

**Hibbing Chisholm Youth Hockey Association
Board Meeting
Memorial Building Labor Quarters
400 East 23rd Street**

**Monday, April 25th, 2016
6:00 PM**

AGENDA

- 1. Meeting Called to Order**
- 2. Approval of the February Agenda**
- 3. Approval of the March 21st , 2016 Minutes and Evotes**
- 4. President's Report**
- 5. Fundraising Report**
- 6. Treasurer Report**
- 7. Executive Director Report**
- 8. Approval of Bylaws**
- 9. Arena Manager Report**
- 10. Coaching Committee**
- 11. Old Business**
- 12. New Business**
- 13. Parent Volunteer Coordinator Report**
- 14. Association Member Open Forum**
- 15. Adjournment**

Hibbing-Chisholm Youth Hockey Board Meeting: March 21st, 2016 Memorial Building Dining Room, 6pm

Board of Directors Present: Jon LaMusga, Rally Hess, Joel Carlson, Mike Sanborn, Steve Estey, Chad Jacobson, Rachel Delich-Sullivan, Heather Drews, Nicole Anderson.

Absent: Tom Dicklich

Members of Association Present: Sully, JR Albrect, Nacole Galatz

Jon LaMusga called the meeting to order at 6pm

Agenda: rally Hess made motion to approve the agenda as presented. Steve Estey seconded the motion. THE MOTION CARRIED UNANIMOUSLY.

Minutes & E-Votes: Rachel Delich-Sullivan made a motion to approve the minutes of the February 15th, 2016 meeting. Joel Carlson seconded the motion. THE MOTION CARRIED UNANIMOUSLY.

Presidents Report & Coaching Committee: Bylaw regarding coaching committee 4.4 to be revised/removed from bylaws. President and Vice President to be on Coaches Committee, charter to be made regarding coaches committee. Pete Hyduke to lead Coaches Committee.

Treasurer Report: Joel gave report on January and February. Budgeting done well and we should not go into the red. Rally made motion to approve Treasurer Report, Rachel seconded the motion.

MOTION CARRIED UNANIMOUSLY

Executive Director Report: Heather gave E.D. report. Next years tourneys are set. Spring Registration is down, possibly because of the economy. Ice will come out of arena March 22nd. Max Galaxy is coming along. PWB North Regional Tourney went very well. PWA Founders Cup made a profit of \$2,003.85. Jerseys are needed for squirts, 10U and 12U, would like them to be retainable.

Arena Manager Report: Pete Kaim absent from meeting

Fundraising Report: Golf outing will be June 20th at the Country Club.

Old Business: NONE

New Business: summer program? Ice time is set aside for this at Memorial Building

Dryland possibilities-Nicole will arrange meeting with whomever is interested.

Parent Volunteer Coordinator Report: Nothing new to report

Association Member Open Forum: None

Adjournment: Jon LaMusga made a motion to adjourn the meeting. Mike Sanborn seconded the motion. THE MOTION CARRIED UNANIMOUSLY.

Respectfully submitted,

Nicole Anderson

HCYHA Secretary

March-April 2016 E-Votes

This Dry land committee has noted they do need some funds and have given me a list of items that are needed to make this project work, below you will find the list but they project \$750-1,000 in equipment needs.

MOTION: I would like to make a motion to that we buy the equipment(see list below) needed for the dry land program.

Motion made by Nicole Anderson, second by Steven Estey.

THE MOTION CARRIED UNANIMOUSLY.

Provided that we determine whether special permitting is required for alcohol distribution at an event like this, I would support a nominal \$200 rental fee for this 4 hr use of the arena. I foresee us having 1 staff person onsite to protect our assets, but all set up and clean up would be up to Twist Drill.

Motion made by Rally Hess, second by Jon LaMusga.

THE MOTION CARRIED UNANIMOUSLY.

HCYHA 2016-2017

Fundraising Raffle

January 6th at 6pm

Brickyard

GRANDPRIZE: Polaris Ranger 570(in green or red) and Floe Cargo Max Trailer

\$9,000-\$10,000

2nd- \$3,000

3rd- \$2,000

4th- Franchi Instinct SL Walnut 12GA \$1250

5th-\$1,000

6th- Browning Abolt II Medallion 270WIN \$629

7th-Stoeger M3500 Max-5 \$585

8th-Springfield XDS 9mm 4in \$529

9th-\$500

10th- Taurus Judge Tracker \$460

11th- \$300

12th- Coach Gift Card \$250

13th- Michael Kors Gift Card \$250

14th- \$200

15th- \$100

\$20 per ticket

25 tickets per family/\$500

5,000 tickets sold

200 books of tickets approx. 115 of those will go out to families, which will leave 85 books or 2,125 tickets left to sell. will have incentive drawing for parents &/or kids who would like to sell more.

Sell all 5000 tickets profit of \$78,900-\$79,900 which is around \$47,000 more.

Want to have these printed ASAP for parents to pick up.

Would like to go back to collecting post dated checks to pay for these as a way of people paying for them. Tracking system for handing out raffle ticket is rather easy when done correctly.

