shirts	<b>\$3,000.00</b>	\$2,800.00	\$200.00	7.14%
6760 Tryouts and Evaluations				
6770 Assessments Expenses				
6770.1 Field Prep Materials	\$400.00	\$400.00	\$0.00	0.00%
6770.2 Supplies & Materials	\$350.00	\$350.00	\$0.00	0.00%
6770.3 Facility Rental	\$1,000.00	\$1,000.00	\$0.00	0.00%
6770.4 Professional Staffing	\$1,000.00	\$1,000.00	\$0.00	0.00%
Total 6770 Assessments Expenses	\$2,750.00	\$2,750.00	\$0.00	0.00%
Total 6760 Tryouts and Evaluations	<b>\$2,750.00</b>	<b>\$2,750.00</b>	\$0.00	0.00%
6800 Umpire Shirts Purchased	\$250.00	\$500.00	-\$250.00	-50.00%
6800.1 Umpire Shirt Reimbursement			\$0.00	#DIV/0!
Total 6800 Umpire Shirts Purchased	<b>\$250.00</b>	<b>\$500.00</b>	-\$250.00	-50.00%
6820 Umpires			\$0.00	#DIV/0!
6820.1 Umpires - Junior	\$8,528.00	\$8,835.00	-\$307.00	-3.47%
6820.2 Umpires - RCOA	\$13,385.00	\$13,040.00	\$345.00	2.65%
Total 6820 Umpires	<b>\$21,913.00</b>	<b>\$21,875.00</b>	\$38.00	0.17%
6900 Uniforms			\$0.00	
6900.1 Uniforms - All Star Coaches	\$1,000.00	\$1,000.00	\$0.00	0.00%
6900.2 Uniforms - All-Star Players	\$7,000.00	\$7,000.00	\$0.00	0.00%
6900.3 Uniforms - Board Shirts	\$600.00	\$600.00	\$0.00	0.00%
6900.4 Uniforms - Fall Ball	\$3,600.00	\$3,600.00	\$0.00	0.00%
6900.5 Uniforms - Regular Season	\$27,500.00	\$26,360.00	\$1,140.00	4.32%
Total 6900 Uniforms	<b>\$39,700.00</b>	<b>\$38,560.00</b>	\$1,140.00	2.96%
6960 Website	<b>\$1,020.00</b>	\$1,020.00	\$0.00	0.00%
Total Expenditures	<b>\$239,205.66</b>	<b>\$235,745.00</b>	\$3,460.66	1.47%
Net Operating Revenue	<b>-\$9,590.66</b>	<b>-\$17,540.00</b>	\$7,949.34	-45.32%
Other Revenue				
8010 Interest Inc				
8020 Donations				
Total Other Revenue			\$ -	
Other Expenditures				
8500 Contributions				
Total Other Expenditures			\$ -	
Net Other Revenue			\$ -	
Net Revenue	<b>-\$9,590.66</b>	<b>-\$17,540.00</b>		