



Woodbury Area Hockey Club
Monthly Meeting of Board of Directors
November 18, 2019
HSC Upper Level Conf Rm

Roll Call

Meeting called to order at 8:02 p.m.

Board Members in Attendance: Ryan Warner, Dan Weinmeyer, Dan Kraft, Matt Shillings, Tom Och, Scott Syzbatka, Nick Nyhus, Bill Kulesa, Brandy Kane & Ron Tarlton

Board Members Absent: Tim O'Connor

Other Attendees: Amy Vasterling-WAHC Charitable Gambling Manager, Lonie Nelson- WAHC Administrator, Michelle Chapman-WAHC Registrar, Parents from the Bantam C Black team and their coach, Nick Fedderly

Approval of Board Minutes

September 2019 minutes reviewed and approved without changes.

Charitable Gambling Report

Amy Vasterling-WAHC Charitable Gambling Manager presented the *Gambling Report Review for the Period Ending November 2019*

*Dan Weinmeyer motioned to approve **actual October 2019 expenses of \$14,867.00.** Ryan Warner seconded; motion approved.*

*Tom Och motioned to approve **estimated allowable expenses for December, 2019 of \$55,944.25.** Scott Syzbatka seconded; motion approved.*

Checking account balance at October 31, 2019 is \$61,605.08

Amy suggested the board pursue an agreement with Ray J's for the addition of electronic pull-tabs. Ray J's is pursuing licensing/approval from the City of Woodbury. Current city regulations do not allow electronic pull-tabs to be sold from the bar-where liquor is sold. As an alternative, Ray J's may propose that the electronic pull-tabs be sold through the WAHC booth. Ryan Warner motioned that Amy move forward with an agreement with Ray J's to include electronic pull-tabs as part of our gaming offerings if the City of Woodbury allows a variance. Nick Nyhus seconded; motion approved.

Financial Review

Budget to Actual Report and Summary of Cash position as of Oct 31, 2019 was distributed to the Board by email for review prior to meeting. No questions or requests for additional information were received.

Actual results for May – Oct 2019 show NET INCOME of \$450,215 and reflect the timing difference between the collection of our player fee revenue and the payment of our ice bills. The majority of player fees are paid in accordance on our installment plan. These fees are paid in 5 installments beginning Jul/Aug through December. Accordingly, revenue through October includes approximately 60%+ of our annual player fee revenue. Our largest expense, ICE is not billed/paid monthly beginning Oct with final payments made in Mar. Ice expense through Oct includes less than 20% of our annual ice budget.

\$567,699 Cash
\$341,304 Money Market
\$57,428 CD
\$966,431

With JrGold registrations still coming in and player movements to high school expected, it is too early to know the final budget variance for our Player Fee Revenues. As discussed previously, we are currently running \$21,000 under budget given we budgeted for 2 15U teams and are only fielding 1 team.

Annual Audit for General Fund FYE 4-30-2018 will begin in Nov-Dec.

Work Comp Premium Audit – Pending additional follow-up / info requests related to 1099 reporting.

Open Forum

Nick Fedderly, head coach of the bantam C team addressed several challenges his team is currently experiencing:

- Currently playing with only 9 active skaters
- Current goalie is out with concussion. Return is TBD. No other goalies are available
- Coach estimates that only 4/5 of current roster have the baselevel skillset to compete at the B2 level

Possible solutions to be vetted out by the Hockey committee:

- Absorb all skaters up one level
- Co-op with peer association for those kids that would not compete at a higher level
- Refund and eliminate team

Action steps:

- Mandatory parents only meeting to discuss options.
- Ryan Warner will reach out to peer associations to learn of co-op options and report back
- Bill Kulesa will communicate on a resolution

New Business

REGISTRAR Update:

Michelle Chapman announced her resignation, taking place at the end of this season. She encouraged the board to view this role as a two-person job, averaging about 15 hours, per week.

VOLUNTEER / DIBS Update:

Lonie lamented that the association is really struggling to fill our Hosted Tournament volunteer spots. We have many requests for dibs that remain open, jeopardizing our ability to perform and provide a great tournament experience. The BN Rumble is our first tournament and we should not be seeing any open spots this early in the game – especially given our growth. We need to revisit how we manage DIBS for example:

- Consider requiring each family to volunteer a certain number of hours for TOURNAMENTS v TRYOUTS v PRESEASON/ALL OTHER.
- Do not allow DIBS cancellations. Require families to find a replacement. This requires add'l administrative time/efforts as Admin will need to 'unclaim DIB' and then 'assign' DIB to replacement family, etc.
- Propose carry over of (up to 5?) unfulfilled DIBS to next season – ?

ICE UPDATE - HSC Outdoor Rink:

Dan Weinmeyer motioned that the board engage the city of Woodbury in a discussion to cover our outdoor skating rink and equip the space for hockey operations per a phased-in approach beginning 20-21 season. Board approved WAHC to continue discussions with the City and commit up to \$250K for boards, netting, glass to make the outdoor rink useable to our older skaters beginning 2020-21 Season. This will allow us to pilot a *Phase I* outdoor practice usage model for a full season while we still have Harding available to us; it will also give us additional data/analysis as we build a case for a *Phase II* (build out for locker rooms) and *Phase III* a canopy. Scott Syzbatka seconded; motioned approved.

BANTAM MOVEMENT:

We lost 8 BN players to high school. All are Junior Varsity players (5 Hill Murray / 3 East Ridge High School). Board discussed the impact this movement has across the whole Bantam level and agreed that we need to revisit this in our planning for upcoming seasons and specifically how we can align our policies (refunds) and practices (tryouts, team draft/rostering) to (1) minimize impact of these movements to our teams, (2) reinforce / support the MN Hockey development model and age guidelines, and at same time (3) support our hockey families' decisions to play high school.

Dan Kraft proposed we consider no refunds will be provided to those players that exit the WAHC to play high school hockey as it compromises the integrity of our teams and tryout results. This would require player-families to make the decision to play high school or Bantams prior to tryouts and encourage support in decision-making from the high school coaches.

ICE DIRECTOR RECRUITMENT:

We have only received 3 general inquiries regarding the email announcement for our Ice Director position post. No formal letters of interest/resumes have been received.

FUNDRAISING UPDATE:

WAHC golf tournament to be held at Eagle Valley on 9/17/20.

Adjournment

The meeting was adjourned at 10:00 p.m.