We would like to sell majority of these tickets this summer at parades and other events. (racetrack and possibly the St. Louis County Fair)

Worse case scenario:

115 families sell their tickets and we collect \$500 from them which will be \$57,500 take the approx. \$21,000 pay out which will make us \$36,500.

Selling coupon books and calendar raffles only make us approx. \$31,000 a year, so we will still come out ahead.

Treasurer's Report – March FY16

Accounts

Fundraising Security State Bank

Beginning balance **\$48,068.49**

Ending balance **\$50,350.62**

Notes: \$7,033.83 fundraising expenses, \$1,200 Golf Tournament income

General Fund

Beginning balance **\$46,077.37**

Ending balance **\$18,050.54**

Notes: Total income \$26,655.03 vs. budget of \$14,367.00

In March we received \$1,454.77 in concessions, \$1,109.50 in ice rental, \$1,800.00 in misc. income, \$6,458.80 in fall/spring registration, \$3,745.96 in winter registration & \$10,886.00 in misc. tournament income.

 Total expenses \$28,757.32 vs. budget of \$38,905.00

In March we spent \$500.00 total coaching vs. \$500.00 budgeted. This variance is due to a 6 month linear distribution. We spent \$718.11 on total insurances vs. \$930.00 budgeted. This variance is due to a 12 month linear distribution. We spent \$1,266.98 on professional fees vs. \$1,067.00 budgeted. This variance is due to a 12 month linear distribution. We spent \$5,164.93 on utilities vs. \$3,750.00 budgeted. This variance is due to a 12 month linear distribution. Total arena operations expense for December was \$13,839.50 vs. \$19,937.00 budgeted. \$3,695.99 total concession expense vs. \$0.00 budgeted. This variance is due to a 6 month linear distribution. We spent \$1,215.07 in depreciation expense, \$1,301.70 total fundraising expenses, \$7,033.83 total tournament expenses & \$1,671.29 total traveling fee expenses.

Other

A new finance committee developed the FY16 operating with limited information. We will continue to see budget to actual variances throughout the fiscal year as a result of the assumptions made in the budget. This will be corrected in the FY17 budget.



9 Month Review (June – March 2016)

Total income \$331,351.10 YTD vs. budget of \$330,702.00

3/4th of the way through our fiscal year our total income is \$631.10 above of budget.

With concessions \$19,716.81 YTD vs. 10,000.00 budgeted, total fundraising \$96,177.00 YTD vs. \$71,900.00 budgeted, total miscellaneous \$12,647.71 YTD vs. \$6,402.00 budgeted, total registration \$131,517.46 YTD vs. \$172,000.00 budgeted, & total tournament \$71,295.09 YTD vs. \$70,400.00 budgeted.

Total expenses \$259,197.57 YTD vs. budget of \$272,137.00

3/4th of the way through our fiscal year our total expense is \$12,939.43 below budget.

With arena maintenance \$4,065.60 YTD vs. \$5,000.00 budgeted, Chisholm ice rental \$6,450.00 YTD vs. \$13,500.00 budgeted, total coaching \$720.00 YTD vs. \$5,500.00 budgeted, total ice sheet & related \$790.45 YTD vs. \$7,800.00, total insurance \$9,638.82 YTD vs. \$9,300.00 budgeted, total bank service charges \$41.81 YTD vs. \$500.00 budgeted, total dues & subscriptions \$0.00 YTD vs. \$1,300.00 budgeted, total professional fees \$8,348.74 YTD vs. \$10,670.00 budgeted, total miscellaneous \$8,496.55 YTD vs. \$12,570.00 budgeted, total payroll expense \$33,631.07 YTD vs. \$36,375.00 budgeted, total registration expense \$3,992.32 YTD vs. \$1,500.00 budgeted, total repairs \$292.98 YTD vs. \$1,500.00 budgeted, total supplies-general \$20,306.26 YTD vs. \$6,750.00 budgeted, total arena operations \$124,042.46 YTD vs. \$141,715.00, total concession expenses \$11,508.19 YTD vs. \$6,270.00, total depreciation expense \$12,150.15 vs. 10,660.00, total equipment \$556.50 YTD vs. not included in the budget, total fundraising expenses \$52,130.58 YTD vs. 40,030.00 budgeted, total tournament expenses \$40,249.13 YTD vs. \$45,898.00 budgeted, & total traveling expenses \$18,489.39 YTD vs. \$27,464.00 budgeted.

Hibbing-Chisholm Youth Hockey Association
Profit & Loss Budget Performance - DRAFT
 March 2016

