

**State & Regions  
 Profit & Loss  
 July 2022 through June 2023**

Jul '22 - Jun 23

163 - Women - Region 3

Ordinary Income/Expense

Income

4030 · Merch/Apparel	10,845.41
4050 · Entry Fees (events)	42,664.69
4070 · Rebate Income	11,793.16
4075 · Head Tax Income	95,070.40
4100 · Registration Fees (clinics)	52,986.27
4270 · Awards Reimb	4,208.97
4300 · Misc and Other	16,218.66

Total Income

233,787.56

Gross Profit

233,787.56

Expense

5010 · Airfare	2,684.44
5020 · Hotel	2,877.92
5030 · Meals	1,299.96
5040 · Per Diem	288.00
5055 · Miscellaneous Travel	131.63
5100 · Apparel	60,003.09
5120 · Honor/Coaching/Judging	5,876.00
5250 · Gifts	855.55
5270 · Medals	16,602.90
5310 · Printing	457.99
5410 · Admin	35,767.00
5510 · Postage	269.45
5520 · Phone/Web	1,584.83
5590 · Supplies	265.95
5600 · Misc/Other/Petty Cash	122.29
5700 · Credit Card Charges	2,406.57

Total Expense

131,493.57

Net Ordinary Income

102,293.99

Net Income

102,293.99

\*Please note that the net income is gross profit - total expenses

Account Balance as of 06/30/2023:

155,955.65