



Salt Sale 2019

- **PRESALE. ORDERS DUE SUNDAY, SEPTEMBER 29, 2019**
 - **Orders AND Money due Sept 29**
 - Presale is people you know. MAKE A LIST OF 12 PRESALE PROSPECTS TO CALL ON. This list includes your parents, other relatives in the area, family friends, close neighbors, etc. Be creative. Ask your teachers, coaches, mailman, etc. if they want to buy salt. Get their order. These will be your best customers.
 - Large or Commercial sales – You may come across a large commercial sale that requires a discount in order to get the sale. You may offer a pallet price for those who purchase 63 bags.
- **PICK-UP/DELIVERY – SUNDAY, OCTOBER 13, 2019 . 9am – 11am - Culligan**
 - The final step in the process, and probably the biggest reason for our success. **You** will deliver the salt to their home/office/farm, etc. When you deliver your salt, be sure to THANK THE CUSTOMER.
- **INCENTIVES**
 - For Every 25 bags of salt you sell, your name will be entered into a drawing for a chance at (5) \$25 Cash. The more you sell, the more times your name is entered.
 - **Top seller – 50% off this year's registration. Two Awarded. One Girls Player and One Boys Player**

If you have any questions, please contact :
Ashley Wetzel [\(507\) 380-6172](tel:5073806172) or wetzel8810@gmail.com

Pre-Sales deadline - Sunday, September 29, 2019
Turn in individual pre-sale paperwork and money at the
Arena from 5pm – 7pm.

Salt Pick Up/Delivery Date – Sunday, October 13, 2019
9:00am – 11:00am
Pick up at Culligan Waseca

YOU ARE RESPONSIBLE FOR PICK UP AND DELIVERY OF THE
SALT YOU SELL.

WASECA HOCKEY ASSOCIATION –Salt Sale Form

Player: _____ Phone: _____ *Culligan - Waseca* *October 13, 2019*

| | Name | Address | Phone | 40 lb Solar Salt Crystal \$7.50 | Pallet (63 bags) \$409.50 Solar Salt Crystal | Total |
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