	Mar 16	Budget	Jun '15 - Mar 16	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
Concessions	1,454.77	1,000.00	19,713.81	10,000.00	10,000.00
Fundraising					
Calendar Raffle	0.00	0.00	28,170.00	29,000.00	29,000.00
Donations - Signage	0.00	0.00	11,580.00	10,000.00	10,000.00
Fraboni's Fundraiser	0.00		0.00	0.00	0.00
Golf Fundraiser	1,200.00	0.00	18,682.00	4,700.00	4,700.00
Law Enforcement Tournament	0.00	0.00	37,745.00	25,000.00	25,000.00
Other Fundraising Income	0.00	0.00	0.00	1,200.00	1,200.00
Shirt Sales	0.00	400.00	0.00	2,000.00	2,000.00
Total Fundraising	1,200.00	400.00	96,177.00	71,900.00	71,900.00
Miscellaneous Income					
4 on 4 League	0.00	0.00	0.00	0.00	0.00
Donations					
City of Hibbing forgiven debt	0.00		7,637.50		
Donations - Other	0.00	0.00	285.00	0.00	0.00
Total Donations	0.00	0.00	7,922.50	0.00	0.00
Ice Rental	1,109.50	100.00	2,370.50	600.00	600.00
Interest Income	0.00	0.00	0.00	0.00	0.00
Learn to Skate	0.00	0.00	0.00	0.00	0.00
Misc Income	1,800.00	967.00	2,000.00	5,802.00	5,802.00
Vending Income	0.00	0.00	279.71	0.00	0.00
Miscellaneous Income - Other	0.00	0.00	75.00	0.00	0.00
Total Miscellaneous Income	2,909.50	1,067.00	12,647.71	6,402.00	6,402.00
Registration Income					
Coupon Books	0.00	0.00	565.00	40,000.00	40,000.00
Fall/Spring Registration	6,458.80	0.00	30,606.35	50,000.00	50,000.00
Fees	0.00	0.00	0.00	0.00	0.00
Mite Jersey	0.00	0.00	0.00	0.00	0.00
Traveling/Tournament Fees	0.00	0.00	0.00	0.00	0.00
Winter Registration	3,745.96	0.00	100,346.14	82,000.00	82,000.00
Total Registration Income	10,204.76	0.00	131,517.49	172,000.00	172,000.00
Tournament Income					
Advertising	0.00	500.00	1,100.00	3,000.00	3,000.00
Entry Fees	0.00	11,000.00	53,213.14	65,000.00	65,000.00
Gate Fees	0.00	0.00	6,095.95	0.00	0.00
Misc Tournament Inc	10,886.00	200.00	10,886.00	1,200.00	1,200.00
Mite Jamboree	0.00	0.00	0.00	0.00	0.00
Region Tournament Hosting	0.00	0.00	0.00	0.00	0.00
Shirt Sales	0.00	200.00	0.00	1,200.00	1,200.00
Squirt Tournament	0.00	0.00	0.00	0.00	0.00
Total Tournament Income	10,886.00	11,900.00	71,295.09	70,400.00	70,400.00
Total Income	26,655.03	14,367.00	331,351.10	330,702.00	330,702.00
Cost of Goods Sold					
Cost of Goods Sold	0.00	0.00	0.00	0.00	0.00
Total COGS	0.00	0.00	0.00	0.00	0.00
Gross Profit	26,655.03	14,367.00	331,351.10	330,702.00	330,702.00
Expense					
Arena Operations					
Arena Maintenance	0.00	500.00	4,065.60	5,000.00	6,000.00
Chisholm Ice Rental	0.00	4,500.00	6,450.00	13,500.00	18,000.00
Coaching					
USA Hockey and Coaching Clinic	300.00	0.00	220.00	2,500.00	2,500.00
Coaching - Other	200.00	500.00	500.00	3,000.00	3,000.00
Total Coaching	500.00	500.00	720.00	5,500.00	5,500.00
Expense-Reimbursed	0.00	0.00	0.00	0.00	0.00
Ice Sheet and Related					
Propane	0.00	300.00	0.00	1,800.00	1,800.00
Ice Sheet and Related - Other	0.00	1,000.00	790.45	6,000.00	6,000.00
Total Ice Sheet and Related	0.00	1,300.00	790.45	7,800.00	7,800.00

Hibbing-Chisholm Youth Hockey Association
Profit & Loss Budget Performance - DRAFT
 March 2016

	Mar 16	Budget	Jun '15 - Mar 16	YTD Budget	Annual Budget
Insurance					
Building and Contents	474.36	242.00	4,609.49	2,420.00	2,904.00
Disability Insurance	0.00	0.00	0.00	0.00	0.00
Liability Insurance	0.00	117.00	1,360.00	1,170.00	1,404.00
Officers/Directors Liability	0.00	71.00	844.00	710.00	852.00
Workmans Comp	243.75	200.00	2,825.33	2,000.00	2,400.00
Insurance - Other	0.00	300.00	0.00	3,000.00	3,600.00
Total Insurance	718.11	930.00	9,638.82	9,300.00	11,160.00
Miscellaneous					
Bank Service Charges					
Returned Check Charge	0.00	0.00	0.00	0.00	0.00
Bank Service Charges - Other	0.08	50.00	41.81	500.00	600.00
Total Bank Service Charges	0.08	50.00	41.81	500.00	600.00
Dues and Subscriptions					
District Dues	0.00	0.00	0.00	0.00	0.00
Dues and Subscriptions - Other	0.00	1,300.00	0.00	1,300.00	1,300.00
Total Dues and Subscriptions	0.00	1,300.00	0.00	1,300.00	1,300.00
Interest Expense	0.00	5.00	0.00	50.00	60.00
Professional Fees					
Accounting	1,266.98	1,000.00	7,568.74	10,000.00	12,000.00
Website	0.00	67.00	780.00	670.00	804.00
Professional Fees - Other	0.00	0.00	0.00	0.00	0.00
Total Professional Fees	1,266.98	1,067.00	8,348.74	10,670.00	12,804.00
Miscellaneous - Other	0.00	5.00	106.00	50.00	60.00
Total Miscellaneous	1,267.06	2,427.00	8,496.55	12,570.00	14,824.00
Payroll Expenses					
Contract Labor	0.00	0.00	0.00	0.00	0.00
MN UI Fund	0.00	0.00	0.00	0.00	0.00
Quarterly Taxes	613.20	0.00	4,168.57	4,875.00	6,500.00
Wages	4,300.00	4,500.00	29,462.50	31,500.00	35,000.00
Total Payroll Expenses	4,913.20	4,500.00	33,631.07	36,375.00	41,500.00
Registration Expenses					
Coupon Books	0.00	0.00	0.00	0.00	0.00
Fees	0.00	0.00	0.00	0.00	0.00
Refunds	9.68	0.00	3,992.32	1,500.00	1,500.00
Total Registration Expenses	9.68	0.00	3,992.32	1,500.00	1,500.00
Repairs					
Building	0.00	100.00	0.00	1,000.00	1,200.00
Repairs - Other	0.00	50.00	292.98	500.00	600.00
Total Repairs	0.00	150.00	292.98	1,500.00	1,800.00
Supplies-General					
Office	170.68	250.00	5,688.14	1,750.00	2,000.00
Supplies-General - Other	338.08	500.00	14,618.12	5,000.00	6,000.00
Total Supplies-General	508.76	750.00	20,306.26	6,750.00	8,000.00
Telephone, Internet, Cable	400.26	160.00	1,639.88	1,600.00	1,920.00
Utilities	5,164.93	3,750.00	30,897.79	37,500.00	45,000.00
Zamboni	357.50	470.00	3,120.74	2,820.00	2,820.00
Total Arena Operations	13,839.50	19,937.00	124,042.46	141,715.00	165,824.00
Concession Expenses					
Licenses	0.00	0.00	245.00	270.00	270.00
Sales tax expense	0.00	0.00	617.00	0.00	0.00
Supplies	3,695.99	0.00	10,386.19	6,000.00	6,000.00
Concession Expenses - Other	0.00	0.00	260.00	0.00	0.00
Total Concession Expenses	3,695.99	0.00	11,508.19	6,270.00	6,270.00
Depreciation Expense	1,215.01	1,066.00	12,150.15	10,660.00	12,792.00
Donation expense	0.00	0.00	61.17	0.00	0.00
Equipment					
Repair/Cleaning	0.00	0.00	556.50	0.00	0.00
Total Equipment	0.00	0.00	556.50	0.00	0.00

Hibbing-Chisholm Youth Hockey Association
Profit & Loss Budget Performance - DRAFT
March 2016

	Mar 16	Budget	Jun '15 - Mar 16	YTD Budget	Annual Budget
Fundraising Expenses					
Advertising Donation Expenses	0.00	100.00	2,350.00	1,000.00	1,200.00
Calendar Raffle	0.00	0.00	14,166.00	15,000.00	15,000.00
Coupon Books Expense	0.00	0.00	6,275.00	6,900.00	6,900.00
Golf Tournament	588.61	1,000.00	12,031.39	4,800.00	6,800.00
Law Enforcement Fundraising Exp	713.09	5,000.00	16,356.19	12,000.00	12,600.00
Misc. Fundraising Expenses	0.00	175.00	952.00	175.00	175.00
Raffle Ticket Reimbursement	0.00	0.00	0.00	100.00	100.00
Raffle Tickets	0.00	0.00	0.00	55.00	55.00
Shirt Sales	0.00	0.00	0.00	0.00	2,000.00
Total Fundraising Expenses	1,301.70	6,275.00	52,130.58	40,030.00	44,830.00
Penalties	0.00	0.00	0.00	0.00	0.00
Returned Checks	0.00	0.00	10.00	100.00	100.00
Tournament Expenses					
Advertising	0.00	0.00	960.00	1,200.00	1,200.00
EMTs	750.00	800.00	5,250.00	5,200.00	5,200.00
Misc Tournament Exp	320.73	200.00	1,020.73	1,200.00	1,200.00
Programs	0.00	200.00	0.00	1,200.00	1,200.00
Refs/Timekeepers	5,354.10	5,333.00	29,166.50	31,998.00	31,998.00
Refunds	0.00	250.00	2,300.00	1,500.00	1,500.00
Registration of Home	440.00	100.00	540.00	600.00	600.00
Shirts	0.00	200.00	0.00	1,200.00	1,200.00
Supplies	0.00	0.00	0.00	0.00	0.00
Trophies	169.00	300.00	1,011.90	1,800.00	1,800.00
Total Tournament Expenses	7,033.83	7,383.00	40,249.13	45,898.00	45,898.00
Traveling Fee Expenses					
10UA Tournament Expense	0.00	250.00	0.00	1,500.00	1,500.00
10UB Tournament Expense	0.00	250.00	725.00	1,500.00	1,500.00
12UA Team Expenses	0.00	0.00	550.00	0.00	0.00
12UB Team Expenses	400.00	750.00	2,025.00	4,500.00	4,500.00
Bantam A					
Team Expenses	0.00	750.00	2,124.00	4,500.00	4,500.00
Bantam A - Other	0.00	334.00	0.00	2,004.00	2,004.00
Total Bantam A	0.00	1,084.00	2,124.00	6,504.00	6,504.00
Bantam B					
Team Expenses	0.00	0.00	0.00	0.00	0.00
Bantam B - Other	0.00	0.00	0.00	0.00	0.00
Total Bantam B	0.00	0.00	0.00	0.00	0.00
Mini-Mite/Mite Out of Town	0.00	0.00	1,700.00	2,000.00	2,000.00
PWA					
Team Expenses	662.24	750.00	6,391.80	4,500.00	4,500.00
Total PWA	662.24	750.00	6,391.80	4,500.00	4,500.00
PWB					
Team Expenses	609.05	750.00	3,173.59	4,500.00	4,500.00
Total PWB	609.05	750.00	3,173.59	4,500.00	4,500.00
Referees, Clock and Book	0.00	60.00	0.00	360.00	360.00
Squirt Tournament Expense	0.00	250.00	1,800.00	1,500.00	1,500.00
Traveling Fee Expenses - Other	0.00	100.00	0.00	600.00	600.00
Total Traveling Fee Expenses	1,671.29	4,244.00	18,489.39	27,464.00	27,464.00
Total Expense	28,757.32	38,905.00	259,197.57	272,137.00	303,178.00
Net Ordinary Income	(2,102.29)	(24,538.00)	72,153.53	58,565.00	27,524.00
Other Income/Expense					
Other Expense					
Interest Expense	0.00	0.00	593.59	0.00	0.00
Loss on Asset Disposal	0.00	0.00	0.00	0.00	0.00
Unknown	0.00	0.00	0.00	0.00	0.00
Total Other Expense	0.00	0.00	593.59	0.00	0.00
Net Other Income	0.00	0.00	(593.59)	0.00	0.00
Net Income	(2,102.29)	(24,538.00)	71,559.94	58,565.00	27,524.00

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.
▶ Information about Form 990 and its instructions is at www.irs.gov/form990.

2014

Department of the Treasury
Internal Revenue Service

A For the 2014 calendar year, or tax year beginning Jun 1, 2014, and ending May 31, 2015

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization <u>HIBBING-CHISHOLM YOUTH HOCKEY ASSOCIATION</u>		D Employer identification number <u>41-1456753</u>
	Doing business as		E Telephone number <u>(218) 262-5129</u>
	Number and street (or P.O. box if mail is not delivered to street address) Room/suite <u>PO BOX 193</u>		
	City or town, state or province, country, and ZIP or foreign postal code <u>HIBBING MN 55746</u>		G Gross receipts \$ <u>330,343.</u>
	F Name and address of principal officer: <u>SCOTT ALLISON PO BOX 193 HIBBING MN 55746</u>		
I Tax-exempt status <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () (Insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No (If No, attach a list. (see instructions))	
J Website: <u>http://www.hcyha.org/</u>		H(c) Group exemption number ▶	
K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶		L Year of formation: <u>1982</u>	M State of legal domicile: <u>MN</u>

Summary

Activities & Governance	1	Briefly describe the organization's mission or most significant activities: <u>TO MAKE HOCKEY AVAILABLE TO ALL YOUTH IN HIBBING, CHISHOLM, AND SURROUNDING COMMUNITIES DESIRING TO PLAY.</u>	
	2	Check this box <input type="checkbox"/> If the organization discontinued its operations or disposed of more than 25% of its net assets.	
	3	Number of voting members of the governing body (Part VI, line 1a)	3 9
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4 9
	5	Total number of individuals employed in calendar year 2014 (Part V, line 2a)	5 8
	6	Total number of volunteers (estimate if necessary)	6 250
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a 14,238.
	7b	Net unrelated business taxable income from Form 990-T, line 34	7b 0.

		Prior Year	Current Year
Revenue	8 Contributions and grants (Part VIII, line 1h)		44,801.
	9 Program service revenue (Part VIII, line 2g)	168,522.	173,403.
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)		
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	57,635.	66,747.
12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	226,157.	284,951.	
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)		
	14 Benefits paid to or for members (Part IX, column (A), line 4)		
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	51,642.	52,112.
	16a Professional fundraising fees (Part IX, column (A), line 11e)		
	b Total fundraising expenses (Part IX, column (D), line 25) ▶ <u>0.</u>		
17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	167,297.	244,814.	
18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	218,939.	296,926.	
19 Revenue less expenses. Subtract line 18 from line 12	7,218.	-11,975.	
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	180,500.	183,810.
	21 Total liabilities (Part X, line 26)	3,073.	18,358.
	22 Net assets or fund balances. Subtract line 21 from line 20	177,427.	165,452.

Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer	Date			
	<u>SCOTT ALLISON</u> Type or print name and title.	<u>PRESIDENT</u>			
Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date	Check <input type="checkbox"/> If self-employed	PTIN
	<u>CHRISTINE TOWNER</u>	<u>Christine Towner</u>	<u>10/07/15</u>	<input type="checkbox"/>	<u>P01211940</u>
	Firm's name ▶ <u>FORT & COMPANY, PA</u>	Firm's EIN ▶ <u>41-1631058</u>		Phone no. <u>(218) 262-3404</u>	
Firm's address ▶ <u>2302 3RD AVE E</u>		<u>HIBBING MN 55746</u>			

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

1 Briefly describe the organization's mission:

TO MAKE HOCKEY AVAILABLE TO ALL YOUTH IN HIBBING, CHISHOLM, AND SURROUNDING COMMUNITIES DESIRING TO PLAY.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

Yes No

If 'Yes,' describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?

Yes No

If 'Yes,' describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4 a (Code:) (Expenses \$ 275,222. Including grants of \$ 0.) (Revenue \$ 284,951.)

SUPPORT AND PROMOTE AMATEUR HOCKEY IN THE HIBBING/CHISHOLM AREA. IN JUNE 2011, HIBBING YOUTH HOCKEY ASSOCIATION AND THE BLUELINE CLUB OF CHISHOLM MERGED ASSOCIATIONS TO BETTER SERVE THE YOUTH HOCKEY MEMBERS OF BOTH COMMUNITIES. THE COMBINED ORGANIZATION HAD APPROXIMATELY 193 YOUTH HOCKEY PLAYERS PARTICIPATING DURING THE 2014-2015 SEASON. THIS COMPRISED 16 TEAMS WITH APPROXIMATELY 36 COACHES.

4 b (Code:) (Expenses \$ Including grants of \$) (Revenue \$)

4 c (Code:) (Expenses \$ Including grants of \$) (Revenue \$)

4 d Other program services. (Describe in Schedule O.) (Expenses \$ Including grants of \$) (Revenue \$)

4 e Total program service expenses 275,222.

April 25, 2016

Executive Director Report

- I. 2016-2017 Tournament/Scrimmages Schedule/Fees
 - A. Tournament schedule has been determined
 - B. Information and advertisement fees sent to Let's Play Hockey – Will also be taking a ¼ page ad out later this summer (already paid for).
 - C. Awaiting cost determination/2016-2017 budget before opening up registration.
 - D. 2017 PWA Founders Cup
 1. Currently working on an agreement where all expenses and revenue would be in a single pool. Profit would then be split evenly.
 2. All games but up to 4 would be held in the Hibbing-Chisholm area.
 3. YHH has hired a tournament director to help manage logistics in planning. Tony promised better communication next season.
 4. Regardless, do we want to do this again?
- II. 2016 PWA Founder Cup
 - A. We likely need to make VAHA whole.
 - B. See attached email from Jim Zupetz, VAHA.
 - C. See attached Financial Summary
- III. MaxGalaxy Update
 - A. Partnership between SportNGIN and MaxGalaxy strengthening with new interfaces being developed.
 - B. Currently working with SportNGIN on registration costs to see if they can compete with registration cost savings expected from MaxGalaxy. Will go through this process before entering into a 3-year contract with Element, a partner of MaxSolutions.
- IV. Spring Program
 - A. Last date of sessions was April 23rd.
 - B. Total registration fees:
 1. Collected \$14,385.00
 2. After NGIN fees, \$13,582 was deposited.
- V. Volunteers for 2016-2017 Season
 - A. 40 responses so far.
 - B. Please see attached data from NGIN.
- VI. Numbers for Next Season (Boys only – assumes no players are moving ahead of USA Requirements)

2016 PWA Founders Cup Financial Summary

Total Revenues	\$10,886
Global Expenses	\$444
Awards	\$344
Tournament App	\$100
Total Revenues	\$10,442

Arena	Fairgrounds	Chisholm	Memorial Building	Virginia Miners	Total
Number of games	18	18	4	12	52
Percentage of games	34.62%	34.62%	7.69%	23.08%	100.00%
Portion of revenue	\$3,614.68	\$3,614.68	\$803.26	\$2,409.78	\$10,442.40

HCVHA Expenses	Fairgrounds	Chisholm	Memorial Building	Virginia Miners	Total
EMS @ \$30/game	540	540	120	N/A	\$1,200.00
Officials @ \$95/game	1710	1710	380	N/A	\$3,800.00
Ice Rental @ \$45/game	N/A	810	N/A	N/A	\$810.00
Chisholm Staff (Birdsall)	N/A	300	N/A	N/A	\$300.00
Nick Sullivan	N/A	360	N/A	N/A	\$360.00
Concession Expenses	260	N/A	N/A	N/A	\$260.00
Total Expenses					\$6,730.00

Total HCVHA Revenue	\$10,442.40
Total HCVHA Expenses	\$6,730.00
Total Profit	\$3,712.40

Cost per team	# Paying Participating Teams	Total Incoming Cash	Money sent to HCVHA	Money Kept by YHH
\$1,295	21	\$27,195	\$10,886	\$16,309



Hibbing Chisholm <hibbingchisholmyouthockey@gmail.com>

Re: Founders cup

james zupetz <18hockeyman@gmail.com>

Mon, Apr 25, 2016 at 10:52 AM

To: NACOLE <pngalatz@msn.com>, Randy Babiracki <rbabiracki@lakeheadconstructors.com>, Reed Larson <rlarson@vmops.org>, Ryan Peterson <91bluedevel@gmail.com>, John Bachman <bachmanj@virginiamn.us>, "Coldagelli, Michele" <Michele.Coldagelli@cliffsnr.com>, Melanie Peterson <MPDNTLHYG@gmail.com>, "djr.0713@yahoo.com" <djr.0713@yahoo.com>, gjra@qwestoffice.net, Hibbing Chisholm <hibbingchisholmyouthockey@gmail.com>, soleheiser@gmail.com, chomola@mediacombb.net

Founders Cup 2016-17

Nacole--- or-- Whomever it May Concern:

I just wanted to give you a heads up that Virginia will not be hosting any games in RE the Founders Cup in 2016-17--and and any other year going forward

There are a few different reasons for this decision--

1). When this was proposed to me for the 2014-15 season-- I was told it was under the guidelines of "old arena" hockey-- Eveleth- Hipp- Virginia- Miners- Hibbing- Memorial- And Greenway-- --I was also told that there would be ZERO games in the Fairgrounds and any other rink like that (our back rink). The rational was to set an image of the older type buildings/mystique and history to draw teams from around the state etc.---- well as you know, that hasn't been the case

2). I was also told, and I proposed to our VAHA Board, that we would make anywhere from \$3500-5,000 for hosting games etc.--- 2014-15---the amount netted to my knowledge was a staggering--- \$0.00-- and Virginia played ZERO Home games--- so, I don't see how this benefits the VAHA program to take ice away from our other levels without any compensation.

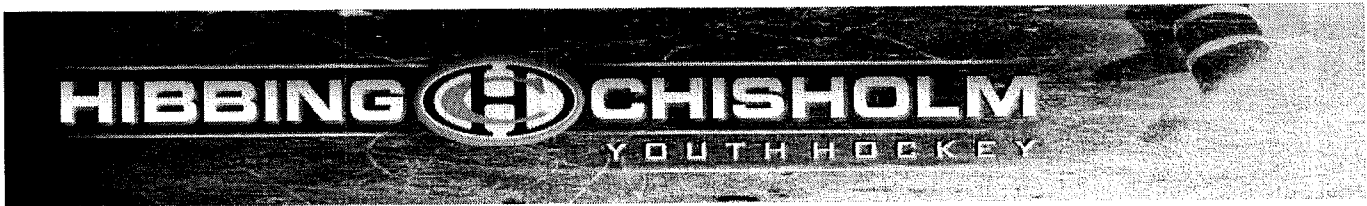
3). I was also told that 2015-16 we would see some financial profits..was apologized to for the previous year issues etc. and once again--- I believe there is an issue there again---my guess is \$00.00 for 2015-16

4).. I had stated initially that our PWA's were in an excellent tourney in Bemidji for numerous years that I didn't want to leave unless promised these previously stated items (same weekend) would happen. Which I was directly told the above items mentioned would be adhered to--- NOPE!!! The nice thing about it is that for the 2015-16 season the Founders Cup got moved back a weekend- (no longer conflicted with the Bemidji Tourney)- I was unaware of the switch-- and you guessed it--- Hibbing took a spot in the Bemidji Tourney and it was to short of a notice for Virginia to participate as the tourney was already filled! Nice one!

4). I proposed to the VAHA Board-- And the Virginia Rec Director that we do not host anymore games for this tournament going forward-- Motion Carried-- and APPROVED-

I believe being burnt two years in a row is more that I would like to handle-- especially when I propose things to our board and they go in the direct opposite direction- I am a man of my word-- and I don't like being told one thing-- and something else happens to the contrary. It won't happen again!!!

Best of Luck--



ADVERTISING OPPORTUNITY

HIBBING-CHISHOLM YOUTH HOCKEY HAS ADVERTISING SPACE AVAILABLE IN THE FAIRGROUNDS ARENA, IN OUR TOURNAMENT PROGRAMS AND ON THE BACKS OF OUR JERSEYS. THIS IS AN INEXPENSIVE WAY FOR YOUR COMPANY NAME TO GET GREAT ADVERTISING EXPOSURE.

- OUR POPULAR ARENA SIGNS GET GREAT VISIBILITY, AS MANY THOUSANDS OF PEOPLE VISIT THE ARENA EACH YEAR.
 - AN AD IN OUR TOURNAMENT PROGRAM WILL BE PLACED IN 7 DIFFERENT TOURNAMENT PROGRAMS THROUGHOUT THE COURSE OF THE HOCKEY SEASON. THESE PROGRAMS ARE FREE TO ATTENDEES.
- OUR JERSEY SPONSORSHIP OPTIONS ARE VIEWED BOTH LOCALLY AND ALL OVER THE REGION AS OUR PLAYERS TRAVEL FOR TOURNAMENTS AND GAMES. THE ADVERTISEMENT REMAINS FOR THE LIFE OF THE JERSEY.

BELOW ARE THE ADVERTISING OPTIONS:

Arena Sign: Behind the Glass Sign	\$150
Arena Sign: In Ice Sign	\$500
Arena Sign: Dasher Board Sign	\$200
Major Corporate Sponsor	\$1200
Tournament Programs: Full Page Ad (7 tournaments)	\$100
Tournament Programs: Half Page Ad (7 tournaments)	\$50
Tournament Programs: Quarter Page Ad (7 tournaments)	\$25
Jerseys: Active for 5 seasons - Odd numbers only	\$900
Jerseys: Active for 5 seasons - Even numbers only	\$900
Jersey: Active for a single season – Odd numbers only	\$150
Jersey: Active for a single season – Even numbers only	\$150

OPTIONAL MONETARY DONATION: Amount Donated: \$ _____

If you would be interested in any of the above advertisement options, simply check the appropriate box(es) above and include an attached copy of this letter with a check for the advertising selected.

For ads: Please email your ad copy information to hibbingchisholmyouthhockey@gmail.com for inclusion in our programs.

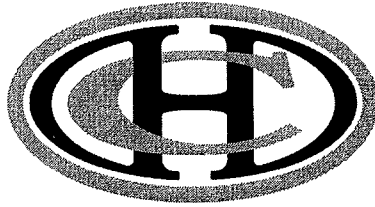
For jerseys: Please email your company logo and text to hibbingchisholmyouthhockey@gmail.com.

For an arena sign: Please contact XXX @ XXX-XXXX.

REMIT CHECKS BY OCTOBER 1, 2016 TO:

HICYHA
PO BOX 193
HIBBING, MN 55734

Thank you in advance for your support. Hibbing-Chisholm Youth Hockey is self-funded through charitable gambling, registration fees and fundraising. Every dollar from businesses such as yours is important to us and will be used to keep registration fees low so all children can have an opportunity to participate in youth hockey.



September 21, 2015

Hibbing-Chisholm Youth Hockey
Po Box 312
Chisholm, MN 55719
(218) 254-3362

Dear Youth Hockey Supporter,

Thanks again for your previous support and believe it or not the hockey season is here again. Attached is your invoice for advertising for the 2015-2016 Season. In previous years, you have supported our hockey program. If you have interest in increasing your advertising, whether it be with the different signs that are available or with our tournament ads, give me or Cara a call at the above number and we will be happy to help you.

With thousands of visitors to our arena each year, your choice to advertise with us is not just a charitable donation. It is truly a viable means of advertising within the community.

Please remit payment to the address on your invoice by 11/4/15.

Thank you,

Scott Allison
President/Advertising Director
HYHA

cmm

First Name	Last Name	Position(s) interested in:	Please provide any additional comments/experience:
Heather	Drews	Coach (All levels)	
Nicole	Anderson	Team Manager (All levels), Fundraising Committee, Concession Stand Committee	I have been the Mite Manager for the last 2 years. And I have a ton of fundraising experience
Jennifer	Boben	Grant Writer	It would be nice if this role had several volunteers who could form a committee. I do not have a lot of grant writing experience, but I do have a network of people at my job who I can ask for assistance. I do work for a grant funded program and part of my career plan is to gain knowledge and experience in grant writing.
Paul	Boyle	Coach (All levels), In-House Coordinator	
steve	cagle	Level Head Coach (All levels), Equipment Coordinator	I am level 5 USA Hockey certified. I have over 20+ years coaching. I have recommendations from NHL scouts, Jr and minor league coaches and a Stanley Cup winner. I have a resume to send also. I have 23 years working ad a Para professional in the public school setting.
Mike	Sanborn	Team Manager (All levels)	
Rally	Hess	Team Manager (All levels), Level Head Coach (All levels), Coach (All levels), Equipment Coordinator, Girls Program Coordinator	The girls program coordinator and girls equipment coordinator have been a dual role. Pete Hyduke also has significant involvement in equipment management. The girls equipment must be kept separate from boys because it was a separate donation for girls.
Kyle	Albrecht	Team Manager (All levels), Equipment Coordinator	
LJ	Ames	Team Manager (All levels), Girls Program Coordinator	My daughters ages 9 and 7 will be playing this coming season. I was a goalie from Mini's through 8th grade in New Hampshire and played on club teams in Arizona before being a walk-on at the University of Vermont for one year. I understand the game and the dedication the kids put into playing. We have chosen to make Hibbing our home and want to help as best as possible. With four daughters potentially playing hockey being involved with girls teams makes the most sense and Girls Coordinator would be a good fit I believe.
Brian	Fearing	Coach (All levels)	
Ryan	Anderson	Coach (All levels)	
Carl	Boben	Coach (All levels)	Coached with 10U Hibbing program during 15-16 season. Assistant Coaching with Northern Storm team during spring/summer 2016.
Lara	McDowell	Girls Program Coordinator	I will have girls in 8U and 10U, so I would love to help out with the girls' program.
Joe	Gabardi	Level Head Coach (All levels)	
Phillip	Mcdonald	Level Head Coach (All levels), Coach (All levels), In-House Coordinator	
steve	cagle	Level Head Coach (All levels), Equipment Coordinator, Fundraising Committee	20+ years coaching experience and 23 years para professional experience in the public school setting, I am USA Level certified.
Paul	Gherardi	Coach (All levels)	